

# OUR GREAT SPECIAL SALE AND COOKING DEMONSTRATIONEVERY DAY THIS WEEK 

## Showing the Excellence of the Monarch Range=America's Standard The Demonstration Starts at Nine o'Clock Monday Morning

We have made arrangements for a series of practical lectures on every-day cooking by MRS. J. W. MARSHALL, to be demonstrated on the MONARCH RANGE, with a view of having, every woman in Portland appreciate what the MONARCH RANGE will do and why. Every woman in Portland is cordially invited to attend these lectures. Come every day, if possible. We have arranged to accommodate a large crowd.

## We Carry Monarch Ranges

because with the experience of years in the sale of cook stoves and ranges, we find the MONARCH nearest a perfect type of cooking apparatus and one that we can recommend to our customers, knowing that the increased satisfaction they would derive in the use of a MONARCH RANGE would assist us in maintaining for our business the reputation of selling only the best and depending on the satisfaction of the goods sold each year to assist us in increasing our business the next. Select your range next week and secure a handsome set of cooking utensils FREE. Delivery can be arranged to suit your convenience.


MRS. MARSHALL'S work has created so much interest and has been so universally approved and recommended in other cities that we can assure every woman that she will be well repaid for attending these lectures and demonstrations, whether she wishes to buy a range or not.

The "MARSHALL PASTRY FORMULA" is everywhere acknowledged by the best housekeepers as superior to any other pastry recipe over offered
to the public, and while it is printed in our Souvenir Recipe Program, it is neeessary to see the work done by Mrs. Marshall in order to get the best results,
The demonstration for Monday, "Filling the Cooky Jar," will consist of the making and baking of cookies, jumbles and small cakes of many varieties.

## SPECIAL!

## FOR THIS WEEK ONLY

We will give FREE with every MONARCH RANGE purchased during this special sale a set of Cooking Utensils, consisting of a nickel copper Tea Kettle, enameled steel Pot, two steel Spiders, Cereal Cooker with enameled pan, Berlin Kettle, one large and two small Drip Pans.

This set ordinarily sells for $\$ 5.00$, and is offered FREE as an inducement to those who are considering the purchase of a range some time this fall to make their selection NOW. There is no change in the retail price of the range, and this offer is good only during the days of the sale. You may take $\$ 5.00$ and this offer is good only during the days of the sale.
in other merchandise if you do not desire the utensils.

Terms $\$ 5.00$ Monthly or $10 \%$ Discount for Cash
We guarantee the Monarch. To every purchaser of a Monarch Range:we will give a written guarantee to pay $\$ 30$ for its return at any time within five years. This illustrates the confidence we have in the lasting qualities of the "MONARCH."

