

**OREGON INDUSTRIES.**  
WHEAT, FLOUR,  
LUMBER, TIMBER,  
MANUFACTURING,  
WATER POWER,  
DAIRYING,  
FISHING, LIVESTOCK,  
MINING, COAL.



**OREGON INDUSTRIES.**  
WOOL, SHIPPING,  
MACHINERY,  
AGRICULTURE,  
HORTICULTURE,  
TRANSPORTATION,  
PAPER MAKING,  
WOOD PULP

**"300,000. PORTLAND. 1910."**

## LIVESTOCK IN OREGON

**Portland the Packing Center of the Pacific Coast—Cattle on a Thousand Hills—The Dairy Industry Growing. Profit in Hog Raising—Sheep and Wool Add Millions Annually to the Wealth of the State.**

The livestock industry of Oregon is flourishing. It is estimated that there are 2,546,000 head of all varieties except horses. This includes 15,000 milch cows and 450,000 head of other cattle besides 100,000 head of hogs and 2,000,000 sheep. High prices during the past few years have stimulated the production of hogs, but even with this increase the supplies are not more than a quarter of what the demand justifies. Fully half the hogs slaughtered in the Pacific northwest each year come from east of the Rockies. Late prices for cattle have stimulated the industry, and while the total holdings in the state have not been increased to any extent owing to former low prices, the indications are for an increase in this territory in future years.

By Hyman H. Cohen.  
**TO HANDLE** the livestock supplies of the Pacific northwest for market, to gain control of the provision and meat trade of the same territory; to invade the orient after filling Alaska with our meats, is the aim of local packers. To carry on this work, to forever crouch the bulk of the Pacific coast livestock trade for Portland, local packers are aided by the best materials for the warfare—closeness to the localities where the bulk of the livestock is raised and where rail and ocean transportation meet on terms that combine to give the lowest possible rates in moving the livestock, first to the packing plants and then in various directions to consumers. That Portland is by far the best location for a large packing center on the Pacific coast has been believed by a few of the trade for many years, but now the fact is recognized by all. **Portland a Packing Center.** As far back as 1904 a great future was predicted for Portland as a pack-

ing center by Douglas K. Holly, editor of the Record-Stockman, a daily livestock publication of Denver. Here hark to what Mr. Holly had to say in The Journal August 9, 1904: "After traveling over the Pacific coast, making a thorough investigation into the conditions existing along the slope, I unhesitatingly say that no other city west of the Rocky mountains can compare with Portland for natural advantages relative to the livestock industry. Contributory to this city is the most magnificent area of land that I have ever seen, and just what is needed for the industry in question. "I believe that a modern packing house here would pay from the start, and not more than \$500,000 would be required to build it and equip it with up-to-date machinery. Stockyards are needed, but with a packing house, they would naturally come. "I learn that there are 1,500,000 head of cattle, 8,000,000 head of sheep and 700,000 head of hogs raised yearly in the territory tributary to Portland.

"Portland is in a position to capture and hold the meat trade of the orient, and her citizens should take immediate steps to do so before other cities with less natural advantages get ahead of her. She has better railroad facilities, which combined with the wonderful area of land lying back of her, make her the natural vantage point for the trade. "Portland is destined to be the packing house center of the northwest. Livestock can be raised here far cheaper than in the middle west or east, because you are not hampered by drought; you have good grass nearly all of the winter and consequently do not have to feed hay at a high price several months of the year, and you raise your own grain. "I firmly believe that at a future date Portland will have a livestock market equal to some of those in the large eastern cities. The industry here is in its infancy, but from indications it will grow very rapidly from this time forth. Hogs are scarce here, I find. From the kind of country here, I believe there would be big money in raising goats. They thrive

underbrush and shrubs, and there is much of that sort of land here." **Prophecy Fulfilled.** The prophecy of the Denver editor is now being fulfilled, only he did not go quite far enough in his predictions. We now have several plants of the volume and size he thought capable of doing the business, and still they are unable to take care of the northwest trade without branching out into Alaska and the orient. Out on the peninsula surrounded by modes of transportation that could not be greatly improved by nature, a large and up-to-date packing plant is being constructed for Swift & Co. The foundation of the new era for Portland as a packing center was started when the first shovel of earth was dug out to make room for the concrete foundation of the packing

plant. The foundation is completed, and recently contracts were let for the upper works. This portion of the work will be pushed forward with all possible speed and the installation of the packing machinery and actual operation of the plant will be hurried forward as fast as men, machinery and money can do it.

**Packing Town Grows.** If you will journey out to the packing town site you will see great activity there. The new yards of the Portland Union Stockyards company are under construction alongside of the Swift plant and early in the spring the last nail is expected to be driven and the first up-to-date stockyards on the Pacific coast will be thrown open for the accommodation of all who care to use it. In action it will be a union stockyard for the foundation of this was started recently when all arrivals here were handled by regular livestock commission firms instead of by the stockyard company itself. Portland today has more regular livestock commission firms than any other city on the Pacific coast, and ranks quite well in this respect with some of the larger markets of the east and central west.

**Cattle on Thousand Hills.** It is estimated that there are in Oregon at this time, 2,566,000 head of livestock, divided in varieties as follows: Cows, milch ..... 16,000 Other cattle ..... 450,000 Hogs ..... 100,000 Sheep ..... 2,000,000

In recent years there has been a slight increase in the number of milch cows owing to the high price of butter fat, which makes the dairying industry one of the most profitable vocations in the entire country. While the increase has been very slight the number of cows now coming into the state means that some time winter, the butter-fat will produce enough for not only its own use, but will be able to compete with the middle west on most favorable terms, instead of at present bringing in the bulk of its butter requirements from east of the Rockies. However, with a population growing materially faster than does the output of cream here there is not the slightest doubt but Pacific northwest consumers will continue for some time to pay the highest prices for butter in the country and thus al-

low the producer of cream to wax in wealth the rest of his days.

**Many New Milch Cows.** While the reports show an increase in the number of milch cows in the state—and much better cows they are, too—the total number of cattle here is little if any increased over the past few years. Low prices for cattle on the hoof of a few years ago, combined with high cost of feed, thinned out the herds somewhat, but the indications are for an increase in the territory tributary to Portland within the next few years. Another cause of the decreased holdings of cattle was the lack of market in former years, for although Portland has always been the leader in livestock affairs on the Pacific coast, the market up to this time has been narrow. Nevertheless the future could scarcely be brighter for good cattle prices than it is at present.

Of late years there has been an increase in the demand for the better class of cattle, and the public has been more willing to pay for the goods than in former years. The lack of a suitable market for fancy cattle has heretofore held back the production of select cattle but with a demand now for the best that can be

secured the feeding of each given a new standing, could not be better than

**Oregon's Two Million** The sheep industry is stand-bys of the livestock about 2,000,000 sheep owned in the state. Oregon is one of the most in that line in the country, a large number of sheep. Oregon likewise one of the big American producers of wool. The wool of Oregon is annually sold for \$35,000,000.

The state of Oregon is noted for its Angora goats and the mohair for the highest price in all markets for unusually good quality is obtained. With adequate packing facilities now in sight the rural residents of Oregon is encouraged in raising Angora hogs. High prices for hogs here stimulated the hog industry of the state to a great extent and the supplies are greater than ever before, although still not a quarter what the demand justifies.

The age of automobiles has no effect to even the slightest extent demand for horses and during last few years there has been untold prosperity in the horse raising business.

**MAKE IT**

**A POINT TO**  
**always ask for**

**Golden West**

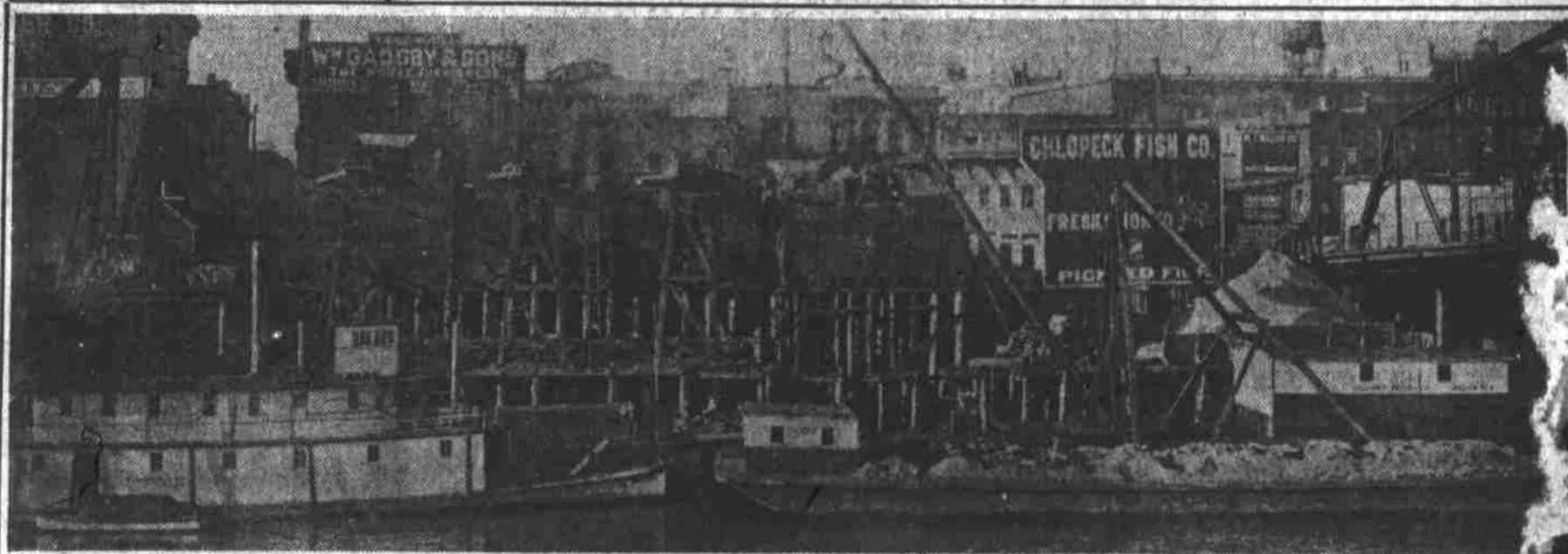
**Coffee Tea Spices**

**Extracts Baking Powder Soda**

**It's Worth While Because They're Just Right**

**Closset & Devers**

Portland - Oregon



**The Columbia Digger Co., Inc.** Principal Business Is Furnishing and Gravel to Portland and on Columbia and Willamette

Sand, and men of sand are essentials in the progress and development of any community. Among the pioneer captains of the sand industry in March, 1892, the principal business of this company is furnishing sand and gravel to the city of Portland and the towns on the Columbia and Willamette rivers. Their three modern diggers, which are numbered 1, 2 and 3, are kept in constant commission meeting the demand for the important material for pavement and building purposes. The plant of the Columbia Digger company is modern in every respect, having all the necessary facilities for the prompt handling of the material. It is the intention of the company to enlarge their plant and a new dredger or digger will be built and their steamer Paloma will be enlarged and made more powerful. The Paloma is brought into requisition for towing and as her services are often sought for heavy work, the owners lose no time in fitting her up to meet the demand. The company is ready to supply sand and gravel to all outside towns on both rivers and to attend to tideland diking, railway embankment and gravel digging, and has derrick scows for rent. The office and docks of the company are at the foot of Ankeny street.

## Willamette Tent & Awning Co.

**Extensive Portland Concern Manufactures Anything That Can Be Made Out of Canvas—Working to Full Capacity.**



Twenty-four years ago—in 1884 there was established on Front street, near Burnside, a small tent and awning concern which employed only two people. It was an unpretentious little shop with 400 square feet of space, which was ample for the number of tents and awnings which it manufactured. Today, there stands on the northwest corner of Front and Burnside streets a massive brick building with over 25,000 square feet of space, every foot of which is utilized for the manufacture of tents, awnings, porch curtains, wagon covers, sheets, canvas hose, hammocks, flags, camp furniture, bags, cordage, umbrellas, waterproof clothing, leggings, horse covers, tarp and merchandise covers, oiled clothing, leather coats, knitted woolen goods, comforters, blankets, gloves, overalls, horse blankets and, in fact, everything that can be made out of canvas. And this extensive and important home industry—the Willamette Tent & Awning company, was the little 2x20 one floor shop in its embryo state away back in the eighties, when its principal output was awnings for the merchants who could afford the luxury in those days, and the sun could not beam too unmercifully in the windows those days to suit the proprietor of the little awning shop who needed all the work that Old Sol could send his way. But it's different today. Portland is growing some, and its industries are keeping pace with it, and some are even ahead of it. It can be said of the Will-



**ONE CORNER OF FACTORY—AREA 15,000 SQUARE FEET.**

lamette Tent & Awning company that it is at least up to the times, for it has all the most modern facilities in its spacious factory for the manufacture of its various products, and for the comfort and health of its 100 employees. The basement is used for the machinery and wood and iron work. The floor is utilized for the office, salesroom, and packing and shipping rooms. The second and third floors are used as stock rooms, and the fourth floor is the factory with 15,000 square feet of space. It is said that this factory is unequalled in the city for light, air and general sanitary conditions. The large window and skylight surface lights up every inch of space. A special ceiling fan cooling space in summer, thus preventing the intense heat from heating the factory. The automatic sprinkler system is perfect, so that in case of fire the danger of an outbreak is eliminated. The factory is equipped with the latest machinery. Knives and shears are done away with, and electric cutters run through six inches of heavy duck canvas easier than a sharp jackknife cuts a piece of paper. Chutes from the factory deliver goods in a second down three stories. Speaking tubes connect all departments, and a large lunch room is provided for the employees, this being about the only factory in the city with such accommodation. An automatic time register is used irregularly, so that the whole establishment is system in the true sense of the word. This firm ships goods all over the Pacific coast and so three of goods find a ready market in New York, Mexico and even Russia, the South Africa water bag and horse blankets having a sale in the latter country. The officers of the company are E. H. Weems, president; Max S. Hirsch, vice president and manager, and H. A. Weis, secretary and treasurer.

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