

THE PIANOLA

INSERTING THE MUSIC ROLL.

The Aeolian Company

M. B. WELLS, Sole Northwest Agent

AEOLIAN HALL 353-355 Washington Street

Free recitals every Wednesday at 8:15 P. M.

THE PIANOLA is an instrument by means of which any one can play the piano.

THIS is accomplished by simply rolling the Pianola in front of any piano, allowing the felt-covered fingers to rest upon the keys of the piano, then inserting a roll of perforated paper into sockets, and operating the pedals. Playing directions appear upon the roll as the music unwinds.

Artistic effects and vivifying personal are given to the rendition by the player, who controls the expression. This is entirely subject to his will. He may vary the touch from the most delicate pianissimo to the "Lion's touch of Rubinstein."

THE COST OF THE PIANOLA IS

\$250.

IT MAY BE PURCHASED BY MODERATE PAYMENTS.

Visitors Welcome.

off and it goes on.

M. B. Wells

112 West 51st St.

Please send your card to me. I will send you a book about the Pianola and complete details of moderate payment plan.

Name _____

Address _____

City _____

State _____

Can be done this whole time.