

THE WAGE-EARNERS' SALE

Corner Third
and
Burnside Sts.

THE HUB

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ANOTHER TELLING STROKE IN MODERN METHODS. This store stands alone on the entire coast in its fight against the 100 per cent profits of the clothing ring—on the alert and equal to the occasion. We have succeeded in securing thousands upon thousands of dollars' worth of fine goods from the strike-bound manufacturers of Chicago, at the lowest prices ever known. The Hub will make a showing of bargain giving that will strike terror to the high price clothing stores that hob-nob for 100 per cent profits. This establishment has the support of the entire intelligent and thinking classes. Our name for fearless, dare-devil price-cutting, is a by-word in every home in and near Portland. The name Hub appears on more people's clothing worn in the city of Portland than any other two stores combined. This WAGE-EARNERS' SALE is the best, greatest and grandest display of fine Clothing, Hats, Furnishings and Shoes ever made, and will bring more thrifty people to this establishment than ever attended a sale in all Oregon.

We Want

Our friends, the workingmen, to read every word this page contains. We had at first intended to print a new picture of the newly remodeled Hub in this space, but on second thought decided to employ it in urging our thousands of acquaintances not to miss a SINGLE SENTENCE we have written for this bold announcement.

the picture we will show each visitor

Will be that of the lowest prices for first class clothing the United States of America has known since the calamities attending the last Black Friday that brought misery to so many thousands. This sale, however, will

BRING JOY TO EVERY MAN AND YOUTH WHOSE COUNTENANCE BRIGHTENS OUR HANDSOME STORE. BE SURE AND READ THE NOTE AT THE BOTTOM OF THIS PAGE.

2,000 Men's Suits

Since this century began there has been no time that spot cash spoke in so strong terms as during the great strike now on in Chicago. City clothing trade is ruined in that town for this season—wholesale houses have no hope of any further orders for this season, manufacturers having on hand big stocks are forced to sell and not gamble on future prospects. The Hub with its cold cash bought over \$50,000 worth of their choicest products at prices that enable it to give the wage-earner a bargain sale such as will make The Hub the store of all stores to secure your summer outfit.

\$7.50

Will secure your pick and choice of 1,000 single or double breasted Suits, hand-tailored, in all wool or worsted materials, black, blue, grays, also dark mixtures. Plaids, stripes, checks and overshorts. These suits were made by the best wholesale tailors to retail at not less than \$12.50 to \$15, and that is what you have to pay for the same goods bearing the same manufacturers' labels in any store in this city.



\$11.50

For \$18 and \$20 Suits, and there are over 1,000 to select from. No old-timers, but the very newest and most desirable spring and summer styles, imported materials, tailored, trimmed and styled to perfection. The new grays in over 20 patterns. Black, blue unfinished worsteds and serges. Extra quality chevots, Tibets, cassimeres, homespuns, etc. This lot of suits stands head and shoulders above any two stocks shown in this city from \$18 to \$20, but The Hub leads the way in the clothing business and fears no clique or clan and gives fine quality goods as low as any reliable establishment from Portland, Maine to Portland, Oregon.



Hats

We could fit out an army and then have thousands left. This department is a wonder and tears down all high prices on standard makes of Hats. The others don't like us—we are glad of it. We will continue to knock out big profits on hats. For this great sale:

95c WILL TAKE ALL STYLES OF \$2 HATS, light or dark colors, soft or stiff, broken lots.

\$1.45 DUNLAP, KNOX AND MILLER SHAPES, both soft and stiff hats, in black, brown, grays, tans, ash, etc. These hats are the very latest. You save just \$1.05 as they are all \$2.50—you'll know it by the brands.

\$2.45 FOR \$3.50 AND \$4 SOFT AND STIFF SHAPES, counterparts of Stetson, Knox and Miller styles, in all the prevailing styles and colors. If you pay one cent more for a hat than \$2.45 during this sale you are throwing money away.

25¢ For 50c Summer Cloth Hats.
50¢ For 75c Summer Cloth Hats.

100 Dozen Straw Hats at Just ½-Value, 25c, 50c, \$1, \$1.25, \$1.50



Shoes

No department in this big store has done so much to bind the people to us as our Shoe Department. The leading brands will always be found, the best

and latest styles in endless variety. This Wage-Earners' Sale will give you a saving of from \$1 to \$1.65 on any brand of shoes you select. The entire shoe stock is included in this sale.

\$1.45 FOR \$2.50 VALUE. CALF, BOX CALF, solid leather clear through. They come in 20 styles of last and toe, sizes 5 to 12.

\$2.35 FOR ALL QUALITIES OF \$3.50 SHOES. Bluchers, Bals, Congress or Low Cut. Tan or Oxford, in vici, cordivan, colt, calf and extra quality velours.

\$3.35 FOR CHOICE OF ALL-HAND GOODYEAR WELTS, in patent vici, French calf, Baby Burro \$4.50, \$5 and \$6 extra quality Prize Medal Shoes. There is no finer footwear made than The Hub sells, and when we announce a cut in this department it is the signal for a rush of shoe buyers.

MEN'S FURNISHINGS

The largest and most select stock in the city of high-class fixings for men.

Section No. 1—SHIRTS

39c FOR ALL STYLES OF WORKING SHIRTS, in black sateen, madras, etc., also golf and negligee shirts, in plain and fancy colors. This is the price at which we clear out all our regular 50c shirts and the small lots of 65c and 75c ones.

49c FOR 85c AND \$1 GOLF AND NEGLIGENCE SHIRTS. We secured over 500 dozen from a big Chicago wholesale house at nearly Half Price—you get the benefit.

69c FOR SELECT STYLE OF \$1 AND \$1.25 SHIRTS. Those handsome madras, penang, brilliantine and mohair, in fancy or plain colors; negligee or golf.

99c THE BEST—THE VERY BEST \$1.50 AND \$2 SHIRTS that man can make or money can buy. The leading brands in the choicest styles—silken, mohair, silk bosom, etc., golf, negligee and stiff bosoms; more than 100 styles.

Section No. 2—UNDERWEAR

We have secured 400 dozen from the Mills' Agents at prices that enable us to sell at less than regular wholesale prices.

19¢ For a splendid 35c quality, in beautiful colors.

39¢ For the regular 50c and four styles of 65c and one style of 75c Underwear.

49¢ For choicest of 75c grades and several styles of 85c and \$1 Underwear.

69¢ For choicest styles of \$1 and several styles of \$1.25 Lisle and Balbriggan.

99¢ For select styles of \$1.50 and four styles of \$1.75 imported French and English weaves, novelties and staples.

Section No. 3—SUSPENDERS

15¢ For all qualities of 25c Suspenders.
25¢ For all qualities of 40c Suspenders.
35¢ For all qualities of 50c and 60c Suspenders.

Section No. 4

SOX, HANDKERCHIEFS and NECKWEAR

3¢ For white half-inch hemstitched Handkerchiefs.
5¢ For all kinds of 10c Handkerchiefs.
9¢ For 15c and 20c qualities of Handkerchiefs.
15¢ For pure Irish Linen 25c Handkerchiefs.
8¢ For 12½c light or medium heavy Sox.
12½¢ For all kinds of 20c Sox.
19¢ For 25c and 35c Lisle, Balbriggan and Wool Sox.

NECKWEAR

10¢ For choice of 100 dozen Pure Silk 25c Bows.
25¢ For choice of all our extra quality Tecks, Bows, Four-in-Hand Silk Neckwear.

Stockroom Samples FINE SUIT CASES

\$1.00 For \$3 qualities; **\$2.00** For \$4 qualities.
\$3.00 For \$5 and \$6 qualities; **\$4.00** For \$8 and \$10 qualities.

Children's Suits

We are compelled to give up the Children's Clothing Business on account of our rapid growth and need of the space for men's suits during this great Wage-Earners' Sale.

95c WILL TAKE CHOICE OF 200 ALL-WOOL \$2.50 AND \$3 SUITS, splendid styles, sizes 3 to 8 years. Mothers, secure early choice—they will go fast.

Men's Pants

If there is a Pair of Pants in this sale that is not worth more at regular wholesale prices than we are selling them for in this great Wage-Earners' Sale, we do not know our business. But we bought them at a great bargain and they go as we bought them.

\$1.45 BUYS A SPLENDID PAIR OF \$2.50 PANTS. There are more styles in this lot than you would wish to examine. Every one of them right from the big manufacturers of Chicago, where trade is paralyzed and Hub cash secured them at The Hub's price.

\$2.45 YOU MEN that toddle up to \$5, \$6 and \$7.50 tailors for your trousers must see this gorgeous assortment. More than 100 styles, made to retail at \$4 and \$4.50, then you'll know why The Hub is at the top of Portland clothing houses.

REMEMBER THIS:

THE HUB DOES AS IT ADVERTISES and is not timid about stating what it does. We stand fearless and alone, doing the most extensive Men's Apparel business in the city. There is a reason for it—underselling the clothing ring of this city is what did it. Our volume of trade has outgrown our present quarters fronting 100 feet on both Third and Burnside streets. It is impossible for us to secure more room. We are compelled to employ two separate and distinct sets of high class salespeople and keep our big store open every evening till 9 o'clock and Saturdays till 11 o'clock, in order to properly care for the extensive and fast-growing patronage. By remaining open every evening we are better able to care for the wage-earning class—the rock and backbone of the success of The Hub—the store that never fails to satisfy and keep its promises to the general public.

THE BEST LIGHTED STORE IN ALL AMERICA!