# A \$15 MANDOLIN FRET 



Only 14 Days Left in Which to Secure One of These High-Grade \$15.00 Mandolins FREE With a Course of 40 Lessons at the 0sborn Conservatory of Music
This is an opportunity of a lifetime; one that you may never have again. THE MUSIC CONSERVATORIES are dumfounded at the
idea of our giving away a high-grade mandolin that cannot be bought at a music atore, or through any other source, for lose
 lessons are given in classes. You get the benefit of instruction from a teacher in classes that it would be necessary for you to pay from
$\$ 2$ to $\$ 4 \mathrm{a}$ lesson were you to take private lessons. THE MUSIC STORES CANNOT UNDERSTAND IT. The $\$ 2$ to $\$ 4$ a lesson were you to take private lessons. THE MUSIC STORES CANNOT UNDERSTAND IT. They say that we cut in on their
business. HOW CAN WE AFFORD to give away one of these high-grade 17-rib, rosewood mandolins free? IT IS SIMPLE ENOUGH1 business. HOW CAN WE AFFORD to give away one of these high-grade 17 -rib, rosewood mandolins free? IT IS SIMPLE ENOUGH,
Many people have neglected a musical education on account of the expense which stands in the way. Others claim that muisic is too hard to learn. The director of the Osborn Conservatory of Music has carefully canvassed every point. After consulatation with the directors of
the many of the leading conservatories, Mr. Osborn felt that the greatest mistakes were being made by pupils entering a course of study on Exper
Experiments are expensive. To buy a plano would cost you from $\$ 300$ to $\$ 1,000$, and a violin from $\$ 25$ to $\$ 500$, and some much
higher, besides paying for private instruction from $\$ 2$ to $\$ 5$ a lesson. This was not only a handicap to many on account of the discouraging on account of the long practice required. Believing the mandolin the onoper instrument to forlil on account of the expense, but as it was recognized to be the easiest to cearn, then the next thing to consider was to bring down the cost of place to the best advantage, Why not classes?
We received our education in the public school in class. After giving Worn Conservatory of Music has continued to push forward the mandolin. By building the foundation of a musical eductertion that the Osorn Conservatory of Music has continued to push forward the mandolin. By building the foundation of a musical education on the man-
dolin, thousands of people have made a success of music who would have made a failure had they taken up a more difficult instrument
 with a total enrollment of more pupils on the mandolin than all other conservatories combined. On July 31, 1900, we had 6,000. On July 31,
1907, 55,727 . In San Francisco, Oakland, Los Angeles, California; Seattle, Spokane, Tacoma, Washington; and Portland, Oregon, 1907, 55,727. In San Francisco, Oakland, Los Angeles, California; Seattle, Spokane, Tacoma, Washington; and Portland, Oregon, the total
enrollment of 14,000 pupils. We have given away many thousands of dollars'' worth of mandolins to advertise our business Our regular tuition is 50 cents a lesson for 40 lessons. On in other words, $\$ 20$ for 40 lessons, and the Osborn mands of dollars' worth of mandolins to advertise our business, Our regular
instrument. This offer that we are making which will hold good until September. 14 , at $5: 00$ p. m., Is to give you an

## Osborn Mandolin Absolutely Free <br> vator You pay for 40 lessons by paying 32 down as a depost which pays for the last four lessons, and 50 cents a weet unil the 820 is paid

 vatory of Music with any of those cheap mandolin agencies that are disposing of a cheap quality of goods by claiming to run a conservatory. Remember, we are here to staywith you. In San Francisco, at the time of the earthquake, we had the largest general conservatory west of Bostor, conservatory you are insured that they are taking lessons under the very best instructors that money will hire. Every statement thap pupils enrolled. When you send a pupil to our tising is backed up by an institution of strong financial standing. We do not depend upon buying a mandolin to suit our taste, but the instrument is made according to our speci-

No instruments will be given out at the conservatory. As there are only a limited number to be placed out, this offer will not hold good later that Sept. 14th, at 5 p. m.
Should our total number of instruments be piaced out before then, our offer will be immediately withdrawn. Call at the conservatory and leave your name and address, or
drop a line giving the name and address, and one of our solicitors will drop a line giving the name and address, and one of our solicitors will call upon you. Should you live in any district of the city in which we have the full quota of instruments
already placed, we reserve the right to refuse to place an instrument. There will not be two mandolins placed out in any one family, already placed, we reserve the right to refuse to place an instrument. There will not be two mandolins placed out in any one family, as one is as good an advertisement as two.
There will be no children accepted under 12 years of age. This offer will not hold good for anyone living outside the 5 -cent car limit of Portland. If one of our solicitors calls. upon you, and offers you a chance to take advantage of this, do not miss your opportunity, as he will not call the second time. No colored people will be accepted in this offer dolin delivered in your home, and you pay for the lessons 50 cents a week.

Space will not permit us to explain to you all the advantages that you will have by taking lessons of the Osborn Conservatory of Music. The music stores we expect to throw a few stones,
for sheet music as well as other musical merchandise. If you want to compare our instrument with any instrument they have, go in and look at a customer for the music stores


## The Osborn Conservatory of Music

## OPEN AFTER Permanently Located at the Southwest Corner of Grand Avenue and East Morrison pORTLAN Street, Healy Building, Second Floor

## LLST OF AWMROS

 AT SCHOOL FARIf YOU NEvER WENT HOP-PICKING.



