

CHARACTER AS AN ASSET

"Character Is a Modern Commercial Asset of Rapidly Increasing Importance."

SHREWDNESS VERSUS HONOR

"The Greatest Evil in the Country Today Is Commercialism" Says J. H. Tregoe, a Well Known Credit Man.

Chicago, Oct. 24.—That a substantial valuation is placed upon character in the business world has been asserted by J. Harry Tregoe of Baltimore, former president of the National Association of Credit Men at the monthly meeting of the organization.

"The men with positions to give have abandoned their desire for shrewd men who can obtain results without good explanations," he said. "Character is a modern commercial asset of rapidly increasing importance."

"The greatest evil in the country today is commercialism. There is a rapid, almost insane desire to make money fast. Young men thrown into the large cities without capital, possessed of the ambition created in a good home, see the swirl of city life and attempt to get into it, to emulate the men of fast lives. The inevitable results, unless there is some restraint, is speculation."

Charles E. Meak of New York, secretary treasurer of the association spoke on "The Exemption Laws," and Frederick W. Standert of Denver, on "The Interdependence of the National and Local Association."

CHAMPION REVOLVER SHOTS.

Results of Annual Shoots Held in September.

New York, Oct. 25.—Results of the annual championship outdoor matches of the United States Revolver Association for 1904, which were held during the meeting of the New York Rifle Association September 12 to 17 inclusive, have just been announced.

The matches were conducted at Creedmoor, N. Y.; Boston, Mass.; Springfield, Mass.; Chicago, St. Louis and San Francisco. First prizes, a silver cup, representing the revolver championship of the United States of America, and a gold medal, were won by Dr. I. B. Calkins, at Springfield, Mass. His total score was 451 with 50 shots at 50 yards. This score was three points less than that made by J. E. Gorman at San Francisco last year. C. F. Armstrong, at Creedmoor, won the second prize, and J. B. Crabtree at the same range, the third.

The pistol championship of the United States was won by Dr. E. H. Kessler, at St. Louis, with a total score of 464. This is a new record, beating that made by Thomas Anderson last year by seven points. Dr. I. B. Calkins, at Springfield, and J. B. Crabtree at Creedmoor won the second and third prizes respectively. A silver bowl, representing the championship of the United States, was won by Thomas Anderson at Creedmoor, with a total of 583, beating Lieutenant P. H. Sayres' score of last year by 20 points.

AWAITING DEVELOPMENTS.

Russian Paper Declares Justice Will Be Done.

St. Petersburg, Oct. 25. 7:51 A. M.—The press as a whole is significantly silent regarding the North sea tragedy. The papers generally publish without comment foreign telegrams concerning the sinking of the trawlers, indicating a desire not to embarrass the government or complicate an already extremely delicate situation by an expression of opinion before all the facts on both sides shall have been ascertained. One exception, particularly is the Novoe Vremya which says that one of the minor powers, before the sailing of the second Pacific squadron categorically informed Russia of an impending attack on the vessels. The paper begs that judgment may be suspended pending the receipt of Vice-Admiral Rojestvensky's report but declares that full justice will be done by Russia.

ANTS AT WORK AS USUAL.

Expected to Prove Successful as Boll Weevil Enemies.

Houston, Tex., Oct. 25.—Dr. B. T. Galloway has received a telegram from the agricultural department at Washington asking if it were true that he had given out an interview stating that the Guatemalan ants were a failure

SOFTNESS OF SEALSKIN.

Is Rivalled by Human Hair Where Dandruff is Eradicated.

Seal skin is admired the world over for its softness and glossiness; and yet the human hair is equally as soft and glossy when healthy; and the radical cause of all hair trouble is dandruff, which is caused by a parasitic parasite that saps the vitality of the hair at its root. Newbro's Herpicide is the only preparation that is fatal to the dandruff germ. Without dandruff there is no falling hair, but a luxuriant growth of glossy, soft hair is certain. Scouring the scalp won't cure dandruff. Kill the dandruff germ. Thousands of women owe their beautiful suits of hair to Newbro's Herpicide. Sold by leading druggists. Send 10c. in stamps to The Herpicide Co., Detroit, Mich.

Eagle Drug Store, 351-353 Bond St. Owl Drug Store, 549 Com. St. T. F. Laurin, Prop. "Special Agent."

as boll weevil enemies. Dr. Galloway promptly answered that the interview was not true, that Collins and Goll should go to Guatemala as originally intended and further study the ants in their native habits. Dr. Galloway has just returned from Victoria, Texas, where he looked over the ants and expressed himself as satisfied with the work being done with them by Dr. Weber and Dr. Hunter.

DAUGHTER OF MRS. SURRATT.

Lincoln Conspiracy Recalled by Death of Mrs. W. P. Toney.

Baltimore, Oct. 25.—Mrs. William P. Toney, the only daughter of Mrs. Mary E. Surratt, who was put to death for being involved in the Lincoln conspiracy, is dead here, after several years' illness, resulting from her efforts to save her mother. She was 65 years of age.

Confessions of a Priest.

Rev. Jno. S. Cox of Wake, Ark., writes, "For 12 years I suffered from yellow jaundice. I consulted a number of physicians and tried all sorts of medicines, but got no relief. Then I began the use of Electric Bitters and feel that I am now cured of a disease that had me in its grasp for 12 years." If you want a reliable medicine for liver and kidney trouble, stomach disorder or general debility, get Electric Bitters. It's guaranteed by Chas. Rogers. Only 50c.

FOR THE BUSY HOUSEWIFE

Monday
Thursday

Reason is the only true despot.—Rahl.

BREAKFAST.
Cereal with Blackberries.
Chicken Liver Omelet.
Coffee Cake, Coffee.

DINNER.
Carrot Soup.
Larded Calf's Liver Roast.
Spiced Peaches, Macaroni.
Fried Eggplant.
Fruit Pudding.
Coffee.

SUPPER.
Cold Meat.
Salad, Potatoes au Gratin.
Nutmeg Puffs, Tea.

Scott's Santal-Pepsin Capsules

A POSITIVE CURE
For Inflammation or Catarrh of the Bladder and Diseased Kidneys. No cure no pay. Cures quickly and permanently the worst cases of Gonorrhoea and Gleet, no matter of how long standing. Absolutely harmless. Sold by druggists, or by mail, postpaid, \$1.00, or by mail, postpaid, \$1.50, 3 boxes, \$2.50.

THE SANTAL-PEPSIN CO.,
BELLEFONTAINE, OHIO.

Sold by Chas. Rogers, 458 Commercial

"Best by Test"

A trans continental traveler says: "I've tried them all and I prefer the

North-Western Limited

It's the best to be found from coast to coast.

It's "The Train for Comfort" every night in the year between Minneapolis, St. Paul and Chicago.

Before starting on a trip—no matter where—write for interesting information about comfortable traveling.

H. L. SISLER, General Agent, 132 Third St. Portland, Oregon.

T. W. TEARDALE, General Passenger Agent, St. Paul, Minn.

WHY?

Not let the world know you are here?

The Astorian will bring you and your needs together.

M. Egger has opened a flower store in the Astor house building, where he has for sale choice cut flowers, growing plants, ferns and shrubs. Floral designs furnished.

For rent—Two nice, furnished rooms. One suitable for two persons. Address "A," care Astorian.

The original Jno. A. Moler has opened one of his famous barber colleges at 644 Clay street, San Francisco. Special inducements this month; positions guaranteed; tuition earned while learning. Write correct number, 644 Clay street, San Francisco.

Vocal instruction—Miss Hobson, phone main 2891.

Lost—Case containing pair of gold-rimmed spectacles; case marked with maker's name, "L. C. Hendrickson." Finder will be rewarded by leaving at Oriel house.

Two more rooms for rent over the Star theater.

Better have that old hat cleaned blocked and retrimmed. It saves you money. 433 Commercial street.

For rent—Nine-room house. Inquire at Astoria National bank.

For rent—Furnished front room, 140 Fourth street, corner Commercial.

For rent—nicely furnished front room on lower floor. Conveniently located. 377 Tenth street.

PROFESSIONAL CARDS.

JAY TUTTLE, M. D.
PHYSICIAN AND SURGEON
Acting Assistant Surgeon
U. S. Marine Hospital Service
Office hours: 10 to 12 a.m. 1 to 4:30 p.m.
477 Commercial Street, 2nd Floor.

Dr. RHODA C. HICKS
OSTEOPATHIST
Mansell Bldg. 573 Commercial St.
PHONE BLACK 2065.

C. W. BARR, DENTIST
Mansell Building
573 Commercial Street, Astoria, Ore.
TELEPHONE RED 2061.

DR. VAUGHAN,
DENTIST
Pythian Building, Astoria, Oregon.

Dr. T. L. BAILL
Dr. F. I. Friedrich,
DENTISTS
524 Commercial street, Astoria Ore

Dr. W. C. LOGAN
DENTIST
578 Commercial St., Shanahan Building

MISCELLANEOUS.

C. J. TRENCHARD
Insurance, Commission and Shipping
CUSTOMS HOUSE BROKER.
Agent Wells-Fargo and Northern Pacific Express Companies.
Cor. ELEVENTH and BOND STS.

A KILJULEN,
Merchant Tailor.
Occident Building.

JAPANESE GOODS
New stock of fancy goods just arrived at Yokohama Bazaar. Call and see the latest novelties from Japan.

BEST 15 CENT MEAL.
You can always find the best 15-cent meal in the city at the Rising Sun Restaurant.
612 Commercial St.

FIRST-CLASS MEAL
for 15c; nice cake, coffee, pie, or doughnuts, 5c, at U. S. Restaurant.
434 Bond St.

Proposals for Fresh Beef and Mutton:
Office Chief Commissary, Vancouver Barracks, Wash., Oct. 1, 1904— Sealed proposals for furnishing and delivering fresh beef and mutton for six months beginning January 1, 1905, will be received here and at offices of Commissaries at Fort Stevens, Ore. Boise Barracks, Idaho; Forts Casey, Columbia, Flagler, Walla Walla, Ward, Wright, Worden, Lawton and Vancouver Barracks, Wash., until 10 a. m., November 1, 1904. Envelopes containing proposals should be indorsed "Proposals for Fresh Beef and Mutton," and addressed to commissary of post, to be supplied, or to Major George R. Davis, Chief Comy.

GOING TO THE FAIR.

What to Do if You Desire Practical Information. If you contemplate visiting the St. Louis Exposition, to secure reliable information as to railroad service, the lowest rates and the best routes, apply to the local conditions in St. Louis hotels, etc., etc.

If you will write the undersigned, stating what information you desire the same will be promptly furnished. If we do not have it on hand, will secure it for you if possible, and without any expense to you. Address B. H. TRUMBULL, Portland, Ore.

DON'T GO TO ST. LOUIS

"Till you call at or write to the Chicago, Milwaukee & St. Paul Railroad Office 134 Third street, Portland, Ore. Low rates to all points east, in connection with all transcontinentals. H. S. ROWE, General Agent.

World's Fair Rates Extended.
Through the efforts of the GREAT NORTHERN RAILWAY, world's fair excursion tickets will be sold on October 27, 28 and 29, in addition to October 3, 4 and 5. For full information apply to any Great Northern agent

PIANO TUNER.
For good reliable piano work see your local tuner, Th. Fredrickson, 2071 Bond Street.
Phone Red 2074

WOOD! WOOD! WOOD!
Cord wood, mill wood, box wood, any kind of wood at lowest prices. Kelly, the transfer man. 'Phone 2211 Black. Barn on Twelfth, opposite opera house.

BAY VIEW HOTEL
E. GLASER, Prop.
Home Cooking, Comfortable Beds, Reasonable Rates and Nice Treatment.

THE NEW NEHALEM HOUSE
Cor. Fourteenth and Exchange Sts.
One block back of Ford & Stokes Store.
J. H. ANSON, Prop. - - Astoria, Ore.
Board and Lodging \$1.00 and up
Cleanest Beds in the City. Fine Table Board.
New Furniture throughout.
Rates made to steady Theatrical Troupes

ASTORIA HOTEL
Corner Seventeenth and Duane Sts.
75 cents a day and up. Meals 20 cents. Board and lodging \$4 per week.

PARKER HOUSE
H. B. PARKER, Proprietor
Free Coach
Large Sample Rooms on Ground Floor.
Rooms 50c, 75c, \$1.00 and \$1.50 per Day.
Foot of Ninth Street ASTORIA, OREGON

KAMONA SALE.
I have placed on sale at a reduced price my select stock of home-made Wrappers and Kamonas.
420 Commercial St. - - Astoria.
J. Y. KWONG CO.

The World's Fair Route.
Those anticipating an eastern trip or a visit to the Louisiana Purchase exposition at St. Louis, cannot afford to overlook the advantages offered by the Missouri Pacific Railway, which, on account of its various routes and gateways, has been appropriately named "The World's Fair Route."

Passengers from the northwest take the Missouri Pacific trains from Denver or Pueblo, with the choice of either going direct through Kansas City, or via Wichita, Fort Scott and Pleasant Hill.

Two trains daily from Denver and Pueblo to St. Louis without change, carrying all classes of modern equipment, including electric lighted observation parlor cafe dining cars. Ten daily trains between Kansas City and St. Louis.

Write or call on W. C. McBride, general agent, 134 Third street, Portland, for detailed information and illustrated literature.

A DIRECT LINE

to Chicago and all points east; Louisville, Memphis, New Orleans, and all points south. The only direct route to the St. Louis world's fair and the East is via the O. R. & N. and Union Pacific. The following rates apply from Astoria:

To St. Louis and return.....\$67.50
To Chicago and return 72.50
To Chicago, returning from St. Louis or vice versa 70.00
To Chicago, returning via St. Louis or vice versa 72.50
Returning via California, \$12.50 additional.

For further particulars, call on or address G. W. ROBERTS, Agent O. R. & N. Co., Astoria.

NORTHERN PACIFIC

Time Card of Trains

Leaves	Arrives
Puget Sound Limited 7:35 a.m.	6:45 p.m.
Kansas City-St. Louis Special	11:10 a.m. 6:45 p.m.
North Coast Limited	8:30 p.m. 7:00 a.m.
Tacoma and Seattle Night Express	11:45 p.m. 8:05 p.m.
Take Puget Sound Limited or North Coast Limited for Gray's Harbor points	Take Puget Sound Limited for Olympia direct.
Take Puget Sound Limited or Kansas City-St. Louis Special for points on South Bend branch.	Double daily train service on Gray's Harbor branch.
Four trains daily between Portland, Tacoma and Seattle	

A. & C. R. R.

TIME CARD. EFFECTIVE SEPT. 4, 1904.

Leave	PORTLAND	Arrive
8:00 a.m.	Portland Union Depot for Astoria	11:10 a.m.
7:00 p.m.	Portland Union Depot for Astoria	9:40 p.m.

SEASIDE DIVISION

Leave	ASTORIA	Arrive
11:35 a.m.	for Seaside Direct	5:20 p.m.
7:45 a.m.	for Warrenton, Hammond, Pt. Stevens, Seaside	11:30 a.m.
6:10 p.m.	way points	10:30 p.m.

Additional train leaves Astoria daily at 11:30 a. m. for all points on Ft. Stevens branch, arriving Ft. Stevens 12:30 p. m., returning, leaves Ft. Stevens at 2:00 p. m., arriving Astoria 2:45 p. m. * Sunday only. Through tickets and close connection via N. P. Ry. at Portland and Goble and O. R. & N. Co., via Portland. J. C. Mayo, G. P. A.

October 27, 28 and 29. World's fair excursion tickets to Chicago, St. Louis and all eastern cities will be sold by the GREAT NORTHERN RAILWAY on October 27, 28 and 29, in addition to October 3, 4 and 5. Apply to any Great Northern agent for rates and full information.

O. R. & N.

UNION PACIFIC OREGON SHORT LINE

AND UNION PACIFIC 70 hours from Portland to Chicago. No change of cars.

Depart	TIME SCHEDULES FROM PORTLAND	Arrive
Chicago Portland special via Huntington	Salt Lake, Denver, Ft. Worth, Omaha, Kansas City, St. Louis, Chicago and the East	5:25 p.m.
Atlantic Express via Huntington	Salt Lake, Denver, Ft. Worth, Omaha, Kansas City, St. Louis, Chicago and the East	7:10 a.m.
St. Paul Fast Mail via Spokane	Walla Walla, Lewiston, Spokane, Minneapolis, Milwaukee, Chicago, and East	8:00 p.m.

OCEAN AND RIVER SCHEDULE

—From Astoria— All sailing dates subject to change. For San Francisco every five days.

Daily except Sunday and Monday Columbia River to Portland and Way landings 4 a.m. Daily except Monday

Direct Line to St. Louis World's Fair.

Steamer Nahcotta leaves Astoria on the tide DAILY EXCEPT SUNDAY. FOR ILWACO, connecting there with trains for Long Beach, Toga and North Beach points. Returning arrives at Astoria same evening. Through tickets to and from all principal European cities. G. W. ROBERTS, Agent, Astoria, Ore.



See that your ticket reads via the Illinois Central R. R. Thoroughly modern trains connect with all transcontinental lines at St. Paul and Omaha.

If your friends are coming west let us know and we will quote them direct the specially low rates now in effect from all eastern points.

Any information as to rates, routes, etc., cheerfully given on application. B. H. TRUMBULL, Commercial Agent, 143 Third street, Portland, Or. J. C. LINDSEY, T. F. & P. A., 142 Third street, Portland, Or. F. B. THOMPSON, F. & P. A.,

ASK THE AGENT FOR TICKETS VIA



Duluth, Chicago, St. Louis, and all points east and south.

OVERLAND TRAINS DAILY

The Flyer and The Fast Mail

SPLENDID SERVICE UP TO DATE EQUIPMENT COURTEOUS EMPLOYEES

Daylight trip across the Cascade and Rocky Mountains. For tickets, rates folders and full information call on or address H. DICKSON, City Ticket Agent, 122 Third Street, Portland, Or. S. G. YERKES, G. W. P. A., 612 First Avenue, Seattle, Wash.

WE GIVE EXPEDITED SERVICE ON FREIGHT

ROUTE YOUR SHIPMENTS VIA GREAT NORTHERN

Full information from WM. HARDER, General Agent, Portland, Ore.

Every Woman

is interested and should know about the wonderful MARVEL Whirling Spray. The new Whirling Spray. Intention and direction. Best and most convenient. It cleanses instantly.

Ask your druggist for it. If he cannot supply the MARVEL Whirling Spray, send stamp for illustrated book—send. Right full particulars and directions in plain language to J. H. ALLEN CO., 41 Park Row, New York.