

TAX OUESTON VICTORS IN SXX MYY COMPIEIE JUR Tonatorour DAE BIE RARE


# Here's Where Forty-two People Will Each Secure a Chickering 

Eilers Music House to Sell Two Carloads of Chickerings for Marine Insurance Company's Account

We ship many of our pianos via the Great Lakes. Thiy effects a substantial saving in freight. Nearly all of our Chickerings are shipped to Buffalo ly rail, then to Duluth or Chi. cago by water, then the rest of the way again by rail

> Among slipments recently ariving are two carloads that while in the steamer came in contact with some chemicals or fumes which marred the finish of the pianos. Musically--that is to my; in every particular concerning the interior of these pianos-they are perfect Chickerings, but the finish has become dulled or lusterlese.

We are equipped to revarnish these instruments in our oplendidly appointed establishment'on Pettygrove street, at Fifteenth and Sixteenth. But it talkes time to do this, and we close our books on the last of this month. We would rather not carry these Chickeringsover into next year.

This being the case, we have arranged with the insurance com pany to sell the Chickerings at prices reduced so as to dispose of them at once, the insurance company paying the difference or loss that we suffer thereby.
The Chickering is the greatest of all the great American pianos. Ever since we commenced business in Oregon we have sold the Chickering, and never below its established value. Thousands of Chickerings grace Oregon's mansions, but never heretofore has there been opportunity to buy a brand-new Chickering under price.

Tomorrow we present to 42 high-class homes the opportunity to secure Chickerings, uprights or grands, of which the marine insurance people pay a liberal portion.
There are 26 upright Chickerings in this shipment. There are 16 magnificent grands. There are various styles, both grands and uprights.

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\text { To make quick work of it, we offer to accept } \$ 435 \text {. for each }
$$ Chickering upright in this shipment.

The grands will be sold at $\$ 600$ for the plain cases, while $\$ 75$ more will be asked for the very fancy figured mahogany and the larger size:

## We are anxious to close out every one of these pianos this week We must dispose of all of them before the close of the month, and these prices will do it.

Here is the opportunity for many a home or music studio which has heretofore been pre: vented, owing to the high prices, from owning a Chickering, to get a Chickering piano.

The slight damage these Chickerings have sustained in the varnish work will hardly ever be noticeable. We will French (dull) finish any of these pianos in our shops for $\$ 12$.
And if you are not prepared to pay all cash, pay one tenth of the price cash and the balance in payments extending over a period of two years or two and a half years, for the mere additional simple interest.

All of these pianos will be displayed at our Retail Establishment, No. 353 Washington street, at the corner of Park. We repeat it-no chance to get a Chickering under price has ever heretofore been offéred. It is safe to say that such an opportunity will never be presented again.
The regular, unconditional factory guaranty, duly countersigned by us, accompanies each piano, thus making every buyer positively secure in his purchase.

EILERS MUSIC HOUSE

