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So Young Clerk Gets Job Over Steady Man.

DUT BOOSTING FOR COMPANY

Employer Sees Him At Ball Game Talking With Merchants And Concludes That Such A Young Man Is Good Agent To Have Out On The Road.

CHICAGO, Aug. 29.-To be a good 'mixer" is often more essential to inreasing one's value to his employers than to be the blue-ribbon grubber. R. E. Dumden tells this illustrative story in the Worker's Magazine:

Goodwin and McArdle bagan commerefal life at the same time and in the same capa ity, as clerks in the wholesale provision house of John Brown & They had attended common and high school together, and on graduation and discovered that their diplomas were of no practical value in securing employ-

Both, however viewed this in a philosophical light. Their joint ambition was to "make good" in business and being short on cash and each dependent upon his own resources, they set out to find work in the same house, being lucky enough to land berths at a wage of \$10 per week to begin .

Goodwin was a taciture individual. whose main object in life was to complete his day's work and return to his ouse where he had fitted up a small laboratory, and was continually experimenting in an endeavor to turn to ase a number of ideas which he felt it since." assured would be developed into inventions of such merit as to make him de-

On the other hand, McArdle was of a sociable turn of mind, and spent his evenings in the gayety of youth. He had a large acquaintance, and on his small income was alweys in debt, while Goodwin managed to save from his meagre salary several dollars each week. Goodwin frequently was called upon to act as McArdle's banker, the latter surrendering to his friend the sum necessary to carry him over the week, which the other would dole out each day.

In course of time, as is usual in such louses, a vacancy arose, and one of the clerks was to be chosen to fill the important position of "outside man" for the firm-that is, he was to act as general overseer of shipments, see that no consignments were allowed to remain overtime untrucked and to look out for short weights, both incoming and outgoing.

The general manager, Page, who had spent years in the business, moved slowy in selecting the man for the place. ere were 18 or 20 clerks in his employ, any one of whom would have been able to perform the duties of the job.

Taking a lot of the eligibles, he checked them off, as he sat in his office just after the lunch hour, on Saturday. At whom he thought would make good at the place on the strength of his prevous, work, Both were good clerks, they had secured enough practical education along with the brief veneer of the class-rooms to hold better positions. And their making good was apparent, as each in the short space of a year had been advanced from \$10 to \$14 per week.

Still undecided, Page closed his office door, after dismissing the stenographers for the half holiday, and started to leave the building. It was well on to 1 o'clock and the entire force of the bookkeeping though now and then a child is lora department had gone. At least, so he that so far forgets itself as to reain thought until he saw a hat and coat hanging in the doorway.

Surprised at such an evidence of industry, Page went into the rear room and found Goodwin, completely engrossed in his books and making entries with all speed. Inquiring the cause for his late stay, he learned that some invoices red, and fuzzy with an almost discarded of goods had arrived just as the force fur which in a few days will be discardwas dismissed and that Goodwin had volunteered to enter them up before leaving. The latter took the proceeding as a matter of course and within a few minutes completed his self-imposed task, closed the ledgers with a slam, and donning his coat as he stepped briskly from the store, caught a trolley car

Page was a lover of outdoor sports and there was a league baseball game that day so he proceeded to the ball park and sought his favorite position, where he could watch the breaks of the balls and not miss any detail of the engagement between the rival nines. He had about made up his mind that Goodwin was the man for the vacant position and was pleased at the thought that industry of the sort he had seen would free, be rewarded.

Near him at the game sat two customers of the house, leading green grocers of the city, but several tiers of seats below his position. He noticed that they were in animated discussion of the relative merits of certain ball players. and then, to his surprise, saw McArdle take a chair by their side.

The others immediately turned to the

dispute, which happened to be the date of an extra inning contest of the year previous. McArdle had the information at his finger tips, and while the others listened respectfully, recled off all of the desired data.

Play progressed in the game and the merchant's began to discuss the markets of the past week, as there was a little hill in the run getting. McAdler saw his chance and put in a good word for his firm. He told the others, how Brown & Co, had saved their customers a large sum by discriminating purchases of fruits the week before, and pulled out a clipping from the daily reports show-ing how the prices asked by the wholesale house on a certain day compared with those on open market. The others were much impressed, evidently, and both declared that they had overlooked the point, but would be sure to remember it in placing future orders,

After the game was over, Page approached the trie and was congratulated by them for the firm's treatment of its patrons. The following Monday Mc-Ardle went to the new job.

PROVE IT ANYTIME.

By the Evidence of Astoria People.

The daily evidence citizens right here at home supply is proof sufficient to satisfy the greatest skeptic. No better proof can be had. Here is a case.

Mrs. Helen Lewis, of 52 Astor street. Astoria, Ore., says: "Doan's Ointment proved its healing qualities several years ago when I used it and told in a published statement the great relief and cure I obtained from it. I used it for a breaking out around my mouth and lips which had troubled me for a number of years, despite all I could do to get rid of it. My lips would crack and become sore when cold weather set in, and this lasted until it got warm again. I was finally induced to try Doan's Ointment, procuring it at Charles Rogers' drug store. In a short time after beginning to apply it I was cured of the annoyance, and have been entirely free from

For sale by all dealers. Price 50 cents. Foster-Milburn Co., Buffalo, New York. ole agents for the United States. Remember the name - Doan's - and

take no other. For sale by all delears. Price 50 cents. Foster-Milburn Co., Buffalo, New York, sole agents for the United States.

Remember the name - Doan's - and take no other.

Eugene Wood On Babies.

Eugene Wood writes of the New Baby in the September American Magazine.

He says in part:

"Put your big, clumsy finger into that tiny hand of his, the fingernails edged like razors. Something catches at your heart-strings. You sort of half-sob. half-laugh: "The little snoozer! Ain't he got a grip, though?' Try him with both hands on your walking-stick. (If she'll let you.) He will hang for longer than a minute before he drops. And that's no fair test either. The little fellow's pidgeontoed and bow-legged. He can put the sole of one foot flat against the sole of the other. His curving legs are ridgy. Suppose your walking-stick slanted at an angle from a thicker tree limb, around which he could clamp those calipers of legs, and press the sole of last his choice narrowed down to two long could he hang on them? I do not one foot hard against the other. How know how many minutes by the clock, but if his mamma had carelessly dropped him from the tree-top I think he could hang on to this lower limb till she could scramble down and get him. And lest you thak I'm hinting at the time when we were monkeys, I beg to be allowed to prove to you that I'm thinking of a later period than that. Crave the boon of being present when your ancestor is being bathed. His wise mother will show you the dimpling scar, "the place the tail went in at.' He is no mona reminiscent stump.

"The New Baby is so old that it antedates the age when human being a had decided upon a complexion. Be the New Baby American or African, Jew, Gentile or Japanese, when he arrives he is of the one color, a deep ed altogether."

Endorsed by the County.

"The most popular remedy in Otsego county, and the best friend of my family," writes Wm. M. Dietz, editor and publisher of the Otsego Journal, Gilbertsville, N. Y., "is Dr. King's New Discovery. It has proved to be an infallible cure for coughs and colds, making short work of the worst of them We always keep a bottle in the house, I believe it to be the most valuable prescription known for Lung and Throat diseases,". Guaranteed to never disappoint the taker, by Charles Rogers' drug store, Price 50c and \$1.00. Trial bottle

Ten Years in Bed.

"For 10 years I was confined to my bed with disease of my kidneys," writes R. A. Gray, J. P. of Oakville, Ind, "It was so severe that I could not move part of the time. I consulted the very best medical skill available, but could get no relief until Foley's Kidney Cure was clerk as an authority, and appealed to recommended to me. It has been a

The Limit of Life.

The most eminent medical scientists are unanimous in the conclusion that the generally accepted limitation of human life is many years below the attainment possible with the advanced knowledge of which the race is now possessed. The critical period, that determines its duration, seems to be between 50 and 60; the proper care of the body during this decade cannot be too strongly urged; carelessness then being fatal to longevity. Nature's best helper after 50 is Electric Bitters, the scientific tonic medicine that revitalizes every organ of the body. Guaranteed by Charles Rogers, druggist. 50c.

Warning.

If you have kidney and bladder trouble and do not use Foley's Kidney Cure, you will have only yourself to blame for results, as it positively cures all forms of kidney and bladder diseases. T. F. Laurin, Owl Drug Store.

What a New Jersey Editor Says M. T. Lynch, editor of the Phillipsburg, N. J., Daily Post, writes: "I have used many kinds of medicines for coughs and colds in my family but never anything so good as Foley's Honey and Tar. I cannot say too much in praise of it."

T. F. Laurin, Owl Drug Store.



Tide Table for August

AUGUE	T, 1907,		1	AUGUS	T, 1907,		- 5
High Water,	A. M.	P. M.	2	Low Water.		1 P. 1	M.
Date.	h.m. ft.	h.m. f	it.		h.m. ft		
Thursday 1	6:42 6.4	7:01 8	8.0	Thursday 1	0:51 1	8 12 : A2	
Friday 2	8:00 6.0	7:58 8	8.0	Friday 2	3:02 1	5 1:48	2.0
Saturday 3	9.18 6.9	8:52 8	0.8	Saturday 3			1.5
SUNDAY 4	10:24 6.1	9:47 1	1.1	SUNDAY 4	4:09 0.		ш
Monday 5	11:18 6.4	10:34 1	1.3				2.5
Tuesday 6	leccole	12:01 6	8.6	Tuesday 6			1.5
Tuesday 6	leccorder and	11:15 1	8.4	Wednesday	6:19 -0.		
Wednesday 7	versal and	12:27 4		Whiteday .	4. EG A		3.5
Wednesday 7		11:58 5	8.5	Welday 6	7: 22 -0.		1.0
Inureday 8	******	1:08 7	7.1	Saturday 10	7:50 -0		1.7
Friday 9	0:30 8.6		7.4	SUNDAY11			
Saturday 10	1:05 8.5		7.6				
SUNDAY11	1:42 8.4	2:38 7	7.9	Tuesday13		8 9:54	
Monday12	2:20 8.2					3 10:45	
Tuesday13	3:02 7.8		8.3			9 11:46	
Wednesday 14	3:48 7.4	4:24 1	8.3				
Thursday 15	4:44 6.9	5:11 1	8.3	Saturday 17		3 12:30	3.0
Friday16	5:49 6.2	6:03	8.3	SUNDAY 18	1 1110 O	9 1:48	
Saturday17	7:06 5.8	7:03 5	8.3	Monday 19	3:26 0.		
SUNDAY18	8:35 5.8	8:09 8	8.5	Tuesday20	4:30 -0		
Monday ., 19		9:15 8	8.8	Wednesday 21	6:25 -0	7 5:33	
Tuesday20	10:54 6.6	10:18 9	1.0	Thursday22	6:13 -1	1 6:14	
Wednesday 21	11:45 7.1	11:13 9	1.4	Friday 23	6:58 -1.		
Thursday 22		12:29 7	7.6	Saturday24			
Friday28	0:05 2.6	1:10 8	1.1	SUNDAY 25			
Saturday24	0:54 9.5	1:50 8	1.4	Monday26		1 9:26	
BUNDAY25	1142 9.2	2:28 8	200	Tuesday27			
Monday26	2:28 8.7	3:08 8	1.7	Wednesday 28	10:18 1	5 11:00	1.4
Tuesday27	3:15 8.1			Thursday29		3	
Wednesday 28		4:30 8	73	Friday30	0:10 1	8	
Thursday29	5:01 6.8	5:18 8	1.0	Friday30	11:57 2		
Friday30	6:07 6.1	6:09 7	. 8	Saturday31			
Saturday31	7:25 5.8	7:08 7				4 41.00	

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