

If every family who hasn't a Piano fully realized the drastic measures we've adopted to dispose of the remaining fine instruments in this Warehouse Sale and Advertising Test, it is safe to predict that all would be gone before tomorrow noon.
Did you ever hear of strictly brand new, warranted Pianos, well known New York makes, being sold for \$198, $\$ 172$, and as low as $\$ 148$ ? For $\$ 265$, $\$ 296$ and $\$ 324$ you can now secure instruments the equal of which will cost you $\$ 400, \$ 450$ and $\$ 500$ anywhere in the United States, east or west, north or south. There are still a few exceptional fancy ones in costliest of Hungarian Ash, English Oak and genuine San Domingo. Mahogany, now marked at $\$ 418, \$ 388$ and $\$ 365$.
Over 350 careful men and women have benefited by this great event. Quickest action is necessary now. Bring the Advertising Test Coupon shown below, with you. Pay the balance as best suits your convenience. Be on hand the first thing tomorrow morning -early.


Remember your purchase is protected in every way. We guarantee quality and we guarantee price. "Money back" if not exactly as represented and satisfactory, accompanies each Piano sold. Furthermore, any Piano selected during this sale can be traded toward a Weber or a Chickering, or a Kimball, or a genuine Pianola Piano any time within two years and every penny paid will be credited on the new instrument. This is surely the fairest and squarest offer ever made by any responsible dealer. Can you afford to be without the refining influence of a good Piano, when it comes as closely to you as this? Be here the first thing tomorrow morning, prepared to take advantage of the greatest Piano buying opportunity ever given the music lovers of this or any other city. Eilers Piano House, Oregon's Oldest and Largest Piano Dealers, 353 Washington street, at Park.

