

# This Ad Is for Automobile Dealers Only 

The E. M. F. Company is ready to close with a representative in Portland to handle our product direct instead of through the sales organization which formerly acted as our distributors.

A splendid opportunity for hustling young men ot good standing, having experience in selling large quantities of automobiles and with sufficient backing to finance this proposition, to form a sales company. The E. M. F. Company will co-operate with you in establishing a permanent business corporation.

We are looking for the livest men or group of men or concern already established to sell our cars in the city of Portland.

We manufacture every part of E. M. F. " 30 " and Flanders " 20 " automobiles from pigiron and steel plate to the finished car. Largest, best equipped factory in the world. Present output 60 E. M. F." 30 " cars every working day.Capacity in addition to that of 100 Flanders" 20 "cars per day.

Deliveries of Flanders " 20 " cars will be begun in January, according to original schedule.


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