

Prominent Business and Commercial

S. ELMORE & CO., Salmon Packers.

The acknowledged excellence of the well known Jumbo, Fearless, Queen, May, Hawkeye, Cupid and Williams brands of salmon is the result of many years of careful attention and practical experience in the art of fish food production by Samuel Elmore, whose firm name heads this article, and these brands bearing the Elmore trade-mark a shapely salmon head in black on a triangular field of green are familiar in all parts of the United States and large quantities are sold for export to all parts of the world. Mr. Elmore is the largest individual packer of salmon on the coast and besides his Columbia River interests he owns and operates seven complete fishing and canning plants, located at Nehalem, Tillamook, Nestucca, Siletz, Alsea, Umpqua and Gray's Harbor. The equipment comprises also two vessels, the "Evie" and the "Gerald C." which are kept busy the year round as cannery tenders, carrying supplies to the various establishments and assisting to bring the finished product to Astoria. Not satisfied with ordinary methods of canning fish, Mr. Elmore has sought to bring the methods of handling, cleaning and processing to perfection and in all the Elmore packing houses, absolute cleanliness and the most approved methods of sanitation being observed and every care taken to insure the absolute purity of the canned article by hygienic methods of handling, thorough cleansing, skilful packing and scientific processing. The steadily growing demand for mild cured salmon has induced Mr. Elmore to largely increase the capacity of his plants and to equip them with modern cold storage rooms and refrigerating machinery with which to cure salmon by the pickling process and during the past season the efficiency of the various establishments has been augmented by the installation, besides buildings, of five new ammonia ice machines of the latest design with all the necessary coils, condensers, ice tanks, etc., for the successful production of the mild cured article. No other fish or flesh food possesses as great economic value in nutritive elements and appetite satisfying qualities as the Pacific Coast salmon properly pickled and smoked and this entire product is exported and consumed principally in the larger cities of Germany. Besides their extensive salmon business, S. Elmore & Company also handle foreign and domestic coal, being importers of Australian coal by the cargo, and conduct an extensive retail trade in this commodity, and Mr. Elmore is president of the Pacific Navigation Company operating coastwise steamers and is vice-president and manager of the Columbia River Packers' Association, the largest factor in the salmon business on the Columbia whose operations are elsewhere mentioned in these columns.

COLUMBIA RIVER PACKERS' ASSOCIATION, Salmon Packers.

This association is the result of a consolidation of a number of the leading canneries on the Columbia River and operates the Elmore, Kinney, Eureka, North Shore, Hawthorn, and Rooster Rock canneries and cold storage plants, and probably handles one-half of the entire pack of the Columbia River. They ship thousands of cases of canned salmon to all parts of the world, the leading brands being Magnolia, Palm, E. & E. and Royal Seal which have taken medals at all the great world exhibitions. The duty on canned goods being high in Germany the fish are treated to a "mild cure" or pickling process at the cold storage plants of the association in Astoria, and shipped in carloads to the German Empire, where Columbia River salmon has become a staple food with the middle and wealthy classes. The officers and directors are A. B. Hammond, president, who was formerly president of the Astoria & Columbia River Railroad; S. Elmore, vice-president; and George H. George, secretary and treasurer. The consolidation was effected mainly through the instrumentality of Mr. Elmore who is now the leading spirit of the enterprise, and who has been engaged in salmon packing on the river for many years. Mr. Elmore is one of Astoria's most successful business men, being a former owner of the Morning Astorian, a prime factor in securing the railroad for Astoria, and one of the leading steamship men in the State. George H. George, the secretary and treasurer, is also a rep-

resentative business man, being president of the Astoria National Bank, one of the strongest financial institutions in the State, and a man of business ability uniformly spoken of with high regard.

THE TALLANT-GRANT PACKING CO. Salmon Packers.

Tallant-Grant Packing Company took over the business of the Washington cannery, one of the oldest on the Columbia River, in 1902, and gives employment to 300 men or more, who are either engaged by the company on a salary basis or sell their entire catch to the company. A fleet of about 90 boats are owned by the cannery and leased to the fishermen while a score of men are employed at each of the company's half dozen seining grounds. The famous "Lotus," "American" and "Top Grade" brands of canned salmon put up at this plant are favorites in every large city of the east and throughout Europe. A freezing plant is also included in the equipment and enables them to prepare pickled salmon for German consumption, mild cured salmon, salt bellies and tips being shipped direct to Germany. The company occupies a leading position among our prosperous enterprises, and its officers are W. E. Tallant, Peter Grant and E. W. Tallant, who are president, vice-president and secretary, respectively, all of whom have resided in Astoria for many years and take an active interest in her development.

F. J. CARNEY & CO. Fishermen's Supplies.

This firm supplies a great army of fishermen in and around Astoria with nets, ropes, twine, leaded lines, boats, oars, and all sorts of paraphernalia extensively used in the Columbia River fisheries. The members are well known to the fishermen, and have had years of experience. The president, F. J. Carney, has been a resident of Astoria many years, being employed by Fisher Bros. 17 years where he was manager until recently. Nels Bergman, secretary, was also employed in the same place for some time, and Eric Mannula, the vice-president, is one of Astoria's best known citizens and is manager of the Occident Cannery. The store was opened in June last at 435 Bond street and under the management of these business men is assured a position among Astoria's big industries of the future.

SCOW BAY IRON WORKS.

Back in 1889 J. L. Lovell, of this city, one of the cleverest of the iron masters of the Columbia River country, founded the Scow Bay Iron Works in Astoria and ever since has kept the snug plant uninterruptedly busy with all he and his 12 men could do filling orders for sawmill, logging-camp and steamboat machinery and iron work of every imaginable kind and quantity. Heavy milling work in wood is part of the department work and the excellence of the output from all departments has been the fundament for one of the best businesses in the city of its kind.

Mr. Lovell gives personal oversight to every detail of the work that reaches the plant and must have his critical approval before it leaves; a rule that means much to those who entrust heavy and costly work to him and his mill and foundry. It is one of the standard institutions of the lower Columbia and does a commensurate business in the territory named.

PACIFIC IRON WORKS.

The Pacific Iron Works, established in 1900 by H. C. Harrison, president and treasurer, and Alexander Bremner, secretary, are located at the foot of Twelfth street where the product of the plant is easily and conveniently handled by water and rail. They make a specialty of logging camp work, manufacture all kinds of blocks, rigging, chains and tools, and do general blacksmithing and repairing. A force of 10 or 12 men are employed in the shop, logging camps and on contract work. The firm purchased the wrecks of the ships "Galena" and "Peter Iredale" at West and Fort Stevens, respectively, and are removing chains, anchors, etc., and will dispose of the hulls later. The firm does an extensive business, shipping as far south as San Francisco, and selling a considerable portion of the output to Washington logging camps, the bulk of sales being made through the Portland firm of Zimmerman & Wells. H. C. Harrison, a mechanic of unusual skill, came to Astoria in 1876 after complet-

ing a course in the Pacific University at Forest Grove, and has been engaged in several successful projects in Astoria and Warrenton. His partner, Mr. Bremner, has had years of practical experience in the iron trade, and was a member of the firm which operated the blacksmith shop later acquired by Andrew Asp. The firm has won a reputation for turning out the best work possible and their business is prosperous and growing.

THE ASTORIA IRON WORKS.

One of the oldest and best of the industrial enterprises of this city is the Astoria Iron Works, founded in 1880, and for 28 years one of the busiest plants in the Northwest. It is officered by John Fox, president, Nelson Troyer, vice-president (and inventor of the famous Troyer gas engine); Frank L. Bishop, secretary and the Astoria Savings Bank, treasurer.

The concern makes a specialty of can-making machinery of every description, round, square and oval, and this element of business is closely matched in scope by the output of the Troyer engine, which have an immense vogue in all this marine territory. Steam marine engines and boilers, and every conceivable device in pattern iron are turned out from the great shops of this company to meet the demands of a widespread and ever-growing business. And at the present writing the management has just completed the first of its 50-horse power Troyer engines, and expect soon to put out a 75 h. p. beauty of the same fine make. Thirty fine mechanics are steadily employed.

ASTORIA SAVINGS BANK.

The Astoria Savings Bank, with capital paid in of \$100,000, surplus and profits nearly \$90,000 and total resources of over \$1,000,000 is one of the most substantial banks in the northwest, and its cash resources greatly exceed legal requirements, for its cash on hand and that due from other banks at the time of its statement of August 22nd amounted to \$241,066.95, or nearly 50 per cent of the entire deposits subject to withdrawal on short notice, while the deposits showed an increase during the preceding 12 months of \$119,419.21. The bank was established in March 1891, and has made steady strides in business under the conservative management of its directors who are among the most successful in the community, men of wealth and ample resources, who are interested in many important industrial and commercial enterprises in Astoria and own a considerable portion of the business property in the city. Judge J. Q. A. Bowlby, the president, has been a resident of Astoria for 50 years, and is an attorney of prominence, being an active member of the Chamber of Commerce and a highly respected

citizen. O. I. Peterson, the vice-president, was formerly connected with the boot and shoe firm of Peterson & Brown, and is a large stock-raiser and proprietor of the Sunflower Dairy. Frank Patton, the cashier who has resided in Astoria for 24 years, is prominently identified with the Clatsop Mill, Alaska Fishermen's Packing Association, Sorenson Logging Company, and has extensive timber holdings. J. W. Garner who has long been with the bank, is assistant cashier, and W. O. Wilkinson who is one of the biggest land owners in Astoria is also a director. The bank owns its own building which is a fine four-story brick building on the corner of Duane and Eleventh streets, and probably the largest and most modern office building in the city. The banking interests of Astoria have kept pace with the growth of the city as is evidenced by the success of the Astoria Savings Bank whose prosperity but reflects the general prosperity of the city and county.

SCANDINAVIAN-AMERICAN SAVINGS BANK.

The Scandinavian-American Savings Bank, the latest addition to the banking institutions in Astoria, has been organized largely through the efforts of J. M. Anderson, a banker of 17 years' experience in St. Paul and elsewhere. The capital stock of \$50,000 has been fully subscribed, 50 per cent being paid in cash in addition to the surplus fund of \$10,000, and the offices of the bank at 506 Commercial street are fitted up with the strongest of fire and burglar proof vaults. The directors are Gust Holmes, a large property owner of Astoria, extensively interested in canneries and in a number of steamers and schooners plying in local waters; C. G. Palmberg, a contractor who has erected the majority of the residences built here during the past 10 years; J. M. Anderson, formerly cashier of the First National Bank of Brahm, Minnesota, and connected with the State Savings Bank of St. Paul; John Mattson, pile-driving contractor, and prominently identified with the Altoona Packing Company; Andrew Young, director in the Alaska Fishermen's Packing Company, and owner of several valuable properties in the city; Eric Mannula, vice-president of F. J. Carney & Co., and local manager of the Occident Cannery; August Danielson, another large property owner; C. F. Hendricksen, president of the Scandinavian-American Savings Bank of Portland; and Dr. Henry Coe of Portland, a well known physician and capitalist who is largely interested in banking in various parts of Oregon and recently organized the First National Bank of St. Johns, Oregon. John Nordstrom, assistant cashier, organized the Alaska Fishermen's Packing Company and was connected with the Astoria Box



CHARLES HEILBORN & CO.

House Furnishers.

Young married people or those who desire to refurbish their homes need not go away from Astoria to find what they want, for the house of Heilborn & Company is one of the largest on the coast with as varied a stock of furniture and house furnishing goods as can be found in any similar establishment in the Northwest. Established over 30 years ago, it has grown steadily and two years ago the firm erected its modern building 50 feet wide at 559 Commercial street, the arrangement of the gallery of which is favorably commented upon

because it enables a customer to see the entire stock at once, and traveling men call it the best arranged furniture store in the State. The firm has a large warehouse on the waterfront where surplus stock is carried, and purchase direct from the manufacturer in carload lots.

Charles A. Heilborn has been engaged in the business since boyhood and by years of experience and careful attention to details has extended his wholesale and retail trade to all parts of the county. He is an active member of the Chamber of Commerce and is convinced that Astoria will soon take a leading position among the great cities of the nation.

Company, and manager of the City Lumber & Box Company until May. The officers are Gust Holes, president; C. G. Palmberg, vice-president; J. M. Anderson, cashier, and John Nordstrom, assistant cashier, all of whom reside in Astoria and believe no city on the coast has a brighter future before her.

THE ASTORIA NATIONAL BANK.

The Astoria National Bank, which is a United States depository, is located in commodious quarters on the corner of Tenth and Commercial streets, having ample fire and burglar proof vaults and other conveniences. To Astoria and this section of the state the bank has ever been of inestimable value. Its course and management have inspired confidence, and the bank's officers and directors are acknowledged as among Astoria's most successful business men and include George H. George, secretary and treasurer of the Columbia Packers' Association, and largely interested in canneries in the Puget Sound district, president; George W. Warren, acting mayor of Warrenton and wealthy stock-raiser, vice-presi-

dent; J. E. Higgins, of Ross, Higgins & Co., cashier, and his brother, C. R. Higgins of Higgins & Warren, assistant cashier; and W. H. Barker, manager of the British Columbia Packers' Association, Aug. Scherneckau, and L. Mansur, directors. The resources of the bank on November 1, 1907, were \$970,961.08, an increase of \$219,000 over those of a year ago, and in addition to the capital stock of \$50,000, and \$12,000 in circulation the surplus and undivided profits amounted to \$66,263.24 as against \$49,652.82 on September 4, 1906. The deposits on November 1st included, individual deposits \$379,027.12, demand certificates of deposit \$66,397.81, time deposits \$347,272.91 and United States government deposits of \$50,000, making a total of \$842,697.84 as against \$639,171.98 on deposit with the bank on September 4, 1906, an increase in deposits during the year of over \$203,500 which is a remarkable showing in the face of the financial disturbance at the time the statement was issued. The bank has generously contributed to every worthy movement to further the interests of the city and make it an attractive field for the investment of capital and for the best class of citizens to make their homes.

Splendid Gravity Water

System Costing Over \$350,000.

Probably no city in the State outside of Portland can boast a better supply of pure mountain water than Astoria.

The source of supply is Bear Creek, a beautiful mountain stream which the great mains of the city tap at a point 11.76 miles southeast and 600 feet above the datum plane of the city. The water is pure and cold and delicious and there is plenty of it for the present demands; but it will be necessary in the near future to increase the volume of water to meet the needs of the fast-growing popula-

tion centering here; a matter, not so much of supply as of additional conduits; a proposition that will in all likelihood be taken care of during the present year.

The city owns and uses two reservoirs for the storage of stationary supplies; one having a capacity of half a million gallons, and the other, and principle one, being at the summit of the hills back of the city and joining the municipal park, at an elevation of 282 feet and holding 6,200,000 gallons; the former giving a low pressure service, the latter high

pressure service, which are recorded as follows: Low, 65 pounds, and high, or fire pressure, at 110 pounds.

There are 15 miles of mains and distributing pipes within the city and the whole service is conducted with a maximum of satisfaction and a minimum of trouble, to all concerned. The plant has cost, to date, in round numbers, \$300,000.

The original commission charged with the task of creating this fine plant and service was composed of the following named gentlemen, who were appointed for life (but whose tenure has been changed by the terms of the municipal charter and the office will, hereafter be elective).

W. W. Parker, C. S. Wright, J. Q. A. Bowlby, W. E. Dement, H. G. Van Dusen, F. A. Fisher and Samuel Elmore. Messrs. Parker and Dement

have been succeeded by C. J. Trenchard and Asmus Brix.

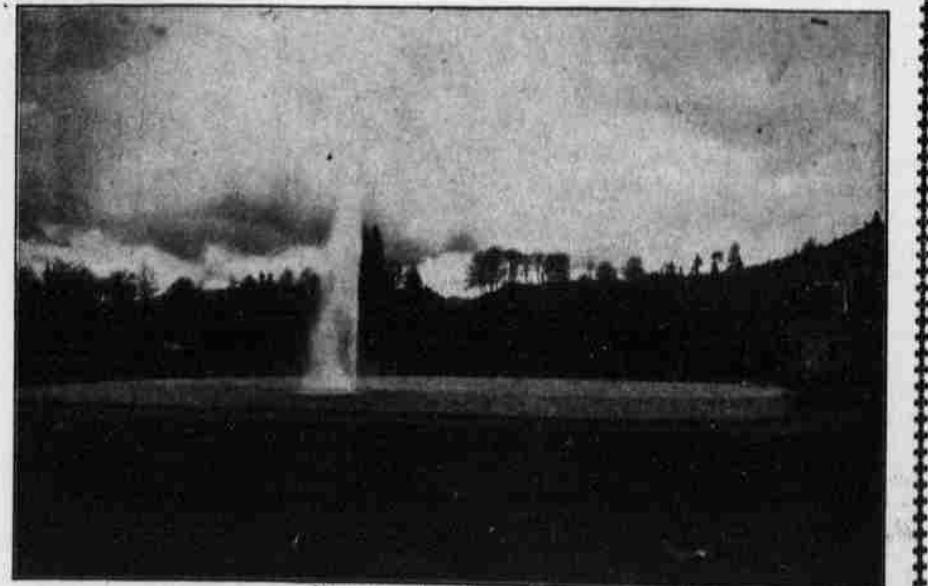
The engineer who prosecuted the work so thoroughly and successfully was Arthur L. Adams. It was begun in the year 1895.

Astoria is rightfully proud of this arm of the public service and will see to it that it is never permitted to languish for the want of rigid and critical oversight. It is one of the strongest cards in the deck of her innumerable attractions and is among the first things noted by all strangers entering the city.

George W. Lounsbury, a leading citizen of Astoria, and thoroughly qualified for the work, serves the board and people as clerk of the commission, and keeps vigilant oversight over all the manifold details of the great business.



Head Works, Bear Creek.



High Service Reservoir.