

**FOURTEEN BILLION  
PIECES OF MAIL  
POSTED IN YEAR**

(Continued from Page One.)  
The annual loss on this class mail is something over \$3,000,000. The mail matter carried free under congressional franking costs the government annually about \$300,000. A greater loss, about \$1,250,000 annually, results from the free handling of official mail for executive departments other than the postoffice department. The annual cost of handling the free official mail of the postoffice department is estimated at about \$2,000,000. If the several branches of the federal government were made to bear their proper share of the expense of transporting and handling official mail, greater care would be taken no doubt in the exercise of the franking privilege and some saving to the government would accordingly result.

**Value of Rural Delivery.**  
The rural delivery system has developed in 12 years from an experiment requiring an appropriation of \$40,000 to one of the largest branches of the postal establishment, with an annual expenditure exceeding \$35,000,000. The postage on matter mailed on rural routes is estimated at about \$7,000,000. The importance of this service to a large number of people is fully appreciated. It brings the farms and villages into closer communication with commercial and educational centers. It encourages the improvement of country roads. By making rural life more attractive it stimulates agriculture. No doubt it is partly responsible for the increase in farm values.

**Railroad Mail Transportation.**  
In so far as the rates of payment for transportation of the mails are fixed by contracts based on competitive bidding, there can be no doubt as to their fairness. The larger part of this item, however, is for payments to railroads at rates fixed by law. The charge of this service during the past fiscal year was nearly \$50,000,000.

To enable the postmaster general to ascertain the cost to the railway companies of mail transportation and the proper compensation to be paid therefor, and to make to congress such recommendations as shall be just and equitable, the companies have been requested, in accordance with the act of March 3, 1879, to furnish such data relating to their operations, receipts, and expenditures as may be necessary for that purpose.

**Salaries and Personnel.**  
The policy of making efficiency the basis of tenure and of compensation in the postal service has been continued. Postmasters conducting their offices in a creditable and satisfactory manner have been recommended for reappointment. Salary increases have been granted for such employees only as could show records of faithful and efficient service.

The salaries paid postal employees, although considerably higher than they were several years ago, are by no means excessive. Liberality with respect to compensation and other conditions of employment is the best policy. The improvement in personnel and the greater devotion to duty that are bound to result from such a policy will unquestionably outweigh the additional expense.

Postoffices collect practically all of the postal revenue, amounting annually to over \$300,000,000, while their expenses are about one half the income. On the whole it is believed that postoffices perform their work satisfactorily, meeting in a creditable manner the exacting demands of the public.

**Additional Facilities Needed.**  
Among the various measures proposed to broaden the scope of our postal system and meet the public demand for additional mail facilities there are some that should receive most earnest consideration; as, for example, the establishment of postal savings banks, the extension of our ocean mail service in American ships, and the introduction of a convenient postal note.

The department's recommendation for the establishment of postal savings banks is earnestly renewed. As 98 per cent of the savings of the people are deposited in the banks of 14 states, the need for additional savings depositories for other parts of the country is apparent.

To provide a simple and cheap means of transmitting small sums through the mails, and to lessen the use of coins, bills, and postage stamps for that purpose, it is recommended that a form of postal note or check be adopted, similar to the present money order, but issued for less cost without written application in fixed denominations less than \$10.

**Cooperation of the Public Demanded.**  
The public is vitally interested in the character of the mail facilities afforded. At a trifling expense and with little inconvenience to the people at large, the government can give the department substantial aid in its endeavor to meet satisfactorily the rapid growth of our postal needs. In the last analysis, all expenses incurred by the government for this purpose, whether necessary or unnecessary, must be borne by the taxpayers. With a reasonable cooperation on the part of the people who enjoy the benefits of the service, the department can save much unnecessary expense and apply its funds more effectively in raising the standard of efficiency. There are various ways in which the people may assist to this end.

**Use of Return Card.**  
The general use of a return address on letters would eliminate the heavy expense of handling undelivered mail and insure prompt return to the sender.

The prompt notification of postmasters in all cases of changed address, and similarly the prompt notification of publishers by subscribers, would prevent much unnecessary waste of time and effort in mail handling.

The addressing of mail matter legibly, completely, and in the proper form would greatly facilitate its dispatch and avoid the expensive treatment required for mail improperly addressed.

The exercise of greater care in the preparation of parcels and packages to be sent through the mails would save the service much unnecessary labor and expense.

**Mail Boxes Should Be Provided.**  
The equipment of every residence with a private mail box in cities that have a carrier service would greatly expedite delivery and save annually hundreds of thousands of dollars.

The plan of posting heavy mailings in the early hours of the day instead of in the evening, particularly on the part of large business establishments, would distribute more evenly the daily work of postoffices and permit a prompt handling of the entire volume of mail than is possible under congested conditions in the closing hours.

**Goods Purchased On Credit the Balance of This Week Will Be Charged On January Account  
Big Reductions in Almost Every Department in the Store---Annual Sale in Suit Department**

**Olds, Wortman & King**

**\$1 Down, \$1 Week**  
Will put a Standard Sewing Machine into your home. Use it while you pay for it. The chance of a lifetime to get big value in a sewing machine at exceptionally easy terms. See the machine in operation on the fourth floor. Take elevator.

**Centerpieces 98c**  
For Wednesday we will place our 18 and 20-inch Cluny Lace Centerpieces on sale. They sell regularly for \$1.50. Special for Wednesday **98c** only.

The great values that prevail during this week are in keeping with the usual policy of this house to assemble its odds and ends, in holiday week, many of them mussed during the Christmas display, but otherwise in perfect condition, and place them upon sale at prices way below their real value. The specials described are indicative of this policy. The values are especially attractive. It will pay you to take advantage of them.

**The Greatest Suit Selling Event of the Year**



Amazing have been the returns from the announcement of our great Annual Suit Sale. We have never started a sale that met with such ready response as this one. We attribute the success of it to the magnificent values we offered, many of them way below half of the regular prices. One line was entirely sold out and the others greatly depleted. Still, hundreds of splendid bargains remain and the sale will be continued all this week to accommodate late buyers. Selections especially fine for Wednesday.

- 250 Tailored Suits to \$65.00, for \$21.98**
- 100 Tailored Suits to \$45.00, for \$12.98**
- 125 Women's Coats Values to \$35 \$13.98**
- 100 Extra Special--- Coats to \$25.00 \$9.98**
- 100 to \$8.50 Waists Only 98c**
- 130 to \$12.50 Waists at \$1.99**

All the season's most desirable materials and colors. The most popular line of suits ever offered at a special sale. Prices are no indication of the phenomenal values. Not approached in Portland, even at regular prices. At the special prices the values are amazing. Materials all wanted, and colors and styles seasonable and popular. Not a coat that is not from our regular stock. Includes broadcloths, serges and other warm winter materials. Colors in large variety. Exceptional values here. Made up in all the latest and most wanted materials, colors and styles. Not a coat that is not easily worth the regular price. The most fastidious choice is satisfied. Absolutely the greatest sale of Waists ever advertised in the city. Selection wide. Including many lingerie, richly trimmed and all immensely attractive. A great sale.

**Monstrous Post-Christmas Bargains in China**

**ODD LINES IN HAVILAND DECORATED CHINA.** This sale includes almost everything for the table. Plates, cups and saucers, chocolates, bouillons, ramakins, sugars, cream, tea and chocolate pots, salad, cake plates and celery trays. An infinite line all reduced. **20 PER CENT OFF**  
**ENGLISH DECORATED CHINA.** Choice line of plates, teas, fancy dishes, jugs and from best English china manufacturers, Minton, Doulton, Coalport, Cauldon and Copelan. **25 PER CENT OFF**  
**GERMAN CHINA SPECIALS.** Salad and cake plates, in all sizes; plates for all purposes of every size. Cups, saucers, fruit, oatmeal, pudding dishes, chocolate and tea sets, sugars and creams, jugs and fancy pieces. **25 PER CENT OFF**  
**VASES AND ORNAMENTS.** Art pottery in Brau, Mall, Green, Weller, Rozane, Claywood, Norwood, Narona, Souevo, Delta, Bonn, Amphora, Teplitz, etc. In pieces from 50c to \$75.00. Big range for selection. **50c TO \$75.00**  
**TERRA COTTA FIGURES.** These are exact reproductions of noted artists, in figures and busts. Ideal for home decorations. Great assortment at **HALF PRICE**



**Great Reductions in China and Pottery**  
**Twenty to Fifty Per Cent Off**

**Chilly Weather Blanket Sale---Real Good Ones Way Down**

Fine, white, Oregon wool blankets. They are as good as can be made and have pink and blue borders. Regular value \$5.50, special, only **\$4.35**  
Warm, comfortable silver gray blankets. These are large size and a very fine material. We have regularly sold them for \$4.50, special only **\$3.95**



Fancy plaid wool blankets. We have a big assortment of these in a variety of colors. They come in large sizes, are heavy and serviceable, well made and durable. As perfect a cold weather blanket as might be selected anywhere. Regular value \$7.00, special, only **\$5.25**  
Regular value \$8.00, special, only **\$5.85**

**Irish Point Lace Curtains**



- \$4.00 values for **\$2.35**
- \$5.00 values for **\$3.25**
- \$6.00 values for **\$3.60**
- \$7.00 values for **\$3.85**
- \$7.50 values for **\$4.50**
- \$9.00 values for **\$5.95**

These are real Irish Point Lace, dainty designs, Arab color, and suitable for the windows of fine homes. See this splendid line of curtains on display on the Fourth Floor. This is another wonderful curtain special for which this house is well known. See them.

**\$2.00 Silks 69c At the Silk Store--Save**

We have over 3000 yards of seasonable, up-to-date silk fabrics, comprising an endless variety of styles from which to select. They come in 20 and 24-inch widths and are regularly sold for \$1.25 to \$2.00. Special, yard **69c**

**Our Phenomenal Dress Goods Values**

- LOT 1**—2400 yards of Check, Stripe and Plain Wool Dress Goods, reg. values up to \$1.75 **59c** per yard. Special only **59c**
- LOT 2**—Many of the season's choicest styles and materials, reg. values up to \$2.00 per yard. **79c** Special only **79c**
- LOT 3**—Best styles and latest effects, some for spring wear. Reg. values up to \$2.50 per yard. Special only **98c**
- 3000 yards of Black Dress Goods, including big variety, spec'l, **69c**

**\$3 Women's Juliets \$1.39**

These are the finest quality of felt. They come in mottled tan and gray; with chinchilla fur; mottled green, with brown fur; fancy blue, pink, brown, tan and red. Most elaborately made—none better. Values \$1.69 to \$3. Our entire stock special at **\$1.39**

100 pairs of Children's Colored Velvet, Corduroy and Astrachan Leggings; wine, olive, white, black, gray and blue. Values worth reg. to \$1.75. **95c** Special only **95c**  
Women's Crochet Slippers, double knit, solid and two-color wool; also fine designs in mercerized silk. Most satisfactory slipper and greatest value. Reg. val. to \$2.00. Special only **\$1.00**  
A great many tag ends left over from holiday trading, special low price.



**Ribbed Underw'r 59c**

Ladies' elastic ribbed Vests and Pants, sizes 4, 5, 6, Winter weight. **59c** Regular 75c values, special...  
Ladies' extra quality elastic ribbed Vests and Pants, sizes 4, 5, 6. Regular \$1.50 value, special... **98c**

**Ladies' Neckw'ar 39c**

Hand-embroidered Linen Collars, jabots, lace, stock, Venise lace. **39c** Reg. values to 75c, special...  
Ruching, six lengths to box. Reg. values to 39c, special... **19c**

**Shop Early Tomorrow**

**65c Hose Now 39c**

Ladies' fast black, mercerized lisle Hose, reinforced heel and toe. Extra quality lisle. Regular 50c to **39c** 65c values, special only...  
Children's fast black ribbed cotton Hose, heavy reinforced toes, heels and knees, per pair... **12c**

**Gloves and Mittens**

Infants' Mittens, white, red, navy and two-tone. Regular values up to **12c** to 20c, special at...  
Misses' Cashmere Gloves, fleece lined; also wool gloves. Regular 35c **19c** values, special at...

**Embroidery Week**

If you have missed the exceptional values contained in this sale, make up your mind to examine them, at least, before the stock is exhausted. Special prices.  
**LOT NO. 1**—Large assortment, Swiss, Nainsook and Cambric, edges and insertion, 3 to 12 inches wide. Reg. **15c** up to 45c. Special only **15c**  
**LOT NO. 2**—Fine assortment of Swiss, Nainsook, Cambric and Batiste, edges and insertion. Reg. values up to **25c** to 75c. Special only **25c**  
**LOT NO. 3**—These are 27-inch Embroidered Flouncings, Swiss, Lawn, Nainsook, English Eyelet and neat baby designs. Regular values up to **75c** \$1.75. Special only **75c**

**Handkerchiefs at 11c**

This includes our big stock of mussed Kerchiefs of every kind—Swiss, linen, embroidered and linen. Reduced from **25c to 11c**  
Children's Kerchiefs—Initial, cross-bar, lawn and plain. Regular **25c** 5c values, special, the dozen...

**\$2 Umbrellas \$1.27**

These are for men and women, have tape edge, made of lisle taffeta; fitted with fine assortment of ebony, mission and fancy turned handles. Regular values up to \$2.00, spec'l only **\$1.27**

**Dress Trimmings Low**

Jet Dress Trimming, in bands and galloons, 1 1/2-inch to 3 1/2-inch. Regular \$1.50 to \$5 values. **HALF PRICE**  
Odd pieces Persian Dress Trimmings and fancy braid, 1/4 to 2 inches. Regular values to 35c, special **10c**  
Jet Garnitures; also jet yokes. Regular \$1.75 to \$2.25 values. **\$1.48** special at...

**75c Boys' Caps 47c**

A fine assortment of boys' Caps, in fancy mixed tweeds and suitings; all sizes that boys wear. Regular values to 75c, special only **47c**

**Shop Early Tomorrow**