

HAWAIIAN LINE'S SHIPS MAY QUIT PORTLAND ROUTE

Lack of Patronage by Shippers of Portland May Cause American-Hawaiian Steamship Co. to Seek Better Field.

The same story of apathy on the part of shippers that would have lost to Portland and Oregon the steamers of the Open River Transportation company but for eleven hour promises of support after the announcement of withdrawal had been made, the same situation that has no nearly cost steamship service to the orient, seems likely to lose for this city the fleet of the American-Hawaiian Steamship company.

After through service to this port had been gained through the efforts of the transportation committee of the chamber of commerce, by extension of the service from San Francisco, the company is expecting to withdraw its through steamers in the near future.

Make Feeder Port.

This would mean a return to the former method of transferring freight from the Atlantic coast at San Francisco to a transfer steamer to Portland, which thereby would be made a mere feeder port. Adding to the gravity of the situation is the danger of increase in rates for Portland shippers when the water competition now furnished by use through steamers is removed.

J. N. Teal, attorney for the transportation committee of the chamber, telegraphed four days ago to President Jackson of the American-Hawaiian company in New York, asking him to reply immediately if the reported change were not intended. He has received no denial in reply, virtually confirming the withdrawal of the steamships.

Teal Will See Jackson.

So serious does Mr. Teal consider the matter that while he is in the east attending a hearing of the interstate commerce commission, he will go on to New York to confer with President Jackson to see if arrangements cannot be made for retaining the vessels in operation here. But his efforts will be useless unless shippers here can see the advantage and necessity of routing part of their overland shipments, both incoming and outgoing, by water and patronizing the company's fleet.

What makes the situation not only extremely serious but even more humiliating to Portland is the fact that it is not lack of possible business for the steamship lines that is causing the withdrawal, but lack of patronage. Business men here do a large business with the Atlantic coast, especially New York, the western terminus of the company, but instead of giving the steamships part of this traffic, it virtually all has been routed by rail. It was this same condition of affairs in regard to inland Empire shipments that came near bankrupting the Open River Transportation company, which, by its water competition, had greatly reduced rail rates.

Astoria Should Help.

Not only Portland shippers but those of Astoria are held to blame in the case of the American-Hawaiian company. Astoria salmon packers, it is pointed out, have neglected to ship salmon by water, when this could have been done as easily as by rail, despite the fact that the water competition was responsible for lower rail rates.

That Portland will within a short time lose all its prestige as a seaport, and that it is rapidly losing this prestige now, is the startling fact pointed out by traffic experts. And water competition once removed, they say, there would be grave danger that Spokane would win its contention for the same rail rates that Portland now has.

Water Competition Essential.

"Nearly all our rates are based on water competition," said Mr. Teal this morning. "Equality of rates with competing cities is a necessity if we are to hold our trade. Just how this can be done unless we have service by water, I cannot say. Steamships are not operated for fun or to please people. They are operated for business, and if they cannot get it one place they will go elsewhere. Once trade is diverted, it is almost impossible to deflect it to its old channel."

"I hope the people will be aroused to what this constant loss of shipping means to Portland. I am not a pessimist but unless the people generally awaken to the importance not only of maintaining the existing shipping facilities, by supporting them, they will see the damage when it is too late."

A. H. Devers, chairman of the trans-

GIRL YOUNGEST AGENT FOR JOURNAL IN STATE



Esther Bartlett.

Seven-year-old Esther Bartlett, pretty of face and with long golden hair, bears the distinction of being the youngest official Journal agent in Oregon. Little Esther sells The Journal every day. She has complete charge of her own subscription list, although her grandmother, Mrs. C. Bartlett, keeps an eye on the child and guides her in the management of the business.

The child agent is very proud of the fact that she is a "real" representative and during her spare hours she makes an effort to increase her subscription list which has grown materially since she took up the work. Esther is well known in Wilsonville for she is a very good musician and has appeared at several concerts where she has played and sung. She is the most brilliant student in her class in school which she attends regularly.

portation committee, also deplored the lack of patronage that threatens the loss of the steamships.

Portland Shippers Careless.

"Portland shippers with their usual apathy have failed to support the line," he said. "It is the story of the Open River Transportation company all over again."

"People seem to think that once a steamship line is established to a port, it will always be there, like a railroad. The cases are entirely different. A railroad, with its enormous investment, must stay there and sends out men to get the business. A steamship company, with the whole ocean and the rivers free to it, if denied patronage in one place, promptly goes to another."

Unless shippers realize the danger and act promptly to give patronage, the steamship service will be lost to us for good, and when that comes, higher rates will be a constantly threatening peril."

MUNLY WILL SPEAK IN TROUTDALE TONIGHT

M. G. Munly, Democratic candidate for congress, will be one of the speakers at a Democratic meeting at Troutdale tonight. John H. Stevenson will speak for Woodrow Wilson, and Seneca Smith will talk particularly in the interest of Harry Lane for United States senator. Several other speakers, candidates on the local ticket, will accompany the party and make short talks.

The same speakers will address a meeting tomorrow night in Portland, at Williams avenue and Russell street, Albina.

Journal Want Ads bring results.

THIRST FOR WHISKEY AMONG AMERICANS IS INCREASING RAPIDLY

Last Year People Drank More of It and Less Beer Than Ever Before.

Are the American people abstaining from milder beverages and tending more and more toward strong drink? Figure furnished by R. E. Cabell, commissioner of internal revenue from Washington, D. C., while he was in Portland yesterday, answer this question affirmatively.

Last year, said Commissioner Cabell, America drank more whiskey and less beer per capita than ever before. The revenue from whiskey was \$150,000,000, an increase of approximately 10 per cent. The collections from beer were \$63,000,000, a decrease of approximately 3 per cent over last year.

Some quality of the whiskey, explained the internal revenue commissioner, seems to furnish part explanation. Not all of the great flood of whiskey went down American throats. Part of it was for the delectation of foreigners. In fact, more whiskey was exported to foreign countries last year than ever before.

Shows Tax Increase.

Commissioner Cabell's figures also show that the consumption of tobacco and cigars nearly kept pace with the drinking of whiskey. The collections for the year were \$89,000,000 from this source, an increase of approximately 2 per cent.

"I will leave to the theologians, the sociologists and the others who make analyses of such things, the explanation and significance of the figures," said Commissioner Cabell.

Compared with the total of \$283,000,000 paid in as internal revenue whiskey, beer, tobacco and cigars, the tax of \$29,000,000 assessed against the corporations of the country seems very small. Yet the figures of Commissioner Cabell show an increase of \$2,000,000 in the amount of this tax over last year.

Says Roosevelt Boom Waning.

Indicative of the dependence place, in meeting the cost of running the government upon the income from whiskey, beer, tobacco and corporations, is the difference between the total of internal revenue and the sum of the four items. The total for last year was \$223,000,000. The total collected from the items named was \$1,000,000, leaving \$11,000,000 to be collected from all other sources, so far as internal revenues are concerned.

Commissioner Cabell was in Portland on a regular tour of inspection. He left last night for California. He was on his journey across the country has convinced him that the Roosevelt boom is waning. He hopes that Taft will win.

PIANO RECITAL PROVES TO BE ARTISTIC TREAT

The blue and gold drawing room of the Portland hotel was completely filled last evening with the musical people of Portland and with friends of Mrs. Ethel Barksdale-Warner, who was presented in piano recital by Marie A. S. Soule.

To lovers of piano-forte compositions artistically interpreted, the recital was a genuine pleasure. Mrs. Warner opened her program with a Bach Prelude and Fugue which she gave with splendid assurance, yet marked delicacy. She took a bright spot in Chopin and offered it in exquisite purity for present day appreciation and Chopin with the melancholy in this whirling age is very satisfactory. The dashing nonchalance of the Scherzo B flat minor was altogether delightful.

One of the most interesting numbers was the descriptive composition, Troika on "Trains" (Tschakowsky), a picturesque work depicting a sleighride in Russia, in which the Russian folk songs, the patter of the horses hoofs on the snow and the jingle of the sleigh bells is interwoven in Tschakowsky's own delightful manner.

Like the small girl who saved the frosting on the cake until the last, so Mrs. Warner kept her biggest and most beautiful number for the very end of her program. The Last Rhapsodie Hongroise, a work of composition of wondrous scope and beauty, was given in a highly satisfactory manner. The strong passages were played with marked brilliancy, throwing into relief the trills and runs of the softer parts.

Mrs. Warner's touch is light yet firm and her tone is at all times resonant. She is predominantly sane and is a maker of melody who has made an earnest and successful study of tonal images. Her entire program was given without notes. Great baskets of bouquets of lovely blossoms were showered upon her.

Clarence Godfrey, tenor, who assisted in the recital, sang two numbers and was very kindly received.

POLICE TO DO SOME "MISSIONARY WORK"

Confident of winning the fight started against taking the police department out of civil service, yet not content to let the fight wane because the measure appears to be already defeated, the members of the police athletic association at their meeting this morning discussed plans for "missionary work," they intend to do.

The endorsement of civil service by the Central Labor council and the resolution adopted by the Labor council at a recent meeting was discussed. It was learned that the action of the Labor council is being duplicated by many other organizations in the city, which have without exception endorsed civil service and have condemned the proposed amendment to take the police out of civil service as dangerous.

"Vote 127 X No." was adopted as the official campaign slogan. The measure discussed is a proposed city charter amendment that will be voted on November 2.

CIVIC CLUB DISCUSSES THE TAX MEASURES

A discussion of tax measures submitted by the referendum was held last night at the first meeting of the Portland Civic club, at the Medical building, Charles Y. Galloway, the state tax commissioner, being the principal speaker. The speaker urged the adoption of the bill as a step toward tax reform, and endorsed the amendment for classified property tax, and for the repeal of the county single tax amendment. Trafton M. Dye discussed the various good roads bills that are to be voted on. Next Monday night Dr. C. H. Chapman and Kingman Brewster will discuss capital punishment.

Is This What You Pay Rent For?



A Glimpse Through a Window at Skyscrapers Office Buildings, Billboards, Boarding and Apartment Houses

WESTOVER TERRACES is out of doors.

Every lot has 10,000 SQUARE MILES for a front yard.

The view is ever changing; the air ever pure; the odor of the forest ever present.

No cramped quarters, no limited views, no stifling rooms, no apartment house confinement. WESTOVER TERRACES is inviting. When you arrive home, you are GLAD YOU ARE THERE.

The evenings are pleasanter. You do not have to go to PICTURE SHOWS TO PASS THE TIME AWAY.

Plenty of room to move around; plenty of space for the children to play; plenty of breathing room on the porch. LIFE is SO DIFFERENT when you ALLOW it to be so.

Yet, withal, a magnificent building site for \$4500.

Satisfactory terms of payment arranged.

More than 100 lots to select from.

Take your choice and—

Begin to be happy.

WESTOVER TERRACES

F. N. CLARK, Selling Agent, 818-823 Spalding Bldg.

Men Who Select Their Fall Clothes First



are generally the men who are first in all they attempt—and they are the men who select SCHLOSS CLOTHES. They are men who appreciate quality, the feel of fine fabrics—who realize the importance of individually hand-cut, hand-tailored garments, such as we are showing at

\$20, \$25 and On Up to \$40

Our \$15.00 Suits Are Different From the Ordinary

They are better in style, material, fit, workmanship and appearance. They are made especially for us by some of the finest wholesale tailors in the business, and we are selling them at a very small profit, in order to give you values that cannot be found in any other store. All sizes, shades and styles.

Come in and Look Them Over

SALEM WOOLEN MILLS CLOTHING CO.

Why Pay More?

We replace teeth without plates which cannot be told from your own. We give absolutely reliable and up-to-date dentistry which will please you, not only in looks, but in active service. Our artificial teeth are guaranteed to fit, to stick to your mouth and to feel comfortable.



The Best Dental Work at These Prices

Full set, that fit \$10.00
Gold Crown, 22-K..... \$3.00
Bridge Teeth, 22-K..... \$4.00
Gold Fillings \$1.00
Silver Fillings \$0.50

All Work Guaranteed Fifteen Years

Electro Painless Dentists

Corner Sixth and Washington

HOTEL STEWART SAN FRANCISCO

Geary Street, above Union Square
European Plan \$1.50 a day up
American Plan \$3.00 a day up
New steel and brick structure. Every modern convenience. Moderate rates. Center of theatre and retail district. On car lines transferring all over city. Elevator connects main building and annex.

--This design in a glove

means a better Glove than you ever bought for \$1.50 before! It's taken a long time for Lennon's to accomplish this. But dealing direct with European makers—buying in immense quantities—has brought it about.

—Fine, pliable, beautifully finished glove kidskin. Better fit, more style, more wear—"The Glove We Guarantee" **\$1.50**—for

AT Lennon's

Gloves, Hosiery, Umbrellas

Morrison St., Opp. Postoffice. The House That Quality Built

J. D. Finley & Son

Announce the opening of their new home, Montgomery at Fifth

Funeral Service