

### POLITICAL PIE IS SCARCE ARTICLE; SNAPS ARE FEW

#### Usual 20 Common Clerks Shipped Cut Down to Five; No Pay for Overtime; Must Really Be Efficient.

(Special Dispatch to The Journal.)  
Salem, Or., Jan. 11.—Efficiency as well as political pull will be a requirement to be met by candidates for position as house clerks this year, if the committee on appointments stands by the policy announced in the house this morning.

Ten appointments were made with the qualification that those selected must pass the test to be submitted by the committee. The five expert stenographers chosen were, Margaret Maule, Mrs. Clara Furginson, Dora Garrett, Kate A. O'Brien and J. R. Finucane. Those selected as common clerks are, Ann Solomon, Mayle G. Batt, Phillis Parks, Hazel Smith and Mary Charleston.

Usually 20 appointments as common clerks are made, but the reason introduced yesterday by Representative Eaton reducing the number to five, has caused effect and no more may be named. Eaton declares that no more than five are needed to do the work; that they should be capable and that they should not receive any pay for overtime. His reason also provides that the chief clerk can discharge any of the clerks at any time for failure to properly perform their duties.

Yesterday one member from each district was appointed as a committee of five to name the appointees. The committee met in the morning, but there was a squabble and nothing was accomplished. The difficulty was over the manner of naming the sub-committee. In the afternoon, another session was held and it was finally decided to permit J. A. Buchanan of Douglas, who was chairman, to name the committee. He was instructed to consider geographical locations in the appointments. He chose McKinley of Baker; Bryant of Multnomah; Smith of Josephine; Jones of Clackamas and Mann of Umatilla, and the others expressed satisfaction with those he named.

The appointments made this morning may be followed by others, depending upon action of the house, in deference to Eaton's resolutions and the possibilities, only five common clerks were named. There is a marked sentiment among many members against filling up the house with useless employees and it is very likely there will be little more "pie."

### LEON VAIL'S WIFE SUES FOR DIVORCE

Cruelty is the general charge made by Mrs. Anna H. Vail, 446 Larrabee street, in her suit filed today in the circuit court for a divorce from Leon L. Vail, one of Portland's prominent real estate promoters and capitalists. Their wedding at the Tacoma home of the bride in 1908 was one of the society events of the season in that city. Vail is the owner of a heavy interest in the business block at the northeast corner of Sixth and Washington streets.

Mrs. Vail says that scarcely was their honeymoon over when the groom struck her. While on a Christmas visit with her parents in Tacoma last month, Mrs. Vail declares in her complaint, that her husband threw a bottle at her and chased her from the room in her night clothing, forcing her to run several blocks through the streets in that attire to secure protection.

Threats to kill her, pointing a pistol at her, use of bad language and other mistreatment is alleged. Finally, she says, she was forced to seek peace in another home.

Mrs. Vail states her husband's interest in the Washington street property is valued at \$450,000, that he has money in the bank, owns several valuable pieces of east side property and owns the home. She asks for a division of the property and \$1000 with which to prosecute her suit for a divorce. An allowance of \$150 a month is also asked for her expenses.

Because his wife would not prepare his meals, mend his clothes and stay at home nights, W. E. Dixon wants a divorce. They were married in 1908 in this city. He also charges she threw a stick of wood at him, and frequently used bad language toward him. The custody of the child is also asked.

Hilda Eckert has a similar complaint against her husband Gustaf, whom she alleges has taken \$3 drink. According to her complaint, Gustaf was a good man before he tasted rum. They were married in 1895 in this city and the drink habit developed a few years ago. He remains out all night now, she alleges.

### BRIDGE IS WANTED IN BAKER COUNTY

#### Senator McCulloch's Bill Provides for \$20,000 for Span Over Snake River.

(Special Dispatch to The Journal.)  
Salem, Or., Jan. 11.—Senator McCulloch of Baker county today introduced a bill appropriating \$20,000 for a bridge to be built over Snake river at Brownlee or Robinetta, Baker county, contingent upon the appropriation of a similar amount by the legislature of Idaho, the cost to be borne in equal shares by the two states.

It is argued that Oregon will derive the chief benefit from the construction of the bridge as it would bring to the Oregon side, where there is a railroad, the trade of a large section of Idaho territory which is shut off by mountains on the Idaho side. The nearest bridge from the point selected is at Ontario, 86 miles away.

### WORKS STRONG FOR OREGON MEASURES

(United Press Leased Wire.)  
Sacramento, Cal., Jan. 11.—John D. Works was at noon today formally declared elected United States senator, before the joint session of the houses of the California legislature.

"I accept the office absolutely independent of any domination by any corporation," said Works. "There are certain important, fundamental principles that affect everyone in this country. Among these are election of United States senators by direct vote of the people; conservation of natural resources; elimination of boss rule; restoration of government to the people; direct legislation, including the initiative, referendum and recall, and the granting of the right of suffrage to women."

### OBSTRUCTIONISTS TO TRY HIGHEST COURT

Ralph R. Duniway, attorney for the Broadway bridge obstructionists, served notice on the mayor, city attorney and city auditor, that he had appealed the Kiernan-Duniway case from the decision of the Oregon supreme court to the supreme court of the United States. Although the appeal from the knockout blow given twice to the obstructionists by the supreme court of the state has been asked, it is said to be little chance that Duniway will actually get a hearing before the highest court, due to the fact that every court that has so far passed on the obstructionist case has declared it without merit.

### SENATE COMMITTEE FOR "DIRECT VOTE"

(United Press Leased Wire.)  
Washington, Jan. 11.—A report of the judiciary committee recommending the submission of an amendment to the constitution providing for the direct election of senators was made to the senate this afternoon by Senator Clark of Wyoming, chairman of the committee.

### OREGON CITY NOW HAS POPULATION OF 4287

(Special Dispatch to The Journal.)  
Oregon City, Or., Jan. 11.—The population of Oregon City as given by Director Durand today is 4287. This is an increase of about 1000 over the census of 1900. However the population has extended outside the city limits and should the territory be taken in that is now occupied by the overflow residents the population of the city would aggregate about 7000, according to conservative estimates.

### WOULD REGULATE ALL INSURANCE COMPANIES

(Special Dispatch to The Journal.)  
Salem, Or., Jan. 11.—Representative Clemens of Multnomah introduced a bill in the house this morning, authorizing the insurance commissioner to cancel the license of any insurance company which enters into any compact or combination for the purpose of governing or controlling rates charged for any kind of insurance or for discriminating against any company or its agents by reason of its affiliation or non-affiliation with any board or association of insurance companies.

### COUNCIL ATTACKS STREET BLOCKADE

#### Instant Legal Action Ordered Against Inman-Poulsen on East Sixth.

With the object of checking the alleged encroachments of the Inman-Poulsen Lumber company on a number of east side streets, the city council this morning unanimously passed an ordinance instructing the city attorney to take immediate legal steps to prevent the obstruction of East Sixth and other streets, across which the mill company has placed barricades. "I want to know whether the city owns these streets or not," said Councilman Rushlight, who introduced the ordinance.

An ordinance introduced by Councilman Annand this morning would compel the Portland Railway, Light & Power company and the Oregon and Washington Railway & Navigation company to construct an overhead viaduct at the crossing of the two railroads on Sandy road at East Thirty-seventh street. This crossing is considered very dangerous and there have been numerous narrow escapes from fatal collisions between streetcars and the trains of the steam road. The ordinance was referred to the street committee.

An ordinance, directing the city attorney to institute legal action against the streetcar company to compel it to pay an annual rental of \$15,000 a year instead of \$1200 a year, the amount now being paid by the company to the city for the use of the new Hawthorne avenue bridge, was introduced by Councilman Ellis. The ordinance was passed.

An ordinance authorizing the sale of the pesthouse property on Canyon road was passed. The action was requested by the health board. The property consists of about 2 1/2 acres.

A new vehicle tax ordinance to replace the one declared invalid yesterday by the state supreme court, was brought up from the license committee. Councilman Ellis tried to secure its passage today, but in order to permit a few minor changes in the plan which he said would be passed at an adjourned meeting of the council.

The council passed an ordinance prohibiting the sale of fish by itinerant vendors. The prohibition part of the ordinance lies in the high license fee prescribed.

An ordinance, prohibiting the keeping of ows within 150 feet of any residence, without the written consent of the owner was referred to the health and police committee.

Councilman Annand introduced an ordinance to prohibit noise making between the hours of 10 p. m. and 8 a. m. He said the object of the measure is to prevent newboys and merchandise peddlers from being at untimely hours, people who live in hotels and in the residence district.

### REALTY MEN LEAVE PRESENT LAW ALONE

After a full discussion in which nearly every member present took part, the Portland Realty board yesterday afternoon decided to make no effort to secure a repeal of the present law relating to the collection in the courts of commissions earned in the sale of real estate—not that the realty men are satisfied with the law requiring a written contract with owners before a commission can be collected, but because of the consensus of opinion at the meeting was that a return to the old order of things, where frequently half a dozen brokers claimed a division of the commission, would not improve the situation.

At the proposed late convention of real estate men which was to have been held to meet in Portland the latter part of this month was for the purpose of aiding in the repeal of the contract law, the plan of bringing the brokers together so soon was dropped for the present. However, it was the sense of yesterday's meeting that a state convention of realty brokers should be held in this city some time this spring.

A resolution was adopted to put the name of W. M. Killingsworth, president of the board, on the insurgent ticket to be voted on January 23 for the board of governors of the Commercial club. The following committee was appointed to make an organized effort in Mr. Killingsworth's behalf: J. V. Jones, H. W. Fries, A. F. Swenson, W. H. Chapin and F. L. Paine.

The board voted down a proposition to petition the city council to require real estate agents to pay an annual license fee of \$100.

Secretary Rountree was instructed to confer with local title and abstract companies to the advisability of inviting the American Association of Title Men to meet in Portland in 1912.

### COUNTY GRAND JURY HAS REPORT READY

The county grand jury, which has been in session at the office of the district attorney, probably will submit its first report in circuit court this afternoon. It will then return to the consideration of the more important cases on its list.

The report that probably will be submitted today will consider six or seven cases, practically all of which arose out of the municipal court. None, so far as could be learned, are of general interest or importance.

If the grand jury reports today, it will take up this afternoon the consideration of a number of more important cases, among them probably that of Food Commissioner Bailey. Documentary evidence against the commissioner was read and discussed this morning.

Hardened steel dies are produced by electrolytic etching in a recently patented German process.

### PIONEER MERCHANT ENTERS BEYOND

#### Gus Staiger, for 46 Years a Resident of Oregon, Succumbs to Brief Illness

Gus Staiger, a pioneer resident of Oregon and well known in Portland business circles, died at his residence in this city last night, after a brief illness. Mr. Staiger was 58 years of age, and had been a resident of this state for 46 years. He was born in Bethel, Mo., in 1852, and came to Oregon with his father's family in 1864. He was in business at Salem and Albany for a number of years, and came to Portland January 10, 1890, just 20 years before his death. For 20 years he was a member of the Eggert-Young Shoe company, and five years ago went into business with his oldest son at 232 Washington street.

He was married at Albany in 1881 to Myra Selma Avery, who, with two sons, William H. and Franklin W., survive him.

The funeral will take place Thursday afternoon at 2 o'clock from the family residence, 468 Market street. Interment at Riverview cemetery. Rev. Luther R. Drott of the First Congregational church, of which Mr. Staiger had been an active member since coming to Portland, will conduct the funeral services.

### BRANDEIS STANDS BY HIS THEORY

#### Reiterates That Roads Could Save Million Daily, and Gives Some Recipes.

(United Press Leased Wire.)  
Washington, Jan. 11.—Declaring ignorance and greed were responsible for the proposed freight rate increases, Attorney Louis Brandeis appeared before the Interstate Commerce commission today, arguing against higher tariffs. Brandeis repeated his statement that the railroads by using modern methods would save \$1,000,000 daily, and outlined briefly the plan which he said would effect the saving.

"The separation of planning from performance in the matter of development, a 'look before you leap' policy, is one of the essential principles," he said.

Other principles: "Putting the burden of accomplishment upon the men responsible, not upon men whose duty it is to obey orders; a universal preparedness for emergency; an analytical study of each operation to determine how much could be done with the least expenditure; a standardization of methods, material and equipment."

The present management of railroads, he told the commission, was expensive and antiquated.

The railroads, he said, were allied with the steel trust and the coal barons, and sought to have the interests of the roads and other corporations involved completely through the debauchery of the public purse.

Other devices that would help the roads in economizing, Brandeis said, would be to keep records of industrial performances in order to ascertain what each man does, how long given tasks require, and to form a basis for paying an adequate reward for individual accomplishment.

He said numerous railroads asserted increased rates were necessary as a result of wage increases and the increased cost of steel. A partial trial of scientific management by the Atchison, Topeka and Santa Fe, he said, reduced operating expenses in the machine shops over 50 per cent annually. He said a 3 per cent raise to all the railroads in the territory asking increases would mean \$27,000,000 annually.

### MULTNOMAH CARES FOR MANY CHILDREN

One interesting feature of the biennial report of Superintendent Gardner of the Boys' and Girls' Aid society, which has just been received by the secretary of state, is the showing that the children of Multnomah are better cared for than those of other counties. While Mr. Gardner has a more intimate knowledge of the conditions of the youth of Portland, he reports that only about 60 per cent of the children cared for are residents of this county. At the receiving home more than 75 per cent of the children are from counties other than Multnomah.

During the two years last past 899 children have been cared for by the society, 321 being new cases. Five hundred and forty-eight children were placed in family homes during the two years. In a financial way the society has been running about even.

### OREGON DIGEST TOO EXPENSIVE, SAYS HOUSE

(Special Dispatch to The Journal.)  
Salem, Or., Jan. 11.—The attack of economy, which made itself evident in the senate yesterday morning, appeared in the house in the afternoon and the members resented their action in ordering copies of the Oregon Digest at a cost of \$7.50 for each member. Reconsideration of the resolution adopted under suspension of the rules Monday and ordering the purchase of the volume was asked by Jerry of Hood River. Thompson of Lake briefly declared that the expenditure was a waste and that the members would have little use of the digest and could find it at all times in the state library, if they desired to refer to it. There was no opposition to the proposal to withdraw action.

### WANTS \$100,000 FOR ASTORIA EXPOSITION

(Special Dispatch to The Journal.)  
Salem, Or., Jan. 11.—One hundred thousand dollars in aid of the celebration at Astoria this year of the John Jacob Astor exposition is proposed in a bill introduced in the senate today by Lester of Clatsop.

### CHAMBER GIVES ANNUAL BANQUET

#### Chamber of Commerce Will Listen to Able Addresses at Yearly Meeting.

At 8:30 o'clock this evening members of the Portland chamber of commerce will assemble in the large banquet room of the Portland Commercial club for the annual dinner and meeting. Enough acceptances have been received by Secretary E. C. Giltner to indicate that the capacity of the room will be taxed.

After feasting on all the good things that the ingenuity and experience of the Commercial club stewards and chefs can conceive and concoct, the diners will have some very interesting talks, the speakers being Right Rev. Charles Scadding, bishop of the Episcopal diocese of Oregon; Brigadier General Marion B. Maus; Charles H. Carey, attorney for the Hill lines in Oregon; Harry Miller formerly United States Consul General at Yokohama and late Consul General at Beirut, and W. W. Cotton, general for the O.-W. R. & N. lines.

Before calling on any of these speakers President William MacMaster will read his annual report, embodying the progress made by the chamber during the year 1910, one of its most important features being the nomination of the nominating committee will also be read and in less than half an hour to tell it, election of officers will be held. Other annual reports, those of officials and committees, will not be read at the meeting, but will be printed in the monthly official bulletin of the chamber.

### SLAVER OWNS GUILT; M'GINN TO SENTENCE

Luther Adcox, a chauffeur, under a white slave charge in the circuit court, changed his plea from not guilty to guilty this morning, and will ask Judge McGinn to be lenient in passing sentence. Adcox was arrested for inducing Elizabeth Elmer, a 17-year-old Portland girl, to enter a questionable house at the Dalles.

Dot Allen, alias Grace Bales, with several other aliases, was arrested for conducting the house. William Boyd a roommate of Adcox, was also arrested. Miss Elmer had been in the county hospital for three months. While at the hospital Adcox wrote her a letter giving a set of signals he wanted her to observe when the case came to trial. He said that his placing his hand to his chin would mean that she should answer in the affirmative. Placing his hand to his brow would mean that she should answer in the negative.

Miss Harlow was rescued from the resort by the department of public safety for girls. The case against Boyd and Dot Allen will be dismissed. Adcox will come up for sentence Thursday before Presiding Judge McGinn. A representative of the district attorney's office will be present.

### STUDY OF JUDICIAL SYSTEMS, AIM OF BILL

(Special Dispatch to The Journal.)  
Salem, Or., Jan. 11.—The way for the revision of the judicial system, authorized by the people at the last election, Representative Brownhill this morning presented a resolution providing for a committee of five to study the subject.

The resolution the members of the proposed committee are instructed to study the judicial systems of other states and countries and report at the twenty-seventh biennial session. It is prescribed that the members of the committee shall serve without salary, but that they shall be reimbursed for all actual expenses incurred in the course of their investigations.

Data and information obtained by the committee would be used in framing a bill to be submitted at the next session.

### MAKE YOUR OWN HAIR TONIC

A Specialist's Advice.  
In a recent issue the New York Herald published a special article on the care of the hair, in which was given the formula for a home-made Hair Tonic, which was highly recommended for its remarkable hair-growing properties, as well as for stopping falling hair, revitalizing the hair roots, destroying the dandruff germ and restoring gray hair to its natural color. This article was of special interest to me, as the formula was one which myself have prescribed in countless cases with most astonishing results. I remember one case in particular in which I prescribed it for a man who had been bald for many years and in less than two months after he began its use his head was completely covered with a luxuriant growth of rich, glossy hair, thus proving that hair can be made to grow on a bald head, notwithstanding the opinion of many persons to the contrary.

For the benefit of those who have not seen it before, I give the formula herewith: 5 ounces of Bay Rum, 2 ounces Lavona de Compose, one half ounce of Crystaline. Dissolve the Crystaline in the Bay Rum and then add the Lavona de Compose; shake thoroughly and apply to the hair, rubbing into the roots of the hair, rubbing into the scalp with the finger tips. This preparation contains no coloring matter, but restores gray hair to its natural color by its action on the hair roots. If you desire it perfumed, add one teaspoonful of Tokalon Perfume, which combines perfectly with the other ingredients and imparts a most pleasing scent.

### Don't Persecute your Bowels

Get out cathartics and purgatives. They are brutal.  
CARTER'S LITTLE LIVER PILLS  
Painful, but safe, and gentle on the bowels. They are the only pills that do not irritate the bowels. They are the only pills that do not irritate the bowels. They are the only pills that do not irritate the bowels.

Small Pill, Small Dose, Small Price  
Genuine Small Dose Signature  
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### RAILWAY COMPANY WOULD HAVE CITY APPRAISE LANDS

#### President O'Brien Refuses to Set Price on Right of Way for Broadway Bridge—Appraisers Appointed.

The O.-W. R. & N. Co. sidestepped the issue of way for the Broadway bridge and other rights, when President J. F. O'Brien submitted a letter to the city council this morning declining to set a price on the property owned by the company and needed by the city. The letter was in response to one sent by direction of the council at its last meeting, requesting the railway company to name the figures at which it holds the property in question.

"The property referred to," reads O'Brien's letter, "is not all in one piece. Some of it is owned by the O.-W. R. & N. Co., some by the Northern Pacific Terminal company, some by the Southern Pacific, some by the Portland Terminal company."

"For this reason I would prefer to receive offers from the city for parcels of land it requires. I can then submit the offers to the executive committee of the boards of directors of the various companies involved and give them opportunities to accept or reject the overtures made by the city. I promise that the city shall receive speedy and careful consideration in case it decides to adopt this plan."

President O'Brien called attention to the fact that the O.-W. R. & N. Co. is no longer in existence, having been absorbed by the Oregon & Washington Railroad & Navigation Co. He says this latter company will, in the near future, make application for a franchise to put in railway tracks to connect the approaches of the new Steel bridge with the main line of the company. He withdrew the former application of the O. R. & N. Co. for the same franchise.

The letter also said that a new franchise ordinance would be introduced by the Oregon & California Railway Co. for permission to lay tracks across East Burnside street between East First and East Second streets.

Following the reading of the letter the council, on motion of Councilman Belding, appointed a board of appraisers to fix a valuation on the property held by the railway company and desired by the city, in connection with the building of the Broadway bridge, the installation of the Sullivan's guich sewer and other projects. This appraisal board is composed of D. S. Stearns, Louis Russell and H. W. Fries. They are instructed to report to the council within two weeks from today.

City Attorney Grant has already been instructed by the council to bring condemnation proceedings against the railway company, and the report of the appraisers will be used as a basis on which to make the company an offer for the various parcels of property under consideration. In case the company refuses the offer, then the city will be in a position to proceed with the condemnation suits.

### DESK OFFICER HARMS RECEIVES PROMOTION

Leo A. Harms, desk officer at the police station of the day relief, has been recommended by Chief of Police Cox and the members of the police commission as the new sergeant to take the place of Harry Park of the second night relief, whose reduction to the ranks has been confirmed.

Harms is probably one of the most popular men on the force, and his appointment will not be a surprise. In addition to creditable police duty, Harms served with honor in the Spanish-American war in the Philippine Islands in the same company with Captain Baty of the local police force. Announcement has been made that the

next three in line for the appointment to the position of sergeant are H. J. Carlson, of the harbor police, W. T. Teovin, of the day relief, and E. A. Maaring, leader of the police band.

### Strength Comes Not From What You Eat, but From What You Digest.

A Tablet Digests a Meal. Trial Package Free.

Most people eat most foods without discrimination—it matters little what. Few stop to think what that food does for them. This is the first time on the road to dyspepsia. Reckless disregard of the proper choice of foods, rapid eating and improper mastication, are the unquestioned causes of all stomach disorders from the slight ache to the malignant cancer.

There is nothing more revolting than a dyspeptic stomach—a very vat for putrefaction, sending forth its poison throughout the entire system, depressing the brain, befouling the breath, souring the taste, deadening the muscles, incapacitating the liver and kidneys for their work, debilitating the heart, choking the lungs and clogging the bowels.

All of these disagreeable and dangerous conditions are due to the improper digestion of food and the consequent assimilation of poison. What else can be expected? If the food lies in the stomach, if the system is constipated, fermentation is the natural outcome. It shows itself in sour, water risings, belchings, heartburn and painful breathing.

There is only one way to relieve this condition. If the stomach refuses to digest your food, put something into it that will. Stuart's Dyspepsia Tablets are nothing but digestives. They are not a medicine. They work when the stomach will not.

Each tablet contains enough pepsin, diastase, golden seal and other digestive elements to reduce 9000 grains of ordinary food to the proper consistency for assimilation into the blood. Stuart's Dyspepsia Tablets are absolutely pure. There is nothing harmful in them, as shown by their endorsement by 40,000 physicians in the United States and Canada.

Ask your family physician his opinion of Stuart's Dyspepsia Tablets and if he is honest toward you he will state positively that they will cure your stomach trouble whatever it may be, unless you have waited too long and have allowed your disorder to develop into cancer.

Act today and begin to end your suffering. A free trial package will be sent to you address upon request. The 50 cent size packages are for sale at your druggist's. F. A. Stuart Co., 150 Stuart Bldg., Marshall, Mich.

### QUALITY It is not the quantity but the inherent quality of SCOTT'S EMULSION

that enables it to perform its mission. It is the one remedy universally known and used because of its ability to quickly restore lost strength, increase weight, and vitalize the nerve centers.

There is vitality in every drop of Scott's Emulsion ALL DRUGGISTS

## Winter Winds Buffet in Vain Against Well Nourished Bodies

# Crape-Nuts

meets the body's requirements for those essential elements which provide true nourishment.

It is the product of a food expert.

"There's a Reason"

Postum Cereal Co., Ltd. Battle Creek, Mich.

## A GENUINE CLEARANCE SALE OF USED PIANOS

Here is an opportunity to save money on guaranteed instruments.

Following our usual custom, we begin today our annual January clearance sale of all second hand pianos. Among these you will find the best known makes. All pianos sold will have the regular Reed-French guarantee for quality, which insures the very best value for the least money.

COME AND SEE EVERY PIANO LISTED BELOW

HAZELBERG & SON, good upright practice piano	\$ 85
GARDNER BROS., worth twice what we are asking for it	\$ 80
NEWBY & EVANS, an old reliable instrument	\$120
Another of the same make, a big bargain	\$165
BAUCHMANN, fine mahogany case, cabinet grand	\$137
Another one in special art case	\$169
PEASE, in good condition	\$157
WAGNER & CO., San Domingo mahogany, splendid val.	\$183
STEINBACH & DREHER, quarter-sawn oak, fine shape	\$205
WILLARD—The famous sweet-toned instrument	\$220
R. S. HOWARD CO., Circassian walnut case, a snap	\$238
HALLET & DAVIS, made since 1847, a fine bargain	\$267
SCHUBERT, in plain choice mahogany	\$285
Another SCHUBERT, in fancy case, French trussess	\$315
KRANICH & BACH, Rosewood case	\$250
KNABE, the world's best piano, as good as new	\$392

Take Note also of the Player Pianos.

A HOWARD PLAYER PIANO, slightly used ..... \$455

A SCHUBERT PLAYER PIANO, almost new, mahogany \$388

Every one of these pianos can be seen and examined on our floor, and they are all for sale at the above prices. No reservations made until contracted for. Reasonable terms given. Free delivery.

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"From Maker to Player."

Location, 6th and Burnside Sts. That is why we can sell for less