## Holds First Position Among Eligibles for Special Prize,

 Leading Miss, Allen of Salem by 10,000Votes.



- Mises Berthato L. Allen.





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## TiEE stranger WITHIN OUR GATPs

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## A NOTE OF THANKS

With the close of today's business we also close the first six months of our eleventh year in business. At the same time we close the most remarkable sale of brand-new pianos in our entire history-remarka
July, usually our most "quiet" month, will go into our records as the third greatest, month in point of sales ever re ded upon our books.
We desire to return sincerest thanks to our friends and patrons for the confidence that has been bestowed upon us during this sale. We desire to express our high appreciation for the spontaneous and hearty cooperation with us in our successful endeavors to sell High-Class Pianos at lowest possibic prices.
the Eilers houses shall be found exactly as represented, and the enormous July record again demonstrates that we always keep good faith

There was scarcely a day when less than a dozen of pianos were sold here. Last Monday we actually sold 31 new pianos. No mere advertising could have accomplished such magnificent results. We realize the measure of confidence that was bestowed upon us in misififier, and we assure every buyer, big or little, that this confidence shall never be abused. Eilers Piano House has always been, and always will be, a synonymfor highest quality at lowest price. We not onlyvaim to-furnish the best of everything, but we aim to furnish everything at the lowest possible living price-prices greatly lowe than obtainable elsewhere for same grade and quality

The great business of the Eilers houses-greater than the total of all other houses combined-has been bullt upon the above as one of its cardinal principles. No misrepresentation is ever permitted here. The same price, and that the very lowest, is given to all alike. No more is asked, no less accepted. A child here buys as advantageously as does the shrewdest of shoppers.

No effort ever is spared here to see that every patron of ours is absolutely satisfied.
Again we desire to express, our gratitude for the cooperation on the part of our many thousands of patrons hereabouts fering, which will end their pars years and those who guickly responded to our recent splendid of fering, which will end
eight or nine slightly used pianos in our Piano Erch new pianos at $\$ 138, \$ 146$ and $\$ 169$ left. There are also some

## If You Didn't Read Our Former Advertisements, the Following Will Prove of Interest

 We found two well-known piano manufaoturers with a largestock of finished pianos. They were terribly anxious to realize,
We secured these latest high-grade pianos at a most extraordiWe secured these latest high-grade pianos at a most extraordi-
nary reduction. We pass this advantage along to wide-awake midsummer bayers. Bear in mind, we guarantee every instrument as to quality
and also as to price. six months you can buy the same grade of pianos elsewhere,
east or west, at anywhere near such low price. Should you later on want the best in the world, the Chicker-
ing or the Kimball, or that beautiful art piano, the Weber, or the Pianola Piano, we will any time within two years allow
total price paid for these pianos in exchange toward the former.
cure one of the new ones. There is a Fischer for $\$ 95$, in very good order: there is a Hamilton ener for \$95, in for \$138; there is a superb Decker for \$180. Bring $\$ 5.00$ for a first payment down, and pay the balance as best suits your convenience. An extraordinary and altogether unusual discount of 4 per cent to those who wish to pay all cash. Come today or this evening


353 Washington Street At Park (Eighth) Street THE HOME OF HIGHEST GRADE PIANOS

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## Waverleigh Heights Property Is Increasing in Value Daily

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