TRADE DOOR NOW **OPEN: CITY MUST ACT IMMEDIATELY**

Southwest Washington Offers Chance to Local Merchants Says Chapman of Promotion Committee.

That the time is ripe for Portland nanufacturers and jobbers to concenrate their selling efforts on southwest Washington is the gist of a trade bulletin issued yesterday by Manager Chapan of the promotion committee of the mercial club. He calls attention to at territory and Puget sound cities d contrasts this with the warm feeling for Portland.

The iron is hot and now is the time to strike, declares Manager Chapman. The refusal of legislation that would ive southwest Washington the Pacific Highway is said to be the culmination of a long series of incidents calculated cool the arder of that district for he chief cities of its own state. Disintment over the highway measure has brought the ill feeling to a head.

Sound Cities Boycotted. It is reported that practically a trade oycott exists against the Puget sound lites in some suarters. A long distance onversation at the Commercial club day brought out the information orders amounting to \$81,000 placed with firms of a Puget sound city had been canceled by one town alone. A caller at the club told of conditions in wo other cities where Puget sound was ing more or less boycotted, while a strong feeling of friendship exists for

A series of unfortunate occurrence said to be responsible for Puget lack of popularity in southwest Washington. Portland people in touch with the altuation say that the chief of western Washington have failed to rise to the occasion as they should, and there has been a lack of peration that has caused relations,

naturally friendly, to be strained.

A case in point is given in the arrangement of conflicting dates for a fair in a Puget sound city at the time of the southwest Washington fair. Inattend the fair on Puget sound were t productive of good will, and this delegation from a Puget sound cial club invited southwest Washington representatives to a banjuct, but when the date arrived no banet was given, no arrangements had en made and the visitors met with a

quests are said to have been made that the cities to the north pay some attention to southwest Washington in their advertising, and although promises been made from time to time, no rible results have been accomplished. Puget sound speakers, it is reported. they go down to the southwest of the state make stirring talks sey are stlent upon what is being done for that section of the state lying be-

present situation is readily under stood when this treatment is contrasted with the attitude of Portland toward the ection affected. Southwest Washington occupies the position of a girl with other attentive and considerate. The resulting feeling of friendship for Portland is the most natural thing in the

Portland has helped southwest Washngton continually. The Commercial club has realized it lies right at Portland's door and that the river cannot cut it off from this city's influence. Portland has advertised southwest Washington until its people have be-

ome Portland boosters." sald Manager man yesterday. "We have had our speakers all through the territory and have sought to learn how we could be of service to that section. We have not been booming Portland while fraternizwith southwest Washington, but really tried to find how we could selp its people, knowing that in doing that we were also helping ourselves. "Advertising carried by the Portland Commercial club in the east includes

outhwest Washington advantages as well, and names coming to us asking sbout that section are forwarded to the throughout southwest Washingthey may send full information in just the same way that the Oregon Development league work is handled in our own state. Delegations who come to Portland from southwest Washington receive help, and the feeling toward this city is very warm. We hope the cordial relations will continue." Trade Bulletin.

The trade bulletin issued by Manager

Chapman yesterday follows: "Right now is the psychological moment to concentrate selling effort on southwest Washington. "Our competing cities are more or

ss under a boycott throughout the southwest Washington territory. This in the logical result of their failure to do exactly what Portland has en doing-paying attention to development matters in that section. The Portland Commercial club has

been advertising southwest Washington, referring inquiries and aiding in populating the country.

discrediting Portland's competitors, but has cultivated the friendship of all nwest Washington by doing practical things for that region. "Advise your sales managers and

outhwest Washington salesmen to talk Commercial club methods. They will find a ready response and ant enthusiasm. "If there ever was a time to strike the iron is hot it is right now.

Many thousands of dollars of business

tory by simply going after it.

"The newspapers of southwest Washington are sounding Portland's praises.

"The banks are lining up the business interests, advocating trading with Portland.

"The business men have been thoroughly aroused through their commercial organizations to appreciate what Portland has done for their country.

"Orders placed with merchants and manufacturers of two other cities are canceled because of the alleged of of southwest Washington. gard this office at your service give your sales managers and sales-

Babies Have to Go.

ou ever expect to possess the elegant type of musical instru-namely it haby Grand, a royal unity awaits you now at our grout sule. See amouncement re Making It An Object," page 4

GOOD ROADS IS STILL LIVE ISSUE

Believed Amendment Adopted In November Probably Useless.

(Salem Bureau of The Journal.) Salem, Or., March 18 .- As a guide for the preparation of future good roads legislation, which it is intimated will be placed before the people by initiative at the general election in 1912, the executive committee of the state grange, consisting of State Master O. E. Spence of Canby, A. I. Mason of Hood River and C. L. Shaw, have propounded the following questions to the attorney gen-

"First-Has any county in the state the lack of sympathy existing between of Oregon the power to call a special that territory and Puget sound cities election under section 10, article 11, as and contrasts this with the warm feelcreating a debt for the building of pernament roads, either with money derived by voting bonds or issuing county warrants beyond \$5000?

"Second-Can the county courts issue edness for the purpose of building per-manent roads without obtaining a majority vote of the people at a general or special election?"

The attorney general has held in former opinion that the counties of the state can issue warrants of indebtedness beyond \$5000 for good roads without further legislation, but there is a string to this opinion, in the last clause of the amendment to the constitution adopted last November, which reads as follows: "But debts for permanent roads shall be incurred only on approval of majority of those voting on the ques-

This has raised, then, the further question in the minds of the executive committee of the state grange, whether the counties can call special elections for the purpose of learning the major ity sentiment as to the issuance of warrants in excess of \$5000 for good roads It is believed by the grange that Atorney General Crawford will hold that the counties have no authority to call special road elections or any other special election except that power is pressly given them by the legislature, and in that event the good roads amendment adopted last November is useles without an enabling act giving the counties authority to call road bonding

Mrs. Charbonneau Dealt With in Court at Seattle for Flogging Raser.

(United Press Leased Wire.) Seattle, March 18.-Mrs. Belinda Charbonneau, 5 feet 2, one of the best known women in Alaska and chief owner of the Dome City bank, was fined \$150 in police court today for horsewhipping Augustus Raser, a 6 foot

Alaskan, six weeks ago.

James Wickersham, delegate to congress from Alaska, paid the fine. Raser told very briefly of the whip-

Mrs. Charbonneau's second sister marcording to the statement of Mrs. Charmer employe, to start suit against Margaret Mulrooney, Mrs. Charbonneau's youngest sister, charging embezzlement. "You're a pretty small woman to

whip so big a man," said Prosecutor White to Mrs. Charbonneau, The woman smiled grimly, while Miss Mulrooney laughed aloud.

CUPID "COMES BACK:" AGED PAIR REMARRIED

(Special Dispatch to The Journal.)
Forest Grove, Or., March 18.—Cupid. he love god, has demonstrated his ability to "come back." The powers of the little rogue were vindicated Thursday at Vancouver, Wash., the Gretna Green of all true lovers, whom Professor erstroh, elderly residents of the thriving tarian church will officiate. J. C. Mon-little town of Cornelius, midway be-tween this city and Hillsboro, were joined in the holy bonds of matrimony for the second time within a couple of

The aged couple had both been married a number of times before their meeting, but had lost their partners. It was a case of love at first sight, and after a quiet trip to the minister which made the happy twain one, they began housekeeping in a pretty little bunga-Dissensions arose, however, and the little winged god flew out the win-dow and hung his harp on the willows. The estrangement resulted in the courts severing the tie that bound, and for several months the couple lived "each to themselves alone," but the love they thought dead proved only to have been moribund, and with all forgiven and forgotten, they have once more set sail together on life's tempestuous sea. Professor Haverstroh is a deep student of oriental mysticism, and has specialized in the branches of palmistry, hypnotism and mesmerism. He ha mastered some of the profound secrets of the adepts of the east, and has more than a local reputation for his powers thousands of dollars of business of clairvoyancy. He made his home in this secured all through this territies of clairvoyancy. He made his home in this city some years ago, and he and his bride visited Forest Grove on their second honeymoon.

KING GEORGE GRACIOUS TO CORONATION GUESTS

(United Press Leased Wire.) London, March 18.—In order to give at least 6,000,000 people a chance to see him during the coronation festivities next June, King George is planning to extend the various processions to as great length as possible. In this way he hopes also to avoid the terrific congestion which it is feared will result. His majesty figures that he will be able to cover 30 miles of streets during the day, with an additional 15 if it is decided to drive in state from Buckingham palace to the Crystal palace on June 30, the day on which he will enter-tain 100,000 children as his guests.

The cultivation of cotton in Slam is being encouraged by the government.

PEACE PARTY IN AGAINST JINGOES

Society Organized to Decry War Feeling in America and Give Assurance That Japan Is Not Hunting Trouble.

(United Press Leased Wire.) Tokio, March 18.—Basing its activiies upon a recent declaration by Thomas J. O'Brien, American ambassador to Japan, that there was really no reason for a clash with the United States, the American Peace Society of Japan is training every nerve to prevent the rupture which, certain American advices say, is thought probable in the Speaking at the organization of the

society, which has as its membership nearly all the leading Americans in this country, Ambassador O'Brien said: "Let me assure you—and I ought know something about it—that there no cause under the sun why there should be distrust between the peoples of these two countries. There are no questions of importance pending and no business being conducted diplomati-cally which should excite the suspicions or make the slightest trouble as be-

tween the two peoples." Deprecating the possibility of American-Japanese war, the peace soclety is starting a letter campaign of education. Mailed declarations are being sent to correspondents in America by the peace society's members, that is in Japan no feeling other than one of friendship and good will to the United States,

Peace Society's Resolution. In each of the letters sent to Am erics is enclosed a copy of a resolution

adopted by the peace society at its an-nual meeting in Yokohama: "Resolved, that in our opinion the people of Japan have at all times entertained the most friendly and cordial sentiments toward the government and he people of the United States, and there never has been and is not now any feeling other than one of confidence and gratitude. We believe, upevidence which cannot be doubted that there is not to be found in the Japanese empire any wish or thought other than to maintain the most friend-

y and cordial relations with the repubic of the United States, and that any representations to the contrary, wherver emanaing and from whatever cause roceeding, are baseless calumnies which, if uncontradicted, can only result in vast material losses to the peoples of both countries and in creating an unhappy prejudice between them."

PIONEER DOES NOT SURVIVE MATE LONG

the Columbia river valley, died Friday afternoon, about seven weeks after the passing of her husband, Henry Lawson Funeral rites will be said today at 2 p. m. at the family residence 257 East Thirty-second street. The body will be taken to the Portland crematorium, where a short service will be given. For 25 years the Lawsons were one of the leading families of the lumber and farming settlement at Oak Point ping. Mrs. Charbonneau was in court and Stella, Wash. Then they moved to but did not go on the stand.

Portland, Henry Lawson settled at

Oak Point in 1864, having come around fied Jesse Noble, president of the Dome Cape Horn direct from Germany. A City bank, three years ago. She got a year later Mary K. Koch immigrated divorce recently. It was for this, ac- from Germany and was married to him The Lawsons engaged successfully in bonneau's attorney in his address to all the industries of the lower river the court, that Noble got Raser, a for settlement, sawmilling, logging, farming and merchandising. In 1900 Mr. and Mrs. Lawson removed

to Portland, and lived in this city until the time of their deaths. Even at their advanced age, Mr. and Mrs. Lawson successively built, fitted up and occupied four homes in different parts of Portland, each house being to their taste an improvement upon the others.

Declining in health during their last year, Mr. and Mrs. Lawson were constantly attended by two of their daughters, Misses Elizabeth and Marie Law-Their son, W. H. Lawson of Ridgefield, has been with them frequently, Mrs. L. Capen, a daughter of Oregon City, was with her mother much during her last sickness.

At the funeral at the family resi-Ernest Haverstroh and Mrs. Lottie Hav. dence today Dr. W. G. Elliott of the Uni-

"BETTER PORTLAND" IS TOPIC AT THE Y. M. C. A.

The program to be given at the Women's Christian association Young Seventh and Taylor streets, this afternoon at 4 o'clock is to be one of unusual interest.

The subject is "A Better Portland." For several days suggestions have been collected from members of the association as to practical things that young women can do to make the city better. These suggestions will be discussed this afternoon. The program is in charge the physical department, Girls of this department will lead in the discussion and will act as hostesses for the afternoon. Music for the program will be directed by Mrs. J. C. Hamilton. All young women are cordially invited.

WEEK'S BANK CLEARING GAIN TO \$700,000; TOTAL IS PORTLAND'S RECORD

Portland's bank clearings for the week ending at noon yesterday are the largest since the clearing house system was established here in the early eighties. The lead over the same week one year ago is nearly \$700,000. Clearings for the week amount to \$13,594,057.32, and for the same week in 1910 the figures were \$12,918,174.82. One reason for the heavy business is no doubt the large checks of the heavy taxpayers that were turned over to the sheriff in liquidation of taxes. Added to this is an increase in all lines of business, which is reflected in banking

Portland and Los Angeles alone of Pacific coast cities showed gains for the week. Seattle, This coma and Spokane all slumped.

AVIATOR'S BOMBS TO SAVE COUNTRY

War Correspondent Villiers Students Explain to Hundreds Says U. S. Unprepared-Warns of Japan.

St. Paul, Minn., March 18. - "The United States is totally unprepared for lis, March 18.-Electricity was juggled any big emergency war. Such men as and manipulated in almost every con-Wilbur Wright will prove to be this celvable manner here last night by stucountry's savior when the time comes for a trial of strength with Japan or any other country. With a small fleet or the Atlantic it would be impossible for any hostile fleet of warships to land. Under present conditions, however, this country is totally unprepared for any big attack from either shore. This is the opinion of Frederick Villlers, the veteran war correspondent who is spending a few days in St. Paul He is the correspondent of the Illustrated London News and a syndicate of

English newspapers. For 30 years he has at various times reported war do ings on many continents. Villiers believes the aeroplane is th panacea for war, particularly for the United States.

demand on this country and this country will either have to grant it and humiliate itself or go to war."

Refrigerating apparatus to quickly cool candles that have been dipped into melted chocolate has been invented by an Ohio confectioner.

of Visitors Mysteries of Subtle Fluid.

Oregon Agriculturat College, Corval dent performers for the edification and

All the engineering departments and the department of forestry took part in the exhibition, which included a con-fusing array of scientific apparatus varying from an electric bucking broncho to a baby jumper, all of which were carefully explained and demonstrated by student lecturers. Such freaks of science as the phan-

"It isn't wealth that counts in war." he continued. "It is poverty. The Japanese are poor, and they are seeking to strengthen their position. What are they spending half of their revenue for unless they are looking for trouble? I do not say that they will go to war with the United States. But some day the Japanese will make some kind of demand on this country and this country and this country and showed the visitors have istry, and showed the visitors how exhibited a miniature mine and stamp that time it is likely action will be

chief engineer; L. C. Rulifson, '11. Sa-tem and M. T. Calef, '11, Portland, gen-eral managers; H. J. Pfandhoefer, '11, Fails City, floor manager, and W. C.

SHOW INTERESTING RESTAURANT MEAL POISONS L. D. KIRK

A week age Lester D. Kirk, 351 East Forty-fourth street, lunched at a down-town restaurant. The next day he was taken ill with pronounced symptoms of ptomaine poisoning. Attended by Dr. Curtis Holcomb, Kirk seemed to rally Friday morning, but yesterday he became rapidly worse and died in the aft-

Kirk was born 33 years ago dent performers for the edification and survived by a wife and two children—amusement of hundreds of people who crowded the engineering building and The funeral arrangements, which have crowded the engineering building and The funeral arrangements, which have witnessed the first night's performance not been made, will likely be under the of the second annual electrical show. of the second annual electrical show.

From the time the cry of the hideous electrical squaker annualced the opening of the doors until the lights were turned out late at night the rooms clerk by R. M. Wade & Co.

FOREST GROVE WILL BOOST AT PORTLAND

(Succial Dispatch to The Journal.)
Forest Grove, Or., March 18.—The board of trade of this city has raised a fund which will be used for the purpose of keeping a man at the union A meeting will be held next Wednes-day evening for the purpose of elect-

er mining was carried on and even ing new officers of the board, and at taken looking toward the appointing of The show was planned and managed a paid secretary to look after the correspondence of the association and to officers in charge of the performance this year are L. V. Hicks, '11, Ashland, launched in the near future.

\$80,000 AT LAST

Subscriptions of Yesterday Bring Stowly Mounting Total \$1820 Higher.

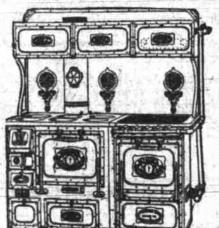
The wholesale grocers have come genrously to the assistance of the Elks campaign for a \$125,000 entertainment fund to be used in showing the B. P. O. Elks of the nation the time of their lives if the grand lodge comes to Portland in 1912. The largest single contributor yesterday was the Perkins Ho-tel company with \$600. The Portland Creamery board gave \$100; so did the estate of H. W. Corbett. The total for the day was \$1620, and this raised the grand total to \$8,376.56. The total of pledges has been hovering around the \$80,000 mark for some days and the Elks feet relief in saying that it is now approaching \$20,000. The pledges recorded yesterday by Sol Binmauer, chairman of the finance committee, are as follows:

Mason, Ehrman & Co.
Allen & Lewis
Wadhams & Co.
Oregon City Woolen Mills (Oregon Wadhams & Co. 250
Oregon City Woolen Mills (Oregon City) 50
Centralia, Wash, lodge B. P. O. E., No. 1083 100
Paul E. Froehlich 25
P. W. Prasp 20
Coovert & Stapleton 15
Watson Resiaurant 50
Perkins Hotel company 600
Arthur W. Chance 15
Estate of H. W. Corbett 100
H. Wise 20

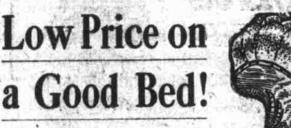
Want a Talking Machine? Why don't you get a Talking Mach-Eilers Music House? See announcement rage 4 of this paper, headed "They're Making It An Object."

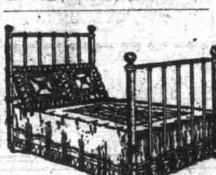
Conwich \$1.00 Per Week

Will Buy a Monarch Range



Think a moment what this means: You can have an indestructible, stay-satisfactory range, with a guaranteed cash value, for the same payment that you would have to make on an ordinary one. Remember, the Monarch was awarded the Gold Medal at the Lewis and Clark Fair and at the Seattle A.-Y.-P. Exposition. The price of a Monarch for ordinary family \$57.00 use is\$57.00





This \$5.50 Iron Bed on Sale Only \$3.95

Exactly like the illustration, any color enamel, any size you want. Compare this value with anything you can find at the fake sales, and maybe you will get

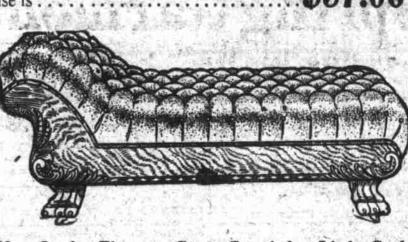
Have Your Life

No medical examination necessary. Free insurance to those who ask for it.

Insured

If you purchase your furniture from us, on payments, we will provide in your contract that, in case you die, your widow gets a clear receipt for anything you owe us, up to \$100. Not only does this insurance

cost you nothing but it will save you \$10 on every \$100 you buy. You can prove this by comparing the price of your outfit here with what others charge.



Now Is the Time to Get a Couch for Little Cash

\$16.00 Morocoline Couch Special Only \$10.35

This covering looks like leather and wears like leather. The frame is golden oak, with spring-edge upholstery.

ALSO LOOK — \$13.50 Velour Couches Special for Only \$8.90

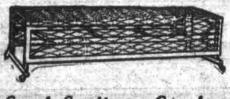


Genuine Leather Like Illustration \$39.60

A very well made, large, comfortable Turkish Rocker, such as many stores sell at \$60, we sell at \$39.60.

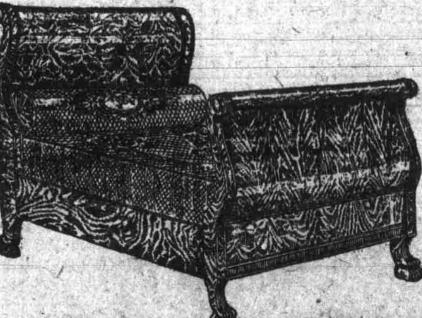
Morocoline Turkish Rocker as Shown \$23

We do not advertise trashy goods. These Rockers are good.



Good Sanitary Couches Selling Now At \$3.98

These are not flimsy advertising specials. They are regular stock, standard size and durable.



\$50 Napoleon Beds on Sale This Week for \$38.80

Your choice of golden oak, mahogany or birdseye maple. Three dollars cash and your promise to pay a dollar a week will send one of these to your home. More stylish, more upto-date and will last longer than any brass or iron bed that you can buy. Regular \$50 value at \$38.80