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\$25 " " " "	12.50
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make your next Suit. You will have no trouble in finding the CLOTH YOU WANT if you come to us, as we can give an assortment of over 500 different styles to select from.

If you wish to be well dressed in every particular, Style, Cloth, Lining, Workmanship, in fact everything that pertains to a perfect suit or overcoat at no more expense than if you wore ready made clothing. Then let us

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Not cheap garment makers, the only thing cheap about our suits is the price. Our suits have that style—fit and finish—about them that swell-dressed gentlemen appreciate.

Farnsworth-Herald Tailoring Company,

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THE EXCLUSION ACT SHOULD BE REPEALED

Delegates to the International Commercial Conference So Resolve.

OUR CHINA TRADE POSSIBILITIES

Its Value and Volume Growing With Unexampled Rapidity—
Minister Ting Fang Delivers An Interesting Address.

PHILADELPHIA, Oct. 19.—In his address before the International Commercial Congress, Minister Ting Fang, said:

"Persons are generally dissatisfied on account of their indolence, immorality and other bad qualities but I believe this is the first instance in the history of the world that a people are considered as undesirable and excluded from a country because of their industry, perseverance, honesty and other good qualities. China does not make such invidious distinctions. What is open to one nation is open to all others. All are equally welcome. So far from taking any retaliatory measure, she is still holding the most friendly and cordial relations with the United States and I hope and trust these relations will long continue.

"In view of the certain increase of this vast trade and commerce between China and the United States and in view of the unrivaled opportunities China offers to American capital and enterprise, the question naturally arises whether it is worth while to keep on your statute book a discriminating law against a people with whom it is to your interest to keep and maintain relations of the most friendly nature.

"This is a question for the merchants, manufacturers and capitalists and laborers of this country to decide and I

am sure they will decide it rightly and fairly when the facts are laid before them."

An important statement made by the minister in his address which met unstinted applause was in reference to China's opposition toward the open-door policy of Great Britain and the United States to which policy frequent reference had been made by other speakers. The minister said:

"I will take this opportunity to say by way of a general answer to the preceding speakers who have referred to the open door in my country that China always favors the open door. China opens her doors to the people and the trade of every country without distinction as to race or color."

When Wu Ting Fang concluded his address, the delegates applauded him for several minutes.

At the conclusion of Minister Wu Ting Fang's address, John Ford, of New York, secretary of the American Asiatic Association, presented a resolution reciting that the exports of American manufacturers to China are growing in value and in volume with a rapidly unexampled in any other market; that no other market in the world offers such vast and varied opportunities for the further increase of American exports; that these opportunities are absolutely dependent on the main-

tenance of equality of commercial privilege which treaties made with the United States secure throughout the whole of the Chinese empire; that certain foreign powers seem to show a disposition to restrict that market to the advantage of their own citizens and the exclusion of others by the creation of spheres of influence, and that it is resolved as the judgment of the representatives of American industry and commerce engaged in the China trade here assembled, as delegates to the International Commercial Congress, that an emphatic declaration should be made by the government of the United States of its intention to protect to its fullest extent the rights which its citizens enjoy under existing treaties to pursue their trade in the Chinese empire.

The resolution was unanimously adopted.

The Chinese minister, rising to a point of privilege, spoke as follows:

"I wish to answer one of the speakers who made the remark, 'It is all very fine to say that it is not just to exclude the Chinese from America, but China has 400,000,000 inhabitants, and if the exclusion law is repealed, will not these come to America?'"

"I am very glad the question was asked, so as to give me the opportunity of answering. The Chinese that come here come only from two provinces in Canton. You never see a Northern Chinaman here; no men from Shanghai, for instance, except in the diplomatic corps.

"These two provinces have a population of only about 1,000,000, so that even should all come, which is manifestly absurd, it would not be very serious. The total number of Chinamen now in America is about 100,000. Why did the people come? Thirty years ago, when you were constructing your western railroads you sent agents to China and begged the laborers to come here. Of course others followed their example later. But had you not done this, I don't believe there would have been any Chinese laborers here.

"These men do not rob you. They work day and night and make faithful servants. I admit that they want to make a few dollars and go home, but is not that just what you Americans who come to China want? I believe that to get the trade of China it is worth while to repeal this objectionable statute."

SITUATION IN THE IRON TRADE

PRICES WILL GO HIGHER

Steel Rails Advancing at an Enormous Rate—Many Large Orders Being Booked Ahead.

NEW YORK, Oct. 19.—Discussing the condition of the iron and metal trade, the Iron Age today will say:

Conditions in the iron trade are becoming more and more puzzling. While assertions as to adverse effect of high prices on consumers are growing more numerous, and there is more talk of resistance to further advances, the large interests are assuming an attitude of greater aggressiveness. The highly interesting movements in the vessel transportation on the Lakes are complex, but find their explanation in the effort on the part of large consumers of ore to keep down lake rates, while the ship-owners are trying to establish a high figure in order to make it apply to old contracts.

Charters for a heavy tonnage for the 1909 season have been made at \$1.10 and \$1.25, and discussions as to coming ore prices are being heard. A rise from the \$2.00 basis this year to \$5 and \$5.25 is spoken of. Apparently little has been done in furnace coke for the first half of 1909, but \$3 is mentioned, while a considerably lower figure is spoken of for the second half.

Some large movements are reported in the intermediate materials in the Central West. In Bessemer pig, there have been two sales aggregating 50,000 tons. This does not include a 50,000-ton furnace contract in the Northwest.

One block of 50,000 tons of billets was placed for delivery during the first half. The attitude of the principal producers will probably be defined at an early date, and an important conference is talked of.

In some of the finished lines very large requirements for 1909 are under consideration. Thus the largest consuming interest of merchant pipe is said to have placed a very large order, and is now in negotiation for the stock-

for a part of it, the quantity of the latter figuring up to about 75,000 tons, the greater part of it steel.

The announcement has been officially made that dating from Saturday standard steel rails are to be advanced from \$21 to \$25 at the mill for any orders entered after that date for 1909 or 1900 delivery. There is good reason to believe that this is the case. It is understood that some very good orders have again been placed lately, and that a large tonnage will be entered during the next few days. Report has it that the inquiries now on the market aggregate 250,000 tons.

The wire interest has made a further advance of \$3 per net ton on wire and on nails, and reports are current that structural material is to be brought into line at an early date.

It will be observed, therefore, that all the great interests are committing themselves to a continuance of the rise at least so far as the first half of next year is concerned. It will be idle to deny that the conservative element in the trade deplores this pronounced tendency, since it increases the danger of a check and threatens to make the inevitable decline when it comes more abrupt and demoralizing.

The prospects of the export trade have been further darkened by the rise in ocean freights, due to the withdrawal of many vessels into the carrying of men and supplies for South Africa.

In the metal trades, the principal event is the weakening in lake copper and the easing off of tin.

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FINE OPENING.

The North Pacific Dental College, whose advertisement appears in another column, opened its doors October 5, with 75 students on its roster. The college is well equipped with every facility to graduate students in all the late knowledge of dentistry. A. R. Baker, D.D.S., is demonstrator in charge, and is well qualified to instruct all students who attend this college.

Your Head And what is in it.

No. 1.—CONTENTS.
A Complete Foundation for Measuring Mind. Thirty Distinct Factors Have to be Considered. The Faculties of Power. The Successful Man. Why some have Stronger Constitutions. The Principles of Self-Development. Different kinds of will. MAILED TO ANY ADDRESS FOR 15c.

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