

## SUBSCRIPTION GETTING REQUIRES MUCH TACT

Excellent Opportunity Is Afforded Young People to Test  
Abilities With One Another in The Journal  
Educational Contest Now On.

The excellent opportunity open to young people to measure up their abilities with one another is one of the features of The Journal subscription contest. The gathering of newspaper subscriptions requires tact, ability and perseverance. How much of those qualities are possessed the contestants find out for themselves when they see their names arranged in the score list in the order of their production of business.

**Notable Achievement.**  
Alice E. Price of Lents, in suddenly going to the lead in the Multnomah county district, has made a notable achievement. She did not enter the contest until it had been running for three weeks. When she decided to try for one of the scholarships, William Russell was leading the division No. 1 with over 15,000 votes.

This handicap would stagger a girl of less determination than Miss Price. But she wanted to have her voice heard. By Mrs. Walter Reed she saw the opportunity. She made up her mind that she must have those lessons in singing and so she went into the contest saying "Well, I'll do the best I can, anyway."

Alice E. Price, new leader of Multnomah county contest division—Photo by Browning.

There are a lot of other good scholars and I see that I am sure to get big pay for my time and for the effort I put forth. But I must have the scholarship with Mrs. Reed.

From present indications Miss Price will get not only the scholarship she wants, but in addition will be able to name some one to go on the trip to Alaska on the educational excursion.

**Is Able Assisted.**  
Hilda Brant, who has been leading lately and who has been passed by Miss Price, has an able assistant to help her round up subscriptions. Her friend, G. Berton Killough of the Portland U. S. postoffice department, is helping Miss Brant. Mr. Killough is glad to aid a worthy girl and at the same time he is in this way earning a trip to Alaska if his favorite is able to lead the Multnomah county district.

Mr. Killough works at Portland substitution E. in the money order department. He has taken a number of subscriptions among the postoffice employees. He expects to take more. He wants clerks and carriers to make Miss Price and himself their official representatives in the contest. He does not expect them to solicit for him but all he asks them to do is to pay for The Journal through him so that Miss Brant can get the contest votes.

Alta M. Wilcox, David G. Mullen and Marie Brun are crowding toward the front. Any one who remains in the lead in district No. 1 will have something to do. But Alice Price is the kind of a girl who distinguishes herself in anything she undertakes.

Today a halftone portrait is printed of her. She is the kind of girl to whom the photographer cannot do justice. The brightness and intelligence in her eyes, her engaging smile and her comeliness of figure—these cannot be brought out in a newspaper halftone.

**Good Field to Work In.**  
Helen Goss, the new nominee at Medford, Contest District No. 3, has a fine field to canvass to get votes. She is into the score line very soon, someone else may from that locality, as Burt Powell is an ideal grazing ground for a contestant.

Jennie Bowersox—Yes. You may take a subscription for future delivery of the paper. If you do, you will get credit in contest votes and the subscriber will begin to get his paper on the date you order. Other contestants may do likewise.

What is Hillsboro doing for Emma Reed, the worthy little German girl Raymond Howell—It is time for you to move up the score line. Don't grow fast to one place. Raymond Howell was making a fine record until he went into the county.

## 14,000 KIDNEY CASES IN PORTLAND

These are not our figures. In fact, we question them. But the famed Dr. Loomis of Bellevue Hospital has declared that his autopsies show that nine tenths of men and women over forty have kidney disease, and as probably one tenth of the people in Portland are over forty, thus nine tenths of these would mean about 14,000 cases. But if Dr. Loomis' statement is only partly correct, it would show the astonishing prevalence of kidney disease. Another and important fact is that kidney trouble is not only curable but commonly gets well of itself the first few weeks. But if it has been hanging on and become chronic it is then considered fatal, and that it has been so is shown by the census deaths from kidney trouble—now over 10,000 annually. This frightful annual death list also shows the futility of the scores of medicines that claim to cure kidney trouble. While many of them are possibly helpful during the first few weeks of the curative stage, there is only one thing known that gets recovery in the chronic or supposed fatal stage, and that is Fulton's Renal Compound. It has a proven efficiency in just this class in nearly nine tenths of all cases, and the Fulton Compound is the only one in the world that limits the recoveries it publishes solely to the supposed incurable form. As it is impossible to say whether a given case of kidney disease is in the first or second stage, the only sensible plan if you have kidney trouble is to start on the only thing that can reach it in both stages.

The authorities coincide in declaring the disease incurable. Do not let the numerous recoveries under this treatment demand a new adjustment of our beliefs? — Berkeley, Cal., Daily Reporter.

If you have kidney trouble start right with Fulton's Renal Compound. At all druggists.

try on a camping trip. Now the contestants who remain in the harness are getting a head of him. He will have to work harder when he returns.

**No Walkover Here.**  
John Kanno will not have a walkover for the scholarship in the Columbia university now that Willie Fitzgerald of The Dalles is after it. Fitzgerald has the support of all the Catholics at The Dalles, and the Catholics at The Dalles are numerous well-to-do and generous in the support of their own.

Ray H. Moore at Troutdale has not done so well in collecting subscriptions since the town was partially destroyed by fire. But Ray should rise from the ashes stronger than Phoenix, other towns to conquer.

Christie Burkholder at Latourelle Falls should get the subscriptions of every man who works in the mills and in the woods within eight miles of her home. These men will be glad to see her and to favor her with subscriptions. They like The Journal as a newspaper and they are glad to help a young lady seeking to help herself to an education.

Cecil Irving at Harney City has a good town and country to canvass. The men of Harney do things on a big scale and they will support him in the same way if he tells them the story of his ambition.

**Popular in Oregon City.**  
Carl A. Schram, the popular Oregon City boy, has done more in a week of contest work than some other contestants have done in four weeks. He worked for three days in the country, and for two of these days he did not get one subscription because he was everybody taking The Journal in the country. Carl likes to get new subscriptions because he realizes more votes on now than he does on old subscriptions.

He has a shrewd business head and he is after the biggest thing in any proposition. Cecil Spicer of Portland secured one subscription for Wapinitia, Oregon. That's one on Corium.

**Indianian Takes Paper.**  
William Russell induced one subscriber to the Daily and Sunday for a year to Wolcott, Indiana. Thus will Portland and Oregon be advertised in a good state for the coming 365 days. Raymond Howell of Holbrook is making another start for the top of the score line.

Grace M. Riverman of Cornelius would like to take that trip to Alaska and she is still more anxious that her brother Francis take the scholarship at the Hill Military academy. She is in the field with a receipt book writing subscriptions for her brother.

Francis Riverman made a trip to Buxton with good results to himself. He writes, "I begin to like the job and will send in about 5,000 votes next week."

Harlin Talbert of Albany is learning the subscription business so well that he is confident of winning the contest. He is making good headway notwithstanding the fact that there are three contestants in his locality.

Helena M. Wessela of Gardiner in a few days rounded up 12 new subscribers and sends The Journal \$15 for them. The three Wessela girls are keeping the name of Cecilia M. Wessela at the head of the score in Contest District No. 2. Greater effort is required on their part to go about for votes than is necessary for any of the three contestants in District No. 3.

**Another Moves Up.**  
Olivia Reeder of Sauvie Island moved towards the front in the last count of votes.

Ralph Almeter continues his efforts in behalf of Mattie M. Fenley, one of the first leaders of District No. 1, now holding District No. 1 in District No. 4. Bessie Gaylord of North Powder continues to have the assistance of so able a canvasser as her grandmother, Mrs. A. Carroll, who sent in 3,000 votes for her ambitious granddaughter yesterday. And still they come.

The Powder Valley Produce company of North Powder is interested in the success of Bessie Gaylord.

## CATHOLIC FORESTERS MEET AT ST. PAUL

(Journal Special Service.)  
St. Paul, Minn., Aug. 6.—Delegates from ocean to ocean and from the great lakes to the gulf, filled the old state capital building this morning when the convention of the supreme lodge of the Catholic Order of Foresters was called to order by High Chief Ranger Thomas H. Cannon. After the call to order, the delegates formed in procession and marched to the cathedral to attend special services conducted by Archbishop Ireland. On the conclusion of the services at the church the delegates returned to the convention hall to proceed to business behind closed doors. The business sessions will continue over tomorrow.

This evening there is to be a great parade of the delegates and the local members of the order. The parade will disband at the auditorium where the formal welcome exercises will be held. Governor Johnson, Mayor Smith and others will extend greetings to the delegates and there will be responses by prominent visiting members of the order. Many of the delegates are accompanied by their wives and an elaborate program of entertainment has been arranged for them.

## TEXANS VOTING ON PROPOSED AMENDMENTS

(Journal Special Service.)  
Austin, Texas, Aug. 6.—A special election is being held throughout Texas today for the purpose of voting on the six proposed amendments to the state constitution which were submitted to the people at the regular session of the legislature.

These amendments are to provide that the mileage of members of the legislature shall be 20 cents per mile and their salaries \$5 a day for the first sixty days and \$2 a day for the remainder of a regular session, and \$5 a day for special sessions; to provide for the establishment of a state home for indigent and needy wives and widows of ex-confederates; to provide for a state printing plant; to provide for the creation of a state bureau of labor, and to provide for the creation of drainage districts.

**BIGGEST OCEAN LINER  
ON MAIDEN VOYAGE**

(Journal Special Service.)  
Berlin, Aug. 6.—Amidst loud cheers from a large assemblage, that re-echo-

# Greatest Untrimmed Hat Sale

In All Portland Starts Here Wednesday Morning. See Windows



Very fetching untrimmed shapes in Satin Horsehair Braid. Come in black, white, red, blue, brown, champagne and grey. Really charming clever ideas in Hats that the adding of but a little trimming will transform into an exceedingly stylish Hat. Take quick advantage of this sale and select one that suits your face and costume. Come in Turban and Mushroom shapes. Hats that any woman looks well in and the best possible styles—worth to \$3.00 and \$3.50 each—Special Wednesday . . . . . 25c



UNTRIMMED DRESS HATS, in many shapes and values, really worth \$1.50 and \$2.50 each—Special for Wednesday only—choice . . . . . 29c

## Attend the Shoe Sale

Bargains multiply and interest increases every day this splendid sale continues. It will not be our fault if Portland is not the best shod town on the Pacific coast, for shoe values like these are so scarce that it is actually extravagance not to purchase your footwear now.

### LOT 3—\$3.50 DuBarry Shoe \$1.98

This DuBarry shoe comes in high cut only, but with them we include a large number of Women's Oxfords from our regular stock, made in patent leather, gummetal or plain kid. They come in button or lace and with light or extension soles, swing or straight lasts. The patent leathers have dull calf tops. There are plenty of sizes in all kinds and they are the grandest shoe bargains ever offered in Portland. 4,000 pairs to choose from. . . . . \$1.98

### LOT 1—\$6.00 Shoes \$3.29

These superb shoes for women come in Oxfords or high cuts, in fine, light weight leathers, and mostly summer styles. They are made in the newest European shapes, patent kid, calf or suede leathers. The popular shapes in Oxfords are plentiful, garden or Grecian ties, also button Oxfords, any shape, any last, any heel desired, plain or tip toes; regular \$4.00, \$5.00 and \$6.00 values, choice . . . . . \$3.29

**LOT 2—Women's Oxfords**, in all the most desired leathers. Styles of every popular shape, light and extension soles, low, medium and high heels. Blucher, Gibson and garden ties. White or colored canvas and leathers. Large eyelets with silk ribbon laces. This lot embraces all the styles that have met with favor and are in \$3.50, \$4.00 and \$4.00 grades . . . . . \$2.89

**LOT 4—Women's White Canvas Oxfords**, in a splendid assortment of styles. Button and lace, light and heavy soles. We will include every style of white and colored canvas low shoes in values to \$3.00 . . . . . \$1.69

**LOT 5—Men's Highest Grade Shoes and Oxfords**, embracing a great many kinds made in dress or street styles for hard and light service. Made in patents, kid and calf leathers. This assortment is most extensive, it being in the grades we have always specialized and no trouble will be experienced in finding plenty of styles in \$5.00 to \$6.00 grades . . . . . \$3.89

**LOT 6—Men's Medium Grade Shoes and Oxfords**, made in all leathers and covering the popular fashionable shapes. Hundreds of pairs in the most desired styles for street and dress wear. Our \$3.50 and \$4.00 shoes have always been popular for the good styles and satisfactory wear. Buy them now for . . . . . \$3.19

**LOT 7—Men's Patent Kid and Calf Leather Shoes and Oxfords**, all are well sewed and splendid \$3.00 and \$3.50 values . . . . . \$2.59

**LOT 8—Girls' Shoes and Oxfords**, embracing shoes for school and dress wear. Button and lace, patents, kid and calf leathers. This lot will cover over 8,000 pairs of splendid shoes, showings from the best factories in the land. Shoes not usually offered during sales. "Friend makers" every style offered:

Sizes 5 to 8, reg. \$1.75 . . . . . \$1.29 Sizes 11½ to 2, reg. \$2.50 . . . . . \$1.79  
Sizes 8½ to 11, reg. \$2.00 . . . . . \$1.49 Sizes 2½ to 7, reg. \$3.00 . . . . . \$1.98

**LOT 9—Boys' Shoes and Oxfords**, made in calf, kid and patent leathers, Blucher and regular styles. A strong line of excellent shoes that are satisfactory both in style and service.

Sizes 0 to 13½, reg. \$2.00 . . . . . \$1.39 Sizes 1 to 5½, reg. \$3.00 . . . . . \$1.89



## Bathing Suits

Below Cost

Now comes the sale that takes in all the Bathing Suits left in stock. All qualities reduced, and though they were bargains before, now they're astounding values. Bathing accessories, also supplies, and about half price buys anything in these lines.

Bathing Shoes, in black or white, a few colors, some with stockings attached, come in sizes 2, 3, 4, 7 and 8 only, the regular 45c to 75c values 25c, and 25c to 35c values . . . . . 15c

Bathing Caps, rubber covered, in dark colors, regular 15c values at 9c; 20c caps, in gray or brown, rubber covered, special 2 for 25c or, each . . . . . 13c

Bathing Caps, the best rubberized ducking, 25c values, in red or black for . . . . . 17c

Bathing Stockings, medium weight, guaranteed fast black, reg. value 35c, spec. 23c

## Men's Underwear--Very Cheap

Men's Underwear, with ¾-length sleeve shirts and knee drawers; splendid 75c grade, special . . . . . 49c

Men's Negligee Shirts, with soft collars, pongee or white, \$1.25 ls . . . . . 95c

Men's Underwear, with ¾-length sleeves and knee length drawers, come in fine nainsook, delightfully cool; the reg. \$1 grade, special . . . . . 69c

Men's Underwear, with sleeveless shirt and short drawers, made of fine nainsook, \$1.25 grade for . . . . . 89c

Men's \$1.50 Grade Underwear, with sleeveless shirts and knee length drawers, made of pure linen; best \$1.50 grade . . . . . \$1.19

Men's Plain White Ribbed Underwear, reg. 50c garments, special . . . . . 35c

In Pleated Golf Styles, a famous shirt from the best shirt makers in all America. Shirts that have style, that fit in the neck and shoulders as does no other ready made shirt. Pleated of styles and all sleeve lengths; they come in white, tan or blue, and sell regularly for \$4 each, special. . . . . \$2.50

Men's Underwear, with sleeveless shirts and knee length drawers, good material, 50c quality, special . . . . . 37c

Shirts and Drawers, in derb-ribbed balbriggan; come in ecru, brown, blue or black; one of the very best 50c grades possible to produce. Selling Monday at very special price of . . . . . 37c

Men's Underwear, in white or cream lisle, shirts and drawers to match, quality that sells regularly at \$1.25 garment, special . . . . . 88c

Men's Underwear, with sleeveless shirts and knee length drawers, good material, 50c quality, special . . . . . 37c

Men's Underwear, with sleeveless shirts and knee length drawers, good material, 50c quality, special . . . . . 37c

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Why We Call It

# A.B.C. St. Louis BOHEMIAN

Because we go to Bohemia every year and personally select our supply of Hops from the Best Hop Producing Districts of that little country, which grows the finest quality of Hops in all the world. And because

## Bohemians of the American World

(AND ELSEWHERE)

### Stand by Their Favorite Beer

It promotes Health and Good Cheer; Stimulates the Heart and Brain; Means Good Fellowship Without Excess and no Headache in the Morning.

A.B.C. St. Louis Bohemian, BREWED BY The American Brewing Co., St. Louis.

ROTHCHILD BROTHERS, Distributors, 20 and 26 North First Street, Portland.

Bottled Only at the Brewery in St. Louis.

stances New York will be reached next Tuesday morning. The Kronprinzessin Cecile is half a foot longer than the Kaiser Wilhelm II. which is 706 feet long, 73 feet beam and 51 feet deep. Her gross tonnage is 20,000, the same as that of the Kaiser Wilhelm II., and her engines of the quadruple expansion, reciprocating, balanced type, are of 16,000 horsepower. She is expected to make 34 knots, or more than 27.66 statute miles an hour. The ship cost \$2,500,000, and is generally looked to by marine experts as the coming holder of the blue ribbon. The Atlantic is commanded by Captain D. Hagemann, late of the Kaiser Wilhelm II.