

AUSTRALIA AFTER TRADE OF ORIENT, AMERICA LOSING

Consul General at Hongkong Shows That the United States Must Cultivate Eastern Trade Relations.

(Washington Bureau of The Journal.)
Washington, June 25.—While the people of the Pacific coast are planning themselves on the increased commerce which will come with the development of Asiatic markets, Consul General George H. Anderson of Hongkong sends a note of warning concerning the rapid growth of Australian commerce with the southeastern coast of Asia. He particularly notes that the articles traded in are similar to those which America has been selling in that part of the world.

This change, he notes, has been especially notable in the last three years, and it relates largely to food supplies of various sorts. He says that the requirements of civilization there will be trade enough for both Australia and the United States. But just now America is reaching out for business everywhere, and it is poor policy to allow the trade of the Orient to slip away because our people are not energetic enough to get and hold it.

Here is what the consul general has to say, more in detail, of the progress that Australia is making in grabbing the trade of southeastern Asia.
In the fiscal year 1911 the Philippines took \$1,327,119 worth of beef from Australia, out of the \$1,473,104 worth imported, and the record in other fresh meats and game was similar. Australia's total exports of fresh meat of the \$1,021,259 worth imported. In ham and bacon Australia does not do so well, but its trade in these meats is mounting rapidly, and their importation into Hongkong affects American interests in that most of such imports heretofore have come from Great Britain and consisted very largely of American pork shipped in barge to England and there cured for the British trade.

Australian Fish Popular.
"Australian fish, generally cured in imitation of British brands of smoked fish, are coming into this market to a greater extent each year and bid fair to dominate the trade in another season or two. The goods are not quite up to the quality of the original, but

the quality is very fair and the difference in price in favor of the Australian product is convincing. Fresh frozen fish, particularly salmon and similar varieties, are brought here in increasing quantities.
"In fresh dairy products, also, Hongkong and most of the lower Asiatic coast and the East Indies are supplied from Australia. Australian butter controls the situation to the exclusion of all other on the lower coast, and of most other such products on the northern coast, although five years ago the

BRIDE WAS CALLED PRETTIEST AMERICAN



Miss Edith Wayne.

Philadelphia, June 25.—Miss Edith Wayne of Paoli, who, as bridesmaid of Margaretta Forest, now Viscountess Maidstone, was pronounced by the English press the prettiest American girl who ever graced English society, has been married to Mr. Thomas Ridgway. The ceremony was performed at Chesham, the Torquay home of her aunt, Mrs. Samuel Mickie Fox, by Rev. Horace A. Watson. All Philadelphia society attended the reception. Mrs. Ridgway is a direct descendant of "Mad Anthony" Wayne, the revolutionary hero.

United States had the greater portion of this fresh butter trade. Australian cheese, generally made in imitation of well-known English varieties and of very fair quality, is being imported in increasing amounts. Some cheese is brought from the United States and Canada.

Chest Apples Find Competition.
Apples from the Pacific coast furnish the imports of such fruits during most of the year, but the Australian fruit supplies this supply, and imports are increasing yearly.
"Perhaps one of the most significant features of this trade is the manner in which Australian preserves, jams, and similar goods are supplanting the products of other countries. For many years certain brands of jams and preserves have been sold here, as elsewhere in the world, as representative of a great British industry. Of late, consumers have been complaining that the quality of these goods has deteriorated, but whether this is the case or not, Australian preserves and jams are being sold in direct competition with the English products and are capturing more and more of this business. American jams and preserves have never been able to get into this market to any considerable extent.
"Australian honey is being sold in increasing quantities in Hongkong and the China coast ports. It comes into direct competition with California honey and has undoubtedly taken trade which, under other conditions, would have gone to the United States. The Australian honey is not of as good a quality as the California product and is not preferred by the fine trade, but it is about 25 percent cheaper at present and is a fair product for the price asked.
Competition of Australian Flour.
"In some respects the most serious phase of this increasing Australian trade in its relation to the United States is that of flour. In 1911 Australia sent into Hongkong a total of 142,858 bags of flour, and Australian shipments of this commodity to Chinese ports direct were larger than ever before, the total supply from that commonwealth for this part of the world exceeding all previous records, with the exception of the famine year 1907, when Hongkong took over 1,000,000 bags of this flour.
"Flour exports from Australia at the present time are particularly important to the United States in that they are going into the Philippines, the East Indies, and some portions of China, as well as to Hongkong, and are therefore supplying markets which have heretofore been drawn upon by the United States almost exclusively. How serious this competition is to become is yet to be seen, but the fact that the growth of late years has been steady and apparently not caused by other than normal conditions gives some promise of its permanency.

CLAN MACLEAN IS SUMMONED HOME TO DUART CASTLE

First National Gathering of a Scottish Family Since 1745 Is Scheduled for Isle of Mull in August.

(Special to The Journal.)
Edinburgh, June 25.—Colonel Sir Fitzroy Donald Maclean, bart., K. C. H. D. L., hereditary head of the Clan Maclean, has sent the "flying cross" throughout the world, summoning his clansmen and clanswomen, of whom there are 25,000 in the United States and Canada, to Duart Castle, Isle of Mull, Scotland, August 24, when he will unveil his banner and otherwise fittingly celebrate the triumph of peace. It will be the first national gathering of any Scottish family since 1745.

Writing from London, where he passes most of his time, to members of the clan in Edmonston, Sir Fitzroy says in part:
"I am happy to say the ancient stronghold of the Macleans is now in my property. This important historical event is giving great satisfaction to all the Macleans in every part of the world and I am thankful that it has happened in my day."
Duart Castle, which has been out of the family for more than 200 years, was built 1150, it was repaired and enlarged by Hector Muir, lord of Duart from 1273 to 1565, who was compelled to surrender it in 1591. The present chieftain, who possesses great wealth, has entered upon the work of restoration and repair at a large expense. Sir Fitzroy paid more than \$50,000 for the castle and the surrounding grounds.

Macleans Are Ancient Clan.
The Macleans took the leading part in the attempt to restore the Scottish family of Stuarts to the throne of Great Britain. Sir John Maclean, twentieth chief of the clan, summoned his followers to the support of the Earl of Dunbarton, who was at the head of the Scottish forces, and the first engagement in the campaign was by the Macleans at Brookbeck. Sir John Maclean also was in command of the right of the army at the battle of Bannockburn, in which the Scottish forces were victorious.

Sir John Maclean was again in command of the right flank of the army at the battle of Sheriffmuir. Just before the battle started Sir John stepped in front of his clan and in a loud voice exclaimed: "Here stands Maclean for King James. Charge! Gentlemen, charge!" The result was a complete victory for the Scottish forces.
Fight for Bonnie Prince Charlie.
In the attempt to place Prince Charles Stuart on the throne, the Highland Scottish families, who adhered to the house of Stuart, lost heavily at the battle of Culloden, April 16, 1746. Charles Maclean, who was in command, and 200 of his clan, were killed. It was a decisive

London Paper Praises Roosevelt.
(United Press Special Wire.)
London, June 25.—The Pall Mall Gazette praised Roosevelt's action in launching a new party in the United States, saying:
"There is every reason to believe that the future will justify the action of Roosevelt and his friends. The division of American politics in the Republican and Democratic parties is doomed because it has developed a system which is cynical, perfunctory and largely corrupt. Regardless of immediate results, Roosevelt's revolt will figure in history as the inauguration of great and permanent change."

Victory for the Government Forces and
was the last attempt made by the highland Scottish families to regain the throne of Great Britain for the Stuarts.
Following the battle of Culloden, one branch of the Maclean family fled to Sweden, another branch fleeing to Philadelphia, Pa., going afterward to Wilmington, Del. Colonel Allan Maclean, a member of the Delaware branch, residing at the defeat at Culloden, was one of the first to raise a regiment to oppose the British government. His regiment was known as Allan Maclean's Light Infantry. Afterward, when the state of Delaware ratified the federal constitution, Colonel Maclean signed the ratification on behalf of the county of Kent.
For and Against Britain.
While Colonel Allan Maclean in Delaware was doing everything within his power to oppose the British forces, another member of the family, Sir Alan Maclean, a general in the British army in charge of a Scottish regiment in eastern Canada, reached the city of Quebec by forced marches just before Montgomery and Arnold arrived on the opposite side of the St. Lawrence river, with their combined forces, to capture Quebec, the key to the conquest of Canada. Maclean held the city for several weeks and finally, on the last night of 1775, he defeated the invading forces, thus holding Canada for the British empire.
Duart Castle, where members of the Clan Maclean from all parts of the world will gather late next August, is situated on a promontory forming the northwestern part of the Isle of Mull, which is separated from the mainland by a narrow strait. The castle faces the sea and is built on a perpendicular rock, 100 feet in height.

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CONTRACTORS BUSY ON HUNTINGTON'S DEPOT
(Special to The Journal.)
Huntington, Or., June 25.—Huntington's new depot is at last in the hands of the contractors, the Portland Engineering and Contracting company. Excavating for the foundation has been started and as quickly as men can be had the work will be rushed to completion. The building is to cost \$10,000 and will be 182 feet long by 27½ feet

By unscrupulous dealers who will still try to give you the impression that our closing out sale is just like many others, for we are ABSOLUTELY RETIRING FROM BUSINESS. Any other statement is made with the hope of discouraging your intended purchase of us for it would be impossible absolutely for any dealer in the city to compete with our prices with goods of near same grade. Conscientious salesmen of other stores admit this to be true. Now is the time for you to look out for yourself only and eliminate the enormous profits asked by some dealers. Even the most inexperienced buyers can look here and elsewhere and readily see the difference in value.

ECZEMA Itching or Painless Poison Oak Use Blanchard's Eczema Lotion Sold by Druggists.
FREE diagnosis, instruction and advice by C. E. Blanchard, at 231 5th St., Portland. He will also state how the disease will act and disappear under the use of this lotion. Call from 1 to 5 p. m., or write for symptom blank.

Cigars and Rope
Lynching necessitates pulling on a "rope." Don't pull on a rope—smoke a good cigar, which only costs 5 cents—"Sam Sloan."

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DON'T DELAY

Don't Be Late and Then Disappointed

We want you to come and see what we are doing here. Prices are no object now. All we want is to dispose of the balance of our stock of pianos in good reliable people at prices to cover only actual cost and where necessary will give very liberal terms of payment—weekly or monthly—charging only a small interest on deferred payments.
OUR FINE MAKES OF PIANOS
Are far too well known to need much comment, but we want to remind you again that all of our fine upright and baby grand, Knabe, Henry and J. Lindemann, Broad-French, Schuchert, Starck, Jesse-French, H. B. Howard, Willard, Legendre, Haines Bros. and many others are going to be sold out at once, that we are not at liberty to print because of protection to dealers who handle these instruments in other localities. You know well what our reputation is and what we are not asking for ordinary pianos. We have sold numbers of these instruments but still have an enviable line and what is more essential, they are all the very latest improved players, therefore you need have no fear but that you are being supplied with the very best possible to get—in fact it would be impossible to find a comparison of our line elsewhere, that is in regard to the latest improved players, as we have been directly connected with the factory in the past and furnished with the most modern players as soon as completed.
YOUR OPPORTUNITY IS NOW HERE
Don't delay this matter of coming in and looking at these pianos. When you come and see the beautiful line and the extremely low prices on them you cannot help but buy one of them. Don't wait until the store has been closed up and see what your neighbor has done and then be disappointed. All we are asking for our remaining stock is just enough to cover actual cost and for this reason there is no time to be lost for the few instruments that we have left will not last many days. You have known us for several years. You have heard the expression that we were selling pianos much lower than uptown dealers. Our advertisements have always been honest. We have always treated our customers with every courtesy. Come in right away—store open day and night—and pick out an instrument that will be a treat for the whole family.

Reed-French Piano Mfg. Co.
6th and Burnside Streets

A Splendid Time to Buy Corsets
When Figure Giving Models Are Reduced
Regular \$2.00 C. B. Corsets Removal \$1.48
—Newest models in C. B. corsets with medium bust, medium or extra long hips and back. Material of fine batiste. Finished with lace and draw string through the bust. Hose supporters attached. Sizes 19 to 26.
\$1.00 and \$1.50 Corsets Removal 83c
—Discontinued and new models of W. B. and C. B. corsets, made of coutil and batiste. Medium and low bust, medium and long hips and back. Finished with braid or lace. Hose supporters attached. Sizes 18 to 36.
Removal \$1.28
Selling Regularly From \$1.75 to \$2.00
—Special lot of C. B. and W. B. corsets in medium, low and girdle top, medium and long hip and back. Materials are batiste and coutil, finished with lace edging. Some with draw string—all with hose supporters attached. Size 18 to 36.
\$1.50 W. B. Corsets, Removal 98c
—Newest model in W. B. corsets, made of batiste, with medium low bust and extra long over the hips, abdomen and back. Showing the newest straight lines. Finished with lace and draw string at the bust line. Four hose supporters attached. —Sizes 18 to 26.
\$4.50 to \$10.00 Corsets, Removal \$2.98
—Nemo, Smart Set, C. B. and La Vida corsets; all discontinued models with high or medium bust, medium or long hips. Made of coutil or batiste, filled with Walohn boning and trimmed with embroidery and lace edgings. All have hose supporters attached. Sizes from 18 to 28.

50c Chamoisette Gloves
Final Removal 25c
—The best, most economical glove to wear in warm weather. They fit like a kid glove and wash like a silk glove. Come in natural shade only. Fasten with two clasps.

Lipman, Wolfe & Co., the Center of Interest for All Economical, Thrifty, Wide-a-Wake Shoppers

If You Need ANYTHING You Must Buy HERE, for EVERYTHING IS REDUCED

Sweaters for Women and Children
At Prices That Tempt the Economical Shopper
Women's \$7.50 and \$8.50 Sweaters Removal \$5.00
—These sweaters have the new military high neck and double-breasted front. Made of wool in the coat style, in a plain mannish or fancy stitch; 34 inches long. Two deep side pockets and fasten with pearl buttons.
"V" Neck Sweaters \$3.58
—These sweaters are all wool and made in a fancy stitch. They are 32 inches long with two deep side pockets, and fasten with pearl buttons.

Ruff Neck Sweaters, Removal \$3.00
—The new ruff neck sweaters for women, made in a plain mannish stitch with rolling collar. Can be fastened up close around the neck. Has two deep side pockets, fastens with pearl buttons. In cardinal and oxford.

Women's Aviation Sweaters, Removal \$6.72
—All-wool sweaters with high turn-down collars and new rolling collars. They can be fastened close around the neck. Has deep side pockets and smoke pearl buttons. In white, cardinal and oxford.

\$2.25-\$2.50 Child's Sweaters, Removal \$1.45
—Fancy stitch pure worsted sweaters in coat style with shawl collars. In pure white or cardinal. They are fine, light and warm, suitable for ages from 2 to 10 years.
\$2.95 to \$3.50 Child's Sweaters Removal
—Sweaters for boys and girls of pure Australian wool, in a plain stitch. Made in coat style with Byron collars, in light gray, cardinal or pure white. For ages from 2 to 16 years.
Child's Sweaters, Removal \$3.50 and \$4.00
—Pure Australian wool hand-knit sweaters in all white or white with colored trimmings. Made with sailor collars and open fronts. Ages from 4 to 16 years.
Sweaters, Removal \$3.95 and \$4.75
—Ruff neck sweaters of pure Australian worsted, which are hand knit. They can be had in cardinal, light gray or pure white. For boys and girls. 4 to 8 year old sizes sell at \$3.95, and the \$4.75 styles are for 10 to 16 year olds.

SILKS
At Lowest Prices
All Silk Marquisette Removal 75c
\$1.25 and \$1.50 Qualities
—At the above special removal price will be found all-silk marquisette and self-striped chiffon cloth—materials suitable for waists and dresses. In light blue, navy, brown, champagne, pink, American Beauty, lilac, light and dark gray, black and yellow.
—From the large assortment of colors you will be sure to find just what you want, as the variety is unlimited and the qualities are the best.
75c Peau de Cygne Silk Removal 49c
—To be exact, we have just 1500 yards of this lovely fabric in stock. A silk that is used extensively for waists, linings, petticoats and hat trimmings. It is 19 inches wide and can be had in rose, champagne, lilac, garnet, light blue, pink, myrtle, olive and vieux rose.
\$1.50 Fancy Silks Removal 75c
—The highest class of fancy silks that are manufactured will be found in this sale. Consist of Dresden patterns, Persian effects, Roman patterns, print warp and plaids. Silks suitable for petticoats, coat and suit linings and waists, as well as many other purposes.
\$2.50 Imported Silks Removal \$1.25
—42-inch imported foulards, bordered chiffon taffeta, 44 inches wide, and bordered messaline in all this season's most fashionable colorings and patterns.

Newest Books
—"The Price She Paid," Phillips.
—"The Promised Land," Mary Anthony.
—"Fifty Years in Oregon," by Governor T. T. Geer.

Filmy Curtain Materials
The House Wife's Replenishing Opportunity
18s Curtain Swisses.....11c
25c Fancy Cur. Swisses.....16c
25c Fancy Nets.....16c
40c Assorted Nets.....21c
25c Plain Scrims.....16c
40c Plain, Fancy Scrims.....21c
60c Fancy Curtain Nets.....37c
50c Plain, Fancy Scrims.....29c
50c French Bobbinet.....29c
50c Imported Madras.....29c
12½c Figured Silkoline.....8c
25c Fig. Art Cretonnes.....12½c
35c Fig'd Art Cretonnes.....21c
60c Fig'd Art Cretonnes.....37c
25c Printed Scrims.....15c
18c Plain Art Burlap.....12½c
40c Fancy Curt'n Scrims.....21c

Every Woman Appreciates a Good Bargain in Fine Lingerie Waists
And the Waists Offered Today Are of Special Merit
\$7.50 Lingerie Waists, Final Removal \$3.98
—A great variety of dainty Waists, made of soft mull, French batiste and Persian lawns.
—Dutch neck styles, high collars and peplum styles.
—Attractively trimmed with Irish laces, hand embroidery applied in many novel designs, Valenciennes laces and panels or fine pin tucks and embroidery.
—They are made with set-in sleeves, elbow length, all tucked and lace-trimmed to match the main body of the waist.
\$8.50 Lingerie Waists, Removal \$5.95
—These waists are exceptionally beautiful and represent the best of finish and style. They are modeled after the fine imported lingerie waists. Made of lawn and French batiste. They have low-cut necks, square necks and many in the new peplum style.
—Trimmed with Irish crochet, real hand embroidery. Many composed entirely of panels of dainty embroidery and fine tucks combined with Valenciennes lace. They have the new set-in sleeves.

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25c Fancy Nets.....16c
40c Assorted Nets.....21c
25c Plain Scrims.....16c
40c Plain, Fancy Scrims.....21c
60c Fancy Curtain Nets.....37c
50c Plain, Fancy Scrims.....29c
50c French Bobbinet.....29c
50c Imported Madras.....29c
12½c Figured Silkoline.....8c
25c Fig. Art Cretonnes.....12½c
35c Fig'd Art Cretonnes.....21c
60c Fig'd Art Cretonnes.....37c
25c Printed Scrims.....15c
18c Plain Art Burlap.....12½c
40c Fancy Curt'n Scrims.....21c

Every Woman Appreciates a Good Bargain in Fine Lingerie Waists
And the Waists Offered Today Are of Special Merit
\$7.50 Lingerie Waists, Final Removal \$3.98
—A great variety of dainty Waists, made of soft mull, French batiste and Persian lawns.
—Dutch neck styles, high collars and peplum styles.
—Attractively trimmed with Irish laces, hand embroidery applied in many novel designs, Valenciennes laces and panels or fine pin tucks and embroidery.
—They are made with set-in sleeves, elbow length, all tucked and lace-trimmed to match the main body of the waist.
\$8.50 Lingerie Waists, Removal \$5.95
—These waists are exceptionally beautiful and represent the best of finish and style. They are modeled after the fine imported lingerie waists. Made of lawn and French batiste. They have low-cut necks, square necks and many in the new peplum style.
—Trimmed with Irish crochet, real hand embroidery. Many composed entirely of panels of dainty embroidery and fine tucks combined with Valenciennes lace. They have the new set-in sleeves.

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Filmy Curtain Materials
The House Wife's Replenishing Opportunity
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\$8.50 Lingerie Waists, Removal \$5.