# TAMPA ROLLS INFINITE CIGARS

## How Ragged Village on Gulf Sands Became Center of Smoke-Up Industry of Nation—"The Bay of the Holy Spirit."

The letters of Frederic J. Haskin are a daily feature of The Journal. Mr. Haskin has completed his tour of Florida and in tomorrow's issue of The Journal will appear the first of a series of letters on Cuba, which will bring The Journal's readers down to date with information as to recent events and the new Cuba. In view of the imminent evacuation of Cuba by the provisional American government the Cuba series is especially timely.

By FREDERIC J. HASKIN.

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Tampa, Fla., Jan. 14.—Its citizens delight to call it "typical tropical Tampa." One should see it through the blue rings blown in the smoke of a Tampa-made cigar, under the enchantment of a moonlit night on Tampa bay, with the soft summer zephyrs laughing at a calendar which says the month is January. Under such circumstances it is not at all difficult to agree with the enthusiastic estimate of this thriving city which is made by its own people. The metropolis of the west coast of Florida, situated in a more beautiful place than any of the Florida resorts, commanding the finest fishing fields in the world, Tampa is a delightful place of sojourn.

But the people of Tampa do not fleece tourists for a living. In fact the tourist, while he is made welcome, is given but small consideration by the business interests of the city. Its business is to make clear Havana cigars and it attends to that business. Tampa manufactures more clear Havana cigars than any other city in the world, not even excepting Havana. The tobacco is brought from the province of Pinar del Rio in Cuba, the home of the famous vueita abajo leaf. The laborers who make them are Spanish-born and Cuban-bred, men to whom a perfect cigar is the acme of all art. Cuban tobacco and Spanish skill are combined and compounded under American direction in an American city by American methods.

**Tampa the Cigar Center.**

The tariff duty places imported cigars beyond the means of the ordinary citizen. Tampa cigars are so much cheaper than the imported variety that they have the control of the market. The same thing is true, of course, of Key West cigars, which are made under precisely the same conditions, but Tampa has distanced Key West in the quantity of the output of its factories and therefore is entitled to the credit of being the center of the cigar industry of the United States.

For more than 500 years there has been a town on this site, which has been known by the name of Tampo or Tampa. It was more than 100 years old when De Soto came here and gave Tampa bay the name of the Bay of the Holy Spirit. It existed as an Indian town for three centuries after De Sota passed through it. It was a center of the conflict betweeen the army of the United States and the warring Seminole Indians 70 years ago. By its exceptional advantages as a harbor, the Bay of Tampa attracted the railroad builders, and the first trans-peninsular railroad found its western terminus here. Its beauty attracted the tourist, and great hotels were built. But the cigar business came here by accident, and it is to that accident that Tampa owes its present commercial importance.

**What That Accident Was.**

There was a Spanish mercantile house in New York that made a specialty of importing Spanish food products. It found the demand for guava jelly was greater than the supply. The head of the house, a Spanish born gentleman of great learning and ability, heard there were vast expanses of guava thickets on the west coast of Florida, which needed only some one to gather the fruit. He set out for Tampa bay, going by sea and touching at Key West. At Key West he interested two Spanish cigar manufacturers in his project and they went with him to Tampa.

The guava business turned out to be a disappointment. It required but a few days for the New York business man to determine that an investment in guava lands would prove disastrous. But he was delighted with the climate and with the location of the city. His Key West friends were complaining of the fact that their business was isolated, that they were out of touch with the market, that it was impossible to build up a great industry on an ocean island. "Why not make cigars in Tampa?" the New York man asked them. They began to look the place over with this suggestion in mind, but met with rebuffs from some of the business men who had their heads turned toward oranges and tourists. Just as they were about to depart for Mobile one man came to the point and offered them land upon which to build their factories.

That is how Tampa became the clear Havana cigar emporium of the world, how Key West lost its supremacy, and how Mobile, by mere chance, missed getting a rich industry. The first factories which came to Tampa were established by men whose names are now known wherever there is an eye to read the label on a cigar box. How these factories have grown, how some of them have passed under the control of the trust, how others are still fighting as independents, how Tampa overcame a trade prejudice against its name, how strikes and other troubles were met and settled, all these things are now a part of the peculiar history of the cigar trade.

**Labor Troubles at Tampa.**

It may be interesting, even to those not in the trade, to study the Tampa method of getting rid of troublesome labor agitation. The cigarmakers are nearly all Cubans. They get good wages, they have many privileges which are not accorded any other class of factory laborers, and they have many excellent cooperative benefits which were imported from Cuba. They got along with their employers very well until a group of American agitators made their appearance. Demand after demand made upon the employers was granted, but each time a concession was made the agitators would ask for more. Without judging the merits of the case, and without condoning the illegality of the measures taken, one must admit that the manufacturers settled the trouble effectively.

The agitators and labor leaders were kidnaped, bound, gagged and taken aboard a convenient schooner which was lying at anchor in the bay. This schooner made off at once to the south. In due course of time the labor agitators were marooned in the most approved fashion of the Spanish Main, upon a small island off the South American coast. That ended the labor troubles.

Tampa is one of the chief sufferers, sentimentally, from the Spanish-American war. Ten years ago the commercial Tampa was in its infancy. Civic improvement had not been undertaken. The streets were mere trails covered with loose sand a foot deep. There were no conveniences for the multitude. The war correspondents came here to report the embarkation of the expeditions to Cuba. They told the truth about Tampa and it hurt. If they were to return today they would look in vain for the deep sand on the miles and miles of well paved streets; they would find an absolute change. Where they knew a straggling village, they would find a modern city.

What the east coast of Florida owes to Henry M. Flagler, the west coast once owed to Henry B. Plant, whose name will be forever connected with this section. Plant attempted to build a great commercial city at Port Tampa, eight miles farther down the bay, but that venture ended in disaster. Tampa is the real city, the real port, and will soon have as deep water as its whilom rival. At this time, Port Tampa is nothing more than a transportation outpost for the older city.

**Sportsmen and Tourists.**

Sportsmen who have cast lines into all water say that the fishing on the west coast of Florida is the best in the world. The west coast climate is equable and dependable. St. Petersburg, Naples-on-the-Gulf and a dozen other small resorts are the winter hunting grounds of thousands of northern disciples of Isaak Walton, of thousands of refugees from Jack Frost.

Tampa does not pay so much attention to the tourist traffic as it once did, perhaps, but it has a tourist hotel which is interesting for more reasons than one. The Tampa Bay hotel was built when the southern tourist business was in its infancy. Henry B. Plant, head of the Southern Express company and builder of the railroad to the west coast of Florida, lavished money and skill upon it. It is a magnificent structure, built of brick on a steel framework. The architect took his theme from the Moors who built the Alhambra, and the landscape gardener robbed the tropics for its setting. Mr. and Mrs. Plant toured the world to buy its furnishings.

The hotel cost $3,000,000 to build, furnish and equip. When Mr. Plant died it remained closed for a few seasons. Then it was sold to the city of Tampa for the beggarly sum of $125,000. Its grounds were thrown open as a public park, its casino became a public meeting hall, and the hotel was leased by the city to a hotel company. In the city park there is a great memorial fountain which represents the acknowledgement of Tampa's debt to Mr. Plant. This hotel is, perhaps, the only one of the kind in the country which is owned by a municipality.

Tampa is a well built city, and reflects its prosperity in its looks. Its corporate limits include the famous Ybor city, which was the cigar-made and cigar-making town of the country. West Tampa is another cigar manufacturing suburb which soon will be annexed to the city. The Tampa of 1898, which got into the papers because of the war with Spain, made only 85,000,000 cigars. The output last year was 350,000,000. The difference is in the same proportion in every aspect of the city.

But the glory of Tampa is Tampa Bay. There is no more beautiful sheet of water in the hemisphere. Shut in and protected on all sides, entered from the Gulf of Mexico through narrow channels between islands, it has all the placidity of an inland sea, all the coloring of the ocean, all the charm of a tropic river. It is a meeting place for the delights of land and sea and sky. De Soto called it the Lake of the Holy Spirit, and declared that of all waters it was the most beautiful. Time has not changed its charm.

# SAYS WAR IN BALKANS CANNOT BE AVERTED

International war, involving Italy, Russia, France, and Germany is likely to result in the event the Balkan states take up arms against the Austrian empire, says Dr. Spiro Sargentich, former commissioner of health of Tacoma and a brother of James and Nicholas Sargent of the Hotel Portland and Hotel Danmoore, respectively, who has just returned from Montenegro, where he went to offer his services to the ruler.

Dr. Sargentich is at the Hotel Portland, and will remain here several days before proceeding to Tacoma, where it is probable that he will again take up the duties of commissioner of health at the request of Mayor Linck. While in Montenegro Dr. Sargentich was the guest of Dr. B. Perazich, physician to the royal household and bosom companion of the ruler, Prince Nicholas. The Tacoma man is the possessor of a cross of the Order of Prince Danilo I, conferred upon him by the ruler of the little protectorate last month.

While Dr. Sargentich believes that the war with Austria will be delayed, perhaps, owing to the earthquake and famine in southern Italy, only a few hundred miles away, he thinks that a conflict is sure to come eventually. Then, owing to the fact that the five other countries are interested commercially and otherwise, an international war seems almost inevitable.

"Austria is the cause of all the trouble in the Balkans and if Austria were less greedy and satisfied to keep the treaty it has signed there would be no trouble and the people of the little empires about it would be happy and contented," Dr. Sargentich said this morning.

"No one has any idea of the immensity of the war cloud that has been hovering over that part of the world from which I have just come, or of the tense conditions under which the inhabitants of that part of southern Europe, embracing Montenegro, Servia, Bosina and Herzegovina, live.

"When the Turks invaded the big empire, forced their way into the country and drew near to its capital the soldiers of Montenegro and Servia did the most valiant fighting. They were largely responsible for the driving back of the Turks.

"The atrocities perpetrated by the Turkish soldiers on the inhabitants of Bosnia and Herzegovina left the people of those territories in such a condition of helplessness that the powers, including England, Russia, France, Germany, Austria, Italy and Turkey signed the treaty of Berlin in 1878, by the terms of which Austria was to retain police control of the territories for 20 years, and to exist under the protection of a protectorate.

"Recently Austria has given evidence of an intention to annex Bosnia and Herzegovina and thereby violate the terms of the Berlin treaty.

"The coming to pass of such an annexation blasts the hopes Montenegro and Servia have cherished for many years—for the people of Bosnia and its companion territory are of the same race as those of Montenegro and Servia and the two latter countries have been looking forward to the time when they would be a united country, able to take their stand with the other powers of Europe.

"The threatened action of Austria is not popular with the masses of the country, for the masses remember gratefully the actions of the soldiers and the Servians in other times. If the worst comes to issue, with the outbreak of war between Servia and Montenegro on one hand and Austria on the other, there is the greatest danger of revolution in Austria, and the revolutionists would help Montenegro in the fight."

Dr. Sargentich says he remained in Montenegro three months waiting for the outbreak which he thought would come. In case war is declared at any time he has offered his services to Prince Nicholas and will leave for his natice land as soon as summoned.

While in Portland Dr. Sargentich is the guest of his two brothers, James and Nicholas Sargent.

# CITY TO CLEAN AWAY SNOW

## Council Passes Emergency Ordinance Appropriating $3,000 for Street Work.

An emergency ordinance placing a special fund of $3000 at the disposal of the street cleaning department was passed by the city council yesterday to provide for the removal of snow collected on the streets in the business districts. The council voted for the ordinance with the understanding that it is necessary to procure additional men and teams to clear the streets in preparation for a sudden change in temperature, which might result in a flood.

Councilman Menefee introduced the ordinance, which was said to have been recommended by the Commercial club. George Simons, of the Pacific Bridge company, was one of the insistent advocates of the measure.

## CHOOSE ARCHITECTS FOR COURTHOUSE

Whidden & Lewis, architects, have been commissioned by the county court to prepare plans for the new $500,000 courthouse to be erected on the site of the present county building. Preliminary sketches embodying ideas of Judge Webster and commissioners Lightner and Barnes will be drawn by the architects and submitted to the court, and from these the working plans will be drawn.

While no definite details as to construction or style of architecture have been argreed upon by the court, it is known that the members of the court are favorable to a steel and concrete or steel and brick type of construction.


# WORKS MIRACLES IN THE BLOOD

## Impurities Disappear as if by Magic Before Soap Lake Salts

### IMPOSSIBLE TO EXAGGERATE

So quick and marvelous are the cures accomplished by Soap Lake Salts that it would be difficult to exaggerate. Printed words cannot do justice to the facts. You ought to talk to the people who have been cured, and feel the effect of their enthusiasm and happiness.

Soap Lake Salts are taken internally. Although there is no limit to the quantity that may be taken, the salts being absolutely harmless in any quantity, only small doses are needed. While the salts are doing their purifying work in the blood, Soap Lake Soap—consisting simply of vegetable butter and the Soap Lake Salts—is applied externally. The lather feels grateful to the skin, removes all surface impurities, dries up all eruptions and restores the skin to a soft, delicate, healthy condition.

There is no chemical in Soap Lake Salts. The salts are just as Nature deposited them in Soap Lake, Washington, the only place in the world where this wonderful medical salt can be found. No chemist has succeeded in compounding any preparation like Soap Lake Salts. Nature herself, in her own mysterious way, instilled these marvelous curative properties into these salts, and now mankind is benefiting by what nature has done.

FOR SALE AT ALL DRUGGISTS

If your druggist doesn't have Soap Lake Soap in stock, send us his name; we will send you a free sample for your courtesy, and will inform you where you can purchase the soap.

SOAP LAKE SALTS REMEDY COMPANY

SEATTLE, WASH. SOAP LAKE, WASH. PORTLAND, OR.

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# Seventh Annual Clearance Sale

## Combined With Our 480th Bargain Friday Sale

### Will Positively Be THE GREATEST SALE THIS STORE EVER HELD

Each year has added to the strength and prestige of our Annual Clearance Sale. Each week the tremendous selling of Our Bargain Friday Sale has necessitated greater efforts and greater preparations. For tomorrow we promise a sale that will surpass all previous sales—we are certain that it will. We claim for this sale the largest assortment—the broadest variety—the lowest prices and the greatest values that have ever been offered. IT WILL BE THE BEST TIME OF ALL THE YEAR TO PURCHASE LIBERAL SUPPLIES FOR BOTH HOME AND PERSON.

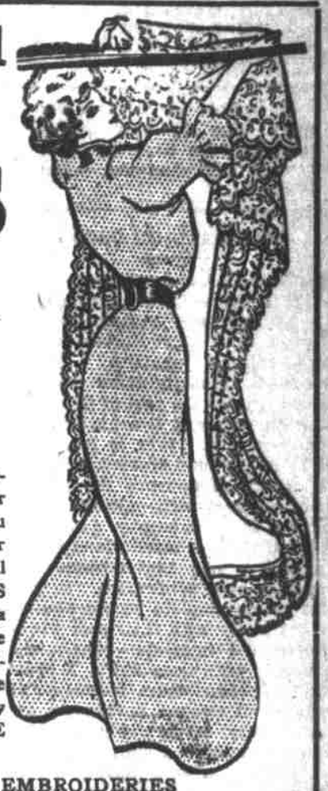
## An Extraordinary Purchase and Sale of Beautiful New

# EMBROIDERIES

AT

# Half Price and Less

## Over 50,000 Yards to Choose From



We urge all our patrons not to overlook the splendid oportunities for great savings presented here. Everyone knows this season has been a bad one for the manufacturers. Many of them turned to this store for relief. QUICK CASH was what they wanted, and "they got it," otherwise the value we name below you would never obtain. When prices are right our buyers have instructions to buy liberally—and it's all for your benefit. The finest collection of high quality imported Embroideries ever shown in the city on special sale at LESS THAN HALF PRICE! Hundreds and hundreds of yards of beautiful NEW EMBROIDERIES that are suitable for every purpose in which embroidery is used. We secured these Embroideries from a manufacturer who ranks among the largest and finest in the world. If anything, the offerings in this sale surpass all previous events. The quantities are greater, the style better and the qualities are the best productions from the leading manufacturers of St. Gall. The patterns are beautiful, from 1½ to 45 inches wide, made on fine sheer Swiss and nainsook, in allovers, edgings, insertions, flouncings, bands and medallions. They come in both separate widths and matched sets. Seven lots to choose from. READ THEM ALL! BE ON HAND EARLY!

**LOT 1—AT 12½¢—25c EMBROIDERIES**
An unusually attractive assortment of pretty new Embroideries with insertions to match, all new designs in widths from 2 to 8 inches; finished with fine firm edges; regular 25c embroideries priced for this sale at ..... 12½c

**LOT 2—AT 23¢—50c EMBROIDERIES**
Fine Embroideries with insertions to match, in widths from 3 to 10 inches, shown in a full assortment of neat new patterns, also corset cover embroideries, full 18 inches wide; regular 50c Embroideries, priced for this sale at ..... 23c

**LOT 3—AT 33¢—75c EMBROIDERIES**
Dainty Embroideries with insertions to match in widths from 5 to 18 inches; an unusually fine showing of deep embroidered patterns, finished with firm edges; regular 60c and 75c kinds, priced for this sale at ..... 33c

**LOT 4—AT 30¢—85c EMBROIDERIES**
Flouncing, corset cover and shirtwaist Embroideries, in an unlimited assortment of new and up-to-date patterns, floral, scroll and open designs, full 18 inches wide; embroideries that have always sold at 85c a yard, on sale at ..... 30c

**LOT 5—AT 18¢—35c EMBROIDERIES**
Corset cover and flouncing Embroideries of the best quality cambric and nainsook, fine deep patterns finished with firm edges, all fresh clean goods; regular 35c Embroideries, priced for this sale 18c

**LOT 6—AT 69¢—$1.25 EMBROIDERIES**
Allover Embroideries from 24 to 27 inches wide, all new patterns in large and small scroll effects, pretty openwork patterns, cut and blindwork, etc.; embroideries that are fully worth $1.25 a yard, on sale at ..... 69c

**LOT 7—OVER 1200 YARDS SHIRTWAIST EMBROIDERIES; REGULAR $2.50 AND $3.50 QUALITIES AT $1.48**
The most beautiful Embroideries ever shown in this city, made of the finest Swiss and chiffon cloth in elaborate panel effects, pretty floral designs and dainty little patterns of the most attractive sort; the most stylish material for dainty waist fronts, sleeves and party dresses, full 27 inches wide; regular $2.50 and $3.50 qualities, priced for this sale at ..... $1.48

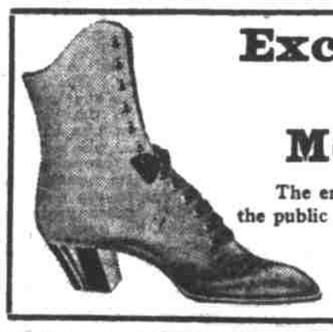
STILL GREATER VALUES IN **SILKS AND DRESS GOODS** PRICE "CLIPS" THAT HAVE NEVER BEFORE BEEN EQUALLED

**BLACK TAFFETA SILK, BEST $1.50 GRADE, 99¢**
36 inches, yard wide, black Taffeta Silk, warranted all pure silk, fully guaranteed as to wear; comes with a beautiful chiffon finish, spot and acid proof, in a perfect black; absolutely the best silk sold in the city at $1.50 a yard, on sale at ..... 99c

**NOVELTY DRESS GOODS, 50c AND 65c GRADES, 29¢**
A special sale of 36 and 38-inch Novelty Worsteds in a great range of new and desirable patterns and colorings; shadow and ombre checks and neat small designs, stripes, etc.; fine, firm, hard-twisted fabrics of durable quality; regular 50c and 65c grades, on sale at, the yard ..... 29c

**ENGLISH CORDUROY, 85c AND $1 GRADES, 48¢**
A great Friday offering of English Corduroy at half actual worth; comes in all the best shades, cardinal, garnet, castor, brown, scarlet, navy, black, etc.; regular 85c and $1 grades in 27-inch widths, on sale at ..... 48c

**WOOLEN DRESS GOODS, $1 TO $1.50 GRADES, 69¢**
A great offering of hundreds of yards of this season's newest and choicest dress materials, 46 to 50-inch all-wool novelty Serges, Whipcords, English Chevrons, piece-dyed fancies, etc.; also Broadcloth in all wanted shades; regular $1 to $1.50 grades, on sale at, the yard ..... 69c



## Exceedingly Great Shoe Bargains

### Men's, Women's and Children's Shoes

The enthusiastic buying that has marked every day of this great clearance sale furnishes sufficient evidence that the public recognizes and appreciates the advantages our Shoe store offers them. Here are a few of the specials:

Women's $3.00 Shoes, Clearance price ..... $1.98
Women's $2.50 Shoes, Clearance price ..... $1.50
Misses' $1.75 Shoes, Clearance price ..... $1.27
Children's $1.50 Shoes, Clearance price ..... 99¢
Boys' $2.50 Shoes, Clearance price ..... $1.67
Men's $3.00 Shoes, Clearance price ..... $1.50

# A Sale of Muslin Underwear

All garments in the Muslin Underwear stock suffering mighty reductions these January days. Every garment just what it ought to be, at lowest possible prices. Following extra specials for Bargain Friday:

**CORSET COVERS, SPECIALLY PRICED, 35¢**
We are closing out all our odd lines of Corset Covers; they are made of fine nainsook and daintily trimmed with embroideries, laces and ribbon; regular values to 75c, special for this sale ..... 35c

**KITCHEN APRONS, 30c VALUES, 15¢**
See our Third street window display of Kitchen Aprons; a nice line of them, made of very best quality blue and white checked ginghams; they come good, full size, 42 inches long and 40 inches wide, have large pocket and deep hem, seams neatly finished; regular 30c values, specially priced for Bargain Friday only ..... 15c

**75c CORSETS 39¢**
An excellent showing of Corsets, made of good heavy quality coutil or fine batiste, boned with rust-proof steels and trimmed with lace; they have deep hip and medium bust, hose supporters front and sides, all sizes 18 to 30; regular 75c values, specially priced ..... 39c

**WOMEN'S MUSLIN GOWNS 89¢**
An extra fine showing of women's muslin Gowns, made of excellent material, muslin, nainsook or cambric; they come in the high, low or V-shaped neck, also in the low neck, slipover style; all daintily trimmed with fine embroidery, lace and ribbon; made good full width and length; reg. $1.25 and $1.50 values, special for this sale 89c

Supply Underwear & Hosiery Wants at This Sale Women's & Children's

# High-Grade KNIT UNDERWEAR

This great annual sale affords unusual opportunities to purchase well-known brands Underwear at a REDUCTION OF 25 AND 33 1-3 PER CENT. All the following items consist of broken lines of our regular stock and not job lots bought for the occasion. Here are a few of the values:

**CHILDREN'S FINE WOOL UNDERWEAR, 65c TO 85c GRADES, 49¢**
A special clearance sale of children's fine wool Underwear, heavy winter weight garments, ribbed Vests, Pants and Drawers in all sizes; broken lines of our 65c, 75c and 85c grades, on sale Bargain Friday at ..... 49c

**WOMEN'S FINE UNION SUITS, $1.25 VALUES, AT 69¢**
A sale of women's fine gray ribbed wool Union Suits, the famous Oneita style, made to button across the front, form-fitting garments in all sizes; our regular $1.25 line, on sale Bargain Friday at ..... 69c

**CHILDREN'S HOSE, 25c KINDS, AT 17¢**
A special offering of children's heavy fleeced line cotton Stockings in both fine and heavy rib, suitable for boys and girls, all sizes; best 25c values, on sale Bargain Friday at ..... 17c

**CHILDREN'S FINE UNION SUITS, 65c VALUES, AT 39¢**
A great half-price sale of misses' fine combed, peeler cotton Union Suits, well finished, perfect fitting, fleeced garments in all sizes; our regular 65c lines, priced to reduce stock for Bargain Friday at ..... 39c

**WOMEN'S FINE WOOL UNDERWEAR, $1.50 GARMENTS, 98¢**
A clearance sale of women's fine wool Underwear, warm ribbed garments in gray and white colors, Vests and Pants in all sizes, neatly finished garments that have always sold at $1.50, on sale Bargain Friday at ..... 98c

**WOMEN'S HOSE, 75c KIND, AT 39¢**
A sale of women's fine, full-fashioned, all wool, black cashmere Hose, made with both plain and ribbed leg, all sizes; regular 65c and 75c lines, on sale Bargain Friday at ..... 39c