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## A Stranger in $a$ Strange Town

## Dundee Fifteen! <br> union made <br> MADE TO ORDER

Men With the High-Priced Clothes Habit--

## THIS IS YOUR AD

Is it because you fear that $\$ 15$ will not secure perfect clothes satisfaction that you pay more than this price? Is it because you labor under the impression that a $\$ 15$
Suit cannot measure up to your critical taste-in style, tailoring and fabric?
Is it because pride invariably gets the better of your common sense that you pay more than fifteen dollars for our clothes?

## Dundee Fifteen Dollar Suits

embody every feature that you could possibly desire. They are made right, of the best possible fabrics, and are guaranteed to give perfect satisfaction,
Call at our store and let us show you our Fall and Winter line of woolens. They will please you.

Makers of Good Clothes
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A man in this town was DEEPLY INTERESTED in the purchase of a HOMESITE IN WESTOVER TERHe visited the property EVERY DAY, DAY AFTER He MADE UP HIS MIND to two things: WESTOVER TERRACES is the BEST residence prop erty in Portland; ${ }^{\text {My }}$ ONLY DIFFICULTY is in SELECTING A LOCATION.
A few days later he was asked to MAKE UP HIS MIND to another proposition - namely, THAT HE WOULD BUY A SITE.年

His reply: "No, not today. My brother-in-law will visit me next week. He has MADE A FORTUNE in OUT TO WESTOVER TERRACES I will TAKE HIM ion. If he says to BUY, I will BUY. If he says not to ion. If he says to BUYY,
buy, I will NOT buy."

My salesman tried in every way to get Mr. Portlander to MAKE UP HIS OWN MIND and leave the BROTHER-IN-LAW BUSINESS out of consideration.

Nothing doing. Mr. Brother-in-Law was to be JUDGE and JURY.

Well, to make the story short, the brother-in-law arrived. He was a well-to-do business man from MONA STRANGER IN A STRANGE TOWN.

Had never visited Portland before in all his life.
He was escorted to WESTOVER TERRACES by one of my salesmen and the prospective buyer. He was
shown the various sites upon which Mr. Portlander had shown the various sites upon which Mr. Portiander had
made up his mind SEVERAL TIMES, and changed as many.

Mr. Montana said, "Is this site for sale next to my brother's?"
"Yes," replied my salesman.
"I'll TAKE IT MYSELF," said Mr. Montana.
A stranger, seeing WESTOVER TERRACES FOR THE FIRST TIME IN HIS LIFE, sees the merit of the property, and had signed a check for $\$ 4500$ and went away
Are Portland people SHORT-SIGHTED? Are they allowing OUTSIDERS to come in here and PICK UP THE SNAPS, right under THEIR VERY NOSES, and walk away "with the goods"?

WESTOVER TERRACES IS THE BEST RESIDENCE PROPERTY IN THE PACIFIC NORTHWEST. If you do not BELLEVE it, it is TIME THAT YOU
If you do not buy while WESTOVER is selling for $\$ 4500$ a site, you'll NEVER GET IT AT ANYWHERE NEAR THAT PRICE.


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