FOR COUNTRY MERCHANTS

Excursions That Will Benefit Portland Wholesalers and Save Money to Interior Retailers.

A plan is now working, under the auspices of the several lines comprising the Western Passenger Association and the mercantile associations of a number of the more important cities of the Middle West that is proving immensely popular. The course followed with each city is the same. The object is to afford excursions for the benefit of the country merchant, on stated dates, at a reduced rate of fare, by means of which he can meet the jobber and wholesaler. He can then buy his stock of goods. The rate agreed upon being low, the country merchant can afford to have his wife or some member of his family accompany him.

For these excursions a special reduced round trip rate certificate plan is agreed upon, on the condition that the attendance from all points shall be 200 or more. The organizations and places of meeting which have adopted the new plan follow:

Twin City and Northwestern Merchants' Association, St. Paul and Minneapolis, July 24-30, August 14-20; Kansas City Transportation Bureau, Kansas City, August 5-12, 19-26, September 2-9; Interstate Merchants' Association, St. Louis, July 23-30, August 6-13, 20-27, September 8-10; Jobbers' Transportation Bureau, St. Joseph August 13-19, 20-26, August 27 to September 2; National Association of Merchants and Travelers, Chicago August 13-20, August 27 to September 3, September 10-17, October 20 to November 5.

WHY NOT PORTLAND.

The plan presented is a most excellent one and there is no good reason, apparently, why Portland jobbers and wholesale men should not set on foot a series of excursions from all parts of their territory to this city on stated occasions under similar conditions to those named by the Western Passenger Association. It is reasonable to believe that the railroad companies would cheerfully co-operate in such a plan, and the jobbers themselves could not object. The country merchants would doubtless gladly avail themselves of such opportunities as these excursions would offer.

In speaking of the idea of bringing the country merchant and the wholesaler together in the way outlined, W. E. Coman, the general freight and passenger agent of the Southern Pacific, said:

COMAN'S OPINION.

"I am heartily in favor of any action tending to bring the relations of the Portland jobber and the merchant at interior points along our line more closely together. With this end in view, I would favor some such arrangement, particularly as it would protect the merchant from the interior by not offering an inducement to his customers to come to Portland to do their trading direct, for such, I understand, is the condition that rules this class of excursions elsewhere."

General Passenger Agent Craig of the O. R. & N. Co. is in the East at present so his opinion could not be gotten in this matter. It has always been the policy of this company to do anything that would foster enterprising moves like this, and it is not unlikely but that the company would assist in giving special rates from all points on its line.

Assistant General Passenger Agent Charlton of the Northern Pacific went into this subject carefully. His opinion as expressed to The Journal follows:

N. P. WILL CO-OPERATE.

"The Northern Pacific will heartily cooperate in any plan that will further the jobbing interests of Portland. The proposed plan will require serious and careful consideration. The wholesale merchant of Portland must protect the merchant from the interior who purchases from him.

"Any excursion rate that might be made from points on the Northern Pacific would necessarily be interstate. The general public would have to be given the benefit of the low rate named. This would give the public at all points on our line the advantage of the rate and permit them to come to Portland and shop, to the disadvantage of the local merchant and perhaps to the disadvantage of the jobbing interests of Portland. In addition to this, any rate we would make to Portland in the interest of the Portland jobbers would have to be made to other business centers, as all points would have to be treated alike. The Northern Pacific will gladly assist and join hands with the other railway lines in this matter, and be liberal to the fullest possible extent."

GOOD PLAN, SAYS MOORE.

"Such work as is accomplished by the business men of the several cities mentioned is very commendable," said Secretary J. H. Moore, of the Board of Trade, when the matter was mentioned to him. "While Portland has no such organization in name, it has in fact, and the same good results might be had for our city as those experienced and enjoyed by cities of other states.

"Transportation companies operating in and out of Portland have always displayed commendable enterprise and manifested an unusual willingness to grant concessions in the matter of rates when called upon to assist any undertaking looking to the betterment of business conditions. The Columbia River Basin Board of Trade, with headquarters in this city, relatively is the same organization as that of our Eastern friends, and we could emulate their plans both with credit and profit to ourselves."

WILL TALK ON IRRIGATION

George H. Maxwell, of Chicago, Will Rise to Explain All About It.

The irrigation matter is soon to have an able exponent in this part of the Northwest. The Board of Trade has just received a letter from George H. Maxwell, chairman of the National Irrigation Association, of Chicago, indicating his willingness to visit Portland and address the business men and others interested on this important matter. Mr. Maxwell is now in other parts of the Northwest on a similar mission, and asks to be advised at once whether or not the matter is favorably looked upon here. He desires to visit the Sound cities and Portland during the months of September and October. The Board of Trade will take the matter up at its next meeting, and an invitation will be extended to Mr. Maxwell to come forward with this matter.

"Self-Raising Live Stock"

The O. R. & N. Co. recently issued a new prospectus of Oregon, Washington and Idaho. It was edited by the late Colonel Pat Donan. It contains several neat illustrations, among them two wheat shipping scenes near Pendleton, one "Between the Walls of 100,000 Sacks of Wheat," and the other "141,00 Sacks of Wheat Waiting Shipment."

Following are extracts taken from an article entitled "Self-Raising Livestock:

"With a climate of perpetual mildness, no cyclones, no blizzards, over 50 varieties of indigenous grasses, and streams and fountains of pure moutain water everywhere, distilled from glaciers and eternal snows, the Columbia River Empire is a stockraisers' paradise. No housing, no sheltering, no feeding, care or attention of any kind. Nothing to do but round up the self-raised cattle and horses to brand the calves and colts, and pen the sheep to shear them. They themselves do the rest, and revel in the very fatness of plenty.

"Butchers in the Umatilla, Walla Walla and Lewiston regions complain that the sheep, raised on the wild bunch-grass, grow too large for their uses. A 275-pound sheep was one of the prize-winners at the Oregon state fair in October, 1900. A mutton-chop from a 250-pound sheep looks like a rib steak from a small Texas steer. Oregon has 1,638,720 sheep, assessed at $2,331,668, that last year yielded 18,898,276 pounds of wool, worth $2,163,393—or within a trifle of their own total valuation.

"The cattle keep fat on the ranges all the year round, two-year-old steers ordinarily pulling down the scales at from 1200 to 1400 pounds. Heppner, Or., takes premiums with a 2200-pound thoroughbred Shorthorn cow—half the weight of a fair-sized elephant. Oregon has 384,499 cattle, assessed as worth $4,754,522."

THE WEATHER.

The weather is unsettled in Southern California and Arizona, and moderately heavy rains have fallen at San Diego, Cal., and Phoenix, Arizona. Showers and thunder storms have also occurred in the Dakotas and Minnesota.

Yesterday was very hot in the great valleys of California, but a change to cooler weather has occurred this morning and the temperatures are now from 4 to 14 degrees lower than they were yesterday morning.

The indications are for fair weather in this district Saturday. It will be warmer in Eastern Washington and Northern Idaho tonight and cooler in Southeastern Oregon by Saturday afternoon or night.

Oregon—Fair tonight and Saturday; continued warm, except cooler southwest portion Saturday; northerly winds.

Washington—Fair tonight and Saturday; warmer east portion tonight; northeasterly winds.

Idaho—Fair tonight and Saturday; warmer extreme north portion tonight.

EDWARD A. BEALS,
Forecast Official.

Astoria Wants a Fair Shake.

Secretary Moore has received a communication from Secretary Holden of the Astoria Chamber of Commerce, asking the assistance of the Portland Board of Trade in the matter of securing homeseekers' rates for Astoria. The matter has been taken up with the O. R. & N., the Northern Pacific and the Great Northern, all of which have indicated that they will favorably regard the matter at a joint meeting soon to be held. It is desired also that the Portland organization assist the Astoria people in their efforts to secure common point rates on passengers and freight for their city, the same as exists with regard to Tacoma and Seattle. The homeseekers' rate, it is said, will be granted for September and October.

May Install a Pottery Here.

If the material upon which to operate can be secured in sufficient quantities there is likelihood that a pottery will be established here. S. Giesbeck of Denver, a clay and ceramic expert, has written to the secretary of the Board of Trade for information on the subject, and expresses the desire of locating a plant here for the manufacture of stoneware and sundry pottery. The matter will be taken up with the gentleman at once.

SHE GAVE TONY THE COLD SHAKE

Sweet Hazel Grey Needed His Money but Preferred the Piano Player.

Hazel Grey, who has the habit of ingratiating herself into the confidences of "easy" men, has repeated the dose of robbery and desertion, committed against the proprietor of the Elegant saloon, Tony Arnaud, a Frenchman some time ago. Last night the woman packed up her traps and left with the man whom she likes better than the Frenchman, Louis Harris, a piano player.

Hazel Grey left behind her the one-half interest of the prosperous saloon business, which was hers by right of strategy. But with her has disappared a good share of Tony's cash.

The flight is the sequel of a similar affair that occurred between the same parties in this city over two months ago. The woman had consented to share her affections with the mixologist who, in return, shared with her the profits of the business.

Hazel tired of the company of Mr. Arnaud and ran away with Louis Grey, the piano player. She took with her about $,000 of the partnership money and some valuable diamonds.

The couple were caugnt at Roseburg. A charge of larceny of some clothing was preferred against Harris, a pretense more than anything else to return the pair to Portland. When they arrived in this city in charge of the detectives, Tony took back the absconding partner and subsequently Harris was released from custody. Mrs. "Arnaud" has remained with her "hubby" ever since, though it is said she has been sending money to Harris who has not dared to venture too near to his old haunts.

It is not known where the couple have gone.

POLICE RECORD.

W. A. Rider, who has been abusing his wife, was given a hearing before Municipal Judge Hoque yesterday. Rider is a heavy drinker. A sentence of ten days in the city jail was imposed and suspended under Rider's promise to leave his wife alone and quit drinking.

Two negroes, George Smith and Ed Pertella, who engaged in a street fight recently, from which Smith received a blow on the head with a revolver, was aired in the municipal court yesterday. Pertella accused Smith of entering his room during his absence. The two came to blows. A revolver that Smith carried was dropped to the sidewalk. Pertella picked it up and used it on his adversary's head. The case was taken under advisement.

Fred L. Jones was under trial in the municipal court yesterday charged with having opium in his possession. W. T. Hume claimed that his client bought the drug from Pharmacist Eberly, of Third and Oak streets. The case will be decided today. There was a fine legal point to decide, as to whether Jones was guilty when the dope had been prescribed by a physician.

SEEKS INJUNCTION.

James Wilson Would Restrain the Portland Stove Works.

A motion was made and allowed in the United States Circuit Court this morning for order to show cause in the case of James Wilson and Simmons' Hardware Company against John Montag and Henry Cleave, partners, doing business as the Portland Stove Works. The hearing is set for Friday, August 1, 1902.

The affidavit in this case is made by James W. Webb. Judge Bellinger orders the defendants their clerks, agents, attorneys, servants and employes to appear on the date named. A preliminary injuction is asked for to restrain the defendants from manufacturing or selling certain metal castings for stoves, which the plaintiff claims the sole right to make and market.

ANOTHER LUMBER CARRIER

The steamship Eureka, of 1600 tons net registry, arrived in port last night from a southern Coast point. She is at the Portland mill, and will take a cargo of lumber to the Orient. The Eureka has a capacity of about 2,000,000 feet and this is her first visit here. The lumber export business from this port is assuming gigantic proportions. It is by far larger than that of any other on the Pacific Coast. Three or four sailing vessels and steamships are in port all the time receiving cargoes either for foreign shipment or to Coastwise points. Very frequently as high as 10 to 12 vessels are seen at the various mills loading the products of Oregon's forests. The mills are taxed to their full capacity in turning out material sufficient to meet the demand.

G. A. R. Reunion.

One of the features of the G. A. R. reunion to be held at Pleasant Home next month will be a lecture on the "Great Battles of the War," delivered by General H. B. Compson. During the course of his lecture the general will touch upon the engagements fought by the Army of the Potomac and the Army of the Shenandoah Valley together with his personal reminiscences of the great struggle. The occasion is being looked forward to with great interest.

Hawthorne Avenue Roadway.

At the last meeting of the City Council it was decided to leave a temporary elevated roadway constructed on Hawthorne avenue to accommodate traffic until the street can be filled in with gravel. City Engineer Elliott has a crew of men at work on the plank construction. The gravel fill, when completed, will be a marked improvement over the plank roadway, which was destroyed by fire.

Subscriptions received for The Journal at any of B. B. Rich's cigar stores.

CHARTERS ARE DULL

No Great Demand for Ships—Wheat Crop Is Short.

Charters still remain dull. As a usual thing business is always quiet along this line during the summer months. Shipowners are not very anxious to accept the prevailing prices, and exporters do not see their way clear to close any deals at the figures asked.

The charter rates are governed almost exclusively by the law of supply and demand. At present the wheat market is weak, with no indications of any great improvement. The crop throughout the Pacific Northwest gives promise of falling somewhat short of the ordinary yield. During the severe cold snap in January much of the winter grain was damaged to such an extent that a large acreage had to be re-seeded. It is estimated that fully 500,000 bushels were required to sow on the ground where the young crop had been destroyed. The growing crop is not so far advanced as it usually is this time of year. It is perhaps three weeks behind what it was last year.

There is enough tonnage chartered and en route for early loading, and it is quite probable that no unusual scramble will be made to engage vessels for a while, at least, if at all. There is yet considerable of the old crop on hand. A number of disengaged ships are coming and exporters are not uneasy—in fact they have all the vessels they need. They do not look for the rates to advance, but on the contrary many are of the opinion that they will decline. They believe that the rates will get down as low as 25 and 26 shillings.

What is known as the early loading season will begin the latter part of August. Last year two ships went out with grain cargoes in August, seven in September and 10 in October.

LEWISTON ROAD.

Construction Work to Be Pushed Rapidly to Completion.

Public interest in the so-called Riparia-Lewiston line has by no means fallen off, and everything in connection with the subject is eagerly read. As is well understood, the line will be run on the north side of Snake River. This is where the O. R. & N. Co.'s engineers originally located it. There will be no interruption in the work of construction now. The contractors will begin their work—possibly this week. In a newspaper interview at Walla Walla last week, R. B. Miller, general freight agent of the O. R. & N. Co., is quoted as follows regarding the Lexington extension:

"The surveyors are doing all in their power now and I know the call has gone forth that there will not be one moment's delay over the time actually required to do the work. Grading will assuredly begin this year and the line will be completed just as soon as it is within the power of steam and men and teams to build it."

It will be remembered that when Mr. Harriman and Mr. Mellen were here earlier in the year, they promised that Portland should have this line—that it should be built and that the Harriman system and the Northern Pacific, erstwhile competitors of the fiercest stripe, would jointly and amicably operate it. Mr. Fuller was asked how this would be done, and he said:

"I do not believe the details of that scheme have as yet been worked out. That the road is to be used jointly is established, at least that has been conceded, but the special plan under which such action can be taken without interfering with the business of either company is something which, if it has been determined upon has not been communicated to me."

POSTMASTER'S PICTURES.

Postmaster Croasman has received a new wall ornament for his office which he prizes highly. It shows the bust picture of "100 Postmasters of the First Class—1902." These are all included in one large group and the whole is tastefully framed.

Another picture which Mr. Croasman highly prizes was taken at Washington, D. C., in November, 1899, on the occasion of the gathering of the third annual convention of the National Association of Postmasters. The picture represents a group of Postmasters photographed from the steps of the United States Treasury building. In the front row, on the bottom step, stands Postmaster Croasman and wife of Portland, almost at the extreme right end. Singularly enough, near the extreme left end there stands the Postmaster of Portland, Me., and his wife.

A peculiar thing about this arrangement is that all the parties in the picture just happened accidentally to take the positions in which they are taken.

New Style of Postal Cards.

The Portland Postoffice has received a consignment of the new style of postal cards from Washington. These are known as the McKinley cards. A vignette bust picture of the late President McKinley in the stamp replaces that of President Washington. Beneath it is the inscription: "1843—McKinley—1901." In the upper left-hand corner is a vignette of the American eagle. The Portland Postoffice is one of the first of the Pacific Coast offices to get the new style of postals.

French Wants a New Trial.

In the United States District Court today a motion for a new trial was made in the case of the United States against E. I. French. French was recently found guilty by a jury of sending obscene matter through the mails defamatory to the character of another, with the object of extracting money. The case is set for trial on July 30.

CITY BRIEFS

CITY SUBSCRIBERS.

If City Subscribers fail to secure their paper they will confer a favor if they will call up Main 500 and enter their complaints.

The Carnival Association wishes it understood that on the coming river excursion for the benefit of the carnival fund no liquors will be sold on the boat.

Mrs. Anna Baker, of 355 Pettygrove street, reports to the police that two boys grabbed a purse from her as she was crossing the steel bridge last night. No arrests.

County Treasurer Lewis gives notice that there are $10,000 to $12,000 in county warrants outstanding, upon which interest has ceased, and holders should present them for payment.

A report was sent in to the police station yesterday that thieves had entered the residence of S. F. White, at No. 599 Milwaukie avenue Wednesday night. The family is away at the beach. It is not known what was stolen.

Maggie E. Hearn, administratrix of the estate of Charles E. Hearns, deceased, has petitioned the County Court for the confiscation of the sale for $3500 of lots 3 and 4 in block 15, Kenworthy's Addition to the City of Portland.

Danger signals have been posted by the City Engineer's Department at Twenty-third street, between Washington and Everett, and on Flanders between Park and Ninth. The sidewalks there are in a very dangerous condition.

Oliver S. Phelps, formerly a Portland Justice of the Peace and grocer, but in recent years a resident of Viola, Clackamas County, is dead at the Holman Undertaking Parlors. Deceased came to Portland from Ohio in the early 70's.

A picnic was given yesterday at Cedar Park by the Ladies' Auxiliary to the Brotherhood of Locomotive Firemen. It was attended by about 35 firemen and their friends, and a very enjoyable time is reported. Refreshments were served.

County Auditor Brandes has nearly completed the semi-annual report required of that office, and which should have been prepared by County Auditor Pope and submitted to the County Court on June 30. It is a big job Mr. Brandes inherited from his predecessor.

Sister Mary Arsenius, of the Sisters of the Holy Name, of Portland, died at the Mother House, Hochelage, July 8. Her worldly name was Philomena Menard. Sister Arsenius came to Oregon 41 years ago, and since then has taught in nearly all of the academies in the Northwest. The body was interred in the Longueuil cemetery.

For some time the residents of the section around Powell's sawmill in South Portland, have been annoyed by a pool of stagnant water lying against the tracks of the Southern Pacific Company. The nuisance became so great that Health Officer Baisdorf was appealed to and at his request the company dug a ditch and the trouble is all over now.

Portland Club, Fifth and Alder.
Finest lunch in city.
Portland Club, Fifth and Alder.

AMUSEMENTS.

SHIELDS' PARK Thirteenth and Washington Sts.
EDWARD SHIELDS, Proprietor.
Performance Every Night. No Liquors Sold.
European manipulators, O'LEARY AND FAY.
HELEN LAMAR, "Blair the Regular.
DALTON AND LEWIS, a brand-new act.
A singer who can sing, MLLE. ELLIOTT
WILLIE SMTH, "the Silly Kid.
JOSEPH THOMPSON, new illustrated songs.
POLYSCOPE, new moving pictures.
SHIELDS' ORCHESTRA, Sam Driscoll, Leader.
All for 10c. Come early.

Klamath Hot Springs
Edson Bros., Proprietors.
Beswick, Siskiyou County, Cal.
Finest fishing, hunting and health resort on the Coast.
Climate perfect; no winds, no fogs, no dusty roads.
Trout fishing unsurpased.
Hot, swimming, steam, sulphur and mud baths.
Rates $2.00 to $2.50 per day.
$10.00 to $14.00 per week.
Full particulars upon application.

GO TO THE SEASIDE
LONG BEACH HOTEL
Is open. Board and room per week $9 to $10; Meals 35c.
H. H. TINKER, Prop.

If you are thinking of building or repairing at the beach, why not see
H. E. CHRISTIANSON
Contractor and Builder,
SEAVIEW, WASH.
P. O. Ilwaco, Wash.

BLAZIER'S
FIRST AND MADISON STS.
We cash all kinds of checks, "good" "bad" and indifferent, at all hours of the day and night, including Sunday

R. B.
Now is the Time
GET READY

With Broken Ankle.

Mat Clark, one of the best known loggers on the Columbia river, arrived in town late in the afternoon yesterday, suffering intensely from a broken ankle, the result of a heavy log rolling over his limb early yesterday morning. His wounds were temporarily dressed by D. J. Chipman at the St. Charles Hotel, and later the injured member was placed in a plaster of Paris cast at St. Vincent's hospital. Clark rode several miles on horseback to the railroad, and the suffering endured can better be imagined than described. He is a member of Webfoot camp of Foresters of this city.