

**THE MORNING ASTORIAN**  
Established 1822.  
Published Daily Except Monday by  
**THE J. S. DELLINGER COMPANY.**

**SUBSCRIPTION RATES.**  
By mail, per year.....\$7.00  
By carrier, per month..... .90

**WEEKLY ASTORIAN.**  
By mail, per year, in advance...\$1.00

Entered as second-class matter July 20, 1894, at the postoffice at Astoria, Ore., under the act of Congress of March 3, 1879.

Orders for the delivery of this paper may be made by postal card or through telegrams. Any irregularity in delivery should be immediately reported to the office of publication.

**TELEPHONE MAIN 661.**  
Official paper of Clatsop County and the City of Astoria.

listener which he never felt before, and which often stimulates and inspires to fresh endeavor. The mingling of thought with thought, the contact of mind with mind, develops new powers, as the mixing of two chemicals often produces a new third substance.

To converse well one must listen well also—hold oneself in a receptive attitude.

Walter Besant used to tell of a clever woman who had a great reputation as a conversationalist though she talked very little. She had such a cordial sympathetic manner that she helped the timid and the shy to say their best things and made them feel at home. She dissipated their fears, and they could say things to her which they could not say to any one else. People thought her an interesting conversationalist because she had this ability to call out the best in others.

If you would make yourself agreeable you must be able to enter into the life of the people you are conversing with, and you must touch them along the lines of their interest. No matter how much you may know about a subject, if it does not happen to interest those to whom you are talking your efforts will be largely lost.

Great conversationalists have always been very tactful—interesting without offending. It does not do to stab people if you would interest them, nor to drag out their family skeletons. Some people have the peculiar quality of touching the best that is in us; others stir up the bad. Every time they come into our presence they irritate us. Others ally all that is disagreeable. They never touch our sensitive spots, and they call out all that is spontaneous and sweet and beautiful.

The best of the curb operations are the curb on reckless gambling and foolish panic.

No run, no panic, no losses. The abolition of the bank run is a blessing to society.

It has already been discovered that the 2-cent fare law requires longer trains and more conductors.

J. Pierpont Morgan and Secretary Cortelyou are tied for first place in the affections of Wall street.

Secretary Taft's absence from home on Thanksgiving Day will help to relieve the American turkey famine.

Chancellor Day's candidate for president seems to be Debs. Why not Debs and Day? Campaign shibboleth: "Dubs."

No wild talk is being indulged in about the Ringling circus trust. A circus not only baffles description but challenges criticism.

**It Tom Had Seen There.**  
The great Nelson's sovereignty was confined to the seas. On shore his vallet, old Tom, ruled him completely. He was no hero to Tom, but a boy to be governed kindly, but firmly. To the end of his days the faithful old servant ascribed his master's fate to the fact that he was not aboard Nelson's ship at Trafalgar. Tom had been everywhere with Nelson until the time of Trafalgar, says a contributor to St. James' Budget. On that occasion he was detained in London too late to go to sea with Nelson, and ever afterward he used to say:  
"If I had only been there Lord Nelson would not have been killed, for he should not have put on that coat!"  
"He would mind me like a child," the old fellow would go on, "and when I found him bent on wearing his finery before a battle I always prevented him."  
"Tom," he would say, "I'll fight this battle in my best coat."  
"Oh, no, my lord, you shan't," I'd say.  
"But why, Tom?" he'd say.  
"Why, my lord? You just ask me questions, but fight the battle first, I'd say, 'and then I'll dress you up in all your stars and garters, and you'll look something like. But after the battle, not before, my lord." He got on his best coat at Trafalgar because I wasn't there to prevent him, and it was the end of him!"

**THE SNEEZE.**  
In Past Ages It Played a Very Important Part in Life.  
Many odd notions still exist as to sneezing, and some persons may be heard to exclaim "Bless, my soul, once!" "Bless my soul, twice!" and so on after each sneeze. But in past ages the sneeze really played a very important part.

In ancient Greece the people saluted each other whenever any one present chanced to sneeze. As Xenophon was addressing the Greek army in a moment of defeat on a historical occasion a soldier sneezed. The lines of battle were formed at once, for the sneeze was deemed a good omen, and the Greeks were successful.

Among the Hebrews when a person sneezed the bystanders would say, "Tobias chaim!"—"A long life to you." In India criminals on the rack of torture have saved their own lives by sneezing accidentally.

A humorous story about sneezing is told in that wonderful collection of oddities, "The Arabian Nights." A schoolmaster was particular in teaching his pupils the value of politeness. He also told them that whenever he sneezed they should clap their hands and say, "Long live our noble master!" One day master and pupils went out for a stroll. The air was hot, and all soon grew very thirsty. Great was their joy at last to find a well. But the bucket was at the bottom of the well, and so the schoolmaster went down to bring it up. The boys seized the rope and tugged for dear life. Just as the schoolmaster reached the top of the well he sneezed. The boys let go the rope and clapped their hands, shouting, "Long live our noble master!" As for the poor schoolmaster, he fell to the bottom of the well, where he may be to this day, for all one knows—Milwaukee Wisconsin.

**MEETING A CROCODILE.**  
The Animal and the Hunters Were All Taken by Surprise.  
While looking for a hippopotamus it was the fortune of the author of "Uganda to Khartum" to encounter a crocodile under somewhat unusual circumstances. He was following a fresh track leading through the dense undergrowth from the lake inland. Two men accompanied him, one carrying his camera and the other his second gun, while he shouldered his rifle.

Suddenly I heard a rustling noise in front of me and realized that some creature was approaching, but what? It could not be the hippo, because there was no thunderous tread, but I had no time to think, for the creature, whatever it might be, was upon me in a second.

At two yards I discovered what it was—an immense crocodile more than twelve feet long.

I was right in its path, and there was no possible escape on either side, so I stood still with my rifle at shoulder and waited. The "crocodile" did not wait, however, and in some remarkable way it hustled me to one side, almost knocking me over, and endeavored to make his way to the water.

To dispute his right of way would have been folly. I realized only a horrible, soft, wriggling mass pressing against my legs in a most sickening way. Why he did not bite me I do not know. At first I thought he had done so as he brushed against my leg, but I found it was only his horny scales that scraped my shin. And he was more taken by surprise than I was and forgot all about his huge jaw and the lasting impression he might have made upon my legs.

After he had passed I turned to see how the men would fare. One had got back to the shore and so was no longer in view. The other man with the camera was stuck fast in the thick brambles, and his legs were in the air, the camera of course in the mud beside him.

I do not think the "crocodile" could have seen him, for he had literally taken a header into the bush, and his legs were far above the crocodile's jaws.

Chapped hands are quickly cured by applying Chamberlain's Salve. Price, 25 cents. For sale by Frank Hart and leading druggists.

**THE VALUE OF PERSONAL KNOWLEDGE**

Personal knowledge is the winning factor in the culminating contests of this competitive age and when of ample character it places its fortunate possessor in the front ranks of  
**The Well Informed of the World.**

A vast fund of personal knowledge is really essential to the achievement of the highest excellence in any field of human effort.

**A Knowledge of Forms, Knowledge of Functions and Knowledge of Products** are all of the utmost value and in questions of life and health when a true and wholesome remedy is desired it should be remembered that Syrup of Figs and Elixir of Senna, manufactured by the California Fig Syrup Co., is an ethical product which has met with the approval of the most eminent physicians and gives universal satisfaction, because it is a remedy of

**Known Quality, Known Excellence and Known Component Parts** and has won the valuable patronage of millions of the Well Informed of the world, who know of their own personal knowledge and from actual use that it is the first and best of family laxatives, for which no extravagant or unreasonable claims are made.

This valuable remedy has been long and favorably known under the name of—Syrup of Figs—and has attained to world-wide acceptance as the most excellent family laxative. As its pure laxative principles, obtained from Senna, are well known to physicians and the Well Informed of the world to be the best we have adopted the more elaborate name of—Syrup of Figs and Elixir of Senna—as more fully descriptive of the remedy, but doubtless it will always be called for by the shorter name of—Syrup of Figs—and to get its beneficial effects, always note, when purchasing the full name of the Company—California Fig Syrup Co.—printed on the front of every package, whether you call for—Syrup of Figs—or by the full name—Syrup of Figs and Elixir of Senna.

**CALIFORNIA FIG SYRUP CO.**  
SAN FRANCISCO, CAL., U.S.A.  
LOUISVILLE, KY. LONDON, ENGLAND. NEW YORK, N.Y.

**WEATHER.**  
Western Oregon—Fair; southerly winds; increasing cloudiness; followed by threatening weather north portion.

**DEPOSITS EXCEED DEMANDS.**

If any alarmist thought to have his vague premonitions verified at the Astoria bank counters yesterday morning, he was badly bumped. There was not even a sign of a "run" anywhere in the city.

The business of the banks barely exceeded the normal volume of any first Monday in the month, and the sum of the day's business was marked by a distinct excess of deposits over check demands; which condition speaks for itself unequivocally.

In one or two instances there was some disappointment when it was made plain to those who were peculiarly anxious to draw out the full balances due them that they could not get but a rational percentage of their holdings; and these were quite satisfied when the situation was fully explained to them. The day was utterly free from untoward circumstances and closed with confirmative quietude and assurance throughout the city.

Cashier Gordon, of the First National, commenting on the status of affairs, yesterday, said that his house "had no more than the customary run of business for the first of the month; that those who had visited the bank had come, apparently, as well informed of the conditions and what might be expected, as the bank officers themselves, and that there was an intelligent acceptance on all sides of the restrictions in force." Mr. Gordon also said he was in hope that but a few days would intervene before even these could be done away with.

Mr. Higgins, cashier of the Astoria National, was pleased to report that "the deposits had materially exceeded the demands of that institution; and that the day business had been characterized by nothing worthy of comment. The people seemed to understand the case clearly and so far as the bank's clientele was concerned, were unanimously disposed to make the best of it in every way."

Mr. Patton, of the Astoria Savings bank said that the day's affairs went off without the slightest manifestation of disquietude, though there were a few signs of disappointment in cases where the limitations, imposed by the bank interfered with the plans of some client but these were passed up pleasantly, upon due explanation being made; and that the situation being thoroughly understood there was nothing to apprehend. The business of the bank showed no variation from that of any first-of-the-month day, and was as good as usual in all ways.

All of which goes to show that Astorians are taking a sensible view of the case and are abiding the issue of the "holidays" with equanimity and undisturbed faith in their banks and bankers. It is such business-like adaptation as this that makes for the good of a community when the matter is treated as an episode in history; and in the present instance is proof positive of the characteristic soundness of public opinion and action here.

**GIVES GOOD ADVICE**

**Simple Home Recipe Said to Do Wonders for Many.**

A well-known authority says that Backache is often nature's danger signal, which notifies the sufferer that the kidneys are sick.

The following simple home-made mixture is said to relieve backache and cleanse and build up weak, disordered kidneys, if taken before the stage of Bright's disease: Fluid Extract Dandelion, one-half ounce; Compound Kargon, one ounce; Compound Syrup Sarsaparilla, three ounces. Mix by shaking well in a bottle, and take in teaspoonful doses after meals and at bedtime.

A well-known local druggist is authority that these ingredients are mainly of vegetable extraction and harmless to use, and can be obtained at small cost from any good prescription pharmacy. Those who think they have kidney trouble or suffer with lame back or weak bladder, or such symptoms as frequent desire to urinate, especially at night; painful, thick, discolored urine, etc., should give this prescription a trial, as no harm can possibly follow its use, and it is said to do wonders for many people.

**COFFEE**

The world is full of anonymous coffee: "Java and Mocha."

Who returns your money if you don't like 'em?

Your grocer returns your money if you don't like Schilling's Best; we pay him.

**DR. KNOWLES & CO.,**

MANICURIST  
... and ...  
CHIROPDIST

Room 209 :: Astoria Bank Bldg.

**YOUNG MAN HAS NEW THEORY**

**Human Life Seems Centered in Stomach. All Else is Secondary.**

The immense success which has followed L. T. Cooper during the past year with his new preparation has exceeded anything of the kind ever before witnessed in most of the leading cities where the young man has introduced the medicine. Cooper has a novel theory. He believes that the human stomach is directly responsible for most disease. To quote his own words from an interview upon his arrival in an Eastern city: "The average man or woman cannot be sick if the stomach is working properly. To be sure, there are diseases of a virulent nature, such as cancer, tuberculosis, diabetes, etc., which are organic, and are not traceable to the stomach, but even fevers can, in nine cases out of ten, be traced to something taken into the stomach. All of this half-sick, nervous exhaustion that is now so common, is caused by the stomachic conditions, and it is because my remedy will and does regulate the stomach that I am meeting with such success."

"To sum the matter up—a sound digestive apparatus that is doing its full duty, getting every particle of vitality out of all food by transferring it to the bowels in a perfectly digested state—this above all else brings health."

Mr. A. C. Brock, chef of the Brook Restaurant, Market District, Boston, Mass., who is a staunch believer in Mr. Cooper's theory and medicine, has this to say: "I had chronic indigestion for over three years. I suffered terribly, and lost about 30 pounds. I was a physical wreck when I started this Cooper medicine, a month or so ago. Today I am as well as I ever was in my life. I am no longer nervous, my food does not distress me in the least, and I have a splendid appetite. I am gaining flesh very rapidly—in fact, at the rate of a pound a day. I would not believe any medicine on earth could have done for me what this has done. It is a remarkable preparation and Mr. Cooper deserves all his success."

We recommend the Cooper preparations as being remarkable medicines.—Charles Rogers.

**SCOW BAY IRON & BRASS WORK**

ASTORIA, OREGON  
IRON (AND BRASS) FOUNDERS' LAND AND MARINE ENGINEERS

11 1/2 to Late Saw Mill Machinery Prompt attention given to all repair work  
14th and Franklin Ave. Tel. Main 2461.

**IRVING'S**

**Apricot Brandy**

NOTHING FINER  
TRY IT

**AMERICAN IMPORTING CO.**

589 Commercial Street

**FINANCIAL.**

**First National Bank of Astoria, Ore**

ESTABLISHED 1886.  
Capital \$100,000

G. A. BOWLEY, President. FRANK PATTON, Cashier.  
O. I. PETERSON, Vice-President. J. W. GARNER, Assistant Cashier.

**Astoria Savings Bank**

Capital Paid in \$100,000. Surplus and Undivided Profits \$100,000  
Transacts a General Banking Business. Interest Paid on Time Deposits  
FOUR PER CENT PER ANNUM

Eleventh and Duane streets. ASTORIA, OREGON

**Sherman Transfer Co.**

HENRY SHERMAN, Manager

Hacks, Carriages—Baggage Checked and Transferred—Trucks and Furniture  
Wagons—Pianos Moved, Boxed and Shipped.

433 Commercial Street. Main Phone 121

**THE TRENTON**

First-Class Liquors and Cigars  
602 Commercial Street.  
Corner Commercial and 14th. ASTORIA, OREGON

**Box Paper Sale**

Today is the last day of the

**Box Paper Sale**

**E. A. HIGGINS CO.,**

MUSIC BOOKS STATIONERY  
See the Window

JOHN FOX, Pres. F. L. BISHOP, Sec. ASTORIA SAVINGS BANK, Treas.  
NELSON TROYER, Vice-Pres. and Supt.

**ASTORIA IRON WORKS**

DESIGNERS AND MANUFACTURERS OF THE LATEST IMPROVED

Canning Machinery, Marine Engines and Boilers  
COMPLETE CANNERY OUTFITS FURNISHED.  
Correspondence Solicited. Foot of Fourth Street.

**THE GEM**

C. F. WISE, Prop.

Choice Wines, Liquors and Cigars  
Hot Lunch at all Hours

Merchants Lunch From 11:30 a. m. to 1:30 p. m. 25 Cents  
Corner Eleventh and Commercial

The Reckless Autoist—My friend and I will try to keep pace with the...  
dent Roosevelt yesterday.

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