NEW MEMBERS OF BAKER STOCK COMPANY



Left-Hugh Dillman, Juvenile. Upper Right-Mabel Rowland, Second Woman. Lower Left-Beatrice Nichols, Ingenue. Lower Right-Henry Stockbridge. Center - Marshall Farnum.

OREGON ARTIST WINS MUCH FAME

John Henry Trullinger Returns After Years Spent in Study.

Among the recent arrivals in Portland from abroad in whom the public is taking great interest, is John Henry Trullinger, the artist. Mr. Trullinger born in Forest Grove, and at an age evidenced that rare talent which later on he was given opportunity to develop. He arrived from Paris a few weeks since, bringing with him a number of fine specimens of his work in portraiture and other lines. Eight and one half years ago Mr.

Trullinger went to England, remaining there one and a half years studying with Stanhope Forces, R. A., of the Royal Academy of England. Forces is celebrated as an artist who, with a mber of young students of promise, established a colony at Newlands near Pensance, where they devoted their entire time to painting. Many of them have since become famous. Mr. Trul-linger's work with Mr. Forbes was sketching and portrait work, in preparation for the academies at Paris.

From England Mr. Trullinger went to aris, and studied at the great Academy

Julien, one of the largest and most fa-mous of Paria, and later on at the Academy de la Grande Chaumiere. Among the noted painters with whom r. Trullinger pursued his studies are ulion's; J. E. Blancher, famous as a ortrait and still life painter; Lucien imon, celebrated for his portraits and secorations; R. X. Prinet, one of the most noted French painters of portraiture and figures, and one of the oldest sors at La Grande Chaumiere.

Mr. Trullinger's time in Paris was devoted principally to the study of portraiture and figures. He bears the distinction of having his work exhibited and hung in the Salon of Paris. The Matin and the Presse, speaking of the portrait "En Plein Air," which was exhibited and hung in the Salon in 1999,

and, came to France, where he has been at each successive gathers and the managers' conference in the day meltion in far-away at declared. The most good he was a state of such are said for a box when they when one has been at each successive gathers are the managers' conference in the day meltion in far-away at declared. The most good and the said of talent an artist of such are said for a box when they when one has builty.

Theatrical Gossip.

While chatting in the Lyceum theat was a great active the newspapers and magning of the coast are remissing to the coast are remission to the coast are remission.

A hundred to take the force alead, controlled to the coast are remission to the coast are remission.

A comparison of the coast are remission to the coast are remission to the coast are remission.

A comparison of the coast are remission to the coast are remission to the coast are remission.

Cooperation of trees.

Cooperation of the coast are desired to the coast are remission



Miss Mabel Cameron, Leading Woman

much admired here for its refined color, simplicity and beautiful composition." Mr. Trullinger exhibited at the Art

seattle and Victoria, and which is very lecturer whose wonderful voice Mr. Frohman had recognized, "If you will give me two seats at the back of the

State Convention of Oregon Development League at Salem Will Be Notable Affair; Extensive Program Planned.

The firmament of Pacific coast com-mercial executives has been ransacked for stars to scintillate at the conven-tion of the Oregon Development league, to be held at Salem November 28, 29

It is the most brilliant publicity men and boosters who have been signed up for the addresses at Salem and the east has even been drawn upon for ma-terial to round out the three-day ses-

terial to round out the three-day session.

Howard Elliott, president of the Northern Pacific railway, has been interested sufficiently in the forthcoming convention to agree to stay in the west a week longer in order to deliver an address, telling what the Northern Pacific expects to do in future to advertise Oregon to the settler who is leaving the cast for newer and better fields. President Elliott will tell of this work and suggest methods of cooperation on the past of the various state communities whereby the fullest possible returns may be secured.

Expert from New York.

Expert from Esw Tork.

Frank E. Morrison, secretary of the Success Magazine and former secretary of the Quoin club, one of the foremost magazine men in America, will come direct from New York to address

come direct from New York to address
the convention. He disregarded invitations to make talks along his route west
because of lack of time and will go
straight home from the Salem convention. Mr. Morrison's message may be
regarded as that of the magazine publigher to the Pacific coast country and
will be of great interest.

Shall Oregon's great advertising campaign be continued or shall efforts be
directed along other lines in future?
This question will be taken up at the
league convention and the keynote of
the gathering will probably be that right
methods, without exaggeration, adhering strictly to fact in all advertising,
must be followed in future if the support of the whole state is to be conport of the whole state is to

President Wilcox In Chair, President Theodore B. Wilcox of the Oregon Development league of Fortland, will preside at all the sessions. He has headed the organization for the past six years and has kept in close touch with the progress of the various sections of the state during that time. Railroad men of prominence in ad-dition to President Elliott, will be in attendance to tell of what their various lines are doing to bring about better knowledge of Oregon among the people

of the east."

Commercial club methods of organiza-

tion, sustaining interest, collecting funds, routing general apathy, killing the growth of moss, avoiding factional strife, organizing committees, and similar topics will be discussed on opening day, November 28.

The duties of paid executives and the choice of such officials will be taken up and talked over. The numerous pitfalls into which commerical hodies often fall will be dealt with by men who have met these situations for years.

Suggestions Will Be Made, Secretary C. C. Chapman of the league will come to the front with ideas and will come to the front with ideas and suggestions. Mr. Chapman is manager of the Promotion committee of the Pertland Commercial club and is one of the speakers the first day. Mr. Chapman has traveled all over the Pacific northwest. He has traversed Montans. Utah Oregon and California on promotion and exploitation missions. He originated the publicity plan of the Spokane Chamber of Commerce; and is credited with baing the virtual founder of the Vancouver Island Development league. He has been vice president and is now secretary of the Pacific Const Advertising Men's association. The methods of cooperation between the Portland Commercial club and the outside state bodies will be explained. will be explained.

will be explained.

Idaho and Washington.

Reilly Atkinson, secretary of the lesgue of southern Idaho Commercial clubs, will have much to tell of his work and the things that have made it successful. He has just been unanimously reslected, making it plain that his work has been of a high order.

Secretary J. E. Barnes of the Southwestern Washington Development association will tell about the work of the ciation will tell about the work of the

Secretary C. A. Malbeouf of the Medord Commercial club is an ex-railroad man who grew up in the traffic de-partment of the Southern Pacific, and will be heard from as so the right

methods to use.

Secretary J. S. Van Winkle will tell of the things being done to help develop the Willamette valley. Secretary

velop the Willamette valley. Secretary A. S. Ashley of the Baker City Commercial club also came from the reillroad service and is making a success of his gork in eastern Oregon.

West and Bowerman Speak.

Out-going and incoming governors of Oregon are listed for addresses on the afternoon of the first day of the convention. Oswald West and Jay Bowerman, who held the center of the stage prior to the late election are agreed on the purposes of the Oregon Development league and will show their sympathy with it.

pevelopment league and will show their sympathy with it.

Francis Hope of the California Development beard will tell of his methods. Secretary A. L. Sommers of the Tacoma Chamber of Commerce has made a big success of his work and was recently elected a director of the National Association of Commercial Executives. ecutives.



Miss Helen Lackaye, who will be seen with Max Figman in "Mary Jane's Pa," at the Heilig Theatre for one week, beginning next Sunday, November 27., Miss Lackaye is a sister of Wilton and James Lackaye and has appeared here on several previous occasions; as "Kate" in "The Heir to The Hoorah" and last season with Mr. Figman, She has a host of friends in this city and will be much entertained

northwest manager of Supset Magazine, ke of the Astoria Budget is also to are authorities in their lines. Both publications are doing a great deal of exploitation of Pacific northwest resources and they will give the benefits of their experience to the gathering. experience to the gathering.

experience to the gathering.

Zany Other Speakers.

Parke West, editor of Country Linds

Editor R. J. Hendricks of the Salem
Statesman, and Editor E. Hofer of the
Capital Journal, Salem, will tell of the
lessons cooperation has taught them in
working for the advancement of the
Willamette valley, Editor John E. Grat-

of the publicity work of two world's
fairs and he believes in using a large
amount of advertising space. The best
methods of getting results will be disclosed in his talk.

Automobile Trips a Feature.

Wednesday morning will be taken upby an natomobile trip of impaction of
the state institutions at Balem and the
surrounding country by the courtesy of
the Salem board of trade.

The concluding business session of the
convention will be held Wednesday afteragon, when special development methods will be the subject. Demonstrations
of soving pictures, such as are used
for advertising purposes by the railroads will be made and suggestions as
to how the various communities can
get the benefit of this sort of advertising will be made.

get the benefit of this sort of advertising will be made.

C. S. Jackson, publisher of the Orege Infly Journal, Charles H. Carey, counted for the Great Northern milway, and R. W. Raymond, manager of the industrial bareau of the Portland Commercial club, will make suggestions along this light.

The part women play in making the commercial clubs a success will be shown by an address by Miss Suals Bannard of Medford, president of the womains auxiliary. Miss Hannard has been very successful in organizing the work there and the aid of the women has been of great benefit to Medford. The permanent exhibit of Oregon products maintained by the Portland Chamber of Commerce will be explained by Secretary H. C. Giltner, and Fred Muller, former secretary of the New Orleans board of trade, will be on the program to tell of exploitation work in the south.

Wednesday night the weiting delay

Wednesday night the visiting delegates will be entertained by the Salemboard of trade at a banquet.

STENOGRAPHER GETS CASH AND PROPOSALS

Boston, Nov. 19.—Eight proposals of marriage, her transformation from a stemographer into a young helress with a fortune of over \$100,000, all in the short space of one week, is the good luck of Miss Helen Houlthan, a 20-year-

old Springfield girl After a legal battle extending over 15 years to recover mining lands in Green Bay, Miss Roulihan and her five brothers and sisters have been declared by the supreme court of Wisconsin to be chief among the lowners of mining property valued at more than a million dollars. Miss Houlihan is a decidedly pretty girl. She says she will not give up her position.

CANADIAN MONEY TAKEN AT FACE VALUE

Pre-Holiday Picture Sale

5000 Pictures



\$4, \$3 and Choice

5000 Different Pictures Each One Suitably Framed-100 Different Patterns-Carbons, Etchings, Water Colors, Fruits

Fine Toilet Sets

Razors

Strops

Brushes

Let Us Frame Your Pictures Now ... Over 1000 Distinctive Styles in Mouldings and Five Expert Framers on Fourth Floor

Expert Truss Fitting

Private Xmas and New Thermometers Year's Greeting Cards From the Famous Raphael

Tuck House

You will find these popular cards more desirable this season than ever before. Some of the best known artists, designers, en-gravers and verse writers have contributed their best efforts, the result being cards the most exacting will surely admire. We are taking orders for later delivery.

BETTER ORDER AT ONCE

and Barometers Keep tab on the weather with an

Guaranteed Thermometers in tin, cop-Incubator Thermometers 65¢ Gandymakers' Thermometers, 400 de-Fever Thermometers \$1.00 Complete line of Chemical Ther-mometers and Hydrometers.

Opera Glasses and Novelty Jewelry---Hat Pins, Hair Combs and Other Ornaments

Stencils Designs Materials

Rubber WOODARD. CLARKE & CO. Toys Open a Regular Monthly Account

China