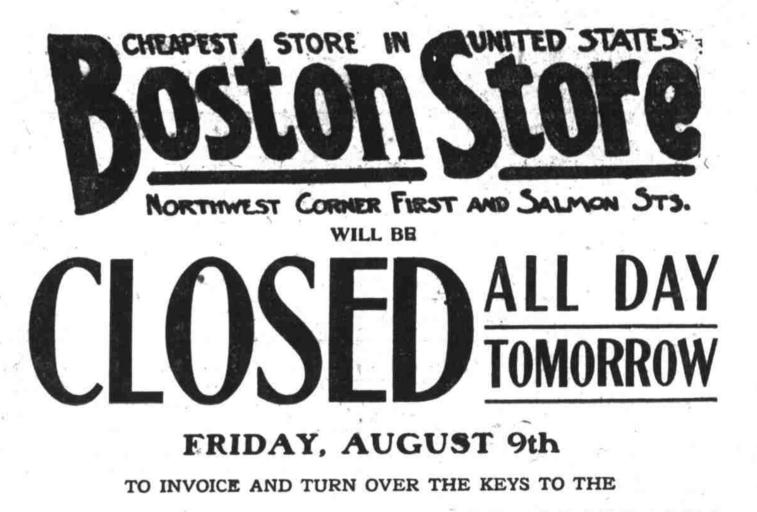


THE OREGON DAILY JOURNAL, PORTLAND, THURSDAY EVENING, AUGUST 8, 1907.



Rivals for Leadership, Talk Over Work.

# GOOD AND BAD DAYS

Make Strongest Effort, as On August 15 Excursionists to Alaska Will Be Determined.

Alice E. Price and Hilda Brant, two rivals for leadership in district No. 1, met in the contest office yesterday. They exchanged anecdotes about canvassing for subscriptions. Miss Brant says that William Russell



Alta M. Wilcox, Cleone girl who is making good race for scholarship

in music .--- Photo by Browning.

cannot claim the honors alone of running an employment bureau in order to get votes. Before abe read the article about Russell's trading new roomers for new subscriptions, she had made two bargains to find cooks for two different families. Either family promises to give her a year's subscription to The Journal as soon as she finds them a cook. And she believes she will be able to carry out her part of the con-tracts.

## Wants A Cook.

<text><text><text><text><text><text>

An Astounding Fact, This investigation brought out the as-tounding fact that the majority of the employers, who paid their stenographers and bookkeepers from \$15 to \$25 per week found that while the stenograph-ers and bookkeepers were proficient in the technical side of their training, they seemed to inck-two things, viz. Confi-dence in themselves in addressing peo-ple, and a total disregard of common sense when left alone to exercise their own judgment.

sense when left alone to exercise their own judgment. This the busy man of affairs had to teach his stenographer before she was worth her malary to him. It was amus-ing to hear the closing chapter of the story which each employer told. After two years or more of this broad busi-pess training, and just at a time when the young lady was rounding into per-fection as a business woman, she en-tered the field of matrimony, and as usual "lived happy ever after." isual "lived happy ever after." "If we only had a business college or

Herbert T. Vance of Philadelphia,

SAMPSON RETURNING TO ARIZONA HOME

(Journal Special Service.) London, Aug. 8.—General Archibald J. Sampson, late United States minister to Ecuador, and Mrs. Sampson, who have completed an extensive tour of Europe, are sailing on the Celtic today en route to their home in Arizona. General Samp-son declares he will be happy to again take up his abode in Arizona, which reg-ion he says he has found to be superior in climate and in many other respects to any of the countries he has visited in Europe or elsewhere. in Europe or elsewhere.

vestigation of the methods of the large vestigation of the methods of the large busines houses for stenographers and bookkeepers, he entered the employ of the United Gas Improvement company, as a corporation stenographer. The two years apent with this company con-vinced him that the business schools were not training office help for the higher class positions. In other words, he found that they were well developed in all the technical branches, but lacked that willingness to assume responsi-bility and that confidence to carry out a trust.

Mr. Vance resigned his position with this company and organized a commer-cial college, wherein he introduced a private secretary course. It met with spontaneous success.

To Train Private Secretaries.

To Train Private Secretaries. This course of study has been intro-duced into the Holmes Business college. Great things are expected of it, for it gives that preparation for the best class of positions, which is now only attain-able after years of service. This course has been tried and has proven successful. It is, therefore, no experiment, but rather an assured suc-cessful innovation, which the Holmes Business college introduces to the north-west.

Mr. Vance, whose likeness appears manner and has that enthusiasm which

DON'T BE BLUE

### Good and Bad Days.

Miss Price says that some days yield her very few votes; other days are better. On Wednesday forencon in two hours

On Wednesday forenoon in two hours she secured more money on subscrip-tions than she did in walking and taik-ing all day Tuesday. But Alice Price is not the kind to get discouraged at reverses or refusals. She smiles and keeps on trying as do all successful salesmen and canvassers, Miss Daisy Wilcox, cashsting her little sister, Alta M. Wilcox, came into the contest office just as Miss Price and Miss Brant were leaving. Miss Wilcox drew a new and large receipt book which indicates that she intends to write a lot of business. **Long Strong Full.** 

### Long Strong Full.

Now is the time for all contestants to make a long, strong pull for sub-scriptions. The contestants who will have choice

The contestants who will have choice of the excursionists to go to Alaska will be the ones who have gathered and reported the most subscription votes up to 12 o'clock midnight of August 15. Bear in mind that the leading can-didates of every district will name friends of education who will go to Alaska wholly at the expense of The Journal.

Journal.

## Same Chance for All.

In order to enable country contest-ants to compete in gathering subscrip-tions with city contestants, two days will be allowed for subscriptions to reach The Journal office. This will be accomplished in the following man-

Envelopes and express packages bear-ing subscriptions will show the hour posted or the same may be indorsed

Ing subscriptions and have be indorsed by express agents. In this line to be counted the en-velopes must bear date of August 15, and reach The Journal office by 10 o'clock p. m., August 17. The result will be announced on Mon-day, August 19. The contestants who are to choose people for The Journal's Alaska excursion will be notified of their privilege by The Journal. The company assemble at Portland August 24. Accommodations have been reserved for the party on the palatial steamer

Accommodations have been reserved for the party on the palatial steamer Jefferson

BROWN'S SUMMER PLACE OPENED TO CHILDREN

(Joaraal Special Service.) Newport, R. I., Aug. 8.—Mrs. John Nicholas Brown today opened the grounds of hest magnificent new estate, Harbour, Court, for an afternoon of chil-dren's sports for the benefit of Em-manuel church. There were all sorts of sports for the little ones, including the use of the large toys which have hither-to been for the exclusive pleasure of Mrs. Brown's son, John Nicholas Brown, who is commonly known as the richest lad in America.

Heavy Travel to Seaside.

Heavy Travel to Seaside. Hundreds of people are going daily o Clatsop beach and Seaside. People eturning from this popular summer re-ort say that never before have they at the excellent train service that is ow being given by the Astoria & buinds River railroad to these beach morts only four Bours ride down the olumbia river to the Pacific ocean. we through trains leave daily, 8 a.m. at 5 n.m. Special train Saturdays. 18 p.m. City tielest office Third and orrison structs.

Metager & Co., opticians, 342 Wash

new business manager of Holmes is always contagious to young people. Business college.

an employment agency as the tradesmen an employment agency as the tradesmen have," said one employer, "upon whom we could call for our help, and have the assurance that some one would be sent us who could do our work." "This thing of continually breaking in new stenographers," said another, "is exasperating, to say the least."

Still Munt for a Man.

 Bill Bunt for a Man.

 The Homes Business college at once

 made a still hunt for a man who could

 duplicate the private secretary courses

 of the eastern universities, where they

 met the same obstacle five years ago.

 How well this search was, rewarded may

 be judged from the following paragraph:

 Herbert T. Vance of Philadelphis,

 Pennsylvania, has been appointed business

 college. He comes to this institution

 with a thorough theoretical and practical training in business. He has been

 trained in the high schools, hormal

 schools, business colleges and eastern

 universities. For three years he served

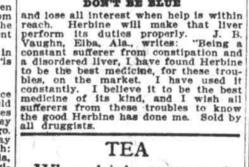
 advancement to this position far excellent opportunity to develop into

 an excellent opportunity to develop into

 an excellent opportunity to develop into

 an expert stenographer.

 In order to make a more thorough in 



Why drink poor tea? Of course you don't think you can't afford

.25

\$2.85

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Washington

MIDSUMMMER SALE

**ROSENTHAL'S** 

Your money will do DOUBLE SERVICE here

during the month of August. Prices on all SUM-

It Will Pay You to Investigate

LADIES' WHITE CANVAS BLUCHER OX-

LADIES PATENT COLT AND DULL KID 2-

LADIES' FINEST PATENT COLT BLUCHER

AND MANY OTHERS

PORTLAND'S BEST SHOE STORE

MER FOOTWEAR greatly reduced.

FORDS AND GIBSON TIES,

were \$2.50, now.....

EYELET GIBSON TIES, Good-

**OXFORDS**, in turns and welts,

Seventh and **ROSEN** 

year welt soles, grand value at \$3 ...

good values at \$4.00, now .....

Your grocer returns your money if you don't

# PACIFIC COAST SALVAGE COMPANY

Which is authorized to turn the entire stock into money regardless of the loss entailed. This company takes possession of the store and starts the sale on Saturday at 8 a.m. The Pacific Coast Salvage Co. makes its own prices. It is the one event that makes all other bargain sales of the entire year seem insignificant. The Pacific Coast Salvage Co. tells its own story in tomorrow's papers.

THE BOSTON STORE FIRST AND SALMON STREETS Everything That Men, Women and Children Wear!

100 Salesmen and Salesladies and 25 Cash Boys-WANTED! Apply Friday 10 to 12 A. M., Salmon Street Entrance

# Going EAST This Summer? Rates but Little More Than 1/2 for the Round Trip?

-ON THE

**O. R. & N.** Two More Sale Periods Only

Aug. 8, 9, 10, Sept. 11, 12, 13

CHICAGO and Return ..... \$71.50

ST. LOUIS and Return. ..... 67.50

KANSAS CITY and Return..... 60.00

ST. PAUL and Return..... 63.15 To all other points in the east and middle west and from all other points in the northwest, correspondingly low rates. 90 DATS FOR THE BOURD THEP. Stopovers within limit,

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HEN'you take a trip across the continent you. of course, want the finest scenery, the best and fastest trains, with through cars and most luxurious accommodations. Then buy your tickets at the City Ticket Office of the O. R. & N.

Third and Washington Streets C. W. STINGER, City Ticket Agent

WM. McMURRAY, Gen'l Passenger Agent