

STARTS CAMPAIGN FOR INSURANCE

**SUPERINTENDENT BLAIR T. SCOTT
OF WASHINGTON LIFE TELLS OF
AGGRESSIVE CAMPAIGN TO BE
MADE FOR NEW POLICIES—
WANTS \$100,000,000 IN FORCE.**

Blair T. Scott, who was recently appointed to succeed the late E. S. Branch, vice-president and superintendent of agencies of the Washington Life Insurance company, returned Monday from an extended trip to New York and other eastern cities. Mr. Scott has the distinction of being the youngest executive officer of an insurance company in the United States. He said:

"As superintendent of agencies, to which position I was recently elected, I have jurisdiction over all our agents. My permanent headquarters are in New York, as an executive officer of the company, but temporarily they will be in Portland. I will be here for a year more, at any rate."

"It will be my aim to bring into the service of the company bright and capable young men, who will represent us with dignity and efficiency. We propose to infuse new life into the organization, to really bring this old company of ours right to the front. We desire to write a conservative amount of paid-for insurance, so that we will have one hundred millions of insurance in force by 1909."

"Another thing that we propose to do is to publish a pamphlet or magazine in the interest of our agents, keeping them in touch with each other and with the home office. It will be called the 'Washington Herald' and will be published monthly in Portland. A second attempt in the way of literature will be a policy-holder's magazine. It will be sent to every policy-holder on the books of the company and will have a circulation of between 40,000 and 50,000. It will be issued quarterly and will be called the 'Washington Advocate'."

"Progress with strength" is the motto that we have adopted in this new endeavor of ours and we expect to double our assets to thirty-four millions in the next 10 years."

"Harry B. Scott, my brother, who is at present assistant cashier of the Federal National bank of Pittsburgh, will be made agency director of this, the northwest district, though I will continue to act as general manager of the department. The change will become effective at once."

Mr. Scott spent seven weeks in the east, most of which time was spent at the home office of the company in New York city.

ST. MARY'S CHOIR WILL GIVE PLAY

A play entitled "The Wives of Cathlamet," will be given by the choir of St. Mary's Catholic church Friday evening, June 17, at the parochial hall, Williams avenue and Stanton streets. J. K. Kiesel is rehearsing the cast, which is said to be made up of the best local talent. A musical program, under the direction of Miss Josephine Kearney, will be given between the acts. The business manager is A. King, and the stage manager is A. Chopin. This is the last of a series of plays which have been produced this season. The cast is as follows:

Mr. Duncan, a quiet business man... Al King
Mrs. Duncan, his first wife... Mrs. Elizabeth Maguire
Mildred, their sweet daughter of 13... Mrs. Theodore Beaulieu
Mr. Thornton, a grocer... Mrs. Thornton, his determined wife...
Miss J. Bice
Gerald Wilber, a progressive young man... Theo. Beaulieu
Kate O'Toole, Irish servant girl...
Hans Hoentfaulserenkendorfer... J. A. Kiesel
Melvina Smirker, a rabid old maid... Mrs. Zella Kiesel
James McIntyre, old line agent...
John Rockwell, officer of C. O. F... Joseph Cornell
E. D. Graham, officer C. O. F... W. M. Chapin

PRAISE EDITION OF RURAL SPIRIT

The recent visit of the Oregon Agricultural students to various stock farms was well written up in the issue of June 10 of the Rural Spirit. On the title page was a splendid picture of the class and a half-tone photograph of Hon. R. A. Booth. In response to this mark of recognition, the publisher, Hon. D. M. Wisdom, has received the following letter from Dr. James Withycombe, director of the experimental station, and under whose charge the young men made the trip:

Mr. D. M. Wisdom, Editor Rural Spirit, Portland, Ore.—My Dear Sir:—Accept our congratulations on the excellency of your last issue. I assure you that we keeply appreciate the compliment you pay the boys for their work on their stock-judging tour. I am more than ever convinced that this class of work will prove of value in stimulating interest along the lines of animal husbandry. A number of the boys have seen the copy of your paper and are simply delighted with it. With best wishes for your continued success, I beg to remain most cordially yours, James Withycombe.

SONS OF PIONEERS CHOOSE OFFICERS

At the annual meeting of the Sons and Daughters of Pioneers, held in department No. 1 of the circuit court last evening, Mr. Ed N. Deady was elected and Mrs. Benton Killebuck selected members of the board of directors. At the meeting of the board afterward Circuit Judge George was re-elected president and other officers chosen as follows: Vice-president, J. W. Minto; secretary, Mrs. J. W. Pratt; treasurer and corresponding secretary, Mrs. Lillian Hamilton. It was decided to keep the rolls open for charter membership another year. The pioneers are gradually passing away, and their sons and daughters are to take their places in the fraternal field. The meeting last night was attended by members of the oldest and most respected families of Portland.



YOU'LL be better satisfied with your looks this summer if you see yourself in a Hart Schaffner & Marx Outing Suit. They give you double satisfaction; you're not only sure you are well dressed, but you go on your way in the peaceful consciousness that nobody else is fitter dressed. They are perfect in fit, material and workmanship. The price is always the very lowest.

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A. T. SMITH
WM. RALSTON
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Safety
Reliability

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\$100,000.00

L. O. RALSTON, President and Capitalist—Was born in Oregon, and is heavily interested in Portland real-estate, besides owning large stock and wheat farms in Eastern Oregon.

WILLIAM RALSTON, Vice-President—Came to Oregon in 1847, and resides in Albany. Is a large capitalist and real estate owner.

W. H. MOORE, Capitalist—One of the firm of Moore Bros., bankers, of Moro, Sherman Co., Or.

A. T. SMITH, Capitalist—Has lived in Portland 34 years, and for years conducted the business of Smith Bros., lumbermen. He is now retired, owning large real estate interests in Portland and vicinity.

W. COOPER MORRIS, Cashier—Is a practical banker, having had 17 years' experience in banking and financial circles.

**We Pay Four Per Cent on Savings Accounts
and Two Per Cent on Checking Accounts**

If you save 25 cents per day for five years, with the interest the bank allows, you will have over **FIVE HUNDRED DOLLARS!**

If you save \$1 per day for five years, with the interest allowed, you will have over **TWO THOUSAND DOLLARS!**

Every person can save something out of each sum received if he will! The squirrel gathered nuts last fall and stored them in a place that he remembered. When the snow and sleet covered the ground so he could not find any nuts, he did not miss a single meal—he had nuts then. Be wise, like the squirrel; save something each day, each week, or each month! Get a home savings bank of the **OREGON SAVINGS BANK**. Begin today. Cultivate the saving habit—it may change your whole life for the better. Money in bank is more than money—it is character. The man with a bank account is seldom out of work. His thrift is recognized. He is looked upon as reliable. He is a good citizen. It is not what you **EARN**, but what you **SAVE**, that builds your fortune! Money is a true friend—acquire that friend by saving in small amounts.

To help you to save small sums, the Oregon Savings Bank, Portland, Oregon, corner Sixth and Morrison streets, has adopted the home savings bank made by the W. F. Burns Co., Chicago, Ill., which it will furnish to you free!



**We Are
Artists
on Teeth**

The Very Best Work in Portland at These Prices:

Silver Fillings \$50
Gold Fillings, pure \$25
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We treat successfully all private, nervous and chronic diseases, also blood, stomach, heart, liver, kidney and throat troubles. We cure STYPHILIS (without mercury) to stay cured forever, in 30 to 60 days. We remove STIPITURE, without operation or pain, in fifteen days.

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The doctors of this institute are all regular graduates, have had many years' experience, have been known in Portland for 15 years, have a reputation to maintain, and will undertake no case unless certain cure can be effected.

We guarantee a cure in every case. We undertake or charge no fee. Consultation free. Letters confidential. Instructive BOOK FOR MEN mailed free in plain wrapper.

If you cannot call at office, write for question blank for home treatment.

Office hours 9 to 5, and 7 to 9, Sundays and holidays, 10 to 12.

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TUSCAN
Mineral Springs

OPEN EVERY DAY IN THE YEAR.

To Whom It May Concern—

I came to the above springs on April 6 to take treatment for my eyes. I had a very severe attack of catarrh of the eyes, was almost blind after treating with the best specialists that could be found, and suffering for nine years. I have at last found a cure here at the FAMOUS TUSCAN SPRINGS. I cannot praise them too highly. I hope that others that are afflicted will give them a trial. Respectfully,
W. J. PALMER.

Room 508 Commercial Bldg., Portland, Oregon.

Mr. L. C. Palmer, of Palmer, Or., was cured of Rheumatism. If you are sick write to us; we will give you the name and address of some one cured of a similar complaint.

Tuscan Mineral Springs Corp.
TUSCAN, CAL.
SEND 50c FOR BOTTLE OF STOMACH AND CATARRH BALM.

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UNITED BRETHREN CONFERENCE

(Special Dispatch to the Journal.)
Colfax, Wash., June 15.—The annual conference of the Columbia river district of the United Brethren church will

be held this year in Elberton, 12 miles from Colfax, beginning Thursday, June 16, and closing Sunday, June 19, at which time Bishop N. Castle of Philomath, Ore., will preach and later read the appointments.

Among ministers and laymen who will address the conference are: Dr. W. M. Bell, missionary secretary, and W. M. Weakly, church erection secretary, of Dayton, O.; W. F. Caldwell, Spokane, W. S. Payne, Weston, Or.; R.

L. Lewis, Huntville; J. J. Gallaher and J. B. Ball, Walla Walla; J. T. Caner, Elberton, and D. J. Nelson, Colfax, presiding elder of this district. Fifty ministers are expected to attend.

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