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## LOOKS LIKE DPENNING




## gel ready to go Tomorrow

CHAPTER $V$.

## ADVERTISING THE GREAT KLIAMATH COUNTRY


P. C. LAVEY \& CO.'S LECTURERS, WITH PICTURE MACHINES TO ADVER. TISE KIAMATH COUNTRY.
D. C. Laves, A. P. Caves. Standing, lett to right J. E. Wherr, Thurman R. Hyde, C. H. Laves, A. D. Reld

## To the Public

The firm of P. C. Lavey \& Co , will within a few days start these machines and lecturers on' a tour of the middle western and eastern states for the purpose of ihowing tie people of those states that part of Oregon known as "The Klamath Country," anid the Butte Valleys of California and the towns of Klamath Falls and Worden, Oregon, and Mount Hebron and Dorris, Calliforiia. Our idea is to bring at least a trainload of homeseekers to this country when the tourist seuson again opens. We will have in all six machines and lecturers (three of the machines beins shown here).

We firmly believe that the Klamath country is the great comer of this wonderfil state, and we propose telling the people why, alho how to get there. We have consistently worked for that part of Orepon for the last year and we have brought many families into the state.

Whilo we will give our special attention to Klamath and her wonderful opportunities, we will talk about the whole state and its wonderful possibilities, and thus do our part to build up this great empire.

We have not and will not ask financial aid in this work from any ommercial club or individual. P. C. Lavey \& $\mathrm{C}_{0}$, will bear all the expense, and if we are the cause of helping other real eitate firms to ain business we will be happy, because there is room in this great state for all of us,

If you have any particular photograph you would like to have us show, we will be glad to show same everywhere we go. You may label it yourself.

## What we want in this state is smaller farms

 and more people on those farms.We believe this to be a great work, and we are glad we are in the harness. This firm is progressive and aggressive and has just finisthed a wonderful yeur's business. The future looks bright and prom ines a greater year's business next year than this has boen. Let's, all cheer up and work together for a greater Oregon and do this without holding our hands out for contributions.

If you have.any new ideas as to how this campaign shoold be carried on that you think will help us, we ack you to write us today

Mr. Lavey, president of thits company, will lecture twice daily at Omaha, Neb, during the January Land Show.

## P.C. LAVEY \& COMPANY

