One Hundred Pages, Illustrations and Reading Matter, Tell of C. A. Smith Company's Oregon Holdings.

Last week's issue of the American Lumberman, of Chicago, just at hand at local lumber offices, contains a magnificent illustrated write up of the timber and manufacturing interests of the C. A. Smith Lumber & Manufacturing company, Marshfield, Or., which is interesting from a newspaper standpoint for the reason that it is the largest illustrated write up of this sort ever published in a trade journal, filling just

Lumbermen are particularly interested in the article for the reason that it contains many full page half tone illustrations of timber showing the fir, Port Orford cedar and spruce timber growing in the vicinity of Coos Bay in Oregon as well as the California sugar

and white pine and redwood timber owned by the same interests. The method of logging is illustrated and as the C. A. Smith interests are of the few in this country who care for their timber under scientific supervision, it is explainted how care is taken by the chief forester in seeing that one seed tree is left on each acre of land logged over, for the purpose of reproond growth that springs up from the seed, deposited by the one tree left, and as the growth in the Coos Bay region is probably greater than any-where else on the Pacific coast, and is estimated to be 1000 feet per acre per year, on the C. A. Smith timber hold-ings of nearly 200,000 acres in the vicinity of Coos Bay, the annual growth would be nearly 200,000,000 feet, and as the output of the mills is about 150,-000,000 annually, it is seen that theoretically at least the C. A. Smith interests are providing for perpetual lumbering.

## Practical Conservation.

This is a matter in which the public is concerned, for it in a measure solves the problem of the future supply of building material. It is an example of practical conservation and shows that in large hands it is possible to provide for the timber supply of future generations, and at the same time carry on active manufacturing operations. Un-der the superivision of the forester who is a Biltmore graduate, the Smith interests maintain a nursery at Marshfield where experiments are being carried on in reproducing various kinds of trees from seed. Not only are the woods native to Washington, Oregon and Callfornia planted, but also eastern and southern woods, such as yellow pine, gum, and various kinds of hard woods are being grown in the nursery and accurate records kept of the annual development, and in years to come this information will be of value if it proves necessary to plant some of the cut over lands so as to reproduce other forests

The article in question represents the work of one of the American Lumber-man's staff artists during four months' time, making nearly 600 large photoand California. It is printed on heavy enamel paper, and typographically represents the highest degree of the print-

There are scores of fine cuts showing the plant at Marshfield, steamships loading lumber for the California market, as well as pictures of the various heads of departments who have assisted in developing the C. A. Smith Oregon properties, to the point where it is the finest lumber manufacturing plant in the world.

C. A. Smith is a resident of Minne-apolis, where he is known as one of Number kings of the Mississippi valley. He is a man of great wealth and large business affairs yet he finds the opportunity to devote considerable time to civic affairs in his home city. He is at present one of the board of regents the University of Minnesota and holds other positions of honor and trust in his state.

Mr. Smith is well known in Portland as he frequently stops over here while route to and from his mill at Marshfield and his home in Minneapolis. He is a personal friend and business assoclate of Frederick A. Kribs, the well known Portland timber operator.

A swimming suit invented by a Californian has a buoyant jacket, to the shoulders of which are attached swiveled fins, operated by cords running to

Tire economy and added comfort for the occupants are claimed for an eightwheeled automobile built for experimental purposes by an Indiana manu-

Journal Want Ads bring results.

LWINTERS DEED HELD

UP PENDING QUIZ

After waiting two years to puace if deed on record, W. E. Purdy, former captain in the Volunteers of Americal filed an instrument yesterday, with County Clerk Fields purporting to be a conveyance of valuable property on Grand avenue belonging to the estate of H. D. Winters. Deputy District Attorney Flizgerald instructed the county clerk to hold the deed until an investigation can be made relative to the transfer.

the transfer.
The deed feature further adds to the entanglements of the Winters estate, which has a monthly income of \$400.

TEAR OFF AND MAIL

THIS TO-DAYMITS



Offices Are at Union Stock yards: Walter B. Dickey, Formerly of Sioux City, Is President; Directors.

For the accommodation of stock rais ers in transacting business on a cash basis if they so desire, the Portland Cattle Loan company has been organized here, with Walter B. Dickey as president and manager. Mr. Dickey was formerly cashier of the Livestock National bank at Sloux City.

The company has offices at the Portland Union stockyards in North Portland, and is thus conveniently located for the stockmen who come into the city with stock shipments. The men interested in the company are prominent bankers and capitalists; and the directors are W. M. Ladd, president of Ladd & Tilton; A. L. Mills, president of the First National bank; J. C. Ainsworth president of the United States National bank. E. R. Corbett, assistant cashier of the First National bank; William Poliman, president of the Baker Loan & Trust company; C. M. Bair, capitalist; C. C. Colt, president of the Union Meat company; D. O. Lively, vice president of the Portland Union stockyards, and Mr. Dickey

Other Stockholders.

Other stockholders are: Edward Tilden, president of the National Packing company; Louis F. Swift, president of

president of Swift & Co.

Mr. Dickey came here recently from Sloux City, and a few days prior to his leaving there, a Sioux City paper contained the following account of his connection with the new Portland institu-

"Walter Dickey cashier of the Live stock National bank, will become president of the Portland Cattle Loan company in Portland, Or.

"Mr. Dickey was called into Chicago recently to listen to a proposition from Edward Tilden, Louis Swift and other financiers of the packing world. It included a large increase over the salary he was drawing in Sloux City. Mr. Dickey took the matter under consideration and on Friday in Chicago accepted he proposition

Local Bankers Directors.

"Five bankers of Portland will be diectors in the Portland Cattle Loan company. Headquarters will be at the Portland stockyards. The presumption is that eventually the packers will establish a stockyards bank there, just as they did in Sioux City.

"Mr. Dickey has been with the Livestock National bank 12 years, having started as teller. The business has enjoyed a phenomenal increase, and the ecognition which has been given Mr. Dickey indicates that the packers give him a good share of the credit for the development of the business here."

Pianos rented \$3. \$4 per month, free drayage. Kohler & Chase, 375 Wash-

> Another entanglement in property-again showing that the only safe course in real

> estate transfers is to secure the best protection available

> > Company

Send me

Portland, Or.

booklet.

TITLE AND TRUST CO.

Lewis Bldg. 4th and Oak,

Apartments under construction at Twelfth and Harrison streets for C. C. Smith.

Swift & Co., and Edward E. Swift, vice Construction Record Throughout Country Shows General Decline.

> A record of construction for the 10 months ending with October for 44 building centers representing every section of the country shows a decline of per cent when compared with the record for the same period in 1910. Declines of from 1 per cent to 56 per cent are reported in 27 cities and gain in 17 ranging from 2 to 35 per cent. The to-1910 was \$570,000,000 as compared with \$540,000,000 for the same period in the current 12 months.
>
> The following table gives the figures

| Town 1 A                                   | ar was a sai     |            |
|--|------------------|------------|
| Jan. 1 t                                   |                  | to crace a |
| Nov. 1,                                    |                  |            |
| City. 1911                                 | . 1910. gain.    |            |
| Atlanta\$4,906,3                           | 45 \$6,239,269 . | . 21       |
| Baltimore 7,968,6<br>Buffalo 8,364,0       | 40 8,982,757 .   | . 11       |
| Buffalo 8,364,0                            | 00 7,887,000     | 6          |
| Cedar Rapids 1,575,3                       | 50 1.818,252 .   | . 13       |
| Chattanooga 990,1                          | 58 1.212.893 .   | . 18       |
| Chicago91,290,40                           | 00 76,362,100 1  | 9          |
| Cleveland 13,592,6                         | 27 12,081,456 1  | 2          |
| Columbus 4.296.65                          | 29 4.336.509     | . 1        |
| Dallas 4,665,7                             | 00 3,612,237 2   | 8          |
| Denver 5,293,6                             | 10 10,477,055 .  | . 49       |
| Detroit16,550,2                            | 84 14,560,903 i  | 3          |
| Duluth 2,313.5                             | 79 19 079 450    |            |
| Grand Dilde 2 1631                         | 73 12,972,459 .  | 7 82       |
| Grand R'ids. 2,160,1                       | 69 2,017,776     | 100        |
| Hartford 471,76                            | 340,298 3        | 5          |
| K. C12,228,2                               | 18 11,313,811    | 8          |
| Los Angeles. 19,775,1                      | 7 19,082,646     | 9          |
| Manchester . 1,312,8                       | 59 1,159,030 1   | 3          |
| Memphis 5,044,7,                           | 35 5,346,413 .   | . 5        |
| Malwaukee . 10,520,8                       | 16 8,447,643 2   | 4          |
| Minneapolis .12,675,52                     | 0 13,003,595 .   | . 3        |
| Nashville 1,113,7                          | 54 1,500,744     | . 25       |
| Newark 9,252,2                             | 16 10,214,586 .  | . 9        |
| New Haven . 5,106.93                       | 3.805.075 3      | 4          |
| Manhattan 94,705,11<br>Brooklyn .31,821,11 | 2 97,916,052 .   | . 3        |
| Brooklyn 31.821.1                          | 3 34,777,488 .   | . 8        |
| Bronx 26,046,87                            | 72 33,826,315 .  | . 40       |
| New York .146,573,13                       |                  | . 11       |
| Quictand 5 878 8                           | 5,708.487        |            |
| Oakland 5,878,81<br>Okla. City 2,696,11    | 4,939,673 .      |            |
| Omaha 4,954,04                             | 6 5,738,178 .    | -          |
| Paterson 2,016,46                          | 0 7,738,178 .    |            |
| Dhile 90 070 A                             |                  |            |
| Phila36,678,03                             | 34,296,900       | 7          |
| Pittsburg 10,200,3                         | 1 11,140,345 .   | . 8        |
| Portland, Or. 15,845,85                    | 9 15,046,577     |            |
| Rochester 8,085,13                         | 5 9,257,584 .    |            |
| St. Paul 7.715.05                          | 4 8,922,500 .    |            |
| St. Louis 16,310,48                        | 5 17,456,561 .   | . 6        |
| Salt Lake 2,457,60                         | 0 4,011,200 .    |            |
| San Fran 18,090,15                         | 5 18,557,540     |            |
| Scranton 1,418,29                          | 5 1,843,447 .    |            |
| Seattle 6.715.16                           | 1 15.390.342     | . 56       |
| Spokane 3,073,48                           | 5 6,568,089 .    | - E.E.     |
| Tacoma 1,496,38                            | 2 2,415,923 .    |            |
| Toledo 3,382,86                            | 4 2,747,251 2    |            |
| Toledo 3,382,86<br>Worcester 4,235,39      | 1 3,523,224 2    |            |
| 11 11 11 11 11 11 11 11 11 11 11 11 11     |                  |            |
| Total \$540 192 22                         | 68570 897 890    |            |

-protection such as is guaranteed by a Certificate of Title, Investigate. Call for 000 or 5 per cent. The heavy increases are shown in

Chicago, 19 per cent; Dallas, Texas, 28 per cent; Detroit, 13 per cent, and New Haven, Con., 34 per cent.

New York's decrease was 11 per cent; Denver, 49 per cent; Salt Lake City, 38 per cent; Seattle, 56 per cent.

INVESTMENT COMPANY

The Tate Investment company reports tigate? If so, ca the following sales for the week in Gien rangements today. Eyrie, a new residence tract adjoining Irvington on the east: Lot 65 2-3x100 feet, located at East

This site is one of the most desirable the market with large tonnage orders in the district and will be improved at for 1912 delivery.

"Heretofore the big railway compa-

indicative of a wish for certain as well

Big Gain in October.

poration at the close of business in

"The report of unfilled orders on the

as early delivery.

Edward Strode bought a like size lot nies have waited until December beat Twenty-fourth and Knott streets, for fore placing their orders of rails for the following year's requirements, but Harry Z. Compton purchased lot 3, in block 4 for \$1000, and has already begun this year many of them came into the

market as early as October, which is the erection of a modern home to cost Lot 4 in block 1 was sold to Dr. I. Mason for \$1400. The buyer has let the contract for a \$4500 residence to

Hattle Lincoln, lot 5, block 1, \$1400; William Casswell, lot 2, block 8, \$1694; A. E. Eclund, lot 1, block 1, \$2694. Glen Eyrie has been on the market only about 90 days, yet a large portion of it has been sold and a number of dwellings are going up in the tract.

Other lot buyers in the addition were:

Piano rents \$3 mo. 375 Wash st. .

Free Trip to Bend



Owing to our large sales of the past week, we will discontinue our FREE TRIP TO BEND in the very near future. WHY do we give this FREE TRIP? It is because we are For the period for which comparisons owners, NOT agents, and we pay NO are given Portland's gain is just \$800. is within two blocks of the UNION

TERMS, \$10 PER MONTH

A small investment will equal a life of toil.

The Hill and Harriman railroads have spent millions to reach BEND. Will you spare the time to investigate? If so, call and make ar-

The Newlon-Koller Co. Inc. Twenty-sixth and Knott streets, was purchased by Ida V. Giebisch for \$2233. October, made public last week, brought to light a surprising condition in the steel trade, as it showed a gain during October of 83,011 tons, while September had shown a loss of 84,668 tons.

"Usually there are many predictions as to what the October showing will be, but this year there was a remarkable lack of forecasts. The feeling in the trade, however, was that if October showed as good bookings as September it would be all that could be expected, and would show a fairly satisfactory condition. The showing however, is vastly more favorable than this, the difference between September's loss and ectober's gain amounting to nearly

170,000 tons.

"For a fortnight past there has been a general feeling in the iron and steel trade that the turning point had been

Stocks At Low Ebb.

Prosperity of Country Indicat-

in Year of 1912.

four systems.

ed by Large Number of Or-

ders Received for Delivery

"Reports from all over the country are to the effect that stocks of iron and steel, in the hands of both jobbers Nothing more clearly shows the and manufacturing consumers, have growing prosperity of the country than for weeks been at the lowest possible the large orders for steel rails, for 1912 ebb, and at a level which would not delivery, made by the railroad compapermit the ordinary conduct of businies of the country. The principal rail ness, were the mills not able to make orders for next year's delivery, as revery prompt shipment on new specifi-cations, which ordinarily they cannot. ported from Pittsburg, include 50,000 tons for the Louisville & Nashville, 25,000 tons for the Norfolk & Western, Once such a move started it would rapidly gain headway, through mills falling behind, if only two the 20,000 tons for the Burlington, and 40,000 tons for the Great Northern, making a total of 135,000 tons for these three weeks, in their deliveries on fresh

"Pig iron production in October showed a comfortable gain over Sep-While these roads are regular buyers of rails, they are by no means the largest users of new rails in the country. tember, and a heavy increase over Oc-tober, 1910, and is now at the rate of It is reported, says the Pittsburg dis-25,000,000 tons a year. Shipments of pig iron and steel products are fully up patch, that such large systems as the Pennsylvania, New York Central, and to the increased pace of production.
"A report full of interest to Baltimore & Ohio will shortly come into

steel trade and of wide general interest, which gained circulation last week, but which was not definitely confirmed, credited the New York Central with having given an order for 10,000 steel cars for next year's delivery.

## **Building Permits**

Mount Hood Brewery, repair two story frame saloon, Front street, between Jefferson and Madison; builder, Johnson Lindstrom; \$250.

O. C. Caswell, erect one story frame garage, 4728 East Seventieth street, between Forty-seventh and Forty-eighth avenue; builder, same; \$100.

Louis Faar, repair one story frame dwelling, Fifty-third avenue, between East Sixty-seventh and Sixty-eighth; builder, same; \$100.

W. H. Hellman, erect two story frame dwelling, Haight avenue, between Ainsworth and Jarrett; builder, same; \$3800.

E. J. Finck, repair two story frame dwelling, 308 Main street, between Fifth and Sixth; builder, same; \$100.

C. P. Maginnis, erect one story fireproof, concrete stores and theatre, Base Line road, between East Eightieth and Eighty-first; builder, Hilliard & Maginnis; \$6000.

W. J. Summers, erect two story frame

dwelling, East Couch street. Thirty-ninth and Forty-first; same; \$5000.

same; \$5900.

W. J. Summers, arect two and one-half story frame dwelling. East Couch street, between Thirty-ninth and Forty-first; builder, same; \$4500.

W. J. Summers, erect two and one-half story frame dwelling. East Couch street, between Thirty-ninth and Forty-first; builder, same; \$5000.

D. L. Dement, erect one story frame dwelling, 4135 East Sixty-third street, between Forty-first and Forty-second avenue; builder, same; \$500.

Treasury Department, Washington, D. C., repair semi-fireproof U. S. custom house, Eighth street, between Couch and Davis; builder, C. W. Langford; \$3260.

McFarland & Sutherland, erect one and one-half story frame dwelling, East Thirty-sixth street, between Mill and Hawthorne; builder, same; \$2000.

Maggie E. Ramsdell, erect one and one-half story frame dwelling, Fortieth avenue, between Forty-second and Forty-fourth; builder, C. S. Ramsdell; \$2500.

Buffalo Steam Roller Co., erect one story frame shed Gideon street, between

\$2500.

Buffalo Steam Roller Co., erect one story frame shed, Gideon street, between C and D streets; builder, same; \$250.

E. W. Cansel, erect one story frame dwelling. East Fifteenth street, bedwelling. East Fifteenth street, between Emerson and Sumner; builder, same; \$300.

William D. Porter, erect one story frame garage, 370 Park street, between Montgomery and Mill; builder, Robert B. Beat; \$500.

Augustin Schmidling, erect one story frame shed, 6940 Forty-sixth avenue, be-tween Sixty-ninth and Seventisth; builder, same; \$100.

builder, same; \$100.

Trygue Wigen, erect one story frame dwelling. East Seventy-ninth street, between Forty-third and Forty-fourth avenues; builder, same; \$200.

D. E. Hopkins, erect one story frame dwelling. Terry stret, between Derby and Patton avenue; builder, same; \$100.

Ingersoil Construction company, erect trestle work for roller coaster. The Oaks Park; builder, P. Bauscher; \$14,000.

W. V. Shane, erect one story frame shed, 274 East Sixty-third street, north, between O.-W. R. & N. railway; builder, same; \$106.

between O.-W. R. & N. railway; builder, same; \$100.

Phillip Buehner, Yepair three story brick poolroom and cigar stand, 263. First street, between Madison and Jefferson; builder, T. C. Reichel; \$300.

A. W. Oglivie, repair one and one-half story frame dwelling, East Elighty-second street, between Lincoln and Division; builder, James Chishalm; \$150.

Balfour, Guthrie & Co., repair mill constructed warehouse, First street, foot of Raleigh; builder, same; \$960.

Bernard Cunde, erect one and one-half story frame dwelling, Fairmont boulevard, between Chespeek and Council Crest; builder, same; \$5000.

Judge Rufus Mallory, erect eight story fireproof concrete hotel building, northwest corner Yamhill and Lownsdale streets; builder, Leonard Construction Co.; \$150,000.

## PACIFIC IRON WORKS

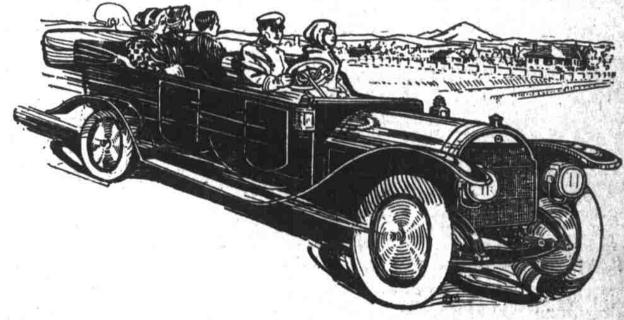
STRUCTURAL STEEL ARCHITECTURAL IRON Immediate Delivery

# ACREAGE

One to five acre tracts on electric line near Portland. Richest soil in Oregon. Near new and rapidly growing suburban town. Prices reasonable, with easy terms. Call at our office for literature and information about richest farm lands in northwest.

## **RUTH TRUST COMPANY**

235 STARK ST., PORTLAND, OR.



## See Parkrose **TODAY**

THERE'LL NEVER BE A BETTER TIME—in fact, the only time to see and invest in Parkrose is right now-before the improvements are completed—while the prices are still low and terms exceptionally easy.

ARRANGE TO GO OUT TODAY in one of our autos. Look into Parkrose yourself—see its advantageous location — note the streetcar line being constructed to the center of the tract-look at the houses that are being built-and see the improvements that are going on on all sides.

SELECT A PARKROSE ACRE OR HALF-ACRE TRACT NOW. arrange to plant potatoes or other things in the Spring-your first crop will show splendid returns on your investment—and you will have Solved the High Cost of Living.

Phone and auto will call at your home. Or take the Rose City Park car, get off at end of line. Autos will be there all day to take you to Parkrose office. Phone Main 208 or A-2050. After 10 a.m. today phone tract office, Tabor 2457.

## Hartman & Thompson

Ground Floor Chamber of Commerce

Fourth and Stark Sts.