

Olds, Wortman & King

The "Different Store"

Olds, Wortman & King

Portland's Style Shop

Olds, Wortman & King

# The Bishop, the Bargain Table and This Store

## A POST-SUNDAY SERMON FOR MONDAY STORE NEWS READERS

His reverence, Bishop Potter, in a recent talk before the Consumers' league, declared: "You cannot buy anything on the bargain counter without finding on it, if your eyes are sharp enough, a stain of blood somewhere." Whatever may be our agreements with or differences from that reverend gentleman in many matters is not for discussion here. We must all allow, however, that the bishop is a high minded, pure principled man and believes thoroughly and sincerely in all he does and says. A broad gauge man in the highest sense and imbued with deepest intellectuality and practical Christianity. However, like us all, weak mortals, he is but human and shares with us the heritage of all humanity—the art of making and saying mistakes. We take exceptions to the reverend gentleman's remark as above quoted. If the reverend doctor knew as much about modern storekeeping as he knows about religion he wouldn't have said what he did, sacrificing truth to epigram.

# The Facts in the Matter Are

That the price of goods on the bargain counter and the price originally paid for them have very frequently no relation. The bargain counter is replenished, not with goods made cheap by extortion from the worker and consequently sold cheap to the dealer, but with goods that the manufacturer or retailer is, for various reasons, ready and willing to sell at a sacrifice. Under this heading comes goods perhaps slightly mused, articles whose season is closing with a maker but really only opening with the retailer, ends and oddments of lines, and lines which the manufacturer or retailer is ready to go out of. IT REQUIRES LITTLE ARITHMETICAL KNOWLEDGE to figure that if a hundred dozen of an article has been sold at a profit, the dealer may well afford to let a remnant of a few dozen go at bargain prices and still be ahead on the transaction. Again, stores of largest output always stand to get greatest bargains, and most of them. Just as the hundreds of streams, creeks and rivulets flow into a river and the river, in turn, into the sea, so does a store like the OLDS, WORTMAN & KING organization distribute the greatest quantity of good merchandise sold at less than usual prices. BARGAINS—the real—are a legitimate outcome of present day methods of production. THE OLDS, WORTMAN & KING definition of a bargain is—Something desirable and worth its full value, but which is priced for less. The addition of the Sixth street Annex Stores this week makes this PORTLAND'S LARGEST STORE. It has always been its best. We print today another page of DEPENDABLE, WANTED BARGAINS, which, added to yesterday's full page catalogue, forms THE MOST STUPENDOUS LIST OF BARGAINS EVER PRINTED BY A PORTLAND STORE.



PORTLAND'S LARGEST, FOREMOST STORE.

THE RIGHT REV. BISHOP POTTER.

### SPECIAL "MOVING SALE"

### Dinner Sets



THIRD FLOOR.

Every set in the house at SPECIAL SALE PRICES to save moving into the new Sixth-Street Annex this week.

- DECORATED ENGLISH SEMI-PORCELAIN DINNER SETS—**
- 50-piece Dinner Sets, value \$5.20, special at \$3.24
  - 60-piece Dinner Sets, value \$6.00, special at \$4.20
  - 100-piece Dinner Sets, value \$10.00, special at \$7.51
- OLD BLUE ENGLISH DINNER SETS—**
- 50-piece Dinner Sets, value \$7.50, special at \$5.25
  - 60-piece Dinner Sets, value \$8.50, special at \$6.25
  - 100-piece Dinner Sets, value \$14.50, special at \$10.45
- ENGLISH SEMI-PORCELAIN DINNER SETS—**Neatly traced with gold, new, fancy shapes—
- 50-piece Dinner Sets, value \$8.10, special at \$5.70
  - 60-piece Dinner Sets, value \$9.50, special at \$6.75
  - 100-piece Dinner Sets, value \$16.10, special at \$12.40
- AMERICAN SEMI-VITREOUS DINNER SETS—**Chrysanthemum decoration in pink and green, with gold-traced handles and knobs—
- 50-piece Dinner Sets, value \$8.25, special at \$5.80
  - 60-piece Dinner Sets, value \$9.50, special at \$6.80
  - 100-piece Dinner Sets, value \$15.75, special at \$11.50
- GERMAN CHINA DECORATED DINNER SETS—**
- 100 pieces in set, value \$20, special at \$15.00
- FRENCH CHINA DECORATED DINNER SETS—**
- 100 pieces in set, value \$27.50, special at \$21.00
- OUR ENTIRE LINE OF HAVILLAND DECORATED CHINA, OPEN STOCK PATTERNS, EITHER IN SETS OR SEPARATE PIECES, AT SPECIAL SALE PRICES.

### A RARE BARGAIN IN THE WORLD'S BEST

### Corsets

IN THE ROYAL WORCESTER SALONS.

Fifth-Street Annex.

Three very stylish and desirable numbers from discontinued lines of the famous Royal Worcester Corsets, the finest models in the world for wear of American women, in the popular "Bon Ton" design, with medium high bust and full over hips—colors black, drab and white; the best \$5.00 models, special at the

PAIR \$3.60



### A GREAT CLEARANCE SALE OF

### Baby Go-Carts

FOURTH FLOOR.

- Go-Carts with patent foot brake, anti-friction wheel fasteners, cushion rubber tires, complete with parasol and cushion and all latest, newest improvements, reduced as priced—
- Best \$10.00 Go-Carts, today \$6.95
  - Best \$11.00 Go-Carts, today \$8.75
  - Best \$12.00 Go-Carts, today \$11.75
  - Best \$20.00 Go-Carts, today \$15.50
  - Best \$25.00 Go-Carts, today \$19.75
  - Best \$30.00 Go-Carts, today \$24.50
  - Best \$35.00 Go-Carts, today \$29.50
  - Best \$40.00 Go-Carts, today \$34.50
  - Best \$45.00 Go-Carts, today \$39.50

**50¢ FOR VALENCIENNES LACES WORTH 1 1/2 TO 2 1/2**  
100 yards of wide Valenciennes Laces, with insertions to match, 3 to 5 inches wide, very suitable for trimming fine underwear and worth from 1 1/2 to 2 1/2 the yard; special for tomorrow and while it lasts at the yard.

**10¢ FOR VENISSE HANDS WORTH 50¢**  
A lot of Bone and Cream Venise Bands from 1 to 3 inches wide, also some in white, all worth 50¢ the yard; special for tomorrow at yard.

### A Monster Comparison Sale of Silks and Dress Goods

IN THE FIFTH STREET ANNEX—FIRST FLOOR. COMPARE THE VALUES—COMPARE THE PRICES WITH ELSEWHERE STORES—EVERY FORMER EFFORT ECLIPSED! EVERY SALE SURPASSED! READ THE VALUES.

- SILK SPECIALS**
- Regular \$1.00 all pure Silk Crepe de Chine, in black, white, ivory, cream and all evening and street colors, including all the new shades, such as fox, onion, copper, apricot and the new greens, the best \$1.00 value sold in America; special, per yard \$70¢
  - \$1.00 all silk Princess Crepe, excellent wearing and washable silk, all good colors in the assortment; special, per yard \$80¢
- BLACK AND COLORED DRESS GOODS**
- Every piece of plain and fancy Dress Goods radically marked down for this week's selling, in addition to the Extra Specials.
- EXTRA SPECIALS**
- Regular \$2.00 Novelty Tailor Suitings; special \$1.45
  - Regular \$1.75 Novelty Tailor Suitings; special \$1.45
- The largest assortment and best values in the city at the regular prices.

### The Dress Goods and Silk Stores

- ARE HONEYCOMBED WITH BARGAINS FOR TUESDAY. A GREAT TWO-DAY SALE OF DRESS FABRICS IN THE FIFTH-Street Annex, First Floor.
- \$12.50 and \$19.75 Imported French Suit Patterns, in all the latest colors and styles, for two days only, choice each \$12.75
  - \$2.50 and \$3.00 French Camelshair, short napped, in wanted colors, good weight for tailored suits; special yard \$1.40
- Black English and French Broadcloths and Camelshair Suitings**
- 54-inch, regular \$4.00 value; special, yard \$3.30
  - 54-inch, regular \$4.50 value; special, yard \$3.75
  - 54-inch, regular \$5.00 value; special, yard \$4.10
  - 54-inch, regular \$5.50 value; special, yard \$4.60
  - 54-inch, regular \$6.00 value; special, yard \$5.10
  - 54-inch, regular \$6.50 value; special, yard \$5.60
- CAMELSHAIR SUITING**
- 52-inch, regular \$2.00 value; special, yard \$1.40
  - 52-inch, regular \$2.50 value; special, yard \$1.90
  - 52-inch, regular \$3.00 value; special, yard \$2.40
  - 52-inch, regular \$3.50 value; special, yard \$2.90
  - 52-inch, regular \$4.00 value; special, yard \$3.40
  - 52-inch, regular \$4.50 value; special, yard \$3.90
- Silks for Tuesday—Extra Specials**
- New rich Marseilles Peau de Cygne, this season's richest and newest Silk, very high, silky finish, splendid wearing Silk for waists and suits; Fashion's latest; in black, white, cream and all colors; special, per yard \$4.00
  - We especially wish to call your attention to the new colors we are showing in Crepe de Chine, Peau de Oignon, Fox, Copper, Onion, Apricot and the new Greens at \$1 per yard, as well as a full color assortment in the more staple shadings.
  - Regular \$1.00 Fancy Suit Silks in a large assortment of styles and colors, all new and good wearing qualities; special for all week, if they last, per yard \$65¢
- SEE WINDOW DISPLAY.

### STUNNING NEW MILLINERY

- SALONS—SECOND FLOOR.**
- Exclusive Millinery Modes are here—rich pickings. There's an elegance and individuality to this store's millinery that appeals to fashionable women. This season, where so much depends upon artistic effect and blending of colorings, the true merit of the real artist is readily recognized in the OLDS, WORTMAN & KING creations.
- SILK VELVET TURBANS**
- A special feature of tomorrow's showings will be an exclusive assortment of these new and very stylish Turbans, shirred velvet shape, very rich and full in appearance, and requires little or no trimming. Becoming to all faces. In black, blue, brown and green. Tuesday at an extra special price of \$4.00
- BOYS' AND GIRLS' CAMPAIGN CAPS**  
ROOSEVELT OR PARKER
- Pretty Felt Caps, with celluloid visor and name of either presidential candidate across the front in gold letters on black enamel leather. Red, white or blue flannel. Special Tuesday only at \$2.50



### GRANDER THAN EVER BEFORE

- Edges in cambric and insertions; edges in nainsook and insertions to match; flounces in nainsook; corset cover embroidery in nainsook.
- Corset Covers in Swisses with heading top; wide embroidery flouncing for skirts, in cambric, nainsook and Swiss. Very swell, fine nainsooks and cambric edges and insertions for underwear. A gathering of the greatest values in these dainty, wanted trimmings ever offered in our city—positively.
- DIVIDED FOR RAPID-FIRE SELLING—STARTING TODAY—INTO EIGHT LOTS—Ticketed to go through this way—**
- All fair 30¢ and 30¢ values at \$24¢
  - All fair 35¢ and 35¢ values at \$26¢
  - All fair 40¢ and 40¢ values at \$28¢
  - All fair 45¢ and 45¢ values at \$30¢
  - All fair 50¢ and 50¢ values at \$32¢
  - All fair 55¢ and 55¢ values at \$34¢
  - All fair 60¢ and 60¢ values at \$36¢
  - All fair 65¢ and 65¢ values at \$38¢
  - All fair 70¢ and 70¢ values at \$40¢
  - All fair 75¢ and 75¢ values at \$42¢
  - All fair 80¢ and 80¢ values at \$44¢
  - All fair 85¢ and 85¢ values at \$46¢
  - All fair 90¢ and 90¢ values at \$48¢
  - All fair 95¢ and 95¢ values at \$50¢
  - All fair 1.00 values at \$52¢
  - All fair 1.10 values at \$54¢
  - All fair 1.20 values at \$56¢
  - All fair 1.30 values at \$58¢
  - All fair 1.40 values at \$60¢
  - All fair 1.50 values at \$62¢
  - All fair 1.60 values at \$64¢
  - All fair 1.70 values at \$66¢
  - All fair 1.80 values at \$68¢
  - All fair 1.90 values at \$70¢
  - All fair 2.00 values at \$72¢
  - All fair 2.10 values at \$74¢
  - All fair 2.20 values at \$76¢
  - All fair 2.30 values at \$78¢
  - All fair 2.40 values at \$80¢
  - All fair 2.50 values at \$82¢
  - All fair 2.60 values at \$84¢
  - All fair 2.70 values at \$86¢
  - All fair 2.80 values at \$88¢
  - All fair 2.90 values at \$90¢
  - All fair 3.00 values at \$92¢
  - All fair 3.10 values at \$94¢
  - All fair 3.20 values at \$96¢
  - All fair 3.30 values at \$98¢
  - All fair 3.40 values at \$1.00
  - All fair 3.50 values at \$1.02
  - All fair 3.60 values at \$1.04
  - All fair 3.70 values at \$1.06
  - All fair 3.80 values at \$1.08
  - All fair 3.90 values at \$1.10
  - All fair 4.00 values at \$1.12
  - All fair 4.10 values at \$1.14
  - All fair 4.20 values at \$1.16
  - All fair 4.30 values at \$1.18
  - All fair 4.40 values at \$1.20
  - All fair 4.50 values at \$1.22
  - All fair 4.60 values at \$1.24
  - All fair 4.70 values at \$1.26
  - All fair 4.80 values at \$1.28
  - All fair 4.90 values at \$1.30
  - All fair 5.00 values at \$1.32
  - All fair 5.10 values at \$1.34
  - All fair 5.20 values at \$1.36
  - All fair 5.30 values at \$1.38
  - All fair 5.40 values at \$1.40
  - All fair 5.50 values at \$1.42
  - All fair 5.60 values at \$1.44
  - All fair 5.70 values at \$1.46
  - All fair 5.80 values at \$1.48
  - All fair 5.90 values at \$1.50
  - All fair 6.00 values at \$1.52
  - All fair 6.10 values at \$1.54
  - All fair 6.20 values at \$1.56
  - All fair 6.30 values at \$1.58
  - All fair 6.40 values at \$1.60
  - All fair 6.50 values at \$1.62
  - All fair 6.60 values at \$1.64
  - All fair 6.70 values at \$1.66
  - All fair 6.80 values at \$1.68
  - All fair 6.90 values at \$1.70
  - All fair 7.00 values at \$1.72
  - All fair 7.10 values at \$1.74
  - All fair 7.20 values at \$1.76
  - All fair 7.30 values at \$1.78
  - All fair 7.40 values at \$1.80
  - All fair 7.50 values at \$1.82
  - All fair 7.60 values at \$1.84
  - All fair 7.70 values at \$1.86
  - All fair 7.80 values at \$1.88
  - All fair 7.90 values at \$1.90
  - All fair 8.00 values at \$1.92
  - All fair 8.10 values at \$1.94
  - All fair 8.20 values at \$1.96
  - All fair 8.30 values at \$1.98
  - All fair 8.40 values at \$2.00
  - All fair 8.50 values at \$2.02
  - All fair 8.60 values at \$2.04
  - All fair 8.70 values at \$2.06
  - All fair 8.80 values at \$2.08
  - All fair 8.90 values at \$2.10
  - All fair 9.00 values at \$2.12
  - All fair 9.10 values at \$2.14
  - All fair 9.20 values at \$2.16
  - All fair 9.30 values at \$2.18
  - All fair 9.40 values at \$2.20
  - All fair 9.50 values at \$2.22
  - All fair 9.60 values at \$2.24
  - All fair 9.70 values at \$2.26
  - All fair 9.80 values at \$2.28
  - All fair 9.90 values at \$2.30
  - All fair 10.00 values at \$2.32

### LACES—LACE SECTION, FIRST FLOOR—LACES

- A GREAT SALE OF ODDS AND ENDS IN KID GLOVES.**  
Glove Counter—First Floor.
- 98¢ FOR FINE KID GLOVES WORTH FROM \$1.25 TO \$2.00.**
- We have had a general sorting out of all the odd pairs of kid gloves we had in stock—all as good as they ever were. Styles correct and many different colors. ALL SIZES IN THE LOT.
- These Gloves consist of our regular
- 2-Clasp Hector at the pair \$1.15
  - 2-Clasp Fisher at the pair \$1.10
  - 2-Clasp Jovian at the pair \$1.10
  - 2-Clasp Mentona, undressed, at pair \$1.90
  - 2-Clasp Regatta at the pair \$2.90
  - 2-Clasp Griffin at the pair \$2.90
  - 2-Clasp Mocha at the pair \$1.15
- All go on sale Tuesday at the pair 98¢
- 75¢ FOR KID GLOVES WORTH \$1.00.**
- All our 2-Clasp Magnet Kid Gloves, over-seam sewed and padded fingers, a splendid \$1.00 glove; for Tuesday, special at the pair \$75¢

### SPECIAL "MOVING SALE" PRICES ON AUTUMN AND WINTER

### Footwear

- WOMEN'S \$5.00 SHOES FOR \$2.90—**Women's Fine Street Shoes, in patent leather or patent kid, matt tops, military heels, plain or tipped toes, welt soles, either button or lace, reg. \$5.00 value; special for Tuesday only at the pair \$2.90
- \$1.25 FOR SHOES WORTH \$1.75—**"Old Ladies' Comfort Shoes" with good broad toes, hand-turned soles and flat heels, either congress or lace styles, good solid comfort in these shoes, regular \$1.75 value; special for Tuesday only at the pair \$1.25
- 52¢ FOR SLIPPERS WORTH \$1.15—**Common Sense Comfort Slippers, with flat heels, broad toes and hand-turned soles, just the thing to wear around the house, regular \$1.15 value; special for tomorrow only at pair \$52¢
- \$2.08 FOR WOMEN'S \$5.00 SHOES—**Women's Patent Kid Shoes, with matt or dull tops, full Louis heels, hand-turned soles, neat toes, high arch lasts, five of this season's newest styles, very dressy shoes, regular \$5.00 value; special for Tuesday only at pair \$2.08
- \$2.74 FOR WOMEN'S \$4.00 SHOES—**Women's Shoes of Box Calf or Patent Colt, matt top, Blucher or Bal. style, flexible welt soles, medium toes, good high arched instep lasts, outside back stays, patent or stock tips, good shoes for winter wear, worth \$4.00; special for Tuesday, pair \$2.74
- \$1.68 FOR HOUSE JULIETTES WORTH \$2.50—**Juliettes, with rubber heels, for house or hospital wear, or for nurses, neat round toes, hand-turned soles, fine soft kid uppers, regular \$2.50 value; for Tuesday only at pair \$1.68

### Monster 2 Days' Sale of Women's Knit Underwear, Hosiery

- UNDERWEAR AND HOSIERY AISLES—1ST FLOOR.**
- WOMEN'S \$1.50 CASHMERE UNDERWEAR FOR \$1.19—**Women's Fine Cashmere Vests and Pants, white and blue-gray, silk tape and silk finish, long-sleeve vests, ankle-length pants, best possible \$1.50 value; for two days, Tuesday and Wednesday only, special at, garment \$1.19
- 55¢ FOR WOMEN'S COTTON UNDERWEAR WORTH 50¢—**Women's Jersey-Ribbed Winter-Weight Cream-Tinted Cotton Vests and Pants, splendid top quality; special for Tuesday and Wednesday only, each \$55¢
- WOMEN'S \$1.25 COTTON UNION SUITS FOR 95¢—**Women's Fine White Cotton Union Suits—"Merode"—high neck, long sleeves, and high neck, short sleeves, ankle length, reg. \$1.25 value; special at, suit, 95¢
- A FINE CHANCE FOR THE STOUT WOMEN.**
- \$1.15 FOR WOMEN'S "MERODE" UNDERWEAR WORTH \$1.50—**Women's Extra-Rise Merino Vests and Pants, white, extra silk trimmed, medium weight, long-sleeve vests, ankle-length pants, excellent \$1.50 value; special for two days only \$1.15
- 40¢ FOR WOMEN'S COTTON HOSE WORTH 75¢—**Women's Black Cotton Outside Hose, finished foot—our O. K. Importation—sizes 8 1/2 and 9 only, regular 75¢ value; special for two days only at pair \$40¢
- 55¢ FOR WOMEN'S HOSE WORTH 75¢ AND \$1.00—**Women's Black Cotton Hose, opera length, finished foot, full length, 75¢ and \$1.00 value; special for two days only at pair \$55¢
- 30¢ FOR WOMEN'S 50¢ HOSE—**Women's Black Cotton Opera-Length Hose, finished foot, regular 50¢ value; special at pair \$30¢
- 40¢ FOR WOMEN'S LISLE HOSE WORTH 75¢—**Women's Fine Luster Lisle Hose, with drop-stitch boots, full-finished, big 75¢ value; special for two days only at pair \$40¢
- MISSES' AND CHILDREN'S UNDERWEAR—**Misses' White and Silver-Gray Worsted Union Suits, Onetta style—a nice, soft garment—
- |               |     |     |      |      |      |      |      |      |      |      |
|---------------|-----|-----|------|------|------|------|------|------|------|------|
| Sizes         | 2   | 3   | 4    | 5    | 6    | 7    | 8    | 9    | 10   | 11   |
| Regular price | .50 | .75 | 1.00 | 1.25 | 1.50 | 1.75 | 2.00 | 2.25 | 2.50 | 2.75 |
| Special price | .50 | .55 | .60  | .65  | .70  | .75  | .80  | .85  | .90  | .95  |
- 60¢ FOR CHILDREN'S \$1.00 UNION SUITS—**Odds and ends in Children's Wool Union Suits, good value at \$1.00; special for two days only at, suit 60¢

### SPECIAL "MOVING" SALE OF

### Blankets and Rugs

- 50¢ FOR ORIENTAL LACES WORTH 75¢ AND \$1.00.**  
Oriental Net Top Laces, 5 and 8 inches wide, worth 75¢ and \$1.00; special for tomorrow at the yd. 50¢
- Also a lot of Net Bands at special prices.
- 40¢ FOR WOOL BLANKETS WORTH \$4.00—**Very fine all pure fleeced wool blankets, white with pink or blue borders. Full size, regular \$4.00 value; special at pair \$40¢
- 35¢ FOR WOOL BLANKETS WORTH \$3.50—**Heavy wool blankets, mottled gray in color, regular \$3.50 value; special at pair \$35¢
- ENTRANCE RUGS**
- \$1.25 FOR RUGS WORTH \$1.50—Synthetic Rugs, all sizes, regular \$1.50 value; special at \$1.25
  - \$2.25 FOR RUGS WORTH \$2.50—Synthetic Rugs, all sizes, regular \$2.50 value; special at \$2.25
  - \$3.25 FOR RUGS WORTH \$3.50—Synthetic Rugs, all sizes, regular \$3.50 value; special at \$3.25
  - \$4.25 FOR RUGS WORTH \$4.50—Synthetic Rugs, all sizes, regular \$4.50 value; special at \$4.25
  - \$5.25 FOR RUGS WORTH \$5.50—Synthetic Rugs, all sizes, regular \$5.50 value; special at \$5.25
  - \$6.25 FOR RUGS WORTH \$6.50—Synthetic Rugs, all sizes, regular \$6.50 value; special at \$6.25
  - \$7.25 FOR RUGS WORTH \$7.50—Synthetic Rugs, all sizes, regular \$7.50 value; special at \$7.25
  - \$8.25 FOR RUGS WORTH \$8.50—Synthetic Rugs, all sizes, regular \$8.50 value; special at \$8.25
  - \$9.25 FOR RUGS WORTH \$9.50—Synthetic Rugs, all sizes, regular \$9.50 value; special at \$9.25
  - \$10.25 FOR RUGS WORTH \$10.50—Synthetic Rugs, all sizes, regular \$10.50 value; special at \$10.25

### The Olds, Wortman & King Bargain Table

Children's Bonnets of Beauséant Silk, shirred back and over crown, full front, regular \$2.00; special \$1.50