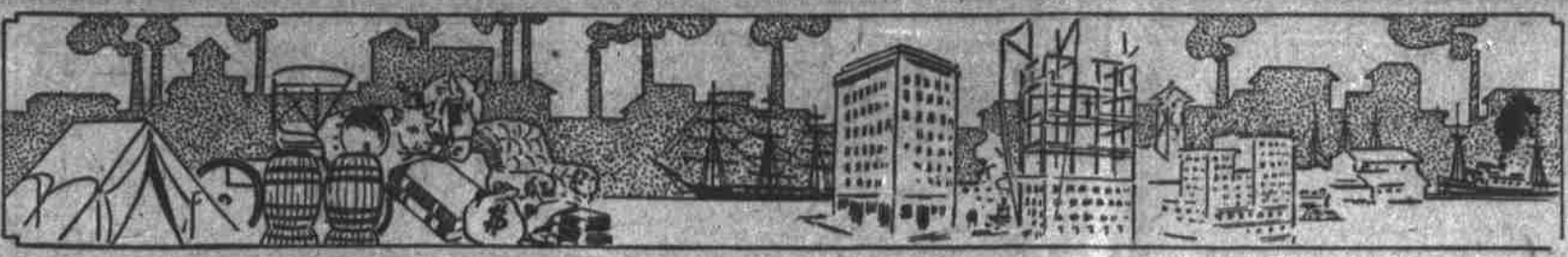


OREGON INDUSTRIES. WHEAT, FLOUR, LUMBER, TIMBER, MANUFACTURING, WATER POWER, DAIRYING, FISHING, LIVESTOCK, MINING, COAL.



OREGON INDUSTRIES. WOOL, SHIPPING, MACHINERY, AGRICULTURE, HORTICULTURE, TRANSPORTATION, PAPER MAKING, WOOD PULP.

300,000. PORTLAND, 1910.

COMMERCIAL BODIES

Portland's Debt to the Chamber of Commerce and Commercial Club. Two Organizations That Have Done Much For the Upbuilding of Portland and Oregon.

The Portland Commercial club has a membership of over 1400. It owns its own building, the finest possessed by any similar organization in the United States and which, with its furnishings and equipment and the land represents an investment of \$324,000. The rest of that part of the building not occupied by the club itself brings in an income in excess of \$15,000 a year.

great results for the welfare not only of their own members but also of the whole city and state. They are reckoned as the two most successful and enthusiastic organizations of their kind in the west, and it is doubtful if there are any others in the entire United States which can take precedence of them in size, wealth or results accomplished.

and the income thus derived amounts to more than \$15,000 a year. Many Use Dining Room. In the great dining room, 40x100 feet in size with not a pillar in it to obscure the view, luncheon is served every day to from 300 to 400. Members are not limited as to the number of guests they may invite to luncheon.

In addition to the main dining rooms, there are several smaller ones, one of them used as a ladies' dining room, for every Friday evening is ladies' night at the club and the members are at liberty to bring their wives and lady friends. The ladies' reception room is the most expensively furnished of any in the building.

The library is beautifully furnished, the general tone being dark green. All the reading and writing tables are of Oregon wood and were made in Portland. The room is 40x100 feet in size, as is also the billiard room, which has a table.

floor of the Chamber of Commerce building, and which collects and spends about \$2000 a year in this work. The transportation committee maintains an attorney and secretary who are kept busy all the time looking after railroad rates, the possibilities of new roads, and everything that will help to better transportation facilities and equalize rates.

There is also a grain standard committee, which fixes grain standards for the Pacific northwest, and in the work spends about \$500 a year. The chamber proper collects and spends, under careful supervision of the board of trustees, about \$20,000 per annum.

The chamber of commerce prints a monthly bulletin, each number taking up some subject which will make it of value to send out to immigrants. It also publishes a classified list of its members, which is sent out to anyone who asks for the addresses of reliable business men in any line.

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Carman Manufacturing Co.

Seven-Story Structure at Eighteenth and Upshur Streets Will Be in Running Order by Middle of January—Mattress Output Larger Than Any Other Factory in the World.



NEW SEVEN-STORY WHOLESALE WAREHOUSE MATTRESS FACTORY, EIGHTEENTH AND UPSHUR STREETS

Back in 1891 a small factory employing 10 men was established in Tacoma. This has grown to be the headquarters of the Carman Manufacturing company, and 250 men are employed regularly there now. In the same year a branch was established in Seattle, and this employs 50 men. 1904 another branch was established in Portland and this now employs 75 men.

CLARKE-WOODWARD DRUG CO.

"Cla-wood" Building, Hoyt and Ninth Streets, Home of Largest Institution of Its Kind in the Pacific Northwest—Manufactures About Seven Hundred Specialties Which Find Their Way to New England States and from Alaska to Mexico—Immense Drug and Drug Sundry Business Built Up Through Efforts of Thorough Drug Men With Business Principles



"Cla-wood" Home of the Clarke-Woodward Drug Co.

Portland boasts of its hundreds of manufacturing concerns, large and small, and considers each one an important unit in its industrial importance. If the ordinary citizen is a factor in building a city, the subject of this article must be considered as one which brings more than usual fame to Oregon's metropolis, for its products are in demand from coast to coast.

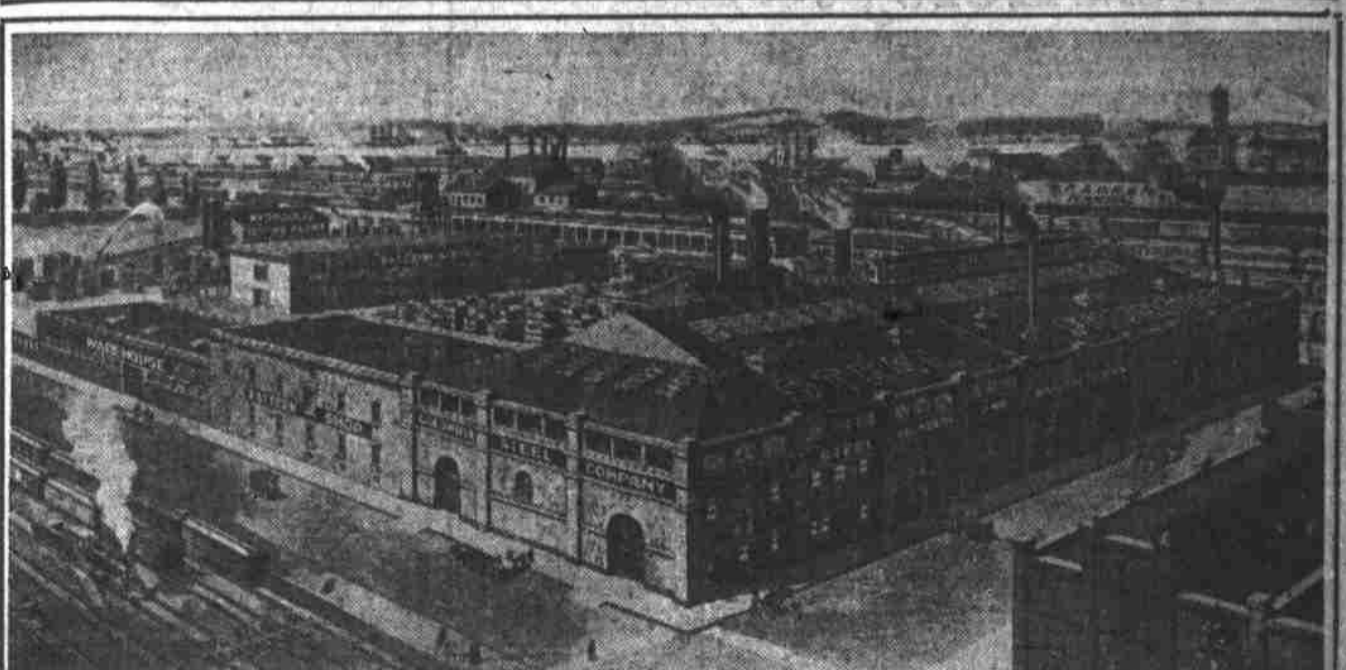
HUNDREDS OF SPECIALTIES. While this firm's principal field is the Pacific coast, there is a very heavy demand for its specialties all through the eastern and middle states. In New York, Boston and other large cities, many of the firm's perfumes, toilet preparations and other specialties, have an immense sale.

MODERN FACILITIES. In building this big drug manufacturing plant every modern appliance and convenience for the rapid handling of goods was introduced into the construction. To facilitate the economical handling of the raw and finished products, every foot of space is apparently utilized to the best advantage.

DOES OWN PRINTING. The company conducts a printing plant in the building which is equipped with two job presses and all the other requisites of a modern print shop.

IMMENSE STOCK. Although this big drug plant presents a majestic exterior appearance the immensity of it is not apparent until the inside is visited. The ground floor is so commodious that the visitor imagines that a score of large drug stores could be equipped with a complete stock of goods from its shelves.

LOYALTY TO TRADE. Loyalty to the drug trade has been the policy of the firm and in return the latter is enjoying reciprocity with their patrons that assures a readily increasing business. Cut-rate drug stores cannot buy a dollar's worth of goods from this house which discourages such business methods.



COLUMBIA STEEL COMPANY ONLY STEEL FOUNDRY IN THE PACIFIC NORTHWEST, LOCATED IN PORTLAND AND DOES A PROUD BUSINESS

The fact that the northwest has a steel foundry is good for the northwest. The same fact happens to be good for Portland, because that one particular foundry is located here. And the fact that that particular industry is the Columbia Steel company is also good for that company.