COAST EMPLOYERS RELATE PROBLEMS

San Francisco Cannot Compete With Other Cities Because of "Closed Shop," Claims One Speaker.

'In every organization will be found some men who are not willing to be fair with their fellow man, be he employer or employe. This is the man we have to keep after to do the right thing."

Thus spoke D. P. N. Little, president of the Union Iron Works, of Los Angeles, and chairman of the executive committee of the Employers' and Founders' association, of that city, when introduced as one of the speakers at the Pacific Coast Amalgamated Employers' associations' banquet at the Commer-

piel club last night. "In every organization will be found some men who seem bent on doing the wrong rather than right to their fellow man," the speaker repeated, "and this is the fellow we in Los Angeles have to deal with in successfully pro-

moting the 'open shop' policy. our city we have devoted more time to see that labor is fairly treated than to subdue union labor Aims Are Stated.

"We see to it that men, women and children are not overworked, that they and such that will induce an active inthat in Los Augeles, and with success,

J. V. Patterson, of Moran Brothers shipbuilders, of Seattle, said he thought employers had assumed the responsibility that goes with the trust, it would have been impossible for a third party, the labor union, to have come be-He contended that the ultimate object of the labor union is pol-He could see no reason why there should be any dealings at all with

'If we have the right to work anyconsult a third party," he said.

Employers and Manufacturers' ashociation, of that place, and treasurer of the Sumner Iron works, told of a very active interest in the open shop movetrial plants there have been operated open shop principles for many Years.

Tacoma for "Open Shop."

Waiter Risk, secretary of the Emthat Tacoma employers are strongly in favor of the Pacific coast movement and that Tacoma today stands perhaps nearer being an "open shop" town than any other on the Pacific coast.

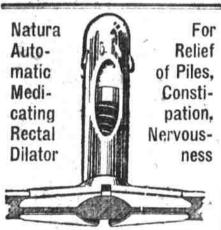
William L. Gerstel, retiring president merce, and president of the Citizens aillance, spoke on what union labor has done to San Francisco and what the Ban Francisco manufacturers and business men are going to do about it. He explained that immediately after the big fire, conditions were such that la-bor had no difficulty in enforcing all kinds of conditions, while the business men and manufacturers were doing their best to build up from the ruins of the stricken city, but that they believe now that every man should be entitled to work for whom and how much he likes,

without consulting a third party. "Our motto," said Mr. Gerstel, "is equal - rights to both non-union and tinfon labor, but special privileges to none. We believe that all collective demands should be met by a collective rargo Express company brought to our ployer he should take it up with a dele- sion will judicially investigate

Cannot Compets, He Says. "The 'closed shop' has affected our

competitive industry, so that we are entirely out of the race, and all the manufacturing we do is of a local character, excepting establishments that observe the 'open shop' policy. These things are not pleasant to tell, but the truth may as well be known.

F. T. Cope, president of the Employers' association of Vancouver, B. C., spoke of conditions there, saying that the fight was not so much against the union men as the walking delegates, whom he described as nothing but pollticians. "These men themselves are anot in sympathy with the trouble that these walking delegates are causing and into which they are being forced by these politicians." Mr. Cope concluded, Major, Willis Dodd, of the Ohmen Englie company. San Francisco. gine company, San Francisco, who rep-



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resented the metal trades association, called on to act as arbiters in difficultles such as that now confronting San "A city," said Major Dodd, "must stand as arbiter in all contro-versies that discriminate against that city. I believe that public opinion will eventually furnish the solution to the roblem now confronting us."

Wheelwright Also Speaks. William D. Wheelwright of this city, was the first speaker introduced by Toastmapter J. R. Wetherbee, and he elivered a masterful classic on the strife between employer and employe, setting forth both sides of the question and explaining that both sides have re-sponsibilities and that the lyranny of nionism is dangerous and destructive. He also pointed out the duties that employer owes to his employes, in no un-

certain language. "The existence of the labor union," he said, "is due to the greed of the employer, his oppression of the laborer, his neglect of the commonest precau-tions for his safety. The labor union must be dealt with, not only as a fact, but as a fixture. It has come to stay and any attempt on the part of employers to crush it will fail. The laborers bave the right to act together for their protection, provided always that their action be equitable and lawful, and enlightened humanity will see that they

are protected in that right. Labor Criticised, Too.

"On the other hand there is no ques tion that in the reaction that was sure to come from the unjust and inhumane treatment of the laborer by the employer, the pendulum has swung too the other way. Organized has arrogated to itself the right to diatate to the employers, not only what wages they shall pay, but that medioc rity shall receive the same reward as excellence, that they shall refuse employment to those who are not members of a labor union, and they have andeavored to enforce their claims by many unlawful practices.

"The only way to meet the situation end bring about industrial peace, is for the employers to rise out of the fou atmosphere engendered of the breath of are given fair wages and that they are warring factions, which dims the light employed under conditions satisfactory of reason and quickens the impulses of revenge, and take their position on terest in their work and employment, the plane of a broad humanity; offer we refuse employes the right to fair terms to the laborer, let him unorganize, we must give them something derstand that the amount of his wages organize, we must give the square deal and and the permanency of his employfair treatment. We are aiming to do ment depend entirely upon him and the character of his service, recognize his right to belong to a union, and thus present a platform that shall commend itself to all classes-including that very large class of laborers who dread the tyranny of unionism only less than

they fear that of capital-as fair, reasonable and considerate. Concessions Are Required.

"The time has come when there must be concessions;. I don't say concessions to any unreasonable or unjustifiable demands such as are now being where permitted by law, why should we presented by that peculiar form of orgarrized labor that we have to deal with J. B. Gibson, president of the Everett Chamber of Commerce, chairman of the Linguist give up any attempt at tyranny. They may exercise their right to agree among themselves on such wage as they will accept, and they may exercise their option to leave their employer and work ment in his district, saying that Bell-ingham has revived interest in its em-they see fit, but they must not attempt to interfere with the right of any man to work for whom he pleases and for what sum he pleases, or having advised him in the matter, to molest him in his labor, or to intimidate him in the display of a hostile force. In other words, the labor union must put itself on the same plane of justice and equal rights that the employers associations must occupy themselves. The banquet was attended by about 250 employers, about 50 of whom from other cities on the coast.

RAILROAD COMMISSION

Sacramento, Cal., April 13.-Governor Johnson in a statement regarding the investigation by the state railroad commission into the Wells Fargo Express company's rates, said:

answer, so that if a union delegate attention, we have submitted them to wants to discuss matters with an emgate from the employers, and not with charges and ascertain both sides of the individual employer. mination in accordance with their find-

REFERENDUM POSSIBLE ON BENTON COUNTY'S SIX RAISES IN SALARY

(Salem Bureau of The Journal.) Salem, Or., April 13.—An inquiry came to the secretary of state's office yesterday from Mc-Fadden & Clark, attorneys at Corvallis, asking for a copy of the law enacted by the last legislature increasing the salaries of the officials of Benton county. It is the intention of some of the citizens of that county to refer the salary increases to a vote of the people at the next general

The bill was introduced by Representative P. O. Bonebrake of Benton county. It is similar to a bill vetoed by Governor Chamberlain two years ago, which was put through the legislature by Mr. Bonebrake. It injudge of Benton county from \$720 to \$900 a year; the salary of the county treasurer from \$500 to \$700; county clerk from \$1500 to \$1600; county recorder from \$1200 to \$1400; the sheriff from \$1600 to \$1800, and assessor from

DEATH UNDER AUTO DUE

ing each other at right angles when Elliott swerved sliarply to avoid collision, his wheel skidded on the ley payement and he was thrown under the

rear wheels of the car. This accident will cause the city ouncils of Raymond and South Bend to pass stringent ordinances regulating speed of automobiles within the city limits, it is predicted.

Boy Is Rescued. (United Press Leased Wire.) Francisco, April 13.—Melville Donlin, 13, missing from Oakland since hast week, was rescued from the whal-ing ship Lapita in the bay today, just he was going to sea for \$35 a month, companion notified the boy's

Wilson Will Speak at Banquet. Indianapolis, Ind., April 18.—With Governor Marshall and Governor Woodrow Wilson of New Jersey as the star ple Graves

as the vessel was helsting anchor for a attractions, the National Democratic cruise in the Arctic. The rescue was Achievement banquet will be held here made by a posse of harbor police. The tonight. William J. Bryan and Gov-lad had confided to a companion that ernor Harmon of Ohio will be unable

Governor Wilson arrived at noon and was cordially greeted by Governor Mar-At the banquet Wilson will speak on "the Democratic Party and the Pres-Other speakers will be Governor Lee Cruce of Oklahoma. James Hawley of Idaho and John Tem-



Everything New for Easter

See that your eyes are looked after at once, so as to have your glasses with the rest of the new articles. Nothing is more becoming than a pretty poor of eye glasses. Come in and visit my optical depart-ment. I employ a graduate,

Lenses, sphero flat, in

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Both men and women will find it to their advantage from a money-saving point to purchase their Easter Outfits from Gevurtz Bros." "Big Eastside Store." Low rents, economical organization and correct buying enable this house to offer garments of the highest class at prices which mean a great saving over those prevailing on the West Side of the river. We are quoting extra special prices,

too, for this before-Easter Sale of Men's and Women's Suits.



Ladies' Tailored **Spring Suits for**

Easy Terms-Open a Charge Account

The Suits in this offering are made with jackets varying from 20 to 26 inches in length, many in the new box effect with raised waist line, indicative of the Empire model; effectively trimmed with new style braids; shawl, sailor and notched collars. Skirts are plain gored, with apron effects, inverted plaits and habit back. Materials include serges, novelty mixtures, checks, worsteds and black satins. Coats have fine peau-de-cygne and fancy silk linings.

Easter Special in Hats

See our great special offer in Millinery Section for the Easter time. These are exceptional values at our price. All the latest Spring styles,



GEVURTZ BROS. And Union Avenue

OF

Cloaks, Suits, Skirts, Waists and Dresses

This sale is forced upon us owing to having sold our lease at the Litt store, and we vacate Saturday, April 15. We must arrange to take care of the two large stocks in one store. To do this, great alterations are necessary, and both stocks must be greatly reduced. In order to do this quickly, every garment in both stores goes at HALF PRICE.

Get Your EASTER Apparel Here at Half Price



\$100.00 GOWNS \$75.00 GOWNS \$30.00 GOWNS \$25.00 GOWNS \$20.00 GOWNS\$10.00 \$25.00 SUITS\$12.50 \$20.00 SUITS\$10.00

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This Week Ends the **Business Forever** in This Location

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