GHIMM MOXOOW, SHPMWN COUNIIS WWNT NO MOOE HEONES BT WAN A ARECOY

Farmers, Now That Tri-County Convention is Over, Rub Eyes and Face Same Oid Problem of Small Crops and No Money; Yentures Take Bank Account.

##  <br> BUHM MAKES 500 MOVFFORBSBBALL <br>  <br>   <br> New League President Put Foot Down on Post Season Games. <br>  <br>  <br> tren loadyy Nocoring to tho tane <br>    <br> $\qquad$ <br> № Bad Dreams <br> or Nervousness <br>    <br> 

 load of expense under which the little tailor staggers, when we can produce 'tailor-made' clothes for you at the reduced cost made possible through an immense organization such as ours."(I) That's exactly what you've heard and the way you have doubtess felt many a time. So have we-at least until experience taught us better. We can't always help what we feel, but we CAN control how our feelings shall influence us. Feelings such as quoted soon run amuck if not haited. When they get to the place where they slop over and find expression in the purchase of a cheap tailor-made suit or a lactory made suit of ready-mades it is all over so far as
suit lasts.
-I If you fall for their "bunc" and bite we will lose a little, but you will lose all-suffering-as you have doubtless suffered before-a bitter dose of grief, disappointment and lost opportunity because of poor impressions your appearance makes. Meanwhile they seek other victims with argument and rant about their so-called "tailor-made" clothes-twisting, crucifying and murdering the true meaning of the term TAILOR-MADE, and trying to warp the reader's point of view so that black will seem like white, and so that any old suit will seem like it is tailor-made.

II I find that most of my customers have previously tried out from one to six "cheap" tailor-made suits, and as many different brands of ready-mades. Experience of such a pature is always expensive, but it fits them properly to judge and appreciate my work and apparently higher prices, when they eventually come to me. Therefore, if I am not now successful in interesting you in this higher standard of true tailor-made clothes I will confidently look forward to the future; a time removed to a distance depending upon how long your money and patience last in experimenting.
(II Therefore, when you get tired of experimenting-if you are tired of it NOW-if you are ready for really, truly tailor-made clothes-if you are convinced that you are apt to get exactly what you pay for in this world-no more are your clothes if you this fall that fits, a suit that is made for YOU, made in a sanitary, his f-drop in and see us and buy or not, just as you please. You'll be cordially welcome just the same.

## Ray Barkhurst

 Merchant Tailor[^0]


 Diamond Crest Coal Co.

## Your Point of View!

HEART-to-Heart Talks on Tailoring! Where you should gowhat you should buy!-By Ray Barkhurst

I "Yes, Mr. Man, you are right," says the so-called tallor; "yot your clothes made as cheap as you can. You are too smart to let a tailor graft you out of a few dollars with bunc like 'egitimate business, 'sanitary shope
 he garment hand-s? of the low prices at which tailor-made clothes are being advertised and uase of the low prices at which tailor-made clothes are being avvertised, amd use

Again, "You are absolutely right, Mr. Man," says the dealer in ready made clothes; "you certainly haveri't any money to put up for the unnecesary

Made-to-Order, Fittedin the Bastings;Truly Typical Tailor-Made Suits $\$ 22.00$ to $\$ 60.00$








[^0]:    -the only popular priced Portland tailor who maintains his own shops on his
    own premises, wherein every order is executed by the highest skilled union specialists in the tailoring craft.

