

GROCCERS TAKE VOYAGE ON RIVER

See Beauties of Columbia as Far as Cascade Locks Beneath Blue Skies and a Smiling Sun—Back This Evening.

Today is one of pleasure for the delegates to the twelfth annual convention of the National Association of Retail Grocers. Practically all the delegates with their families and visitors went on the excursion up the river.

Nearly 500 persons took advantage of the trip to the Cascade locks. When the steamer Bailey Gatzert left the Alder street dock at 9 o'clock this morning it was crowded with excursionists. Many were embarked at Vancouver, Wash., where the steamer touched.

It is planned to have the trip consume the entire day. A band accompanied the party and dancing and all kinds of amusements have been arranged. Luncheon will be served on the steamer, which later in the afternoon will stop at Warren's cannery for an hour. There the delegates will be treated to a picnic. The steamer will then proceed to the Columbia river, where the delegates will be met by their respective associations.

If the steamer runs on schedule it will arrive in Portland about 6 o'clock this evening. During the evening the delegates will be left free to do as they please.

Big Business Days. Friday and Saturday will be the days upon which the business of the convention will fall. Developments which will furnish a sensation for the entire country are expected Friday, when several of the more important discussions will take place.

Then it will probably be that the question of wages against the giant trusts which directly affect the retail grocers and their customers, will be considered. More particularly the question of bringing an organized movement to bear against the meat trust will most probably be taken up. It is expected that to the Chicago and Illinois delegation, perhaps through T. P. Sullivan of Chicago, national vice-president, will take it upon itself to introduce the matter to the assembled delegates.

Reports Up Friday. The program for Friday will consist of the reading of the remainder of the reports of the state presidents, the opening of the question box, when interesting developments are promised, the consideration of amendments to the constitution and by-laws and miscellaneous business. Remembering that this is but a tentative program for the morning session the different delegations are arranging the matters which they desire to present, to be submitted at some time during the day.

After luncheon tomorrow some interesting discussions are scheduled. Among them will be:

Shall we support an amendment to or the repeal of the bankruptcy act? A bill to amend and one to repeal have been introduced in congress.

Is a net weight bill desirable? Which means should the net weight of the contents of each package be plainly stated on the package.

Can the manufacturers, wholesalers and retailers cooperate in securing and enforcing laws and ordinances for the benefit of the three associations?

The association having decided that a fixed minimum price is desirable, what can be done to induce the manufacturer to adopt the plan and protect it?

Other Live Topics. There is little likelihood that these topics of discussion will be the only ones brought to the attention of the convention. Other probable subjects are the guaranteed banking law, the parcels post and the postal savings banks.

Organization of retailers to live groceries and meats according to regulations that will be subject of general discussion, and plans will undoubtedly be laid to bring about a more compact organization than that now represented by the delegates in Portland. In line with the question of organization there is every evidence that the question of frightening the large catalogue houses of the east from the outside field will be raised.

Likewise the tariff will undoubtedly be a question of continued debate, with reference especially to the items referring to the staples of the trade.

The work and discussions of the convention are being watched more closely in the east and middle west than in the far west and even in the city of Portland. Grocers and meat dealers are recognized as tradesmen holding a closer relation to the general public than all others. In that they supply the necessities of life, and the general public is naturally as much interested as the dealers themselves.

Tom Richardson, secretary of the Oregon Development league, in an address of welcome to the delegates and visitors yesterday, struck the keynote

which proved what would develop as one of the important questions of the gathering when he said that the "retailers were now independent of the wholesalers, and secure in the strength of their organization could now command where before it was necessary to supplicate."

In Powerful Position. That the grocers consider themselves powerful enough to defy the wholesalers and demand of them the justice which they believe has not been accorded them in the past, is proved by the resolution adopted at the session last night when some expression was made of the jobbers as to whether in the future they would attempt to act as both retailer and wholesaler against the interests of the smaller merchant. There is little doubt that the wholesalers, now in convention, will pass over the telegraphed text of the resolution, and this fact is expected to bring forth some sensational action on the part of the retailers.

Reports have been persistent during the two days of the convention that Portland politics will be injected into the sessions by friends of Dan Kellaher, candidate for mayor, and treasurer of the Portland retailers' local organization. Attempts will probably be made to have the delegates pass resolutions urging the citizens of Portland to elect Kellaher to the mayoralty, and thus aid him in his candidacy. Politicians aver that plans for such action have long been arranged, and that a monster demonstration for the candidate has been planned.

Reception to Officers. The sessions Friday will be closed with a reception to the national officers, delegates and their wives given by the Portland association, assisted by the Commercial club. In the club parlor, Friday and Oak street.

Saturday morning the session will open at 9:30 o'clock with the report of the executive committee which will undoubtedly be of the utmost importance. Following the question box will be opened. Questions to be discussed are:

1. Should long term credits be discouraged? Should cash discounts enter into the cost of goods?

2. Are free deals a menace or help to the retailer?

In the afternoon will come the battle. Miscellaneous business, the transaction of which will open the session, will be followed by the consideration of resolutions.

Election of Officers. Then will come the election of officers and the selection of the convention city for 1910. Just now it is considered probable that T. P. Sullivan of Chicago, national vice president, will succeed C. J. Kramer of Little Rock, Ark., as national president. The fight will center on that office, and for others there will probably be little contest. The election of several of the present officers is expected, and it is not probable that one of the new officers elected will be from Portland, Or.

Four cities are most active in the fight for the 1910 convention. They are Springfield, Ill.; New Orleans, La.; Louisville, Ky., and Salt Lake, Utah. The convention will close with a banquet, given for the delegates at the Commercial club by the Portland association Saturday night. Leaving the city at 9 o'clock, the delegates will be met by the steamer, which will take them to the Columbia river, where they will stop off to take in the A. V. P. fair.

Today the laugh is on the visiting delegates. The local association last night gave a vaudeville smoker at the Arion hall. The program stated that one woman vaudeville act would be a skirt dance. Instead of a young woman, the Portland retailers engaged Harold D. Dressed and made up as a woman, she gave a really good dance, completely misleading the visitors. Not until today did the majority discover that the pretty dancer with fluffy skirts was a man. Then they had to be told.

Draw Lines More Distinctly. Without warning, the session last night of the National Association of Retail Grocers broke into a storm of words and debate. As has been prophesied, the relation of the wholesaler to the retailer became the main issue. Delegates at the evening session at the Masonic temple had received a motion to adjourn. While waiting for a second, J. L. Schultz submitted a resolution to be telegraphed to the national association of wholesale grocers, now in session at Detroit. Pandemonium broke out. The minutes before the delegates could be called to order.

Schultz's resolution failed to pass. J. R. Newbury proposed another, much on the same lines, and succeeded in getting it through. The text follows:

"Resolved, That the producers and manufacturers should recognize both great factors in the distribution of food products, to-wit: the wholesaler and the retailer, and for mutual protection of both factors, as well as by a well defined line between a wholesaler and a retailer, we suggest that a wholesaler be the factor distributing at wholesale rates only to the retailing trade, the retailer being the factor that finally distributes to the consumer."

"That the wholesaler is entitled to receive from the manufacturer and producer a less price than is made to the retail distributor."

"That the consumer shall be dominated as one who consumes his purchases upon his own premises, therefore it puts into the consumers' class hotels, restaurants, camps of all kinds, railroad, steamships, boats and the government. And when a wholesaler dealer is denominated retailer by the producer and manufacturer and his goods sold accordingly."

Foregoing resolution was passed by acclamation at the convention of the National Association of Retail Grocers tonight.

The resolution is one that means that the retailers believe themselves strong enough to demand justice from the wholesaler, allowing him to be a jobber and nothing else. Should the wholesaler decline to observe the tentative rules of business in the grocery world, the retailers propose to take the matter up with the manufacturers and demand that the wholesaler who retails be supplied with goods as a retailer.

The session of yesterday afternoon was devoted to hearing the reports of the different state presidents. Not more than 50 delegates and very few

LAST OF GULCHES WILL DISAPPEAR

Street Railway Company Begins Fill on Grand Avenue.

Gravel is taking the place of sawdust in the fill on Grand avenue near the Inman-Poulsen mill as fast as mammoth steam shovels working day and night can effect the change. The work is being done by the Oregon Water Power company. Incidentally the completion of the fill will require not less than 75,000 yards of gravel does away with the last wooden bridge in the central portion of East Portland.

"We have replaced eight wooden bridges with steel structures or gravel fills during the past three years," said Vice-President F. L. Fuller of the Portland Railway, Light & Power company, this morning. "This means," continued Mr. Fuller, "that we have removed the old wooden bridges from Hawthorne avenue, East Morrison street, Grand avenue, Sullivan's gulch, and on the Oregon city line, from Brooklyn gulch."

Wooden bridges are a thing of the past. This is the day of steel and reinforced concrete. Wood will never again be used outside the rural districts. The change has caused a great expense to our company, but it has made our lines immeasurably safer and more permanent.

Mr. Fuller announced this morning that ground had been broken for the new car barns at Sellwood. In conjunction a building for employees of the Oregon Water Power company will be built at a cost of \$10,000. The car barns will cost more than \$60,000.

HILL WILL NOT BUILD

(Continued from Page One.)

ern Oregon had its great opportunities, but that he felt they were for other hands rather than his.

Some One Must Build Line. He said that it might not be Mr. Harriman, who would build the central Oregon line, but that if the country was anything like as rich as he had been led to believe, that there could be no question as to some one building a road to relieve the situation within the next five years.

In reply to some inquiry as to his opinion of state built railroads Mr. Hill stated that his work and experience had naturally prejudiced him against them. He stated that he did not wish to appear as being against such railroads under any circumstances, but he realized that there are occasionally conditions that reverse the working of any rule and that sometimes the only way to get out of a bad situation is to have to do it yourself. As to the state aided railroad generally, however, he said he did not believe in them; he had never received a bonus or a guarantee himself—when it was explained that this movement was for state owned roads not state aided ones, he said that men in desperate conditions were justified in helping themselves in whatever way was possible.

The importance of Mr. Hill's address last night and of his announcement that he thinks the Great Northern is entitled to all of his attention, in the future, can scarcely be overestimated, even from the most conservative viewpoint.

It has been known for several years that the Hill line were figuring on the possibilities of a California extension, running through Oregon and to San Francisco, and that the line was carried so far as to state that docks and terminal facilities had been tied up by Hill in the Bay City. Mr. Hill's talk last night would seem to settle beyond further question the talk of a Hill or Great Northern line to California.

"Peace Pact" Affects Passengers. Whether this decision is a result of the alleged agreement between Hill and Harriman of which the joint package agreement between Seattle and Portland is the only present tangible evidence can only be conjectured. There seems to be a very general feeling of understanding of the real importance or lack of importance of the Northern Pacific-Union Pacific "peace pact." Mr. Hill threw little light upon it excepting to say that so far as he knew the Portland terminal question was still unsettled.

This might be taken to imply that whatever agreement there is between the Union Pacific and Northern Pacific refers merely to passenger business and not to any widespread agreement as to freight. The announcement of the agreement made by Mr. O'Brien, however, stated "any and all kinds of business," which would certainly seem to be comprehensive enough to include freight as well as passenger traffic.

Leave for Spokane. The Hill party left Portland for Spokane this morning on a special train over the North Bank. The train was scheduled to leave at 7:30. Mr. Hill and his party didn't get down until 8 o'clock, however, and when everything was ready for starting it was found that the overcoats of two of the millionaires in the party had been left behind at the Cornwell hotel. Mr. Hill agreed to hold the special while the overcoats were sent for and there was a delay of half an hour while a cabman drove from the North Bank depot to the Cornwell and back down again with the overcoats.

Mr. Hill was particularly anxious that his guests see as much of the North Bank as possible by daylight. In visitors were present. The majority were out "seeing Portland."

In the evening the women visitors were entertained at the Hazelwood cream store at 8 o'clock and the men at a saucy smoker at the Arion hall. More than 300 retail grocers, a large number of whom were from Portland and nearby cities, marched from the Masonic temple to the hall, headed by The Journal Carriers' band. Little business was transacted at the smoker.

All Hail to the Grocers

Take Home a MT. HOOD SHIRT as a Souvenir

In order to demonstrate the rapid growth and progress of the Far West, we invite all members of the Grocers' Convention to call and examine the "Mount Hood" Shirts manufactured in Portland by the wholesale dry goods house of Fleischner, Mayer & Co., and made by the best skilled white labor—"rosy-cheeked American girls"—possible to procure. This shirt will be sold to members of the Grocers' Convention at the special price of 87c. It is doubtful if you can procure as good a shirt or as well made in your home city for \$1.

SEE OUR MILLINERY

Muslin Underwear

Several months ago we secured several thousand samples of ladies' high-grade muslin, cambric and nainsook Gowns, Chemise, Skirts, Corset Covers, white Lawn Waists and Combination garments, from the wholesale house of Fleischner, Mayer & Co., for 60 cents on the dollar. We held them for the June sale of white goods. The entire line is now on sale, at prices far below manufacturers' cost. We invite inspection. You will not be disappointed.

SEE OUR HOSIERY

Men's Section

Never before were we so well equipped with bargains in this department.

Men's Golf Shirts, in fancy and linen collars; worth 50c to 75c, for

Linen Collars, 2 styles, in "stand-up"; worth 15c, for..... 29c

Black Socks, seamless and stainless; worth 15c—3 pairs for..... 5c

Hemstitched Handkerchiefs, large size, ready for use..... 25c

Extra special values in fine Summer Knit Underwear..... 5c

Men's Leather Gloves, worth 75c, for 50c; the \$1.00 grade for..... 75c

Heavy Canvas Gloves..... 7c

Fancy Socks..... 12 1/2c

SEE OUR LADIES' HOSIERY

Half Price

SEE OUR PARASOLS

Thomson's Corsets

The Thomson Glove-Fitting Corset has a world-wide reputation, with 50 years back of it as a proof of merit. We are allowed by the manufacturers to cut prices twice each year. We are doing this now in order that your new gown may have the correct lines for the Rose Show. Thomson's Corsets are in all the new shapes. Corsets to fit every figure. Wear a Thomson Corset and you will never wear any other make. Every pair guaranteed by maker.

SEE OUR GLOVES

SEE OUR MILLINERY

Forest Mills Underwear

Being determined to reduce our stock, we have concluded to close out absolutely and completely every garment in the well known Forest Mills Underwear—if prices will do it. This statement will appeal to those who appreciate high-grade knit underwear. The garments are of that fine, flexible texture that they can be worn with comfort the year round. All numbers come in every style. The vests in high neck, long sleeves; low neck and short sleeves, or half-sleeve and no-sleeve. Pants to the knee or ankle, and lace-trimmed or plain. Prices range from 8c for vests to \$1.95 for union suits.

Household Supplies

This department is well known to the wideawake housekeeper. There is no need of sending out a man every morning with a grip of samples to canvass every hotel, restaurant and rooming house in the city. The bulk of these people—those who know goods and prices—come to the store. This, like every statement we make, is a fact that cannot be contradicted. We are headquarters for Table Linen, Blankets, Quilts and Curtains, Sheets, Pillow Cases, Towels and Napkins. The fact of the matter is, we have no competition.

SEE OUR HOSIERY

Announcement!

Since making the alterations in our store customers get "turned around." In order to repay for confusion we offer many attractive bargains in each department.

McAllen-McDonnell

Corner Third and Morrison Streets Popular Dry Goods Store

his party were W. H. Dunwoody one of the large stockholders and a director in the Great Northern and North Bank, J. H. Carroll, general attorney for the Chicago, Burlington & Quincy at St. Louis, E. J. Cook, president of the Minneapolis Trust company, and L. C. Gilman, assistant to the president of the Great Northern. President Francis B. Clarke of the North Bank and General Superintendent J. Russell will accompany the Hill special as far as Spokane.

Sam Hill Joins Party.

Samuel Hill of Seattle, J. J. Hill's son-in-law, joined the Hill party here late last night and will take the party to see his new town, Maryland, which he is building on the Columbia river about 100 miles east of and tributary to Portland. Automobiles will meet the party and after viewing the orchards they will go to the Goldendale valley.

Samuel Hill is interested in the new Home Telephone plant in Spokane and is anxious to have the members of the Hill party see it. The Spokane stop may be eliminated however, because of the scarlet fever epidemic there which has caused some nervousness among the members of the party. The presence of Samuel Hill here and his joining the Hill party caused some comment because it has been an open secret for

some time that relations between the two were not of the most cordial nature. Their meeting in Portland, however, would show that whatever differences they have had have been buried.

The party reached Portland at 3 o'clock yesterday afternoon and registered at the Cornwell. Mr. Hill and his guests were given an automobile ride around the city and they visited the terminal yards—that favorite haunt of railroad magnates. There were about 15 guests at the dinner given by Mr. Wilcox last evening.

Travel in Special Train.

The Hill party traveled by special and with the usual complete Great Northern crew which Mr. Hill always carries with him. The train consisted of Great Northern locomotive 1062, a baggage car, the private car Manitoba, Mr. Gilman's car, Great Northern A 2 and Mr. Hill's car Great Northern A 18. President Clarke of the North Bank personally attended to all the details of train service and was one of the first on hand at the depot this morning.

The members of the party were provided with time cards and complete information concerning the new railroad and Mr. Clarke and Superintendent Russell accompanied the party to answer any questions that might be asked. Mr. Hill himself was as young looking

as any member of his party and looked particularly well. He wore a dark blue suit and gray hat and looked as happy as a boy. He said that he had enjoyed his trip to the coast, his visit to Portland and felt especially grateful for the care that had been taken for his comfort here. The trip to Portland, he said, had been made to show his directors and stockholders as much of the new line as was possible by daylight.

WANTS \$5000 DAMAGES FOR BEING TRIPPED

Because he stumbled over a plank projecting in the sidewalk in front of the place of James A. Wilson, 1033 East Sixteenth street, North, John Anderson is trying to collect \$5000 damages from Wilson in the circuit court. The evidence was completed before Judge Cleland this morning and argument is in progress.

Anderson stepped in a hole in the walk while hurrying to his work on the morning of December 2 last, and his arm was broken at the wrist. It is Anderson's contention that the holes were broken in the walk by the wagon

of a contractor who was hauling dirt on Wilson's lot, and that Wilson told the contractor to drive over the walk. Wilson disclaims any responsibility for the accident.

FRANK MILLER IS RELEASED FROM JAIL

Frank Miller, tried several weeks ago by a jury on a charge of larceny by bailie, was given his freedom this morning by Judge Gatens in the circuit court on recommendation of the district attorney. The jury in the case disagreed, although 11 men voted for conviction. It is understood that the money Miller was accused of holding without right has been refunded and the prosecuting witness desired the case dismissed. The arrest of Miller grew out of a timberland deal, in which it was alleged that he agreed to locate a timber claim, but failed to do so.

The governments of Great Britain, Germany, France and Belgium are working together to find a cure for the "sleeping sickness," so costly to life in South Africa.



Delegates to the National Grocers' Convention and Their Wives Who Took Columbia River Trip to the Cascade Locks This Morning