 BIG EXCURSION IITILE OF TOWH ÁLL FORELGNERS



## Some MoreAttractivePiano Bargains at Reed-French's

 Sixth and Burnside. Our Clearance Sale of Good Used Pianos Bringss Customers from Many PointsWe haven't tried to say anything sensational about these pianos-we simply want to present the actual facts to probable piano buyers. Most of these pianos are excel them for what they will bring

Yesterday a lady from Forest Grove came up purposely to select the Steck piano or $\$ 190$-she knows she got a bargain. Another lady from Kalama made the trip esand she says she never saw a more bona fide bargain in a piano store. She paid $\$ 265$ for the Decker.

We have several slightly used BIJOU PIANOS FOR $\$ 175$; A KIMBALL FOR \$195; A KOHLER \& CAMPBELL FOR $\$ 225$; A SCHUBERT FOR $\$ 230$; A LAKE-
SIDE FOR $\$ 237$. Any of these pianos may be had for $\$ 8.00$ A MONTH.

CAN YOU USE A PIANO-PLAYER?
We have an assortment of eight piano-players of different makes. Cholce of these PLAYERS MAY BE HAD FOR $\$ 160$ and two or three of them may be had for a music for a good start. Terms of $\$ 8.00$ A MONTH may be had ON ANY of THESE PLAYERS.
The Reed-French Piano Manufacturing Company
 SIXTH AND BURNSDE STREETS

