

## HARDWARE DEALERS ENJOY A BIG FEAST

### Take Interest in Speech Urging Support for Good Roads Movement.

The complimentary banquet given at the Commercial club last night to the Oregon State Retail Hardware & Implement Dealers' association filled the large dining hall to capacity, 245 being present.

Urbane souvenir menus, somewhat resembling a trade catalogue, announced that the retailers were guests of the hardware, implement and vehicle, paint and oil, plumbers' supplies, wood and willow ware, threshing machinery, tent and awning, stove, rubber goods and machinery jobbers of Portland.

**Out-of-Town Visitors.**  
About two-thirds of those present, perhaps, were out-of-town visitors, and those who were called upon for a few after dinner remarks said they have learned to think so much of Portland that in the future they would like to bring their whole families along to the annual conventions, Portland being the logical place for the meetings.

Charles R. Archer, manager of the John Deere Plow Company's Pacific northwest department, who was toastmaster, first introduced J. N. Teal to speak on the subject of "Good Roads." Mr. Teal set forth many reasons why the hardware and implement men should be deeply interested in the good roads movement. He explained that there are two sides to the road building question, the economic and the social, and that the good roads are not being urged for the sole benefit of the man who rides in autos or carries, but as well for the man who rides in a farm wagon.

"As it lies in our own ability to decrease our cost of transportation," said the speaker, "so it rests with us to accordingly increase our purchasing power. The principle involved in railroad improvements applies exactly to road-making. Railroads are constantly at work reducing grades or removing curves, and so the wagon roads of the country should constantly be brought to a higher state of condition."

**Recalls Early History.**  
Mr. Teal recalled the earlier history of the state and the wretched condition of the roads. He said that in many places the highways are little better today, and that to this fact may be attributed the fact that the boys and girls of the farms seek the cities. With good roads they could live in the country and yet enjoy the pleasures and comforts of the city people, because it would be possible for them to go out and return home without taking their lives in their hands or having to spend a day or two on the road.

He called attention to the fact that an educational campaign for better roads has been started by the Oregon Good Roads association and thought this work should be lent every encouragement. And he said better roads meant much to the hardware and implement men in volume of trade.

J. B. Kerr, counsel for the Hill lines in Oregon, was the next speaker, his subject being "The Pioneer." Mr. Kerr explained that he intended to begin out far from the subject as possible, and succeeded in doing so. He said that since coming here some five years ago, he had heard a great deal about how the people had been deprived of the necessary transportation facilities at the hands of the Harriman people, who resented at the banquet by their counsel, Hon. W. D. Fenton, and that in this respect the speaker said that his people had entered Oregon simply and solely for the betterment and general amelioration of the suffering and downtrodden people.

As to the hardware men in particular, Mr. Kerr said they had always followed closely the man with the ax who cut the trail through the virgin forests.

**Rev. Charles Scadding Talks.**  
Right Rev. Charles Scadding, D. D., Bishop of Oregon, explained why the hardware and implement dealers' business was much like his own. After relating several interesting anecdotes of travels through various parts of the state of Oregon, the speaker said there could be no distinct line drawn between the secular and sacred work; that it was the man who works who succeeds.

"I do not feel that I want to make a real serious talk this evening," said the bishop, "because I do not wish to take up a collection, but I do like to say emphatically that I wish to be counted in on every movement for the good and up-building of the state."

In this connection he paid high tribute

to the commercial men as state builders.

Toastmaster Archer introduced A. C. Callan, of this city, who, on behalf of the Retailers' association, presented President Garnett and Secretary H. J. Altrow, both reelected to their respective offices, each with a beautifully engraved gold fountain pen, as tokens of the appreciation of their excellent work in the interest of the association. Both responded briefly and expressed their feeling and surprise.

Hon. W. D. Fenton, counsel for the Harriman lines in Oregon, spoke on "The Outlook," especially in regard to the state of Oregon, and said that few people indeed really have an idea of what wonderful development this state is now experiencing.

**Increase of \$100,000,000.**  
Tom Richardson, of the Commercial club, spoke of the deep attention that is being attracted by the state of Oregon throughout not only the United States, but throughout the entire civilized world. He said he expected the production of the state to show an increase of \$100,000,000 each year for the next three years as a result of the remarkable development going on in all directions.

A section of officers took place yesterday afternoon. President Garnett, Vice President H. H. Fraser and Secretary Altrow were reelected. C. N. Stockwell, of Portland, was chosen as treasurer to succeed Frank Dayton, also of Portland. Two of three members of the executive committee were reelected, William DeHaven of McMinnville, was chosen in place of W. A. Johnston, of The Dalles. The other members of the committee are Drew Griffin, of Eugene, and George A. Blake, of Baker City.

## CARNEGIE: "I LOVE MY SILVER SERVICE" WORKMEN: "OH, YOU TIN"

(United Press Leased Wire.)  
Pittsburg, Pa., Jan. 19.—A one cent banquet, which is in reality a take off on the recent banquet given by the Carnegie officials at Pittsburg, which is said to have cost \$100 a plate, is being planned for Saturday night by the striking tinplate workers here. The banquet will be given at Bridgeport.

All strikers who have the car fare and one cent extra have been invited. The cent will not be used to provide food but will be expended to purchase oil for the torches.

This is the menu, on tin plates, which the workmen who have been on strike since the first of July will be offered: Water-cress, crackers, peanuts, smoking tobacco, cob pipes and river water.

## PHONY TALE OF WOE; TEARFUL FATHER JAILED

(United Press Leased Wire.)  
Globe, Ariz., Jan. 19.—Camello Lucero, employed by the local telephone company, is in jail charged with obtaining money under false pretenses, because he collected cash from fellow workmen by exhibiting a permit to bury his 2-year-old son, while real tears streamed down his cheeks. Subsequently it became known that the child was alive and in the best of health. Lucero's arrest followed.

The man first came to the manager, W. C. Edwards, to whom he told a pitiful story of how the child had been accidentally sealed to death. His his employees all contributed to assist in giving the child a respectable burial. Lucero then left the office.

His trick was discovered later, when Mrs. Lucero called to inquire regarding the whereabouts of her husband.



**ARCANUM**

**ARROW COLLARS**

Look well as long as they last—last longer than ordinary collars and cost no more

15c. each—2 for 25c.

Cluett, Peabody & Co., Makers  
ARROW CUFFS, 25c. a Pair

## LOOKS AT PISTOL; LOSES VALUABLES

### Druggist Forced into Rear of Drug Store, Where Robbers Search Him.

Forced into a rear room at the point of two pistols held to his face, W. C. Witzel, proprietor of the Hawthorne pharmacy, at 1994 Hawthorne avenue, was held up by a lone highwayman, who took \$40 from him.

Carreno, who plays here a week from tonight at the Bungalow theatre, has frequently astonished the world of art and music by her vigorous grasp upon her particular art, but she has rarely

## CARRENO REAL GENIUS IN VIOLIN PLAYING

Carreno, who plays here a week from tonight at the Bungalow theatre, has frequently astonished the world of art and music by her vigorous grasp upon her particular art, but she has rarely

charmed as she has been doing at her recent recitals throughout the east. Every year she seems to gain new qualities. The recital at the Bungalow will be under the direction of Lois Steers-Wynn Coman, and will undoubtedly be one of the most brilliant affairs of the winter. There are so few pianists of the gentler sex and to find one who has been accredited with all the genius and accomplishments of her own, as well as the so called stronger sex, is to prepare for a real event whenever and wherever she plays.

## Quarrel Over Booze; Murder.

Los Angeles, Jan. 19.—John Miranda, a teamster, is in jail pending an investigation into the death of Zeno Robles, a sheepherder, whose head was beaten to a pulp on the outskirts of the city. A bloody brick is held as evidence. There were no witnesses to the crime. Two friends of the dead man told the police

that Miranda and Robles were quarreling over a bottle of wine shortly before Robles' body was discovered.

Tomorrow (Thursday) is positively the last day for discount on east side gas bills.

Journal-want ads bring results.

INTENDING PURCHASERS of

## PLAYER-PIANOS

are not doing themselves justice, or us, unless they see the Bush & Lane Player-Piano. If you are in the market

### Please Bear in Mind

That Bush & Lane Player Pianos are sold direct to you from the factory at factory prices. This saves you dollars in the retailer's profit. Every Bush & Lane Player-Piano is sold with a written guarantee for 20 years, which means to you 20 years of piano satisfaction.

### SOLD ON EASY PAYMENTS

A Liberal Allowance Made on Your Old Piano. Pianos to Rent

## Bush & Lane Piano Co.

356 Washington Street  
Bet. W. Park and 10th St.

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## The Sincerest Form of Flattery

Since we introduced Whalebone Teeth in Portland some two years ago many unscrupulous dentists have used the name Whalebone in their advertisements in the hopes of procuring business through our reputation.

We have never given any dentist in Portland the right to use the name Whalebone in their advertising, and we are the only dentists that make the celebrated Whalebone Teeth with a 20 year guarantee and we cannot guarantee any other teeth for that period. Whalebone plates give thorough satisfaction in every case and are made only by The Chicago Painless Dentists. Our reputation is established and we do only high grade dentistry in all its branches.

## WE EMPLOY NO STUDENTS EXPERTS IN EVERY DEPARTMENT

### No Pain—No Gas—No Cocaine

After twenty-five years of constant practice the Chicago Dentists have perfected a system in all branches of dentistry that is absolutely painless. Being in constant communication with our Eastern offices enables us to do dentistry by the latest methods, which is a pleasure and a comfort for old and young. A visit to our office will convince you that we do all we advertise to do.



**\$15 Set of Whalebone Teeth \$10**  
GUARANTEED FOR TWENTY YEARS

## SPECIAL PRICES FOR TEN DAYS

Silver Fillings . . . . .	50¢ up	Enamel Crown . . . . .	\$5.00
Gold Fillings . . . . .	\$1.00 up	Bridge Work, per tooth . . . . .	\$5.00
Porcelain Fillings . . . . .	\$1.50	God Set of Teeth . . . . .	\$5.00
22k. Gold Crowns . . . . .	\$5.00	Fine Set of Teeth . . . . .	\$8.00
Logan Crown . . . . .	\$5.00	Good Set of Teeth . . . . .	\$5.00

EXTRACTION FREE WHEN OTHER WORK IS DONE

## Chicago Painless Dentists

Raleigh Bldg., Sixth and Wash. Entrance 323 1/2 Wash. St.  
OFFICE NEVER CLOSES—Open day and night—Holidays and Sundays. Lady Attendants.

# Low-Rent Prices on Bedroom Furniture

Our Low-Rent Prices as quoted from time to time in our ads are the regular prices as they prevail throughout this store, and we invite comparison of them with the clearance and special sale prices of any store in the city. Besides these low prices we extend you

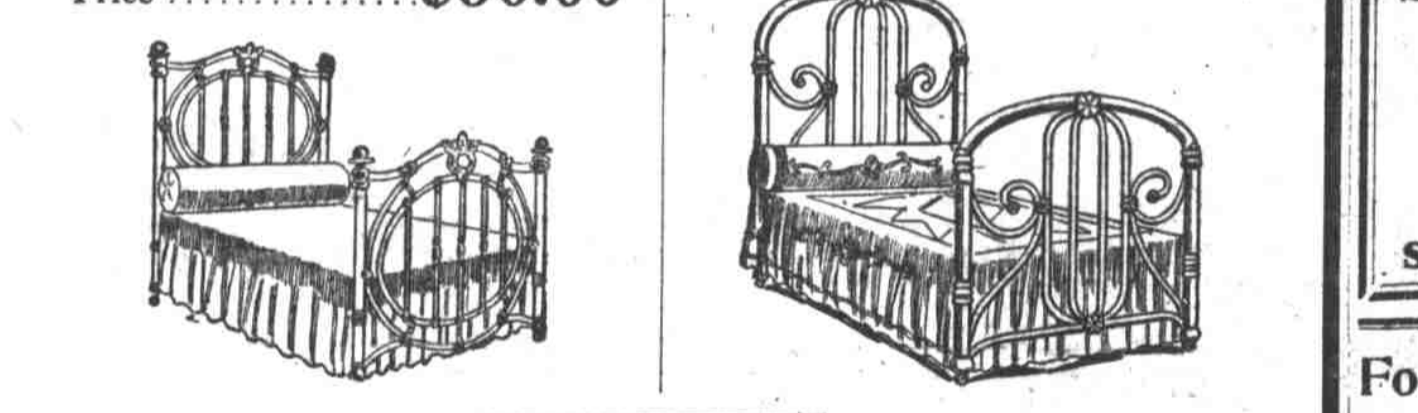
## Confidential Credit

Our credit customers are never known beyond our store. Try this credit plan; it's easy, pleasant, dignified and satisfactory

Beds, genuine malleable iron, full and three-quarter sizes, generally sold at \$3.50;  
**Our Low-Rent Price . . . \$2.90**

Fine selection of Brass Beds all at **Low-Rent Prices.**

Genuine mahogany four-poster Bed, colonial design, dull finish; a rare beauty, usually priced at \$50.  
**Our Low-Rent Price . . . \$36.00**



Genuine mahogany Dresser, colonial post design, to match the above described Bed, very massive, eight drawers, immense French-plate beveled mirror, beautifully shaped at the top, usually valued at \$75.00.  
**Our Low-Rent Price . . . \$42.00**

**DRESSER**—Birdseye maple or quarter-sawed oak, seven-drawer, 28 by 22 inches, oval French-plate beveled mirror, swell front, elegantly finished and highly polished . . . . . **\$25.50**

**PRINCESS DRESSER**—To match the above, 7-drawer, 32-inch mirror . . . . . **\$19.00**

Others as low as **\$10.50** discounted to . . . . . **\$8.40**

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**JANUARY CLEARANCE SALE**

offers many tempting bargains. We call your attention to that most useful of winter garments—the Sweater Coat:

**\$5.00 SWEATER COATS, NOW . . . . . \$3.85**  
**\$3.50 SWEATER COATS, NOW . . . . . \$2.35**  
**\$3.00 SWEATER COATS, NOW . . . . . \$2.15**

**THE LION CLOTHIERS**

Now **\$1.35** 166-170 THIRD STREET **\$1.35**

## For the Mechanic

If you are about to purchase new tools or replenish your present kit, come in here and cast your eye over our stock. You won't consider the prices low until you have examined the goods we offer.



## AVERY & CO.

48 Third St., Bet. Pine & Ash

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"The House of Welcome"

CORNER PARK AND ALDER STREETS

Single \$1.50 and up. Double \$2 and up. Our omnibus meets all trains.

Portland's Newest and Most Up-to-Date Hotel

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In the heart of the business and shopping district. The most modern and up-to-date hotel in the Northwest. Local and long-distance phones in every room. Rooms with private bath, en suite and single. Sample rooms. Elegant cafe.

Music daily during lunch, dinner and after the theatre, by the famous Markos Orchestra. Rates \$1 and up. Bus meets all trains.

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## THE SEWARD

CORNER TENTH AND ALDER

The leading hotel of Portland, opened July, 1909. Modern in every detail, furnished in elegance. Most beautiful corner lobby in Northwest. Commodious sample rooms. European plan. Rates \$1.50 and up. Bus meets all trains.

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