

MARKET REVIEWS OF THE WORLD Edited by Hyman H. Cohen

COMMISSION HOUSES APPEAL TO PRODUCERS TO BE LESSORS OF DISTRIBUTION

Old Style System Cheapest Method of Marketing Produce, But Country Interests Clamor for the Change.

As a business, the produce commission trade is passing. While practically all produce houses that wholesale to the retail trade still call themselves commission firms, there are practically no places in Portland at this time that are run strictly on a commission basis.

While the disappearance of the commission house may be regarded by some as a very good omen, the fact remains that the commission trade has been a wonderful help in the cheap marketing of the product of the strictly commission houses has already been sounded.

Speakers at the Front.

The commission trade is giving way to the speculators. Seemingly the man who takes his chance is the one that is in most favor with the public generally.

Old System Had Abuses.

There were abuses under the old commission system of selling that caused many farmers to lose their money but one or two crooked dealers would be sufficient at all times to give a very bad reputation to a hundred firms that were honestly and lawfully engaged in the business.

Misunderstandings and ignorance of conditions that exist in the marketing of produce in the city had much to do with the failure of the commission business gradually worked.

A producer would ship a dozen boxes of apples which would look less favorable than when they were placed on the market alongside of the product of other sections of the country.

Speculation has practically taken the place of the commission trade and it is much more profitable to the city handler besides giving the producer a good price for his produce.

Under this system the country shipper knows exactly what he is going to get for his produce and is costing the producer more money for his satisfaction.

For instance chickens that are usually handled on a commission of about a half cent a pound are today netting the producer 10 cents a pound.

While this system assures the shipper of what amount he will obtain for his stock it has a tendency to shrink the cost of living, while the producer receives absolutely no benefits.

Like salmon and eggs, commission men handle this produce on a charge of 30c a case the season through but the f. o. b. buyer secures a profit of 10c a case.

At the point, it has wrested control of the produce trade away from commission handlers.

EGG TRADE SHOWS A HIGHER PRICE HERE

HENS CONTINUE TO BRING GOOD PREMIUM

CHEESE SUPPLIES ARE FAR UNDER DEMAND

DRESSED HOGS EASE OFF DURING THE WEEK

POTATO MARKET HAS VERY QUIET FEELING

PEACH SUPPLY IS NOT SO HEAVY THIS WEEK

WAYS OF THE FARMER--By J. E. Murphy

Spokane, Wash., Sept. 21.—The fifth National Apple show, this fall, is expected to accomplish one thing in particular which will be of great value to the growers throughout the northwest.

What we propose is a conference during the apple show to be participated in by the growers, city and country bankers, transportation men and business men, to try to throw some light on the question of distribution.

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Weather Conditions Favor Late Harvest of Grain Bigger Yields Are Gathered Than Ever Expected

At Times Market Is Firm and Up but Big Delivery Causes Loss Toward Closing.

WHEAT SHOWS SNAP IN THE CHICAGO PIT

CHANGING FASHION MAKES MOHAI PRICES

BANNER HARVEST IN RUSSIA IS EXPECTED

WESTERN OREGON ONION CROP 389 CARS

Hop Crop Shows Heaviest Volume Per Acre Ever Known in Willamette Valley.

Wheat Shows Snap in the Chicago Pit

Changing Fashion Makes Mohair Prices

Banner Harvest in Russia is Expected

Western Oregon Onion Crop 389 Cars

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STOCK MARKET DURING THE WEEK

Cheerfulness More Apparent in Trade and Prices Go Higher With Better Feeling All Along the Line.

New York, Sept. 21.—While many occurrences of an influential nature have not during the past week transpired, still the cheerfulness which has been in evidence for quite a period, the same being predicated for the most part on the satisfactory industrial, commercial and agricultural, crystallized itself into a rather concrete state of optimism which was reflected by an improved tone and greater activity in the stocks.

Monetary and investment considerations heretofore have exerted a restraining influence on constructive hopes as far as the same applied to quoted securities values, especially as reserve conditions, particularly New York had been loosened up.

Of course, crop moving demands have been satisfied only in a small degree, and the October disbursements, which are estimated around \$150,000,000, will be a heavy drain on the treasury.

It appears that the money problem has been solved though rather firm rates are likely to prevail for quite a time.

Range of New York prices furnished by Overbeck & Cooke Co.

Table with columns: Description, Open, High, Low, Close. Lists various commodities like Amal. Cop. Co., Am. Can. Co., Am. Oil, etc.

Chicago Hogs Higher

Market Up Another Nickel; Tops Now at \$6.90.

Kansas City Livestock

Omaha Hogs Up Again

Money and Exchange

Western Oregon Onion Crop 389 Cars

PORTLAND LIVESTOCK RUN

Lowering of Provision Quotations to Meet Drop in Swine is Only Thing That Will Bring Prosperity Here.

There is one solution to the problem of the future hog market at Pacific northwest points and that is to shut the eastern pickled product out of this territory.

There is not the slightest doubt at this time that the Pacific northwest producing too many hogs to still keep the price on a parity with the price in the east of the Rockies.

The country is full of hogs and great numbers than ever before are pressing upon the market for sale.

By some it has been said that enormous values that have ruled here for hogs was conclusive proof that the market was overdone.

Remedy is Quite Easy.

There is a remedy for this condition and it is quite easy to apply if the conditions were not so bad.

Week's Prices Demoralized.

Prices in the hog market were thoroughly demoralized at North Portland during the week.

At the closing of the week there was no supply on the market, but the trade showed a weaker tendency.

General hog range: Select light \$6.90.

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