

## That's What Counts

brand names of planos do mean something. but pi anos must be graded in the CLASS in which they belong -and gept there-mo mean tei most to a purchaser.
that is the good service we perform for our customers when we purchase our ENORMOUS STOCKS FROM THE FORTY DIFYERENT FACTORIES WE REPRESENT.
wE bring expert knowledge or pianos to bear in our dealings with each mare of pIANO WE BUY AND SRLL,
and no inducement of larger profit on any make of plano by orading it higher THAN IT DESERVES (AND FACTORIES WOULD LIKE US TO DO IT TOO), TEMPTS US TO VARY FROM OUR RIXED RULE TO GRADE, PRICE AND SELL EVERY MAEE OF PIANO WE HANDLE IN THE CLASS IN which it belongs.

SOME PROPLE MAY DISAGREE WITR OUR JUDGMENT ABOUT RELATIVE VALUES OF DEFYERENT MAKES OF PIANOS BUT THAT DOESNT PROVE ANYTGDNG

THEY MAY BE PREJUDICED OR BEHIND THE TTMES.
WHAY WE SAY ABOUT GRADE AND WORTH OF DIFTRRENT MAKES, YOU CAN BANE ON. IN SELECY. ing a plano of us you have only to decide about price you wish to pay and outside ap. pearance, unless you have in mind some haie that is enown to you.

F YOU DONT KNOW WHAT MAKE YOU WANT "TRUST US" AS YOU WOULD COME TO DS IF NOT SATISTIED ANYWAY

## Eilers Piano House





 Heo races of pooplo wbo ilive unaturried





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Fallure Romane nearly of failures.

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& \text { appes by what they doa-Buter. }
\end{aligned}
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\text { Remody tor Diarthoen-Never Inown to } \\
\text { Inal }
\end{gathered}
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Chambernantst Colite, Cholera: mond Diar-

Eraver to a like position ind the Rainier
reesrve
Why Fret and Worry
when your clild has a severe colde need not fear pneumoina or other pul.
monary diseases. Keep supplied with monary diseases. Keep supplied with
Baliard's Horchound Syrup-a positive cure for Colde Cougha, Whooping Cough and Bronchitias
Mrre. Hall, of Sioux Pille, S. D., writes: II have used your wonderful Ballard's Horehound Syrup, on my chilldren for
five yeara. Its resulta have been wonfive yeara. Its results have been won-
derful." Sold by Hart's Drug Store.
BOMB FOR CORTELYOU.
PHILADELPHIA. Angust 28 -The ex-
plosion of what appears to have been a
large percussion cap in a package ad-
dressed to the secretary of the treasury,

$\qquad$

## aside from t ${ }^{\text {a }}$. will not say.

## Don't Grumble

When your joints ache and you suffer rom Rheumatiam. Buy a bottle of Bal reliof. A poitinve cure for Rhenemation Burns, Guts, Contracted Mucles, Sore Chest, etce, Mr. L. T. Bogg, a prominen merchant at Willow Point, Texas, my that he finde Ballardia Snow Linime
the best all round Iniment he vied." Sold by Hirt's Drug Store

TRANAPORTATION.

## PANADIAN PACIFIC

uebee to Liverpool
Lees Than Four Daye at See
Kmpress salls September 6 anid 20.
First cebin, $\$ 80$ up; second cabin, 845
 tioulars.
JAMESS FINLAYsoN, Agent.

## UNIVERSAL Stoves and Ranges

Every one Guaranteed
We Buy them in Car Load Lots
The Foard \& Stokes hariware Co
Incorporated

Sherman Transter $\mathbf{C o}$.
HENBY BHERMAN, Managee
a. B. BLESSing, Agent.

Winees Hoter in the Northwest portland, one. tRANSPORTATION.

TIME CARD Astoria \& Columbia River R. R. Co.


