

Attractive real estate offerings never meet with indifference when made through the classified columns.

Classified Rates: One cent per word, first insertion; 1/2 cent per word for each insertion thereafter; 30 words or less \$1 per month. No advertisement inserted for less than 25 cents. Classified ads are cash with order except to parties having ledger accounts with the office.

PROFESSIONAL

DR. F. A. HALL—Dentistry and all its branches. Swedenburg Bldg., Ashland, Ore. Phone 157. 5-tf

DR. J. J. EMMENS—Physician and surgeon. Practice limited to eye, ear, nose and throat. Glasses supplied. Oculist and aurist for S. P. R. R. Offices, M. F. and H. Bldg., opposite postoffice, Medford, Ore. Phone 567. 21-tf

C. B. WATSON, ATTORNEY AT LAW—Consulting and General Practice. Pioneer Building. Office with E. D. Briggs. Ashland, Ore.

DR. ERNEST A. WOOD—Practice limited to Eye, Ear, Nose and Throat. Office hours, 10 to 12 and 2 to 5. Swedenburg Bldg., Ashland, Ore. 73-tf

CONTRACTING AND BUILDING—Frank Jordan, general contracting. New and old work; cement walks, cemetery copings, brick, cement, woodwork, lathing and plastering, cobblestone and general building contracts. 4-12mo.\*

CHAIR DOCTOR—R. H. Stanley, expert furniture repairer and upholsterer. Carpets beat, re-laid and repaired, bedsprings restretched, chairs wired, rubber tires for baby buggies, window cleaning, house cleaning, and furniture packing done expertly. Call at 386 A street or phone 403-R. 12-tf

DR. G. R. UTTERBACK—The Chiropractor and Nerve Specialist. All functions of the body are controlled by nerves. Electric cabinet and spray baths in connection. Office at residence, 108 Pioneer avenue, opposite Hotel Austin annex. 18-tf

GEO. T. WATSON, Painter and Paperhanger. Phone 202-R. 166 Ohio street. 40-tf

MISCELLANEOUS

BILL POSTER—Will Stennett, 116 Factory St. Bill posting and distributing. 54-tf

CHAUTAQUA PARK CLUB. Regular meetings first and third Fridays of each month at 2:30 p. m. Mrs. S. Patterson, Pres.; Mrs. Jennie Faucett Greer, Sec.

CIVIC IMPROVEMENT CLUB. The regular meeting of the club will be held on the second and fourth Tuesdays of each month at 2:30 p. m., at the Auxiliary Hall.

MONEY TO LOAN—Mortgage Company Holland-America has plenty of money to lend on good farm security. Isaac Best, agent, Grants Pass, Ore. 41-tf

GOOD BUSINESS COLLEGE TRAINING IS secured at the Medford Business College and graduates are assisted to good positions. New management. Write, phone or call. Phone 15-L. 31 North Grape St. 69-1mo.

FOR SALE—MISCELLANEOUS

OREGON & CALIFORNIA RAILROAD CO. GRANT LANDS—Title to same re-vested in United States by act of congress dated June 9, 1916. Two million three hundred thousand acres to be opened for settlement and sale. Power site, timber and agricultural lands, containing some of best land left in United States. Now is the opportunity time. Large sectional map showing lands and description of soil, climate, rainfall, elevations, etc., postpaid, \$1. Grant Land Locating Co., Box 610, Portland, Oregon. 67-3mo.

FOR SALE—Good transfer, storage and coal business. Reasonable. Apply to City Truck Co., D. Guy Good. 31-tf

FOR SALE—One 5-horsepower electric motor, one first-class soda fountain. Royal Bakery, Medford.

WOOD FOR SALE—Solid body fir wood, 18 inch \$2.75 per tier, 12 inch \$2.50 per tier, delivered. Phone 94. 73-4t-Thurs\*

FOR SALE—Twin Indian motorcycle. For particulars inquire at Ford Garage, Ashland. 76-4t\*

FOR SALE—Automobile, light roadster, good tires, high tension magnets, Prest-o-lite tank. Price \$125 cash. Ed Gowland, phone 2-F-4.

FOR RENT

FOR RENT OR SALE—Three acres of ground; good house, barn, chicken house to accommodate 200 chickens; 30 fruit trees; water on entire place. In city limits. Phone 289-L. 71-1mo.\*

FOR RENT—Nice six-room cottage, all conveniences, lots of fruit, close in. Phone forenoons, 288-J. 76-tf

FOR RENT—Thousand acres of pasture land, five miles north of Ashland. For further particulars apply to Molly Songer, 45 Helman street, Ashland, Ore. 76-2t\*

ASHLAND Storage and Transfer Co. C. F. BATES Proprietor. Two warehouses near Depot. Goods of all kinds stored at reasonable rates. A General Transfer Business. Wood and Rock Springs Coal. Phone 117. Office, 99 Oak Street, ASHLAND, OREGON.

Business Talks to Young Girls

BY ALICE BRADY

The Meaning of Thrift.

A short time ago a banker was asked to address a delegation of teachers, and he chose for his subject "Thrift." If I could, I would write down for you here the exact words he spoke, for they were weighty with meaning, every one. I am, however, going to tell you what he said in effect, as near as I can recollect, for I am sure it will help you as it did all those teachers who heard him. I know it is always easy for the person possessed of a settled income of comfortable proportions to talk, but this man was talking to teachers who, goodness knows, are poorly enough paid, yet even they were duly impressed.

"Saving money," he said, "is one of the very foundation stones of thriftiness, and every single person who has to live by what he or she earns ought to cultivate the habit or the art, whichever you can call it, but"—and he made this very emphatic—"it is not the whole of the foundation. It is not enough to save money. True thrift is a judicious

use of all the mental, material and physical reserves, and to acquire the saving habit as applied only to money is to only half build the foundation of your character and therefore of your business life.

"If a man saves money and spends it in drink, or a woman pinches and saves and hoards up her earnings, and then spends her nights in cabarets to the unsettling of her health and mind, they are not being thrifty, are they? What is necessary to learn is, not how to save, but how to spend wisely." Isn't that true?

"It is quite the custom for persons in ordinary circumstances to rail at the rich for what they think is extravagance—that is, for wearing expensive clothes, giving sumptuous dinners and living luxuriously generally; but suppose these people hoarded their money, spending it only for the veriest necessities, or spent it as if they were people in moderate circumstances. Would anyone be benefited except the stockholders of the savings banks? Then what would become of all the smaller dressmakers and milliners and all the others who make a livelihood off the seeming extravagance of these rich people?

"You see, after all, it is not so much a question of how to save as it is one of how to spend that you have to concern yourself with. How to spend judiciously—there's the problem. This is what we call personal economics, and it is one of the big questions of the day all over the world. It applies to you as much as to anyone, whether you are earning ten dollars a day or ten thousand a year.

"My advice to you is, live just as well as you honestly can afford. That is, live within your resources, whatever they are. Whatever you do, don't run into debt. Debt is one of the working girl's worst enemies, and there is rarely an excuse if she starts in to court it.

"I am assuming that you are earning a living wage; if you are not, the question is not one on which any outsider should presume to give advice, for, in that case, if I were to say, 'save something each week,' you would perhaps cut down something on the already too meager allowance for food, for all girls argue, and quite rightly, too, that however they stint themselves on food, their pride is not hurt, while if they economize on dress some one might know.

"However, to the others I say, never spend more than you earn, which in other words means do not borrow nor run into debt. There are any number of girls who deliberately count on being helped out, and spend recklessly. For them I have scant sympathy when their day of reckoning comes, as it surely does. Be independent. It is surprising how readily the habit of counting solely upon yourself is formed, if only you give yourself half a chance.

"Also, I ask you not to lend. Does that sound like asking you to be selfish? On the contrary, it is a kindness I am requiring of you. Borrowing and lending are record friendship breakers. There are times, of course, when to lend is your duty and privilege, but they are rare.

"Need I sound any warning about buying on the installment plan? A great many nice people do it, but it is an execrable sort of practice and I beg of you not to be drawn into it. I have no doubt it is a great temptation, especially if you have a fair position and think you see promotion with a higher salary in sight. It seems quite natural to you that you should borrow on that. But, you may be ill or have an accident, or something may happen to upset the security of your position, and then where would you be? No, don't buy anything you can't see your way clear to pay for. Wait till you can.

"Clothes especially are a temptation. These people who make such an effort to help girls who have to make their own way in the world rarely take into consideration that they have the same longings for pretty things to wear that they themselves have, and so leave it out of the money proposition, but I understand. If you can do a little in the way of dressmaking yourselves, it is a tremendous help. Don't you think every girl ought to learn? I know a girl who took a half-day position, and then found a place to work the other half days of the week in an ADD BUSINESS TALKS dressmaker's establishment at three dollars, just so she could learn something about making her own things. She continued two months, then left, and now she has a fine position, but she says she wouldn't take a great deal for her dressmaking experience.

"Of course, nowadays you can buy ready-made things so satisfactorily that it doesn't pay to do a lot that

J. P. Dodge & Sons

Undertakers

Lady Assistant Deputy County Coroner State Licensed Embalmer

otherwise would be servicable, but, nevertheless, I think the girl who doesn't sew or doesn't like to is handicapped unnecessarily." (Copyright by Harry L. Reichenbach)

Spray Calendar For the Year 1917

Claude C. Cate and C. A. Noren of the Jackson County Experiment Station have issued a spray calendar for apples and pears for the year 1917. Growers who have special problems to fight should consult with the county pathologist. Any orchardists in doubt as to methods of application or other phases of spraying should do likewise.

Spray No. 1 is given herewith, and the later sprays will follow in subsequent issues:

Dormant Spray—(a) Lime Sulphur. To Control—San Jose scale, oyster shell scale, red spider (eggs), blister mite (pears), moss and lichens (to destroy aphid eggs).

Material to Use—Lime sulphur (32 Beaume test), one part lime sulphur to eight parts water. (Spray thoroughly and use large chamber type nozzles, such as Friend or Bean Mist. Use high pressure.)

Time for Application—Just when buds are breaking or separating. Note—By deferring this application until the buds are breaking some benefit is obtained in the control of scab. On young pear trees where blister mite is more serious than scab, application should be made before buds break.

(b) Oil Emulsion. To Control—San Jose scale, oyster shell scale, red spider (eggs), blister mite (pears), moss and lichens (to destroy aphid eggs).

Materials to Use—Oil emulsion (dormant soluble oil twelve gallons to 200-gallon tank). If crude oil emulsion is used, add twenty gallons oil to 200-gallon tank.

Note—In mixing up oil sprays be sure to follow directions that are furnished with each barrel of spray. Send in samples of water to be used with oil sprays to be tested. It may be necessary to use a "softener" with some of the "hard" water. Time may be saved if this matter is determined before spraying time.

Time for Application—While the trees are dormant, preferred about six weeks before blossoms open, but may be used any time during dormant period until buds begin to break.

Note—Where dormant caustic spray like lime-sulphur has been used on bearing orchards for several seasons it seems advisable to substitute oil emulsions for the dormant spray of lime-sulphur. The oil emulsion is just as efficient for insect control and may be of benefit in softening the bark and in shortening the blossoming period, which would be an aid in blight control.

If five or six clear days follow the application of oil sprays, almost absolute control may be had with aphid eggs.

Use large mist type nozzle with good pressure.

Gresham—Cameron & Taylor lumber interests are building four-mile logging railroad here.

There are thousands of children who are bright but frail—not sick but underdeveloped—they play with their food—they catch colds easily and do not thrive—they only need the pure, rich liquid-food in

SCOTT'S EMULSION

to start them growing and keep them going. Children relish SCOTT'S and it carries rare nutritive qualities to their blood streams and gives them flesh-food, bone-food and strength-food. Nothing harmful in SCOTT'S. Scott & Bowne, Bloomfield, N. J. 16-2

Duryea's Article Describes Highway

In the February number of The Road Maker, a magazine of national circulation devoted to the interests of road making, Morris J. Duryea, former manager of the publicly department here, has a well-illustrated article occupying the lead position in the magazine and describing the Pacific Highway over the Siskiyou from Ashland to Hornbrook. One half-page illustration and four smaller photographs show well-chosen views along the highway over the mountain. A word picture of the beauties of the mountain automobile road is enough to make any motorist want to take the trip.

Grand Jury Term Starts Monday

The February term of the grand jury will begin next Monday. The petit jury will convene the following Monday, or as soon as the grand jury is finished. Two or three cases from Ashland will be heard by the grand jury.

Marshfield—New five-mile logging railroad to be built by North Bend mill and lumber company.

Worth Looking At

Real Estate That Has Real Value

If you do not own your own home, let us show you one of these:

Three acres of choice land, well located, close to the heart of town, good six-room house; \$2,700. Terms.

Two good hard-finished dwellings on B street, good sized lots, at a bargain. Will sell one or both. Assessments paid.

Billings Agency

Real Estate and Real Insurance 41 East Main Phone 811

Cleanliness, Personal Attention and Courtesy Combined to Make the Eagle Meat Market Popular. INSPECT our market and your confidence will be behind the pleasure of eating our meats. The knowledge of cleanliness and a sanitary workshop will aid your digestion. L. Schwein 84 N. Main Phone 107

Pure Milk Pure Cream Norton's Clover Leaf Dairy E. N. NORTON, Proprietor TELEPHONE 444-R Strictly Sanitary. Thoroughly Up-to-Date. Good Service to Any Part of Town

Flour, Feed and Poultry Supplies A Full Line Ashland Fruit and Produce Association