

We can use a hundred more thoroughly experienced and trustworthy saleswomen in the different departments of our store. Apply to Superintendent at his office on first floor. Experience must be a qualification—none others need apply



STORE OPENS AT 8 A. M.

STORE CLOSSES AT 6 P. M.

# THE OLDS, WORTMAN & KING STORE

THE "DIFFERENT STORE"

GOOD EVENING

5TH, 6TH, WASHINGTON STS.



Now It's But 15 Days to Christmas—and the "Boss" at Olds, Wortman & King's Is Santa Claus Himself!



We've simply turned everything over to him from the great spacious main floors of our three buildings where the immense stocks of all that's newest and most novel for Christmas fill the counters and showcases that border wide and roomy aisles, up to "Toyland" on Fourth Floor, the romping ground of Portland's sturdy, happy youngsters—lads and lassies. Santa is running things to suit himself—or better, as he would say, "to suit everybody"—and he's going to run every nook and corner and cranny of this great store right up to and including Christmas eve. His enthusiasm has infected everybody, if possible, with even more "bustle and go" and more of a "do-things-right spirit" than ever, and is making generosity and good will the keynote of this "Different Store's" every transaction. We want you to share the pleasure of these earlier Christmas shopping days with the store—and especially urge you to begin your planning tomorrow—if you haven't already started to buy for Yuletide giving—for if you drop back among the laggards you'll find yourself in a last-moment crush and rush that will deprive you of much of the actual joy of shopping comfortably and leisurely for the wanted "Christmassy" things. To get full enjoyment—SHOP EARLY IN THE DAY. KEEP TO THE RIGHT. CARRY SMALL PARCELS WHENEVER CONVENIENT. SEE THAT YOUR NAME AND ADDRESS ARE TAKEN CORRECTLY—all this with the assurance on our part that with increased space, increased elevator capacity, increased sales-force, increased delivery and increased Christmas stocks, we shall render better service than in any former year. Don't put off the Christmas shopping another day—come tomorrow.

## EXTRA! EXTRA!! EXTRA!!!

TREMENDOUS SENSATION IN WOMEN'S CLOTHING CIRCLES! ALL PRECEDENTS SMASHED! A DETERMINED DECISION THAT WILL STIR UP THE WATERS OF THE WOMAN'S APPAREL TRADE MIGHTILY! ALL TRADITIONS UPSET—THE CLOCK TURNED AHEAD—WOMEN'S NEW AND STYLISH

### Suits & Raincoats

For THREE Days at LESS Than January Prices

Grand Salons of Dress—Second Floor.

No excuse for waiting now, prices will never be lower: Get three weeks' extra wear for your money by getting the Suits and Raincoats now. Tomorrow we shall depart from the beaten path and hold the greatest sale of all the year in the Suit and Wrap Salons. Usually stores wait until after Christmas to rid themselves of the winter stocks of clothing. As we are leaders in everything that pertains to better storekeeping, we shall open a new path tomorrow thro' which others may trail, but no other store will even attempt to match the values we shall offer. MAKE US PROVE IT. Without waste of words in detail, without wading thro' any shallows, we plunge deep into a clear, clean and concise statement of our matchless offering for the next three days, opening tomorrow morning at 8 o'clock, continuing until closing time of Saturday night. We have selected



200 Handsome New and Stylish Suits to Sell at Half-Price

The very smartest of the season's styles, all from the best makers in New York, splendidly tailored and fashioned in exquisite workmanship by the most skillful men tailors known to clothes-craft. AND ALL MADE IN CLEAN, SANITARY WORKSHOPS UNDER THE STRICTEST OF HEALTHFUL CONDITIONS. Rich broadcloths, handsome chevots and smart mixtures in all the wanted colors favored this season by Fashion's devotees. Values from.....\$15 to \$50

The above will positively be a distribution by this store of the greatest values in suits ever given by any Portland store.

FOR THREE DAYS YOU MAY SELECT ANY SKIRT IN THE HOUSE AND PAY US THREE FOURTHS THE PRICE —IN OTHER WORDS, EVERY SKIRT IN OUR STOCKS AT ONE FOURTH OFF!

Handsome, Swagger Raincoats at a Fourth Discount For THREE Days Only!

A convention of beauties. Garments fit for wear at almost any occasion and in any weather. Stunning styles in very latest and trimmest effects. Beautiful water-proofed silks in rich black and all favorite colors, embracing blues, tans, reds, greens and grays. Our entire stock of these indispensable garments is included, by far the greatest showing in Portland, and probably on the coast. Values from \$25.00 to \$45.50, all in one grand sweeping slaughter for the next three days—Thursday, Friday and Saturday, at.....A FOURTH OFF

#### MALE QUARTETTE

IN A CHRISTMAS CAROL  
First Floor—Sixth Street Annex.

\$2 Golf Shirts \$1.49  
A line of Men's New Golf Shirts, in black and white effects, with pin stripes and figures, cuffs attached, coat style; regular value \$2. Special, each.....\$1.49  
Men's \$1.25 Underwear 96c.  
A line of Men's Underwear, two thirds wool, in a brown Vicuna shade, splendid for wear; regular value \$1.25. Special, the garment.....96c.  
Men's 75c Suspenders 59c.  
A line of Men's New Xmas Suspenders, put up in a pretty, fancy box; regular value 75c. Special, the pair.....59c.  
Men's 50c Silk Handkerchiefs 35c.  
A line of Men's Fancy Colored Silk Initialed Handkerchiefs, also White Handkerchiefs with silk initials and colored borders; regular value 50c. Special, each.....35c.

#### BEWITCHING DESIGNS IN THESE Radiant Xmas Ribbons

And One Needs So Many Ribbons for So Many Uses at This Time.  
50c Luster Faillette Ribbon for 33c.  
A very attractive special in Ribbons is this one we offer you, and we expect to sell thousands of yards of these All Silk Luster Faillette Ribbons; our 50c value. Special sale price, the yard.....33c.

#### Remarkable Sale in That Wonderful Millinery Store of Ours

"Bijou Salons"—Annex—Second Floor.  
FRENCH FELT HAT SHAPES AT HALF PRICE

This millinery shop of ours "runs" the year round—we know no "off" season here; just now we're showing big assortments of all that's new in holiday head-gear for women who want a change oftener than once a season. We're showing the same styles that Broadway and Avenue shops are showing today in New York, and at lesser prices than in the metropolis. Tomorrow's special feature will be the offering of all of our fine French-felt shapes, comprising the swellest and highest grade hats made by makers of world-wide fame. Most of these shapes are exclusive with us, locally, and some have but recently arrived from New York designers. All wanted colors are represented, including navy, browns, grays, greens, reds, pale blues, tans, etc., also plain black or white. Choose as freely as you will tomorrow. Any and all are.....HALF PRICE



#### An Unexpected Turn Has Brought You These Surpassing SHOE Values

Now's the time to buy Shoes. The shrewd time to buy is when the seller is anxious to sell. We've a lot to do to get the shoe stocks in good shape for the new year. Sharp reductions are in order—some plump saving too big to be missed. Read:

Women's \$3 and \$3.50 Shoes for \$2.69.  
Women's Fine Shoes, made from best selected vici kid, with French matt kid tops. Are hand sewed and correct in every detail. We have these shoes with either turned soles for dress or stout soles for street wear; our \$3 and \$3.50 values. Special sale price, the pair.....\$2.69  
Women's \$3.50 and \$4 Shoes for \$2.79.  
Some discontinued lines of Women's Fine Shoes, made by Laird-Schober Co., Philadelphia, and Helmers & McKensie, Cincinnati, Ohio. These shoes are in all styles, both lace and button, and either thin or heavy soles. They have never sold for less than \$3.50, \$4 and \$6. Special sale price, the pair.....\$2.79  
Women's \$5 Shoes for \$3.97.  
Women's high grade hand turned Dress Boots of patent Idea kid, with Louis XV heels. They are of superior quality and make and are manufactured by Wright & Peters, a famous shoe firm of Rochester, New York; our regular \$5 value. Special sale price, the pair.....\$3.97  
Women's and Children's Jersey Leggings. Women's Black Jersey Leggings, full length. Priced at, the pair.....\$1.19  
Women's Black Jersey Leggings, three-quarter length. Priced at, the pair.....79c  
Children's Black Jersey Leggings, full length. Priced at, the pair.....69c  
Children's handsome Chinchilla Leggings, in white, tan and dark blue. Priced at, the pair.....\$1.24  
Men's \$5 and \$6 Shoes for \$4.49.  
Men's English grain high top Lace Shoes, with waterproof viscolized soles, double to the heels; our \$5 and \$6 values. Special sale price, the pair.....\$4.49  
Boys' Shoes.  
Boys' all solid leather Shoes, made from the best box calf, with oak turned soles; will stand the damp, rainy season and not rip; guaranteed—  
Sizes 10 to 13; regular value \$1.75. Special, the pair.....\$1.29  
Sizes 13½ to 2; regular value \$2.00. Special, the pair.....\$1.49  
Sizes 2½ to 6; regular value \$2.50. Special, the pair.....\$1.89

#### BUSY BUSTLING SHOPS On Fourth Floor. THE GREAT FACTORY-END SALE OF Handsome Lace Curtains

A STAR ATTRACTION!  
Regular \$1.00 value. Special, pair... 78c  
Regular \$1.25 value. Special, pair... 95c  
Regular \$1.35 value. Special, pair... \$1.05  
Regular \$1.50 value. Special, pair... \$1.20  
Regular \$2.00 value. Special, pair... \$1.57  
Regular \$2.25 value. Special, pair... \$1.78  
Regular \$2.50 value. Special, pair... \$1.98  
Regular \$2.75 value. Special, pair... \$2.15  
Regular \$3.00 value. Special, pair... \$2.35  
Regular \$3.25 value. Special, pair... \$2.50  
Regular \$3.50 value. Special, pair... \$2.68  
Regular \$3.75 value. Special, pair... \$2.89  
Regular \$4.00 value. Special, pair... \$3.10  
Regular \$4.50 value. Special, pair... \$3.50

#### A GRAND CHRISTMAS SALE OF Dainty 'Kerchiefs

First Floor Shops.  
Ladies' Handkerchiefs.  
Of fine sheer Shamrock Lawn, with ¼ and ½-inch hems; our 20c value. Special at, the dozen.....\$1.25  
Ladies' Handkerchiefs.  
Of pure linen, hand embroidered, unlaundered; our 35c value. Special sale price, each.....25c  
Ladies' Hand Embroidered Linen Handkerchiefs.  
Very dainty. Special at, each.....12½c  
Ladies' Hemstitched Handkerchiefs.  
Of Richardson's manufacture, fine sheer linen, with ¼ and ½-inch hems; our regular 25c value. Special at, 3 for 50c

#### Jollity Reigns in Toyland and Dollville

Fourth Floor  
A QUIBBLE:  
"You cannot eat your cake and have it still."  
Some tricky men who hold this statement true  
Apply it in another way. They feel "You cannot give your word and keep it too."  
But we'll give our word—AND KEEP IT, TOO, with our little friends, that we'll



show them the biggest assortments of the newest things from playland that were ever shown under any store roof in the northwest. Being readiest—being best ready—we get more and more of the Christmas work to do each year. If Santa Claus fills his pack here, little friends, remember he'll fill it best. In our anxiety to be ready we sent a skilled toy man on a three thousand-mile trip. He found many toys and conjured some himself, these he gave orders to have made up, away over in the forests of a German province that is populated with toy makers. And the toys have arrived—just as we arranged for them to arrive—months ago—in time for Christmas. When you write to Santa just tell him about this. We think he knows it, but it won't hurt to remind him, anyway. Come up tomorrow and romp thro' the great Christmas shops. Never mind about buying—unless you wish. But come up and see the sights—they're worth coming miles to see. See the Musical Toys:  
Boys' Drums, up from 35c to \$6.50.  
Child's Pianos, 25c to \$24.  
Glockenspiels, 8c to \$1.25.  
Tambourines, 25c and 35c.

Musical Boxes, 25c to \$1.50.  
Accordions, 50c to \$2.75.  
Whistles, 5c up.  
Banjos up to \$1.75.  
Viols up to \$6.00.  
Flutes and Harmonicas, 8c to \$1.00.  
Musical Tops, 8c to 25c.  
And an immense variety of other musical toys, too many for detailed mention, at mites of prices for Christmas shoppers.

#### Special Values in Toyland

Fourth Floor.  
\$1.25 Building Blocks 95c.  
Van Building Blocks, amusing for the children; can make bridges, tunnels, castles, figures, letters, etc.; regular value \$1.25. Special, per box.....95c  
75c Games 55c.  
New Combination Games, including game of Pushkins, Spoon and Egg Race, Peanut Race, Pillow Dex, Young American Target, all in one box; regular value 75c. Special.....55c  
15c Musical Tops 9c.  
Large embossed, nickel finish Musical Tops; regular value 15c. Special, each 9c

#### STIRRING VALUES IN THAT GREAT STOCK-REDUCING

### Sale of Handsome Silks

Fifth Street Annex—First Floor.

There's a pertinent suggestion of a new silk gown for "her" Christmas gift in this sale. The advice and assistance of our expert silk-folk is yours for the asking. Share the values while they're here. Silks will be higher another season. Suppose you save by buying now, even tho' you fold the silks and put them carefully away for future making up. Here's



#### STYLISH, DEPENDABLE SILKS IN A DRASTIC CLEAN-UP

Buy "Her" a Dress Pattern for Xmas. Thousands of yards taken from our stock to be sold at prices less than the cost to manufacture. These are not an accumulation of old silks carried over from season to season, but every yard is this year's goods. The lot consists of plain Louisiana, plain Pongee, plain Wash Taffeta, neat White Figured Silks, Figured Colored Foulards, Novelty

Plaid Silks, neat Figured Chiffon Taffeta, neat Figured Checked and Striped Louisiense, plain and changeable Beau de Cyme. This immense collection you will find in Silk Annex on bargain tables, divided in three big lots—  
Lot No. 1 at 56c per Yard  
Lot No. 2 at 48c per Yard  
Lot No. 3 at 83c per Yard