

OPEN HOUSE AGAIN NEXT SATURDAY NIGHT

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We wibh to talk to you about a piano Grand piano ${ }^{-1}$ Maton \& Hamlin

This particular piano was awarded a Gold Medal by the "Medal Jury" of
the Lewis and Clark Exposition. the Lewis and Clark Expositio

This Gold Medal Grand stood in our

Prom Musicians from all quarters of the
All world visited our display and many \& Hamlin Grand.

Artistic folk, you know, are apt to go them.

Nothing but a phonograph could faith fully reproduce the good things said

We are just as enthusiastic as any of

Whoever hears its rich, singing, $v$ brant voice will partake of our enthu
siasm and understand why we devote this large space to a talk about one instrument.

Whether or not you think of buying this "Grand," or any other piano, come in and see it; listen to its sweet, al-
most human tone. You will have had the pleasure of hearing the best tha the instrument-makers' art can produce.

The regular price of this Mason \&
Hamlin Grand is.............. $\$ 900$ We will sell it for................... $\$ 8980$
W900

There is not a scratch on it. It has been declared a perfect instrument by and by musicians who have played upon it.

Come in and ask to see this piano,
whether you think of buying or not. We have these other especial bargains to offer today

A $\$ 600$ Everett Upright, just as good as new but a little shop-worn. Present
selling price ................... $\$ 880$

A brand new Kingsbury, scratched in handling; regular price........ $\$ 375$
Present selling price........... $\$ 235$ A Conover Upright, regular price .......................... $\$ 850$
Present selling price.......... $\$ 385$

If you do not live in Portland an want a piano, write us or wire and we from us just as safely as if you were

The word of the otdest, largest and strongest piano and organ house in the Pacific Northwest is as good as a
bond. Write us if you are interested.

## Allen \& Gillber-Ramaker Co

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## The Sohmer

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