

BATTLE OF BALLISTS TO BEGIN ON MONDAY

Ambitious Young Men and Women Will Compete for Free Scholarship in Journal's Third Annual Contest—A Splendid Chance for Boys and Girls.

Encouraged by the good showing they made in last year's educational contest, no doubt many will again enter in The Journal's third annual scholarship competition. Taught by the valuable experience, they will know how to overcome obstacles and how to more effectively solicit subscriptions. How to approach men of affairs is a quandary to the inexperienced, and the knowledge of the art is acquired only by the actual experience. With more confidence in themselves this year they will succeed where they failed last summer.

Self-Confidence.—Self-confidence is an invaluable trait in a young man or woman, and the possessor of it will make light of seemingly difficult problems. The king is the man who can. The poet was right, for it is the man "who can" wins. Earnest young men and women carry a positive atmosphere with them—a sort of magnetism that attracts people's attention and makes them like them and believe in them.

Diligence Required.—Success is the result of hard work, and failure is the price of apathy. No one with a down-and-out feeling can win success. By fighting obstacles energetic young people can destroy barriers to progress as though they were made of tissue paper. Most obstacles are only imaginary and vanish before the determined person with an object in view. The handsome cash awards ranging from \$25 to \$150 which The Journal is giving to the winners of scholarships to help pay their incidental expenses while attending school or college should be great inducement for ambitious young men and women. Besides the cash awards the winners will also be paid cash commissions on all the new subscriptions they secure during the three months' contest. The cash commissions alone will pay them for their summer work.

Figure It Out.—Just consider what a free scholarship, a cash award and commissions on new subscriptions for The Journal means. The winner entitled to the choice of scholarships, for instance, chooses one year's course in the piano department of the Oregon Conservatory of Music, valued at \$175. In addition to this he or she gets \$150 cash, making a value of \$325. Besides he or she receives a cash commission on every new subscription secured for the Daily, Sunday or Semi-Weekly Journal, thus augmenting the sum by a large amount. Being entitled to first choice of course, the number of subscriptions he or she will have secured will necessarily be large, so that the cash commissions will amount to a goodly sum, making a big aggregate. There is no other work that young people could engage in that would remunerate them so handsomely. It is possible for clever young scholars to earn over \$100 a month during The Journal's contest. Surely this is a strong incentive to attract education-aspiring young people to engage in the work of securing subscriptions for Oregon's popular newspaper.

Be Ambitious.—There is little hope for the young person who is content to remain at a standstill without ambition to better his

or her condition. When the mind becomes contracted in narrow surroundings there is little hope for advancement. It is the observant, inquisitive boy who forges ahead and does things that place him in the lead of the dull, disinterested youth. The exercises of the boy's and girl's faculties gives them ballast and makes them cheerful, hopeful and successful in business. Intending competitors in The Journal's great contest will do well to study the subscription rates and the voting credits attached to the different subscriptions. The longer the subscription term the higher the number of votes allowed. By explaining the conditions to those whom you solicit you will be able with little effort to secure long-term orders for The Journal, and thus pile up large numbers of votes to your credit in the contest.

Get Out and Hustle.—Remember, steady application wins confidence. Faithful attention to the work of securing subscriptions to The Journal will crown your efforts with success. Your honesty of purpose will be well rewarded at the close of the contest, and the consciousness of doing your level best will be a general satisfaction to you and will be a powerful factor in your future career. Don't delay the work—do it now and remember now is the present time always and never the past. By knowing the meaning of that little word of three letters—NOW—you will write it backward after your name at the close of The Journal's third annual scholarship contest. You will be a winner.

TELECONI IS THE LIFE

Says F. G. Linstead After Being Cured by James Austin Larson.

Science of Vibration Makes Sufferer From Constipation and Torpid Liver a Well Man.

"Teleconi is the life, just as James Austin Larson claims it is," said F. G. Linstead, who is employed by the St. Johns Lumber company, in reply to a question put by a reporter who met him in the corridor of the Oregon hotel, as he emerged from the apartment of James Austin Larson, the Teleconi expert. "The reporter had asked Mr. Linstead what teleconi is, a question that is upon the lips of hundreds of Portland people at this time. "It has certainly put new life into me," continued Mr. Linstead. "For eight years I have been a constant sufferer from constipation and torpid liver. Now I am a new man altogether, all due, I am positive, to this wonderful treatment they call teleconi. "During all the time of my indisposition, it has been necessary for me to take strong medicines every day, and even then my head was constantly heavy and I was dull and listless and my body was so numb that I was in mortal fear of paralysis. Now, my head is clear and my mind alive. The dull, heavy feeling in my body is gone and I am just as natural as I would ever wish to be. Teleconi works quickly and surely. As a cure for such troubles as afflicted me, it is all that is claimed for it, and I am glad to state publicly my earnest belief in the treatment. My belief is based upon a successful trial of it."

One only needs to listen to Mr. Linstead's story to be impressed with the fact that Teleconi is equal to all the claims that have been made for it by its distinguished originator, James Austin Larson. There is a very decided feature in favor of Mr. Larson's method and manner, and that is that he does not claim to cure everybody with cancer, consumption, diabetes, Bright's disease, chronic deafness and organic heart trouble. He is equally as firm in his statement that nearly every other trouble comes within the scope of his treatment. "You cannot but be impressed with the conservatism of this man. It is just this quality in his makeup that gives thinking people confidence in him and his claims. If, as Mr. Linstead claims, Mr. Larson can cure constipation and torpid liver, his treatment, sooner or later, will receive universal recognition in the curing of this very prevalent complaint. "One thing is certain and that is that a lot of Portland people are trying Teleconi, and all those who have been interviewed have nothing but the warmest words of commendation for the apostle of the science of vibration."

GAVE JOBS WHEN MONEY PUT UP

Use of the Hotel Oregon's letter-heads; a membership card in the Y. M. C. A. of Portland; credulous young men anxious to realize quick returns on a small investment—these the materials out of which H. G. Vincent, recently demoted to Seattle, built an elaborate get-rich-quick phantasm that has completely blinded the eyes of Captain Baty and his plain clothes men. Vincent came to Portland about a month ago. Shortly after he arrived here he advertised in some of the papers for men to present good advertising propositions. Applicants were required to put up a bond in order to "protect" Vincent from possible dishonesty. Eventually reveal that the "bond" was anything from a diamond ring to a gold watch, although Vincent preferred money. He secured about 50 applicants on his advertising proposition and the police figure that the total value of the watches and other pieces of jewelry and money which he gathered in as "bonds" will exceed \$500.

POWERS QUARREL; PATRONS SUFFER

A disagreement between the Portland Railway Light & Power company and the Western Union has resulted in the removal of the standard-time clock from the waiting-room on Second street, near Washington, causing no end of inconvenience to the patrons of the street car lines over the Burnside bridge. Formerly a big Western Union clock hung on the wall in the waiting-room, but a difference arose between the telegraph company and the street railway people, finally reaching such a warm stage, that out came the clock, and now the bewildered or belated traveler looks in vain for the familiar face of the big time piece. "It would seem that these two public service corporations might compose their differences and restore this clock," remarked a patron of the Union avenue carlines. Hundreds of people are now convening here every day because of this child's play.

Roumania supports only 20 daily newspapers.

Tog Up! for the Fourth

You do not need the CASH.

All you need to do is to come to the Gevurtz Stores—

Pay a little down on any suit in the house—

Then pay the small sum of TEN DIMES, or—

\$1 a week

that's all you are expected to do, and and meanwhile you wear the suit while you pay.

No "fuss and feathers" about it—just a plain business transaction. No embarrassing provisions or transactions. No red tape. Both MEN and WOMEN outfitted complete on these easy terms.



A Little Down and A Little Each Week

Elgin or Waltham \$12.50



A Real Bargain

Here is a high grade Elgin or Waltham movement in a guaranteed 30-year gold filled case that has never before been sold at the low price we now name. You can't beat it anywhere \$12.50 in town.

Standard Jewelry Store
189 THIRD STREET,
Between Yamhill and Taylor.

ABSOLUTE SECURITY.

Genuine Carter's Little Liver Pills.

Must Bear Signature of *Wheat*

See Fac-Simile Wrapper Below.

FOR HEADACHE, FOR DIZZINESS, FOR BILIOUSNESS, FOR TORPID LIVER, FOR CONSTIPATION, FOR SALLOW SKIN, FOR THE COMPLEXION

CURE SICK HEADACHE.

SLY COPS SAY "HIST," THEN FIND BURGLAR ASLEEP IN OWN HOME

Being taken for a burglar in his own home is the interesting experience of an express messenger who lives in East Washington street, early the other morning. He got in from his run late—very late. Naturally, he hiked for home. He got there. But the door was

Hay's Hair Health

Never Fails to RESTORE GRAY or FADED HAIR to its NATURAL COLOR and BEAUTY

No matter how long it has been gray or faded. Promotes a luxuriant growth of healthy hair. Stops its falling out, and positively removes Dandruff. Keeps hair soft and glossy. Refuse all substitutes. 2 1/2 times as much in \$1.00 as 50c size.

IS NOT A DYE.
Pat. Mar. 22, 1905, N. J.
50c and 10c bottles, at druggists.
WOODARD, CLARKE & CO.

locked. Not to be outdone, the messenger secured the services of a step-ladder. He climbed. And he got in his own home through a window. But he was seen by a neighbor sleeping in a tent.

News was dispatched to the police station of the supposed burglary. The police arrived. The ladder still stood against the house as evidence that the thief was really in the house. Perhaps he was chloroforming his victims! There was no light. Other neighbors came. They were deciding whether to holdy attack the house or to use strategy.

Finally, however, members of the household were aroused. The burglar was found—in bed. He was identified as a member of the family, explained his plight and the sleepy policemen returned to the station-house.

And the neighbors are wondering why people who stay out late do not carry night keys.

A complexion satin smooth and fair given by using this wonder.

RHEUMATISM CATARRH CONSTIPATION

AND All Nervous Diseases OF Men and Women PERMANENTLY CURED BY IMPONDERO-THERAPY TREATMENT

Those who have treated so much that they have become "skeptical" and have not received the proper results soon get discouraged and "give up." We have many of such cases and they are improving. Why not avail yourself of the same. "It is your own fault" if you don't get well, as we offer you health, providing you have no incurable disease.

Office hours—10 a. m. to 8 p. m. Sunday—10 a. m. to 12 m.

Impondero-Therapy Company
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TOWN LOTS For Investment or IRRIGATED FRUIT LANDS?

If we knew which interested you most, we would send you our free literature on the subject.

We have just issued two new folders. NUMBER 3 describes the new townsite of PALOUSE FALLS. NUMBER 4 tells about our irrigated tracts at PALOUSE ORCHARDS.

You must be interested in one or the other—which is it? If it is convenient for you to call and see us, do so, we shall be pleased to talk with you but if it is not possible for you to see us personally, fill in the following blank and mail it to us, and we will send by return, literature, without any cost to you.

Gentlemen:
I am interested in.....
and would like to receive your free folder No.....
Please send same by return mail and oblige.

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Don't procrastinate but do this today. Opportunities come to everybody, but the man who seizes the opportunity is the successful man.

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