



Three Days' Sale



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Department Buyers' "Three Days' Sale"

Monday, Tuesday
Wednesday

THE BUYERS WILL BE VIEING WITH EACH OTHER TO MAKE THEIR RESPECTIVE DEPARTMENTS LEAD, AND YOU CAN LOOK FOR SOME MIGHTY SHARP PRICE CUTS IN EVERY DEPARTMENT. IT WILL BE A ROUSING BUYERS' COMPETITIVE SALE. A PARTIAL LIST OF MONDAY'S OFFERINGS FOLLOWS.

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Department Buyers' Three Days' Sale The Shoe Buyer Says



I have never entered into any sale with the same amount of enthusiasm as I have for this sale. It is my belief that the Shoe department will come close to being the leader in this Competitive Buyers' Sale. I have taken every line of Women's \$3.00, \$3.50 and \$4.00 fine hand-made Oxfords and placed them on sale for Monday at one price, **\$1.53**. Not a pair will be on sale that is not hand-made. They come in patent colt skin, patent kid, patent calf, Russia calf, chocolate vici kid, gunmetal calf and black vici kid with hand-welted and hand-turned soles; button, lace and blucher styles, in all sizes and widths. MONDAY.....

\$1.53

A QUESTION ANSWERED BY THE KNIT UNDERWEAR AND HOSIERY BUYER

During the past two weeks this section of the store has been a veritable beehive of industry, a condition most unusual for the month of August. The unusual activity was accomplished through the medium of a series of five and well-laid plans, executed many months ago, the culmination of which developed intense interest among the retail buyers of Portland. Many questions as to the whys and wherefores of these series of sales have been asked, and why we were offering good reliable merchandise at such unheard of prices. In general, we can only state that our unequalled facilities for the purchase and disposal of immense quantities procure for us the opportunity of collecting and choosing merchandise with absolutely no regard to quantity, providing the price is right. The sales of the past two weeks have been so eminently satisfactory that for the NEXT THREE DAYS the heads of the different departments have been instructed to use whatever legitimate methods they choose to swing the volume of business in their direction. With this end in view, and knowing the futility of pursuing any other method, we attract your attention and retain your patronage by quoting "LOW PRICES." The phrase "low prices" has evil associations—it marches so frequently with that abhorrent thing, trash. So in considering the figures below, please regard them as coupled with merchandise of only the highest standard.

Another Startling Announcement in Knit Underwear Section Women's 75c Quality Union Suits

On Sale Tomorrow, One Day Only, the Entire Suit, All Sizes, Ordinary or Extra Large, Per Suit



SEE WINDOW DISPLAY
None sold to dealers. No mail or telephone orders filled at this price.

25c

100 dozen women's high-grade Combination Suits secured from the maker at a preposterous figure. The entire suit to be retailed for a great deal less than the single vest or pants would cost you. Garments are made with long sleeves and ankle lengths, are prettily trimmed and made of fine combed Egyptian yarn. A splendid weight for between seasons and an excellent quality at 75c a suit. Better purchase a supply of them tomorrow at, each.....

25c

What the Silk Buyer Says

No matter how low the price may be, you can rest assured as to the dependable quality of our Silks. As has been demonstrated time and again, nothing but the best grades of silk are tolerated in our stock, and this, together with the small prices at which they are sold, is argument that appeals to the shopper generally. In order to make an unprecedented record in this sale, we offer:

BLACK TAFFETA SILK

Best \$1.50 Quality on SPECIAL Sale Monday at a Yard

79c

Guaranteed Black Silks at a Great Reduction. No mail or telephone orders filled at this price. None sold to dealers. None sent C. O. D. See Window Display.

Full 36 Inches Wide.

EXTRA SPECIAL FOR MONDAY—1,400 yards Black Taffeta Silk, warranted all pure silk, yarn dyed, absolutely fast color, deep black, both Swiss and Bucksfin finish; every yard guaranteed; full 36 inches wide; and the most remarkable thing about it is perhaps that at this price it will compare favorably with any \$1.50 silk we know about. A large and advantageous purchase enables us to offer this most remarkable bargain. If we save a few dollars or many thousands in a purchase, we divide it among you—this isn't generosity—it's a rule of this business, and it explains why this splendid \$1.50 quality BLACK TAFFETA SILK SELLS MONDAY AT.....

79c

A Great August Clearance Sale of

Women's Hosiery

Takes Place Here Tomor'ow. 600 Doz. Over 7000 Pairs, Regul'r 25c Quality Per Pair.....

12c

See Window Display

The price quoted is not a criterion of the qualities on sale. We announce this as one of the strongest specials in Hosiery ever quoted on this coast. We feel assured that the sale of these stockings will result in the largest single day's business ever enjoyed by this department.

A Few of the Kinds on Sale

50 dozen Plain Black Stockings with unbleached soles; 80 dozen Black Cotton Stockings, embroidered insteps; 200 dozen Fancy Colored Stockings, dots and figures; 150 dozen Lace Lisle Stockings, in navy, gray and tans; 80 dozen White Cotton Stockings, black pin dots; 80 dozen Imported German Made Hosiery, extracted figures.

Samples of each lot on display in window. The sale will last but one day—tomorrow only. You may purchase as many pairs as you wish until 6 o'clock Monday evening. We anticipate a tremendous response to this announcement, so would advise early shopping in order to secure the worthiest and best qualities. At this price we must refuse to fill phone orders or make exchanges.



Long Silk Gloves

Best \$1.75 Quality, on Sale Monday at a pair.....

\$1.39

One day only at this price. See window display.



We have made an important purchase of new elbow length Silk Gloves from one of the best manufacturers in America. For Monday the price reads like this—BEST \$1.75 QUALITY AT \$1.39.

500 DOZEN FULL ELBOW LENGTH SILK GLOVES, excellent wearing-quality; Mosquetaire and Jersey wrists; all the best sizes in colors, black and white. We unhesitatingly say that such a quality glove as this has never before been offered for sale at this price on this side of the Atlantic. One day only, Monday, at.....

\$1.39

Women's Stylish Belts

Values up to 50c, on Sale Monday at, Each

AN UNPARALLELED OFFERING See Window Display

19c

If you come here tomorrow you can buy stylish new Belts for less than you have ever seen them sold for before in your life. In fact, at less than half the prices asked by other retail stores. Just another item to convince you that it will be worth your while to attend this sale tomorrow. 800 dozen Women's Belts, very latest effects in gold, silver and tinsel, finished with silver and gilt buckles; also about 800 dozen richly embroidered Wash Belts, finished with fine quality pearl buckles. Not a belt in the lot worth less than 25c, most all are our regular 35c and 50c lines. All to go at one price, MONDAY, YOUR CHOICE AT.....

19c

Hand Painted Cushion Slips, Best 35c Quality

Monday Only at This Price Each

18c

Brighten up that bare-looking corner with one of these. Liberal reductions on about 300 dozen hand-painted Pillow Tops present the opportunity to do so at little expense. Monday morning we place on sale a great assortment; exquisite specimens of lithography and hand-painting; made of heavy canvas cloth, finished on three sides, all ready to use; all new designs; pansies, grapes, roses, sunflowers, violets, etc., etc.; this item will interest hundreds of economical housekeepers, as good values as we quote certainly should. OUR REGULAR 35c GRADE. SPECIAL 18c FOR MONDAY AT.....

SEE MONDAY EVENING PAPERS. Take a good look in our windows and come early in the day.

Tuesday for Extraordinary Bargains

IN THE FOLLOWING DEPARTMENTS.

Wash Goods, Domestics, Muslin Underwear and Women's Ready-to-Wear Garments.

Three Days'

SEE TUESDAY EVENING PAPERS. Take a good look in our windows and come early in the day.

Wednesday for Extraordinary Bargains

IN THE FOLLOWING DEPARTMENTS.

Ribbons, Embroideries, Dress Goods, Shoes and Men's Furnishings.

Three Days'

