

CLOSING OUT SALE

OF THE

Salem Woolen Mills Store

A bonafide CLEARANCE of a complete stock of Clothing and Furnishings—not broken lots or odds and ends—a stock purchased by Mr. C. P. Bishop under most favorable circumstances at prices that can not be duplicated today—
These goods are offered to you at the same price paid the manufacturers by Mr. Bishop and in many instances at less—

We Promise You a Saving of One-Quarter

And you know our promise is GOOD—It always has been! It always will be!

MEN'S \$25.00 SUITS ARE.....	\$16.50	MEN'S \$1.50 SHIRTS ARE.....	98c	MEN'S \$4.00 VESTS ARE.....	\$2.65
MEN'S \$20.00 SUITS ARE.....	\$13.50	MEN'S \$1.00 SHIRTS ARE.....	73c	MEN'S \$3.00 VESTS ARE.....	\$1.98
MEN'S \$15.00 SUITS ARE.....	\$10.85	MEN'S 75c SHIRTS ARE.....	39c	MEN'S \$2.00 VESTS ARE.....	\$1.35
MEN'S \$12.50 SUITS ARE.....	\$ 7.95	MEN'S \$1.50 NIGHT SHIRTS ARE.....	98c	MEN'S \$1.00 VESTS ARE.....	73c
\$1.50 UNDERWEAR IS.....	\$ 1.15	MEN'S \$1.00 NIGHT SHIRTS ARE.....	73c	\$1.50 WORKING GLOVES ARE.....	\$1.12
\$2.25 UNDERWEAR IS.....	\$ 1.65	MEN'S 50c NIGHT SHIRTS ARE.....	35c	\$1.00 WORKING GLOVES ARE.....	75c
75c UNDERWEAR IS.....	59c	MEN'S 50c SOCKS ARE.....	35c	75c WORKING GLOVES ARE.....	50c
50c UNDERWEAR IS.....	35c	MEN'S 35c SOCKS ARE.....	23c	15c SOCKS ARE.....	09c

Boys' Clothing, Neckwear, Suspenders, Handkerchiefs

ALL AT COST

OUR MOTTO

When You See It in Our Ad It's So

Will be strictly and honestly carried out during this sale

MOYER---3d and Oak

WANT TELEPHONES RIGHT AWAY

Business Men of Grand Avenue Demand Service of Pacific States Manager.

PROMISED RELIEF ON THEIR LINES TODAY

City Manager Hickman Hurries to Meet Indignant Merchants Who Have Cornered East Side Representative.

East Side Department.
No longer able to endure the delay in repairing the telephone service in the central business district of the east side, which has been out since the storm of last week, a delegation of Grand avenue business men, with wrath in their eyes, called on L. W. Thatcher, the east side superintendent of the Pacific States Telephone & Telegraph company, yesterday. Relief from existing conditions was vigorously demanded.

The delegation included J. A. Strowbridge, hardware merchant; H. H. Newhall, president of the East Side bank; Dan Kellaher, grocer; A. H. Westfall, grocer; P. Kinross, H. H. Pomeroy and W. M. Taylor, all of the East Side Business Men's club.

Councilman Dan Kellaher, spokesman for the wrathful citizens, after first cornering young Mr. Thatcher in the office of the storehouse on East Ankeny near Grand avenue, wanted to know why the company had not put a force of men to work on Grand avenue instead of out in the suburbs, where the phones were not so necessary as here. He stated that it was worth only \$1 a month to the company, while the business men on Grand avenue were paying from \$3 to \$12 a month were left out from any communication with the business centers of the west upon which they were greatly dependent.

J. A. Strowbridge said that his residence phone had been in commission for a week while his business telephone was not working at all. H. H. Westfall wished to know why some of the telephones on Grand avenue were fixed, while others were not. The questions came so fast that Mr. Thatcher was hardly able to comprehend what was happening.

Mr. Thatcher was unable to give satisfactory explanations, but promised that today something would be done. In the meantime C. E. Hickman, on the west side, was called up and he told Kellaher he would be "right over" to rescue young Thatcher. And as the delegation was coming down Grand avenue after the above interview Mr. Hickman's automobile swung around the corner of East Morrison street.

The thing was gone over again. Mr. Hickman said that the damage on Grand avenue was severe and that some of the circuits had burned out in the office and some new poles would have to be set, which explained the fact that some telephones could be easily fixed while others would take weeks to repair, as no city carried enough expert inside men to meet such an emergency as the "silver thaw" of last week. He thought that by today they could repair the Grand avenue lines.

Car Upsets a Wagon.
At 12:30 o'clock last night car No. 345, on its way to the barn, demolished a wagon at East Clay and Grand avenue belonging to the C. J. Cook company and caused injuries to the driver, Will Rheinstein, who was taken to St. Vincent's hospital in the patrol wagon.

Rheinstein says that he was driving north on Grand avenue when the car struck him with great force, overturning his wagon and throwing him under it, while the car shoved the whole mass before it about 25 feet along the track. His injuries are not serious.

Asks Fireproof Depot.
The East Side Business Men's club last night adopted resolutions, introduced by Councilman Dan Kellaher, asking that the C. P. & N. Southern Pacific companies build a fireproof depot at the east side instead of the proposed frame structure. In view of the fact that all traffic is soon to come by way of the east side he contended that more permanent arrangements should be made by the railroads to handle the passenger traffic of both the east and west side divisions at East Morrison and East First streets. There were other reasons why a wooden depot should not be built in that district, such as the matter of insurance rates.

The business men's club will canvass the retailers of the whole east side and make their membership representative of the entire east of the river district. They expect to have within a short time at least 200 members. Resolutions were also adopted endorsing the Tomlinson east side band, composed of members that formerly belonged to the Southern Pacific band.

Another convention similar to the one held recently which considered the water question, will be held next Thursday to deal with street improvements, the best methods and all matters directly concerning streets.

Work at Cross Purposes.
The Montavilla Improvement league and the Montavilla board of trade are garrying out their consistent policies in being inconsistent on points where each is concerned. The Montavilla league has passed resolutions opposing the purchase of the Mount Tabor water plant while the latter presents voluminous evidence and argument that the purchase of this plant at a "reasonable rate" is the only wise thing to do. They have circulated a petition which contains about 150 names asking that the system be purchased. They assert that unless this is done the "villia" will have no water from Bull Run within the next three years.

A mass meeting of the citizens of St. Johns has been called to take place this evening at 8 o'clock in the assembly room of the public school building in the interests of the proposed public reading room. A program has been prepared and the public is urged to attend.

Will solve the problem when a coffee-drinker is ailing.

POSTUM

10 days.

"There's a Reason"



PULSE OF BUSINESS

H. H. Jennings Sr. is in some perturbation of spirit, as to warehouse space. His two sons, C. and P. O. Jennings, went east—they are now at Prince George hotel, New York—with his instructions to buy liberally—not to be stingy—and they have not failed in any particular. Several trainloads of furniture have already arrived, with 14 carloads now on the way, while the carpets and draperies are being selected in New York. Mr. Jennings expected a big stock, but he was hardly prepared for the avalanche that has descended upon him. He is satisfied, however, as he means to make the new store cover everything in the furniture line, from a medium class of goods up to the very richest manufactured. He is figuring on a great increase over the amount of business done last year, and to make room for the incoming stock is continuing the sales on last fall's goods.

Welch, "the American clothier," is having an inventory, preparatory to the arrival of the full spring stock. His special sale is still on, cleaning up the odd lots of boys' suits, in particular. These suits are certainly well worth the price, and any mother of boys will do well to look into them. The youngsters go through their clothes so rapidly that the matter of a little different style is of small consequence. Good school suits and rainproof suits are the specialty at Welch's.

The New York Outfitting company, 145 First street, is adding so many different lines to its stock and increasing so many of the old ones that one who has not recently visited the store would hardly know it. The latest addition is millinery, under the personal direction of Mrs. Weinstein, wife of the proprietor, Mr. A. Weinstein, who has not far east completing his spring buying. The store has been much improved, with extra galleries affording more room, and the quality of each line is equal to that of any store in the city. The millinery will be extra heavy this spring, while the sample suits thus far received bespeak superior excellence in the clothing department. Mr. Weinstein is expected home in a week or ten days.

The Shafer-Whittier company, one of the comparatively new advertising companies, with offices at 428 Lumber Exchange building, is doing a rushing business that the railroad times here do not so far have been able to check, though the nature of much of this firm's affairs requires the prompt service of transportation lines. Mr. Shafer has just returned via Seattle from an extensive business trip that carried him as far east as Kansas City. The resourcefulness of this very much alive firm is well illustrated in a recent experience of Mr. Shafer's. Business had taken him to Centralia, Washington, and he found it necessary to be in both Chehalis and Seattle within 24 hours or lose a valuable contract. The question was, which should he lose, as there was but one train—if he stopped off at Chehalis he could not possibly make Seattle. He promptly decided to lose neither, chartered an engine and cab and was whizzed away down the track four miles to Chehalis, transacted his business there, and caught the through train to Seattle in time to get his ads in the Sunday paper and attend to everything satisfactorily. Mr. Whittier is busy at present arranging for special sales in Rainier, Astoria and Albany. A new line of mining advertising which made its appearance in Sunday's Journal has brought so many requests for services in similar lines that the prospects are this will become one of this company's strong features.

The Portland Paint & Wall Paper company, 170 Second street, is looking for a new location in which to open up a much larger stock, several new lines having been added, notably the Harrison Bros. town and country paints, and more room is needed. Mr. F. E. Braga, proprietor, says he is not yet positive as to just where he will be, but the first of March will see him located. In the meantime he is getting rid of as much of his stock as possible, by means of special sales, to avoid the labor of moving it. He has some exquisite papers in the new browns and tans that are to be so largely in favor next season; in fact, all the sandy colors seem to have made their debut and the softer, more subdued tones taken their place. This change is in keeping with the craze for mission and other plain furniture.

EXHIBIT LIVESTOCK HERE EVERY YEAR
Committee Boosting Annual Show is Meeting With Much Encouragement.

A livestock show to run a week each year in Portland is the plan that will be pushed from this date by the Portland chamber of commerce. A committee appointed by the chamber met yesterday and discussed details of the project. Further meetings will be held, the livestock men of neighboring states will be enlisted, and the breeders of high-grade stock throughout the country will be interested in the movement. It is said eastern breeders desire to get into this field and will be glad to take an active part as exhibitors.

A number of large contributions to the fund for the show are ready to be subscribed, and every indication is that the effort will meet with success. The committee is composed of C. E. Ladd, Richard Scott, H. C. Campbell, M. D. Wisdom, W. F. Olds and Dr. Wetherbee.

DOUBLES IN VALUE IN LESS THAN A YEAR
Half Block on Ankeny Street Now Sells for One Hundred Thousand.

F. C. Perrin, J. M. Leiter and associates paid \$104,000 yesterday for a half-block on the south side of Ankeny street between Fourth and Fifth streets. The property adjoins the Marshall-Wells Hardware company's building on the north, and belonged to Charles F. Swigert and H. C. Campbell. Charles K. Henry, who made the sale,

Hay's Hair Health

NEVER FAILS TO STOP YOUR HAIR FROM FALLING OUT
"About 6 months ago I had an attack of measles and about half of my hair came out. I bought a bottle of HAIR HEALTH, and after one application my hair stopped falling and is now in fine condition. HAIR HEALTH is the finest HAIR TONIC I ever heard of."
ANNA MILLER, Clayton, Wis.
50c at All Druggists

sold the same property to Swigert and Campbell less than one year ago for \$50,000. Frame buildings now occupy the site, but it is probable that a brick business block will go up there at an early date.

George J. Blodgett bought yesterday from Harry Hamblett a four-series flat at the corner of Dupont and Larabee streets for \$2,000. The sale was made through the agency of Lamont and Harris.

Through the same agency, E. Nandemear has purchased a 10-acre tract near Montavilla. The consideration named in the transfer was nominal, but the actual value of the acreage is about \$1,700.

Automobile, Bicycle, Motorcycle

SEASON IS HERE

NATIONAL PIERCE EMBLEM

And other Bicycles. Largest line on the coast. Two carloads received and two on the road. Headquarters for

Supplies and Tires

Bring in your old wheel and trade it for a new one or have it fixed up

86 SIXTH ST.



We Represent Indian, M.M., R.S. Motorcycles

Orders are coming in rapidly. Come in and let us demonstrate what a Motor Bike will do

Time Saver Money Saver
Ride 75 Miles for 25 Cents

AUTOMOBILE SUPPLIES

All the staple goods as well as all new novelties
**TIRES, LAMPS
HORNS, GOGGLES
JACKS, COILS
COATS, CAPS
BATTERIES**

If you need anything for your auto you can find it here. Write for catalogue, which will be out soon

BALLOU & WRIGHT

OPPOSITE NEW WELLS, FARGO BLDG.