

Three Car
Loads Direct

## From Factories

to Astoria of
America's
Finest and
Choicest Pianos
Grands and
Uprights


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| :---: |
| TO SEL | Lotsiem Tillswek} TWelve palans Solo in 5 Datis

Greatest money saving piano sale ever held in the Pacific North-West. Every piano sold at this Great Sale means a saving to the buyer of from $\$ 130$ to $\$ 238$.
JUST THINK =-We are selling High Class pianos of established reputation at $\$ 168, \$ 192, \$ 217$ and $\$ 243$. For $\$ 318, \$ 367$ and $\$ 384$ you can buy pianos that sell regularly the country over at $\$ 550$ to $\$ 650$.
TERMS--Are the easiest possible, what we want is to place these pianos in homes where they will advertise us and sell others at regular prices- $\$ 10$ per mo. $-\$ 8$ per, or even $\$ 6$--yes, lany amount that best suits your convenience-we won't haggle about terms.
EVERY - = Instrument absolutely warranted. Our iron clad guarantee is money back if not satisfied.


## $\square$ <br> CHICKERIING

## The Genuine

 Pianola Piano Cabinet Grands In Fact a Collection of the Cream ofAmerican Pianos at Factory Prices



