

## You Can't Afford to Miss

 This Great Piano EventWarehouse Sale and Advertising Teat, you must act quickly

 pianos,
shot we
patrons The whole thing has been caused by unfortunate weather con
ditions delaying our new warehouse and factory. The immense
wholesale shipments intended therefor are here. The railroad
wholesale shipments intended therefor are here. The railroa
are clamoring for us to unload their cars. This isn't enough
contend with, so pianos intended for Xmas trade and delayed
ccount of Eastern railroad strikes now come rolling along. the past we have presented many money-savin
never before have circumstances, over which

no control, necessitated such drastic action-
We state, and most emphatically, too, that prices have neve
been as low and terms of ownership so easy as in this Warehous been as low and terms of ownership so easy as in this Warehous
Sale. Bear in mind that we guarantee quality and we guarante Sale. Bear in mind that you need make no
price. Bear in mis.
than the advertising test certificate shown be dinary offer is made so that we can learn def
all which is the best advertising medium, th
sands of dollars in placing our new advertis and jud

Cut This Out-WVorth \$30.00

 $\$ 2.00$ FOR $\$ 1.00$

## mil

 resented in every respect. Remember, too, terms as low as
$\$ 1.50$, yes, even $\$ 1.25$ weekly can now be made. You must $\$ 1.50$, yes, even $\$ 1.25$ weekly can now be made. You must a
quickly-the pianos are here, the reductions are genuine, and the are hundreds of homes anxious to get one at these extraordinaril low prices and these ridicul
night until this sale closes.


## January Dresser Bargains



DRESSER like cut, only having a very large,
beautifully shaped mirror instead of an oval birdseye maple or quar
golden oak
cluding the
made that
apen easily

$\$ 30$
Extra 20 per cent
cash discount $\ldots 24$
PRINCESS DRESSER described, in birdseye
DRESSER-Birdseye maple or quar- | drawers serpentine shape, hand-pol

|  |  |
| :---: | :---: |
| d and | ${ }_{\text {rer }}^{\text {ror }}$ With 20 per cent cash |
| \$25.50 |  |
|  |  |
| PRINCESS ${ }^{\text {d }}$ |  |
|  | plate beveled mir- \$20.00 |
| With 20 per cent cash \$15.20 |  |
|  |  |
|  |  |

## Credit Confidential

Our Credit Customers Are Never Known Outside Our Own Office


