

STRANGERS AND RESIDENTS WIE IN SLOGAN CONTEST

Twelve Men and Women in One Hotel See Beautiful Blooms and Want to Make Portland's Rose Festival a Great Big Success Next Year.

Even the strangers within Portland's gates are imbued with the spirit of the Rose festival.

Fully one-half of the slogans that are coming in to The Journal are from non-residents of Portland. The enthusiasm of the Portland people over their roses and over their show is so contagious that everyone is catching it, and everyone is anxious to help out the festival association with his or her idea of what a slogan ought to be.

"This slogan idea is a fine thing, and I want to help along," said a New York woman who brought her contribution to the list in to The Journal.

"At my hotel, where we are all strangers in Portland I know of at least a dozen men and women who want to send in slogans if they are not barred. We don't live in Portland, but we have seen your roses and we want to make the festival a great big success."

All Want to Win Prize.

But the out-of-town people are anxious to help, the people of Portland are not a bit behind-hand in their efforts to capture The Journal's \$15 for the best slogan and thereby help along the festival.

It should be remembered, however, that the slogan must not be too long, the shorter the better, say the festival people.

What is wished to convey the idea in as few words as possible—word that will stick in the memory and be associated with Portland and her festival.

But Three Days Remain.

There are but three days more of the contest—Saturday evening. And the result will be announced on Monday.

So many slogans are coming in to The Journal that it is impossible to give space to them all. The best that can be done is to print one slogan from each sender. But all will be referred to the committee to pass upon whether they are printed or not.

Here are some of those received since yesterday:

61—"See Portland, the Roseland."

62—"Portland, roses and prosperity go hand in hand."

63—"Rosebuds and roses everywhere, in button-hole and ladies' hair; roses bright and roses fair; everybody will attend Portland's great rose fiesta."

64—"The gateway city of roses."

65—"Portland is swelling in roses, and roses; Portland is swelling in roses."

66—"Rose port of Portland."

67—"Portland mammoth rose fiesta of 1908 against the world."

68—"Portland, Oregon, the rose that grows."

69—"Off for Portland, city of energy and beauty."

70—"Everybody boost for Portland."

71—"Portland—She's a winner."

72—"Come and smell Portland next summer."

73—"A rose port is Portland."

74—"A Portland rose, for every nose; year, dainty pink roses for dainty pink noses—in 1908."

Watch Tacoma Grow.

75—"Watch the Rose city's rise."

76—"The rose, Portland's reigning queen."

77—"The great rose festival for the Greater Rose City, June, 1908."

78—"Of all the roses in this glorious union, the roses of Portland beat all for bloom."

79—"Portland, the city of rose-wealth."

Roses and Roses.

80—"Portland roses delight all noses."

81—"Everybody knows a Portland rose."

82—"Hail! Portland, rose of the west."

83—"What rose? Portland."

84—"The sweetest rose in Portland grows."

More Poetry.

85—"Portland progresses without rivals or mate, watch for its roses in nineteen-oh-eight."

86—"As climate the rose, so Portland grows."

87—"Portland, the dream of the west."

88—"Watch the Rose city bloom."

89—"Here is to the queen of all flowers, whose equal is not known—the Portland rose."

More Children.

91—"Children and flowers are ours, Portland. What more do we need? More children."

92—"Move to Portland and you will have the best of both worlds."

93—"Rose, my rose!"

94—"Portland and roses; rainbows and roses."

95—"The Portland rose fiesta challenges the world."

96—"Been there?—Rose fair, Portland."

Biggest Show Ever.

97—"In 1908 the rose show will be the biggest show you ever did see."

98—"Get a rose start."

99—"The whole world knows that Portland has and is the finest rose."

100—"Behold Portland, the Rose of the Pacific."

101—"The fame of Portland—her roses."

102—"See roses galore—in Portland, Ore."

Alliterative Adjectives.

103—"Pleek Portland petals."

104—"Portland—where roses bloom."

105—"Portland great, Portland fine, Take a look at Portland on the trans-continental line."

pletion of the greatest project for the greatest good in the northwest, Portland day has been twice better than the most sanguine hoped for.

A big delegation of Portlanders helped to swell the already large crowd which are in the city attending an exposition well worth coming many miles to see. Every train reaching here today has brought its quota of sightseers and open river delegations, until at noon the county seat of Wasco county, judging from the number of people on the streets and the noise and rattle of half a dozen bands and the confusion attendant upon the moving of crowds, had apparently grown to enormous proportions.

Portland's delegation, and in fact, all the delegations which came today, were greeted at the depot by a reception committee. Delegates to the open river meeting, important as they were, nevertheless were forgotten for a time when the young women from Hawaii stepped from the coaches. These young women, whose voices were heard and echoed again and again at the track this afternoon, were met at the station by the following party: Mrs. J. W. Young, Mrs. Dalles; Misses Helen Hudson, Winnifred Wilson, Ella McCoy, Dorothy Reuter, Pauline Reuter, Alice Nolan, Anna Stubbins, Gertrude Johnson and Minnie Lay. Each of the latter carried a big bouquet. These were offered as tokens, in accordance with Hawaiian custom. While in the city the party, from the tropics will be guests of the Dalles Business Men's association and will be entertained by the organization. To-night they will be entertained at a theatre party.

Visitors today saw a remarkable fruit display. Even those who came from the fertile fruit valleys of Washington and Idaho were surprised at the exhibit prepared from the orchards of this district. Oregon's supremacy as a fruit producing state has never been better demonstrated.

COMES SEEKING GRAIN CHARTER

British Ship Wavertree Leaves Chilean Port for Portland.

WILL ARRIVE HERE EARLY NEXT MONTH

British Steamer Indian Monarch Arrives at Astoria Under Charter to Load Wheat for Europe—Many Will Follow.

Word was received here this morning of the British ship Wavertree, of 2,113 tons net registered, having sailed from Tocopilla, Chile, on the twenty-third of last month for this port, under consignment to Taylor, Young & Co. Coming in ballast she will be available for wheat loading immediately upon her arrival. She should arrive here in time for November loading.

The British tramp steamer India Monarch arrived at Astoria this morning in ballast from San Francisco under charter to Kerr, Gifford & Co. to carry wheat to Europe. She will probably leave up this afternoon and reach Montgomery dock No. 2, tomorrow morning, where she will receive her cargo. Wheat is being brought here from the interior in large quantities just now and vessels will have to arrive pretty steadily to save the warehouses from becoming blocked. There are, however, more than a dozen large steamers due to arrive soon under charter to carry away wheat, not to mention the large fleet of sailing vessels now heading for the Columbia river, of which every vessel, with one or two exceptions, is already chartered.

A number of other steamers will carry away between 7,000 and 8,000 tons each, which means that the steamer now under charter alone will beduce the grain supply here by something like 100,000 tons in the next few months.

MARINE INTELLIGENCE.

Regular Liners Due to Arrive.

Redondo, Seattle, Oct. 10
Alliance, Coos Bay, Oct. 10
Breakwater, Coos Bay, Oct. 11
Costa Rica, San Francisco, Oct. 12
Alma, Orient, Oct. 12
City of Panama, San Francisco, Oct. 13
Roanoke, San Pedro and way, Oct. 13
Nicomedes, Orient, Oct. 25
Nunatak, Orient, Oct. 25
Arabia, Orient, Dec. 10

Regular Liners to Depart.

Roanoke, San Pedro and way, Oct. 10
Alliance, Coos Bay, Oct. 12
Redondo, Seattle, Oct. 13
Costa Rica, San Francisco, Oct. 13
Breakwater, Coos Bay, Oct. 16
G. W. Elder, San Pedro and way, Oct. 17
Alma, Orient, Oct. 17
City of Panama, San Francisco, Oct. 27
G. W. Elder, San Pedro and way, Oct. 28
Nicomedes, Orient, Nov. 23
Nunatak, Orient, Nov. 23
Arabia, Orient, Dec. 18

Vessels in Port.

Yola, Br. sh., N. P. Mills
Siam, Gr. sh., Portland Lumber Co.
North King, Am. tug, Astoria
St. Nicholas, Am. tug, Astoria
North Star, Am. tug, Astoria
Berlin, Am. sh., Goble
Emily F. Whitney, Am. sh., St. Johns
J. B. Station, Am. sh., Will. I. & S.
Admiral Borrenson, Nor. ss., P. Lbr. Co.
Redhill, Br. sh., Irving
Irene, Am. sh., Prescott
Tymeric, Br. sh., O. & C.
Genevieve Molinos, Fr. bk., Greenwich
W. F. Jewett, Am. sh., Goble
W. F. Garmes, Am. sh., Goble
James Ralph, Am. sh., Westport
Laenne, Fr. sh., Coal bunkers
Turgot, Fr. bk., Pac. C. coal bunkers
Geo. W. Elder, Drydock
Le Piller, Fr. bk., O. & C.
Prizeux, Fr. bk., Astoria
Homer, Am. ss., Astoria
Indian Monarch, Astoria
Roanoke, Am. ss., Martin's

Lumber Carriers En Route.

Thomas L. Wand, Am. str., San Francisco
Susie M. Plummer, Am. sh., Guaymas
J. B. Station, Am. sh., San Francisco
Mabel Gale, Am. sh., San Francisco
Virginia, Am. sh., Port Los Angeles
Lakme, Am. ss., San Francisco
J. B. Station, Am. sh., San Francisco
Excelstor, Am. ss., San Francisco
Muriel, Am. sh., San Francisco

En Route With Cement and General.

Bucleuch, Fr. sh., Hamburg
Europe, Fr. bk., Hull
Europe, Fr. bk., Hull
Europe, Fr. sh., Hamburg
Martha Roux, Fr. bk., Hamburg
Samo, Fr. bk., Newcastle
Samo, Fr. bk., Newcastle
Samo, Fr. sh., Newcastle
Marchal Turrene, Fr. bk., Hamburg
Eugene, Fr. bk., Antwerp
Guethry, Fr. bk., Antwerp
Pieri Loti, Fr. bk., Antwerp
Glen Abbey, Fr. sh., Antwerp
Verailles, Fr. bk., Antwerp
Verailles, Fr. bk., Antwerp
General de Boisdreffe, Fr. bk., London
General de Negrier, Fr. bk., London
Bayard, Fr. bk., Antwerp
Ville de Dijon, Fr. bk., Antwerp
Alce Marie, Fr. bk., Antwerp
Eugene Bergame, Fr. bk., Antwerp
H. Jackfield, Gr. bk., Honolulu
Aretic Stream, Br. sh., Rotterdam
Jones of India, Fr. bk., Antwerp
Cornel Bart, Fr. sh., Rotterdam
Cules Gommies, Fr. bk., Rotterdam
Edward Dattelle, Fr. bk., Antwerp
Emile Galline, Fr. bk., London
Vernon, Fr. bk., London
Rajore, Br. sh., London

Coal Ships En Route.

Beien, Fr. bark, Newcastle, A.
Claverdon, Br. sh., Newcastle, A.
Willott, Am. sh., Newcastle, A.
Port Patrick, Br. sh., Newcastle, A.
St. Mirren, Br. sh., Newcastle, A.
Crillon, Fr. bk., Newcastle, A.
Ardencraig, Br. bk., Newcastle, A.
Eugene Schneider, Fr. bk., Newcastle, A.
Buffon, Fr. bk., Newcastle, A.
Castle Rock, Br. sh., Newcastle, A.
Knight Templar, Br. sh., Newcastle, A.
Henry Villard, Am. str., Newcastle, A.
Thordis, Nor. str., Mororan, Japan
Homeward Bound, Br. sh., Newcastle, A.
Emily Reed, Am. sh., Newcastle, A.
Ancaloe, Br. sh., Newcastle, A.
Broddick Castle, Br. sh., Newcastle, A.

Tramp Steamers En Route.

African Monarch, Br. ss., Japan
Inveran, Br. ss., Port Los Angeles
Fernens, Br. str., San Francisco
Terje Viken, Nor. ss., San Francisco
Strathairn, Br. sh., San Francisco
Strathairn, Br. ss., Vancouver, B. C.
Strathairn, Br. ss., San Francisco
Netherland, Br. str., Bremerton
British Monarch, Br. ss., San Francisco
Pitzpatrick, Br. ss., San Francisco
Eramley, Br. ss., San Francisco
Batscube, Br. sh., San Francisco
Belle of Ireland, Br. ss., San Francisco
Bororder, Br. ss., San Francisco
Goto Maru, Jan. Frisco
Craighall, Br. ss., San Francisco
Franklyn, Br. ss., San Francisco
Ilverdale, Br. ss., Orient
Queen Louise, Br. ss., Orient

Oil Steamers Due.

Maverick, Am. ss., San Francisco
Col. E. T. Drake, Am. ss., San Francisco

En Route in Ballast to Load Grain.

Gael, Fr. bk., Puget Sound
Miltonburg, Br. sh., Puget Sound
Dumfriesshire, Br. sh., Port Los Angeles
Sully, Fr. bk., San Francisco
Celtic, Br. sh., Honolulu
Admiral Conneully, Fr. bk., San Fr.
Strathgryfe, Br. sh., Callao
Castor, Br. sh., Valparaiso
Goemli, Fr. bk., Seattle
Alsterkamp, Ger. sh., Caleta Colosa
Schubek, Ger. bk., Valparaiso
Glenelvan, Br. sh., San Rosalia
Pacific Park, Br. sh., San Francisco
Amazon, Br. bk., Molendo
Alexander Black, Br. bk., San Diego
Windsor Park, Br. bk., Newcastle
Clan Buchanan, Br. sh., Santa Rosalia
Clackmannanshire, Br. sh., Valparaiso
Wavertree, Br. sh., Tocopilla

If It Can Be Done Optically Anywhere Leffert's Does It

Leffert's 272 Washington street, Portland, extends a cordial invitation to you to visit their Optical Department, which has been placed in charge of Dr. W. H. Vose, one of the foremost eye specialists in the United States.

Noted Optician

Dr. Vose comes to Leffert's from one of the largest optical companies in the east. He was trained at two colleges of high standing in his profession and has been engaged in the constant practice of optometry for the last fifteen years, being thoroughly up-to-date in his methods and appliances.

The Leffert's Optical Department has been entirely refitted with the latest and most costly appliances for the testing and correcting of eye defects. These instruments in the hands of Dr. Vose make the Leffert's Optical Department take front rank in that profession.

Latest Appliances

It is now a notable fact that everything that can be done optically by anybody can be done better at Leffert's in Portland. Everything can be done at Leffert's from the accurate testing of vision to the perfect fitting of artificial eyes.

Any lens can be duplicated at Leffert's, no matter where obtained or whether the original prescription is preserved. Just bring in the lens or the pieces and our optician will reproduce your glasses.

Better Done at Leffert's

Perfect nose fit is a specialty of Dr. Vose. He has made a study of nose comfort for years and can make your eye glasses fit regardless of the failure of other opticians.

Consultations with Dr. Vose are free. Everyone, whether with or without glasses, is cordially invited to meet him at Leffert's, talk over your eye troubles and make him your "family optician." It's just as necessary to have a "family optician" as it is a "family physician."

Save Your Sight

Have your eyes examined or your glasses readjusted as regularly as you should visit your dentist. Your eyes are worth more than your teeth. Regular testing of your eyes by a competent optician will insure good vision for old age and may be the means of saving your sight. What is life without sight?

Children's eyes have been made a special study by Dr. Vose. The eyesight of the young is specially precious to them. Every child should have his eyes regularly examined. Proper sight adjustment in youth is of inestimable value. Don't delay having the children visit our optician and fitted with glasses if necessary. The correction of sight defects in youth often restores perfect vision. Dr. Vose is better qualified to do this than any other optician in the west.

Personal Attention

Don't forget that when you go to Leffert's Optical Department you are certain to receive the personal attention of Dr. Vose himself. Leffert's are secured Dr. Vose because of his fame as an optician and that is his special work in the Leffert jewelry and optical establishment. It's the Leffert way—A specialist for every department.

Perfect Nose Fit

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272 WASHINGTON ST., PORTLAND, OR.

SLOGAN OF NORTHWEST

(Continued from Page One.)

work in hand here. President J. A. Smith of Blalock and Secretary W. J. Mariner were among the early arrivals this morning, as was also Dr. N. G. Blalock of Walla Walla, who is one of the most enthusiastic supporters of the canal project and its early completion.

Among other arrivals whose names will be heard in the campaign for an open river were State Senator J. R. Stevenson of Pomeroy, ex-Governor Miles C. Moore of Washington, Captain W. P. Moore of Pasco, the oldest captain on the Columbia river. Senator Levi Anney headed the large delegation from Lewiston, and Judge Lowell and several other prominent men of Pendleton will arrive late this afternoon. Half a dozen Washington newspaper editors are also in attendance.

In addition to the above came dozens of business men and others from the upper river points, each and every one determined that some definite move be taken at this time to start the "open river" cry rolling eastward until it lodges in the halls of congress. Here fresh energy will be given into a continuing contract system or a bond issue for the completion of the canal at the earliest possible moment is determined upon.

Hotels Crowded.

Provision had been made for 100 delegates, but rooms held in reserve were all taken with the arrival of the first train this morning. Delegates who for the time forgot the wonderful display of fruit and other products exhibited at the second Eastern Oregon agricultural fair crowded in the rooms of the commercial club soon after 1 o'clock this afternoon to organize for the pressure meeting which will be held at 8 o'clock tonight. Only a few minutes in excess was transacted this afternoon. Reports were read by the various officers and an election will be held at the close of the night. The whole purpose, spirit and determination of the open river association, backed by the sentiments of the people from the Pacific to Lewis and Clark, from Lewiston to Spokane, and from Spokane down through the vast productive regions of eastern Washing-

ton to the Columbia, will find expression and action. Everywhere throughout this great region, say the officers and other delegates, the public has responded to a full realization of the inestimable benefits which will result from an early completion of the Celilo canal. Here in The Dalles enthusiasm has reached such a point that reproductions in miniature of the proposed canal and extension of the portage are attracting the eyes of hundreds of people.

Canal in Miniature.

In the window of Maler & Schann, hardware merchants, is the whole project in a nut shell. A running stream of water represents the Columbia, on the south bank are little clusters of houses representing Celilo, Suferts and The Dalles; at the upper end the pines of the rocks and sand show where the canal engine and cars backed down to the Big Eddy, where the broken tracks are pointing wistfully towards The Dalles and state's transportation line.

But the spirit of get-togetherness with regard to these two far reaching enterprises which invaded The Dalles and got right down to the Dalles counterpart of the "boost and work" spirit brought down by the hopeful delegates from the upper country. Some fixed determination to accomplish something is back of it all. Tonight's meeting will focus this stubborn, unrelenting public pressure upon a definite object of attainment. Briefly, here it is—"Celilo and the portage or bust." The Dalles and the great country whose delegates are here today do not propose to be busted.

PORTLAND DAY AT FAIR.

Fair a Great Success, on Merit—Hawaiian Girls Guests.

(Special Dispatch to The Journal.)

The Dalles, Or., Oct. 9.—Portland day at the Dalles fair will go down in history as one of the memorable events of the Second Eastern Oregon District agricultural society. Even without the enthusiastic meeting of the delegates to the convention of the open river association it would have been an immense success. With this hopeful cheering crowd of boosters for the con-

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For a Warm Bath Room

A bath in a cold room is a "shivery" operation and is extremely liable to cause colds. The bathroom above all should be kept warm. This is easy and the bath is a comfort if you have a

PERFECTION Oil Heater

It may be carried from any other room to the bath room, which it will heat while you are preparing for the bath. Impossible to turn it too high or too low. The most economical heater you can buy—intense heat for 9 hours with one filling.

The **Rayo Lamp** is the best lamp for all-round household purposes. Gives a clear, steady light. Made of brass throughout and nickel plated. Equipped with the latest improved central draft burner. Handsome—simple—satisfactory. Every lamp guaranteed.

If you cannot get heater or lamp at your dealer's, write our nearest agency for descriptive circular.

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DEMAND INCREASING.

Japan Will Likely Buy Much Flour This Winter.

Reports from Japan indicate a firmer demand for wheat and flour over there, and as a result exporters are looking for an early increase in business. This will mean the charter of more steamers, although there are already several headed for this port under fixture to load for the orient.

The regular liners will have no space to spare, and one steamer, the Marushu Maru, has already been secured by the Portland & Asiatic Steamship company to assist in delivering the big orders that are now being received. With an improvement in the Japanese demand half a dozen Japanese tramps will be added to the service here, and a flouring floor across the Pacific this fall and winter.

LUMBER FOR FORMOSA.

Portland Firm to Send Big Ship-ment to Island.

Balfour, Guthrie & Co. have chartered the schooner Churchill to carry a cargo of lumber to Formosa, a small island in the Pacific. This will be the first cargo of lumber ever sent to that destination direct from this district and for that reason is of more than ordinary interest. This is the first foreign lumber carrier announced for several days, or since the charter of the British steamer Bramley to come here to load for the orient.

It was reported from San Francisco this morning that the Norwegian steamer Terje Viken had left for Portland and she should therefore arrive here by the end of this week. She will load lumber for Australia.

CARGO OF EXPLOSIVES.

Steam Schooner Homer Arrives From San Francisco.

The steam schooner Homer which reached Astoria shortly after daylight this morning, brought a cargo of explosives for the Northern Pacific Railroad company. It will be delivered at Martin's Bluff on the Washington side of the Columbia near Kalama. The cargo represents a couple of hundred tons.

The Homer will probably take lumber for a return cargo either here or at one of the mills on the lower Colum-

ALONG THE WATERFRONT.

The Harriman liner City of Panama, Captain Nelson, left Alnsworth wharf at 1 o'clock this afternoon for San Francisco.

The steamer Breakwater, Captain Macagn, sailed for Coos Bay last night. She will enter the drydock upon her return for a general overhauling.

The British steamer Tymeric will go on the drydock Friday morning for cleaning and a general overhauling. She is finishing discharging her coal cargo at the O. & C. docks.

The British steamer Redhill shifted to Irving dock this morning to load wheat for Europe. She came here about two weeks ago with a cargo of coal from Newcastle, N. S. W.

A navy wireless telegraph station has been erected near North Head, according to a circular issued by Captain P.

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MARINE NOTES

Astoria, Oct. 9.—Arrived down at 6 a. m.—Steamers Aurelia, Breakwater and R. D. Inman. Arrived at 6:40 and left up at 11:30 a. m.—British steamer Indian Monarch, from San Francisco. Arrived at 6:45 and left up at 11:30 a. m.—Steamer Homer, from San Francisco. Sailed at 10:45 a. m.—Steamer R. D. Inman, from San Francisco. Sailed at 11:15 a. m.—Steamer Aurelia, for San Francisco. Fleetwood, Oct. 9.—Arrived October

7.—French bark Michelet, from Portland.

Astoria, Oct. 8.—Arrived down at 12 noon—British ship Daigonar. Sailed at 12:50 p. m.—French bark Col de Villebois Mareuil, for United Kingdom, for orders.

San Francisco, Oct. 8.—Arrived—Steamer Atlas, from Portland. Sailed—Steamer Colonel E. L. Drake, for Portland; at 6 p. m.—Norwegian steamer Terje Viken, for Portland.

San Pedro, Oct. 7.—Sailed—Schooner Alice McDonald, for Astoria.

Astoria, Oct. 9.—Condition of the bar at 8 a. m., smooth; wind, east 3 miles; weather, clear.

Tides at Astoria today—High water—1:58 a. m., 8.3 feet; 2 p. m., 8.2 feet. Low water—7:58 a. m., 1.6 feet; 8:33 p. m., 0.1 feet.

Want to Move Capital.

Rio Janeiro, Brazil, Oct. 9.—All the newspapers of the republic are occupied with the ancient proposition to remove the capital to Belo Horizonte.

Commissioners for determining the boundaries between Brazil and Bolivia are at work on the problem.

A Magnificent Schubert Piano for \$288 Cash ---Must Be Paid in Full This Month

By Reason of the Slightly Damaged Cases on These Pianos, Reed-French Offers a \$450 Schubert Piano for \$288

You know a SCHUBERT PIANO—you know a first-class piano cannot be bought in a retail store for less than four hundred dollars. The SCHUBERT PIANO is recognized everywhere as one of America's finest instruments.

The \$288 FOR ONE OF THESE SCHUBERTS MUST BE CASH, at least the piano must be paid for in full this month.

We have six SCHUBERTS left on our floor (Sixth and Burnside). These pianos were built to sell for \$400 and \$450—the difference in price is owing to style—they are case damaged, not to a degree that hurts the tone any, but just enough to say they are not altogether free from abrasion. The pianos, just as they were received by us, are now on exhibition in our window (and, by the way, our window is the biggest piano show window in Portland).

If we didn't think this Schubert offer were a remarkably liberal one it would be foolish for us to spend money to tell you about it. We KNOW what pianos are—we KNOW what they cost—we KNOW the wear that's in them—we KNOW the Schubert piano at this price, i. e. \$288, even if the case is somewhat chafed, is a better piano investment than nine-tenths of the purchases made in retail piano stores. If you question this statement as extravagant, test it out; this is not hard to do. Go to a retail store and price their leading instruments, the meat of this statement will become apparent to you.

See us tomorrow. By Saturday, at very latest, there will be no more Schuberts at this price.

The Reed-French Piano Co.

"—from Maker to Player"

G. W. KENNEDY,
Wareroom Manager

Sixth and Burnside Streets