Attractive real estate offerings never meetwith indifference when made through the classified columns.

Classified Rates: One cent per word, first insertion; ½ cent per word for each insertion thereafter; 30 words or less $1 per month. No advertisement inserted for less than 25 cents. Classified ads are cash with order except to parties having ledger accounts with the office.

PROFESSIONAL.

DR. F. A. HALL—Dentistry and all its branches. Swedenburg Bldg., Ashland, Ore. Phone 157. 5-tf

DR. J. J. EMMENS—Physician and surgeon. Practice limited to eye, ear, nose and throat. Glasses supplied. Oculist and aurist for S. P. R. R. Offices, M. F. and H. Bldg., opposite postoffice, Medford, Ore. Phone 567. 21-tf

G. B. WATSON, ATTORNEY AT LAW.—Consulting and General Practice. Pioneer Building. Office with E. D. Briggs. Ashland, Ore.

DR. ERNEST A. WOOD—Practice limited to Eye, Ear, Nose and Throat. Office hours, 10 to 12 and 2 to 5. Swedenburg Bldg., Ashland, Ore. 73-tf

CONTRACTING AND BUILDING—Frank Jordan, general contracting. New and old work; cement walks, cemetery copings, brick, cement, woodwork, lathing and plastering, cobblestone and general building contracts. 4-12mo.*

CHAIR DOCTOR—R. H Stanley, expert furniture repairer and upholsterer. Carpets beat, relaid and repaired, bedsprings restretched, chairs wired, rubber tires for baby buggies, window cleaning, house cleaning, and furniture packing done expertly. Call at 386 A street or phone 403-R. 91-tf

DR. G. R. UTTERBACK—The Chiropractor and Nerve Specialist. All functions of the body are controlled by nerves. Electric, cabinet and spray baths in connection. Office at residence, 108 Pioneer avenue, opposite Hotel Austin annex. 18-tf

GEO. T. WATSON, Painter and Paperhanger. Phone 202-R. 166 Ohio street. 40-tf

MISCELLANEOUS

BILL POSTER—Will Stennett, 116 Factory St. Bill posting and distributing. 54-tf

CHAUTAUQUA PARK CLUB. Regular meetings first and third Fridays of each month at 2:30 p. m. Mrs. S. Patterson, Pres.; Mrs. Jennie Faucett Greer, Sec.

CIVIC IMPROVEMENT CLUB. The regular meeting of the club will be held on the second and fourth Tuesdays of each month at 2:30 p. m., at the Auxiliary Hall.

MONEY TO LOAN—Mortgage Company Holland-America has plenty of money to lend on good farm security. Isaac Best, agent, Grants Pass, Ore. 41-tf

GOOD BUSINESS COLLEGE TRAINING is secured at the Medford Business College and graduates are assisted to good positions. New management. Write, phone or call. Phone 15-L. 31 North Grape St. 69-1mo.

FOR SALE—MISCELLANEOUS

OREGON & CALIFORNIA RAILROAD CO. GRANT LANDS—Title to same revested in United States by act of congress dated June 9, 1916. Two million three hundred thousand acres to be opened for settlement and sale. Power site, timber and agricultural lands, containing some of best land left in United States. Now is the opportune time. Large sectional map showing lands and description of soil, climate, rainfall, elevations, etc., postpaid, $1. Grant Land Locating Co., Box 610, Portland, Oregon. 67-3mo.

FOR SALE—Good transfer, storage and coal business. Reasonable. Apply to City Truck Co., D. Guy Good. 31-tf

FOR SALE—Beardless seed barley. Box 112, No. 2 Ross Lane, Medford, Ore. 68-1mo.*

FOR SALE—Hotel and store; 28 rooms. Price $8,000; half cash. Situated in Gerber, Cal. For particulars apply to Mrs. V. L. Strickland, Gerber, Cal. 69-1mo.*

FOR SALE—One 5-horsepower electric motor, one first-class soda fountain. Royal Bakery, Medford. 73-5t*

WOOD FOR SALE—Solid body fir wood, 18 inch $2.75 per tier, 12 inch $2.50 per tier, delivered. Phone 94. 73-4t-Thurs*

FOR SALE—LIVESTOCK

FOR SALE—Sound black mare, nine years old, 1,350 to 1,400 pounds; almost new wagon. No reasonable offer refused. T. H. Rasey, R. R. 1, Talent. 74-3t*

FOR RENT

FOR RENT—Five-room flat, nicely furnished, close in, on Main street. Rent reasonable. Call 317-J between 8 and 11 a. m. 67-tf

FOR RENT—Six-room house at 366 Granite street. Large lot. $6 per month. Inquire at Tidings office.

FOR RENT OR SALE—Three acres of ground; good house, barn, chicken house to accommodate 200 chickens; 30 fruit trees; water on entire place. In city limits. Phone 289-L. 71-1mo.*

FOR RENT—I will have for rent my fine home at 464 Mountain avenue. For particulars phone 256-R. I also have a good one-horse delivery wagon for sale or trade. 74-tf

Poultry, Pigeons, Birds, Etc.

FOR SALE—Eggs from winter-laying Rhode Island Reds, $1 per setting. Orders taken for baby chicks 12½ cents each, $12 per hundred. Mrs. W. D. Booth, 996 Oak street. Phone 291-R. 69-1mo.*

FOR SALE—Eggs from my trap-nested thoroughbred R. I. Red hens, with a record of 35 to 50 eggs in 50 consecutive days. One dollar per setting. G. W. Benedict, phone 251-L. 73-tf

WANTED

WANTED—Infants and children to board. Inquire 366 B street. 56-tf

WANTED—Old junk, rags, bottles, paper, rubber, hides. Will call, city or country. Address A. Benard, P. O., Ashland. 72-1mo.*

WANTED—Pruning by contract or day work, by experienced men. A. Benard, Ashland. 72-3t*

FOR SALE OR TRADE

FOR SALE OR TRADE—Modern seven-room house, garage, 95x316 feet, clear of encumbrance. Value $5,000. Will consider acreage in or near Ashland. Address owner, H. B. Nye, Medford. 73-8t*

FOR SALE—REAL ESTATE

FOR SALE—Property close in, 104x198 feet; comfortable house and barn, large lawn, shrubs, fruit and garden. Price $3,000; one-half cash, balance on reasonable terms. Address E. G., care Tidings. 35-tf

FOR SALE—Modern cottage of six rooms, on 1¼ acres of ground, mostly meadow, under irrigation ditch; young bearing fruit trees. Price $2,000 cash. Bargain. Address E. G., care Tidings. 35-tf

FOR SALE AT A BARGAIN—Dandy little modern four-room bungalow with acre of ground, so located as to go like hot cakes if subdivided for tourist bungalows. Will sell some good furniture to purchaser. Worth $2,000 or more. Will take $1,500 for quick sale. See Bert R. Greer, at Tidings office.

FOR SALE—One and a quarter acres of good ground, with two good modern houses and barn. Free water for irrigation. Good fertile soil. A bargain if taken at once. Address L. R. H., care Tidings. 71-tf

FOR SALE—I have an equity in a five-acre home, 15 minutes from postoffice, with a good house, barn, plenty of water and good soil. The income from the place will pay for it. The monthly payments are small. Why not make your money count, instead of having nothing at end of year but rent receipts? Get a home while you have this opportunity. Would consider trade for house and lot close in. Address F. B., care of Tidings office. 73-tf

ANXIOUS TO SELL—Block K, Overlook addition, a choice residence lot, 5¾ acres cherry orchard (Pacific Highway), 160 and 40 acres timber. Get prices. N. J. Reasoner, Tucumcari, New Mexico. 74-1mo.*

FOR SALE—Eight lots in Chumos, subdivision, McCall's addition, Boulevard and Sherman. Owner will consider best offer. Address Jas. Chumos, 312 Fulton street, Seattle, Wash. 74-1mo.*

ASHLAND
Storage and Transfer Co.
C. F. BATES Proprietor.

Two warehouses near Depot Goods of all kinds stored at reasonable rates.
A General Transfer Business.
Wood and Rock Springs Coal.
Phone 117.
Office, 99 Oak Street,
ASHLAND, OREGON

ASHLAND LUMBER COMPANY
—Dealers in—
LUMBER
Shingles, Lath, Sash, Doors, Roofing Papers, Cordwood, Factory Block Wood

Flour, Feed and Poultry Supplies
A Full Line
Ashland Fruit and Produce Association

Business Talks to Young Girls

BY ALICE BRADY

Experiences of Others That Point a Moral to the Business Woman.

Experience has always been "the wisest teacher," but that does not refer alone to our own experience. We can learn a great deal from the experiences of others, if we will, and so I am going to devote this article to bringing some of them home to you.

A girl recently wrote to me that her father had suddenly lost his money and she was, therefore, obliged to earn her living. That she had never done anything useful in her life, except to take care of an invalid sister who would not allow a nurse to attend her, so she presumed she should be a trained nurse, but that she was just crazy to go on the stage, or write, or do something that would make her famous. And then she asked me what I thought the chances would be for her. Could I tell her just how to begin?

Here's a girl with the probable "makings" of a good trained nurse, but she would rather be an indifferent sort of actress, and yet the world is so in need of good trained nurses and so little in need of any more indifferently good actresses.

Do I hear you say, "How do you know she would be only indifferent?" Because she herself admits that she should be something else than an actress.

So many girls are crying for the moon. They fix their eyes on some one who has reached a goal, and envy her the fame she has gained, the success that has come to her, and then they center their own ambitions on that same goal. They do not realize that behind every achievement lies a hard, rough road. When they decide that they have received the "divine call," they do not take into consideration that it is not one, but many qualifications that go to make up one's fitness for that calling. People have not even yet rid themselves of the idea that an actress's life is not one long, beautiful dream, interspersed with the plaudits of the multitudes and champagne suppers. Instead of which, it is one of the hardest professions, and the making of a successful actress means something more than to possess the desire to go on the stage and have a pull to get one the chance.

Similarly with a writer's life. Something more than the desire to see one's name in print is necessary to warrant one's starting out to make it a life work. There is no royal road to success, and any work can be made just as dignified as what girls are pleased to call the "ladylike" professions. Housework can be made just as interesting as acting, or writing, or anything else. The only difference is that in the one case you have to be satisfied with the commendation or the criticisms of the few instead of the many.

Don't get a wrong viewpoint on work. Take account of yourselves, and don't waste either your time or your God-given energy trying to do anything merely for fame. Make your ambition one that is worthy of the best that is in you, and do away with idle longings and with reaching out for the unattainable.

"I am a stenographer," writes another girl, "and a good one. In fact, I have my work down so pat that I can do it with both eyes shut; yet I don't seem to be appreciated, for some one else is always promoted above me, and I have been right here for five years.' Poor girl! There are any number of girls like her. Probably she not only could but does do her work as if her eves were shut, which is to say that she very likely does it mechanically. You see she is appreciated—at par value.

Now, then, girls, just make up your mind that if you are going to get on you have to attain more than par value. There is such fierce competition everywhere in the business world that good mechanical work is turned out by a machine. What you've got to do is to bring to your work thought and interest. You must perform your duties as well as the others, plus. You really only begin to count with the "plus." Bring fresh ideas, fresh enthusiasm, something new to your work every day. If it isn't appreciated, still bring these things to the performance of your duties for your own interest. Only then is work lifted out of the plane of drudgery and monotony that is more killing than long hours and over-exertion. The girl who wrote me lacked imagination, so the other person was promoted over her head.

Here's another lesson: A friend of mine employs a home dressmaker. She turns out the most exquisite things for her, but she herself is such an untidy person, and so careless, that it is fearfully upsetting to have her around. The old adage about shoemakers' children has a great many counterparts. Do you remember that it isn't enough to be proficient in the specific line we have chosen to work out our destinies in; we must keep up with all the other rules of life and right living.

Another girl, evidently a very attractive and intelligent girl from her letter and photograph, writes to ask me if there is any cure for self-consciousness. She says she cannot join in any conversation, because she doesn't seem to have anything to talk about and t,hat if she had any ideas she is too embarrassed to express them. I sympathize heartily with this girl, and all the many others I know who are similarly handicapped, and I am glad to say I can help her. In the first place, she should learn to concentrate her mind on one subject. As it is, her wits go flitting from one point to another. Let her select some subject from the news of the day in a daily paper, say, and then turn it over in her mind, bring her own intelligence to bear upon it, and then talk it over with some one,; or if that doesn't happen to be convenient, talk aloud about it to herself in the privacy of her own room. Pretend some one is with her. This will accustom her to the sound of her own voice. If she has a hobby, let her commence with that for a subject, read up on it and gather all the information she may. Then she will feel secure in the fact that she has at least one topic which she is competent to discuss.

In one of the shops is a certain pretty girl, a very sweet-looking girl but with such a sad expression. She seemed most efficient, too. Recently I missed her, and made some inquiries. "Oh," said the clerk, "you mean Marie, I think. She has left. She couldn't learn to smile, and her sad looks gave us all the blues, and I guess it did the same to the regular customers, too. She said she couldn't change, so she had to go." We have to smile. There is a whole sermon in this. Think it over.

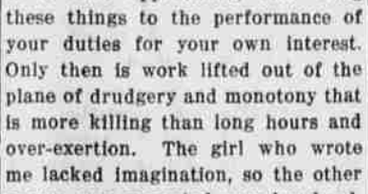
(Copyright by Harry L. Reichenbach.)

LEGAL NOTICES.

NOTICE OF SHERIFF'S SALE UNDER FORECLOSURE.—Under and by virtue of an execution in foreclosure, issued out of the Circuit Court of the state of Oregon, for the county of Jackson, on the 29th day of January, 1917, to me directed and delivered, in a certain suit in said court, for said county and state, wherein Ellen Coppock and Charles Coppock, as plaintiffs, recovered judgment against James D. Simons and Hannah Simons, as defendants, in the sum of six hundred four and 75-100 ($604.75) dollars; for the further sum of fifty and 61-100 ($50.61) dollars as taxes and for the further sum of thirty-three and 90-100 ($33.90) dollars costs and disbursements, together with interest on all said sums at the rate of 8 per cent per annum from the 27th day of January, 1917, the date of the rendition of said judgment, and the court also declaring a certain deed and contract a mortgage, and decreeing the foreclosure of the same, and a sale of the hereinafter described real property, as against each and all of the defendants named in said suit, to wit: James D. Simons, Hannah Simons, G. C. McAllister, Trustee in Bankruptcy of Hannah Simons, a bankrupt, James B. Bradshaw and Dawson Bradshaw, individually and as partners, doing business under the firm name and style of Bradshaw Bros., and forever barring and foreclosing each and all of said defendants of any and all right, title or interest in and to the following described real property: Beginning at the southeast corner of lot one of Highland Park Addition to the city of Ashland, Jackson county, Oregon, as designated, numbered and described on the recorded plat thereof; thence northerly along the west side line of an alley 97.8 feet to the northeast corner of lot 2, in said addition; thence westerly on the division line between lots 2 and 3 of said addition 54 feet and 4 inches to the corner; thence southerly parallel with the first described line 97.8 feet to the south side line of lot 1; thence easterly along said last named south side line 54 feet and 4 inches to the place of beginning, being a part of lots 1 and 2 of said addition, and each and every part and parcel thereof, save that of the statutory right of redemption, and by direction of said order of said Court and said execution, I am commanded to sell said described real property for the purpose of satisfying said judgment of said plaintiffs, costs and disbursements of suit and the expenses of said sale.

Now therefore, notice is hereby given that on the 3rd day of March, 1917, at the hour of 11 o'clock in the forenoon of said day, at the front door of the county court house in the city of Jacksonville, Jackson county, Oregon, I will sell at public auction, to the highest and best bidder, for cash in hand, and subject to redemption, in the manner provided by law, all the right, title and interest which the said defendants, James D. Simons, Hannah Simons, G. C. McAllister, Trustee in Bankruptcy of the estate of Hannah Simons, a bankrupt, James B. Bradshaw and Dawson Bradshaw, as individuals or as partners doing business under the firm name and style of Brawshaw Bros., or either of them, had on the 21st day of October, 1912, or have thereafter acquired, in and to the lands hereinabove described, to satisfy said judgment, and the expenses of making such sale.

Dated this 29th day of January, 1917. RALPH G. JENNINGS, Sheriff of Jackson County, Oregon. 73-5t-Thurs.


MARLEY 2½ IN. DEVON 2¼ IN.
ARROW COLLARS
15 cts. each, 6 for 90 cts.
CLUETT, PEABODY & CO., INC. MAKERS

FEWER PEOPLE GROWING OLDER

The Public Health Service reports that more people live to the age of forty years to-day, but from forty to sixty years mortality is increasing from degenerative diseases.

Thousands of well-informed men and women to-day are learning the true value of

SCOTT'S EMULSION
OF NORWEGIAN COD LIVER OIL

as a powerful blood-enricher and strength-builder to ward off the headaches and backaches that mean weakness. SCOTT'S helps fortify the body against grippe, pneumonia and weakening colds, through its force of medicinal nourishment.

Refuse Alcoholic Extracts That Do Not Contain Cod Liver Oil.
Scott & Bowne, Bloomfield, N. J. 16-1

Has Twelve Year Contract for Ice

(Medford Sun)

Joe Hurt, general manager of the Medford and Ashland Ice and Storage companies, who came down from Ashland Monday and offered the services of their plants to the Jackson County Creamery & Ice company after their fire, announced that their company has just closed contracts with the Pacific Fruit Express, the Southern Pacific railroad, Wells Fargo Express company, and the meat companies doing business on the Southern Pacific line to furnish them ice for the next twelve years.

This will necessitate a much larger output this year and it will increase each year. They will require a storage capacity of 10,000,000 pounds which means a capacity of 40 to 50 tons of ice daily.

Mr. Hurt says it is optional with him as to which one of the plants should be enlarged, but since Medford has decided to go on a solid financial basis, by adopting the Hanson plan and electing C. E. Gates mayor and the splendid council, he has decided to enlarge the Medford plant and work will be started soon.

Phone job orders to the Tidings.

DAY OLD CHICKS
Before ordering elsewhere send postal for our prices and valuable information. It will pay you. Delivery February 20 and after. Plymouth Rocks, White Leghorns, R. I. Reds, Orpingtons. Any quantity. Electric hatched.
Standard Electric Hatchery, Medford, Oregon

DEO FOR BURNS, CUTS and WOUNDS
Dennis Eucalyptus Ointment
AT ALL DRUG STORES
TUBES 25c JARS 50c

Home Poets

THE WAY OF THE CHRIST.

Come to me, all ye who labor
And are sore opprest,
Come unto me freely
And I will you rest.

For my yoke is easy
And my burden light;
Lowly is my heart and meek
Learn of me the right.

'Tho the way be long.
Rough the narrow path,
Angel hands shall guide you
Safe through Satan's wrath.

Surely as the morn returneth
After darksome night,
Joy and sweet tranquility
Will your faith requite.

—Mary Agnes Daily.

FIRST EFFORT.

(My first piece of poetry. Please print in the best paper going, which is the Ashland Tidings.—With regards, A Talent Poetess.)

The Cowboys Are Coming.

The cowboys are coming! Hurrah! Hurrah!
To ride in the round up, and cheer the town up,
On three hot July days.

Three cheers for the cowboys!
They're a jolly good set..
Be happy three days
And you will all the rest.

Jump into your saddles, boys,
And race for the grounds,
To ride the wild colt
And throw the steer down.

There's jolly good times in Ashland, boys.
On the fourth, fifth and sixth.
Don't miss, therefore,
Your money will be well spent.

I hope that Tracy Lane
Will be with us again,
And make up another roundup song
Till the time is here again.

You boys must get a lasso
And catch a cowgirl fair,
Who braves such danger just for you,
But you just sit and stare.

—Talent Poetess.

Goodwin Is New Crater Lake Head

A Washington dispatch of February 5 says: "George E. Goodwin, for the last four years government engineer in charge of road building in the Crater Lake national park, was appointed park supervisor, vice Will G. Steel, who resigned to become commissioner. The appointment signifies consolidation of administrative and engineering activities under one head. Goodwin will continue in charge of the road work. He will leave for Oregon at once after an extended conference with interior department officials."

Cleanliness, Personal Attention and Courtesy Combined to Make the Eagle Meat Market Popular

INSPECT our market and your confidence will be behind the pleasure of eating our meats. The knowledge of cleanliness and a sanitary workshop will aid your digestion.

L. Schwein
84 N. Main Phone 107

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Norton's Clover Leaf Dairy
E. N. NORTON, Proprietor
TELEPHONE 444-R
Strictly Sanitary. Thoroughly Up-to-Date. Good Service to Any Part of Town