

New Holiday Lamps

Four Lamps Very Specially Priced

—It may be of interest to our patrons to know that situated up in Connecticut is a man who has gained a national reputation for decorative lamp shades. His fame is known to all lamp manufacturers, who vie with each other in their commissions for his decorative work. He seldom produces over three or four shades alike, and uses his artistic taste in perfect harmony with the finish, the design and the shape of the lamps.

—It has also come to be known that a lamp adds more distinctive beauty to a room than any other single piece of furniture. Have you ever noticed in a stage setting that the lamp is always used to produce a wanted effect? Belasco in most of his plays uses a lamp to intensify the situation.

—For tomorrow's selling we offer four beautiful examples in modern lamp art. They are exquisitely modeled in delicate designs, with shade made to special order.



**\$25.00 Library Lamps
Special \$15.00**

—Beautiful 18 inch lamps with brush brass, old gold and verde finish portables, traced with lovely patterns surmounted by an exquisite hand decorated mushroom shade. These shades come in a variety of patterns, including the jonquil, conventional grape, clover leaf, Egyptian and landscape designs. These lamps for the drawing room or library are made by the finest manufacturer in the country and the designs on the shades are the work of expert decorators.

—Complete with two lights, pull chain socket and six feet of cord. Like illustration.



**\$20.00 Library Lamp
Special \$15**

—An attractive lamp for the library or drawing room, solid mahogany or French gray enamel portables, with 16 inch silk fringed shade in a variety of colors. Complete with two lights, pull chain socket and six feet of cord.



**\$12.50 Library Lamps
Special \$7.50**

—16 inch lamp with 10 inch hand decorated shades. Portables of old gold, brass and Pompeian green. Traced in attractive designs.

—The shades are all hand colored in a variety of designs. —Complete with two lights, full chain socket and 6 feet of silk cord.



Sixth Floor.

Piano Lamps Special \$7.50

—Lamps of Pompeian green finish, adjustable, in two parts with shades in a variety of iridescent colorings. Complete with light pull chain socket and cord. A serviceable light for the piano or study, as illustrated.

Exquisite Imported Trimmings

At a Third Less Than Regular

—Importers of trimmings to the fashionable trade are now turning their thoughts to spring and summer creations. Our resident buyer, in his search of the new and novel spring creations, ran across these imported trimmings in one of the exclusive houses. He recognized at once what a fine opportunity would be gained if these could be sold at less than regular prices on our trimming counters in Portland. We secured these trimmings, which are placed on sale tomorrow.

—Paris insists and insists that the favorite trimmings this season be gold and silver—pearl and beaded effects—so this is what you can choose from, the favorite trimmings of the day—while we have an enormous assortment you will find only one of a kind—being a sample line.

—Assorted widths and wonderful colorings and designs, in dainty pearls, rhinestones and wonderful combinations of glistening beads and jewels.

- \$8.50 Trimmings Special Yard \$5.00
- \$6.00 Trimmings Special Yard \$3.95
- \$4.00 Trimmings Special Yard \$2.50
- \$3.00 Trimmings Special Yard \$1.95
- \$1.75 Trimmings Special Yard \$1.00

\$10 White Pearl and Beaded Garnitures \$6.95

—In large shoulder, back and front effects.

\$4 and \$5 Small Garnitures, Special \$2.50 Each

More Imported Tunics

Selling Regularly at \$50 and \$35

Monday \$19.50



—Another sale of the fashionable tunics—only 25% in the lot—these are also from a sample line—therefore insuring you against any duplicates.

—Thanks to the contrast of those clinging skirts and overhanging draperies—to the necessity of long and sustained folds of graceful materials—these beautiful beaded tunics are leading the world of fashion.

—Gorgeously embroidered beads on nets and chiffons—all white and wonderful color combinations. So many it is impossible to describe each one.

—These selfsame beaded tunics in their beautiful glistening colorings have been given preference over everything in Paris for evening gowns.

—It is a very exceptional opportunity to secure the major portion of a dinner or ball gown at less than half price.

French Lingerie Special \$1.65 Embroidered Drawers \$1.10

—Skirt style drawers of fine soft materials made with French band finish at the top. These drawers are finished throughout by hand and are cut on good fitting lines. The edges are scalloped by hand in an attractive design and with dainty hand embroidery on the sides in most effective patterns. Sizes 23 and 25.

Ralph Connor's new book, "Corporal Cameron," of the Northwest mounted police.

For a Busy Monday Go



We Take Pleasure in Announcing a Highly Important SPECIAL SALE OF Original Paris Model Gowns

Evening and Ball Costumes
Dinner and Reception Gowns
Evening and Afternoon Wraps
Tailored and Semi-Tailored Suits
Luxurious Fur Coats

Extraordinary Low Prices Will Prevail

—Presenting imported apparel at prices less than you would be compelled to pay for copies in inferior materials, and lacking that creative genius and art of the Parisian couturier. You have our assurance that the entire collection was imported from Paris, coming direct to us through the Portland Custom House.

—For the protection of our patrons and in justice to ourselves, we shall shortly publish letters that we hold from some of the leading Paris dressmakers—substantiating our claims and verifying our assertion that they sell TO US only, and HAVE NEVER sold a single garment to any other store in Portland. This in contradiction to advertisements of original Paris model gowns that have appeared from time to time in the daily papers.

Third Floor.



Hats As Well As Gowns Show Attractive Combinations of Materials

Chic Little Hats--Fur Trimmed
Four of Which Are Here Pictured--Original Models

—To select not only a smart hat, but a becoming hat as well, is something of an achievement. A really smart hat will relieve a somewhat ordinary frock and lend it an air of smartness.

—The ever feminine instinct will tell you at once that these hats are becoming, as they are small toque shapes that fit rather close to the head.

—Paris hats are beautiful because their lines are correct. Beautiful lines are the secret of the superiority of these smart fur-trimmed hats.

**Velvets--Gold Lace--Satin Ribbons--Plush
French Seal--Mole--Fancy Feathers**

—These are the material compositions of the hats we have had specially made for tomorrow.

—The color harmonies are beautiful—such as gold lace crowns over black with moleskin and fancy feathers—mink with black or brown velvets—black velvet trimmed with moleskin and brightly colored feathers—black velvet and white fur—French seal with bright red ribbon loops. This description will give you a slight idea of their style. —Second Floor.

Novelty and Utility Coats

Selling Regularly at \$30 and \$32.50
Special \$20.00

—Coats of all descriptions and suitable for all occasions in full length and Johnny coat styles.

—Coats of fancy diagonal chevrons—boucle and fancy mixed materials in black, navy, brown and grays.

—Some are semi-fitting—others loose fitting and again some modeled with fancy seams and straps. Trimmings of velvet and buttons. No more attractive coats made.

Women's Tailored Suits \$24.50

Selling Regularly at \$37.50 to \$40

—The smartest of tailored suits—representing the best styles of the 1912 season.

—Cut-away and straight front styles in either plain or fancy trimmed effects. Single or double breasted jackets semi-fitting or with straight backs. Lined throughout with fine peau de cygne silks, and finished with shields.

—The skirts in new gored and plaited styles.

—In chevrons, serge, fancy whipcord, broadcloth and fancy Scotch mixtures. In black, navy, brown, taupe and gray.

Last Week of Fleisher Yarn Demonstration

—All who are interested come and have Miss Schaefer demonstrate the art of Knitting and Crocheting with Fleisher Yarns. She will show you the various new things and teach without charge any who need instruction in the art.

A Sale of Library Sets

Extraordinary Announcement

—These beautiful sets are printed on semi-feather weight paper—many with deckle edge. In most instances illustrated with photogravures and hand colored front piece.

—Many of these sets are limited editions and numbered. The plates from which they were printed having been destroyed upon the completion of the edition it is impossible, in many instances, to secure additional sets.

—People who until now have been unable to avail themselves of the opportunity of securing books of this character owing to the exorbitant prices are enabled to secure these books on our

**Club Plan--\$1 Down
\$1 a Week**

—For further particulars write or call at our book department where these sets are on exhibition and sale.

—The Sets are sold at

**Less Than Half Price
BOUND IN THREE QUARTER MOROCCO, GILT TOP ILLUSTRATED**

- \$36.00 Scott, 12 vols. \$14.15
- \$36 Prescott, 12 vols. \$14.15
- \$30 Dumas 10 vols. \$11.75
- \$30 Carlyle, 10 vols. \$11.75
- \$24 Hawthorne, 8 vols. \$9.50
- \$30 Sue Niccolis edition, photogravure illustrated, \$9.75
- \$30 Elliot, St. James edition, 10 volumes \$9.98
- \$18 De Musset, cloth binding, English edition \$9.00
- \$18 Poe, Raven edition, cloth bound \$9.00
- \$30 Shelley V. Keats, cloth binding, 12 volumes \$15.75
- \$48 Cooper, 32 vols. \$17.98
- \$25 DeFoe, 16 vols. \$10.50
- \$30 Fielding 6 vols. \$8.50
- \$36 Scott, 25 volumes \$18.00
- \$60 Dickens, 30 vols. \$31.25
- \$25 Franklin, 10 vols. \$7.50
- \$36 Sterne, 12 vols. \$12.25
- \$60 Macaulay, 20 vol. \$25.00
- \$84 Smollett, 12 vols. \$24.25
- \$36 Gautier, 12 vols. \$14.15
- \$60 Irving, 24 vols. \$30.50
- \$30 Goethe, 7 volumes \$8.25
- \$15 Schiller, 5 volumes \$8.00
- \$60 Scott, 24 volumes \$23.50
- \$30 Smollett, 6 vols. \$8.50
- \$12.50 Rosseau, 4 vols. \$6.75
- \$40 Tolstoy, 14 vols. \$25.50
- \$60 Wilde, 15 vols. \$28.00
- \$25 Thackeray, 10 vol. \$16.98
- \$45 Dickens, 18 vols. \$23.50
- \$150 Balzac, 40 vols. \$102.00
- \$175 Dumas, 45 vol. \$114.75