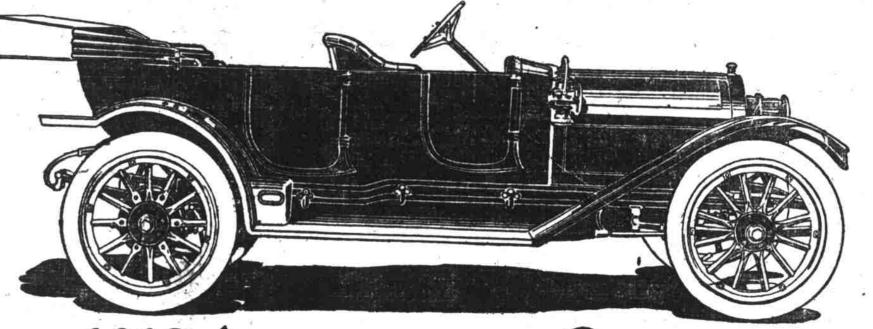
THE OREGON SUNDAY JOURNAL, PORTLAND, SUNDAY MORNING, SEPTEMBER 3, 1911.





SPECIAL SPEEDSTER



1912 Announcement GLE 30-40

\$1800 instead of \$1650

A YEAR ago we announced our 1911 models and an increase in price. We were told that it was folly for us to increase our price when so many other manufacturers were reducing theirs for 1911.

But we had to increase our price from \$1500 to \$1650. Improvements simply necessitated it. Every cent of the price increase was put into the car and the COLE became more popular than before. The 1911 Cole was one of the few cars whose production was actually oversold.

Again in announcing our 1912 cars we tell of a greatly improved car, and of an increase in price from \$1650 to \$1800. If we were building cars to fit a price, we would continue the 1911 Cole for 1912. But we are building cars to meet this standard—the best car for the average man at a reasonable price.

FORE-DOOR TOY TONNEAU

LONDON LIMOUSINE

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1912 improvements

THE COLE 1912, is a better value at \$1800 than was the 1911 COLE at \$1650. We believe you will have to pay \$2500 for its*equal. The 1912 COLE adheres to the basic

principles of the 1911 car. But the 1912 model is a bigger, longer, more roomy car.

Its wheel-base is 122 inches, instead of 118 inches. It has 36" wheels instead of 34. Instead of brass trimmings the 1912 car has Nickel Trimmings.

The most important new specification of the COLE is the Timken Axle Equipment—the most durable and most satisfactory axle equipment known.

The electric lighting system and self-starter have not yet been definitely settled upon for the new COLE. But as soon as we are sure which of those now under test are best suited to the COLE standard, they can be added. One chassis—seven bodies

FOR COUNTRY

LIMOUSINE

THE 1912 bodies are more roomy, more luxuriously appointed, more stylish in appearance. All seven models are constructed on one chassis, with bodies interchangeable.

The five-passenger touring car has ventilated fore-doors, and control levers on the inside. It has two seat-sockets, which make it convertible into a comfortable seven-passenger car. The enclosed cars are masterpieces of the coach builders' craft.

The 1912 Cole 30-40 is now on exhibition at our Show rooms. Let us give you a demonstration spin.

TORPEDO ROADSTER

"Our Motors Don't Knock" TWITCHELL MOTOR CAR CO. Union Ave. and Wasco Sts.—Phone East 322 Our Motto Is "Don't Knock"

COLONIAL COUPE