expense. The public have learned an important lesson in economy; have answered the question if

# OthersPay Rent, We Collect Rent ${ }^{\text {wiww }}$ Who CanSellthe Cheapest? 

There is only one thing in which we cannot compete with the Big Price Boys-and it's well that you keep this in mind when considering our special bargains-We cannot show a "special" reduction exceeding 25 per cent because our regular prices are so low that we simply can't do it-no matter how impressive we wish'to make our special bargains. Others are welcome to show 50 per cent cuts, We are proud of the fact that we absolutely cannot do it without cutting deeply under cost.

W. L. Morgan Geo. T. Atchley S. H. Morgan


\$14.00 Oak Princess Dresser Special This Week \$10.50 Has large $17 \times 35$-inch mir
ror, and is made of solid oak


Today we open our great Fall campaign with many special bargains that it will pay you to investigate. You will always find that we are conscientious and truthful in our advertisements-just as our thousands of customers have discovered in the past. We believe that nothing could injure a business more than to follow a system of misrepresentation, to attempt to deceive the public when advertising, and we have no desire to injure our business. We entered the Furnityre business firmly convinced that Furniture in Portland was entirely too high. We believed it should be sold cheaper; we knew it ought to be sold cheaper, and we determined that it should be sold cheaper. We have been selling it so very much cheaper that we today are a great deal more popular with those who have bought from us, than with other Furniture dealers. All along other dealers have insisted that we could not possibly make any money at such prices, Neither could we if we had their enormous rent
x



